

# CHIC REPUBLIC

*Furniture • Home Decor • Mattress*

One Report 2022

Chic Republic Public Company Limited





# First Trading Day

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CHIC operates a One Stop Shopping business selling furniture, home decor, decorative items and mattress and bedding in stand-alone stores under House Brands: “CHIC Republic” and “Rina Hey” and imported furniture under “Ashley” and other brands through our stores and online channels. The Stock Exchange of Thailand registered the Company’s common shares as listed securities on MAI and began trading on 27 July 2022 which is the important step to push and build growth efficiency, by using a Ticker Symbol as “CHIC”.



CHIC REPUBLIC

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# Home Fashion Living

The concept of “Home Fashion Living” or “Living is not just to live but to live Fashionably” reflects the uniqueness in brand as we created a new style called Modtrad Style (Modern Style – Traditional Style). This style is an integration between modern and classic style of many cultures such as Western and Eastern that blends together to fit the contemporary life in modern time and is shown through the furniture’s material and design. This store itself covers 10,000 – 15,000 square meter which gives customers lots of options in choosing different furniture and home decoration style such as Romantic Vintage or Country French Vintage, Modern Chic, American Colonial, English Classic, Industrial Chic, Beach & Garden and even accessories, housewares, lighting, and mattress and bedding.





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# Sleep Gallery

The Company is one of the biggest bedding and mattress distribution center under its concept, "Sleep Gallery". Chic Republic is partners with top brands such as Sealy, Tempur, Santas, Omazz, Dunlopillow and Lotus. Customers can choose and mix and match according to their preference. Furthermore, Chic Republic's staff provides an outstanding service that satisfy every customer's needs, becoming a one-stop shopping destination for household items.



## VISION

becomes a leader in home fashion focusing on luxury and trendy (CHIC) style that reflects uniqueness and lifestyle.

## MISSION

Focuses on creating experience, inspiration, and product and services that are different from competitors to create the highest customer satisfaction.

## THE FIRST HOME FASHION STORE IN THAILAND

Chic Republic Public Company Limited (“the Company” or “CHIC”) operates a One Stop Shopping business selling furniture, home decor, lighting and mattress and bedding in stand-alone stores under its name “CHIC Republic” with House Brands under the names: “CHIC Republic” and “Rina Hey” and imported furniture brand under “Ashley”. The Company considers itself as “The First Home Fashion Store in Thailand” that consists of furniture, accessories, housewares, lighting and mattress and bedding with standard quality from Europe and America.







## OUR BRANDS

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**CHIC  
REPUBLIC**  
Furniture • Home Decor • Mattress

Furniture with unique design that emphasizes on luxurious and stylish elements to enhance the uniqueness that is different and a timeless.



**RINA HEY**  
BY CHIC REPUBLIC

Modern style furniture suitable for new generation's lifestyle such as living in the city center in condominiums, townhouses or apartments that has limited space.



**Ashley**  
FURNITURE HOMESTORE

The No.1 selling furniture brand in America known for American style furniture that shows high-quality craftsmanship and elegance. They come in big sizes fit for large homes.

## MESSAGE FROM THE CHAIRMAN

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Dear Shareholders and Stakeholders

Throughout the entire period of business operation. The Company has focused on quality management, the Board of Directors, management team and all employees are committed and working together to ensure that products and services meet the needs and create maximum satisfaction for customers, while adhering to the principles of transparency, good governance and social responsibility to result in the highest value for shareholders and fairness for stakeholders.

In 2022, the Covid-19 outbreak continues to affect the overall economy. It affects the purchasing power of consumers and changes consumer behavior. This will have an impact on operations in 2022. However, the Company is committed to business operations and uses strategic plans to increase sales across all channels. Increase the reach of new target customers and develop new products and select products to meet the needs of more customers and have confidence that the business will grow in accordance with the projected targets in the coming years.

On behalf of the Board of Directors, management team and employees of the Group would like to thank all shareholders, business partners and stakeholders for their trust and support in the Company's management and assure them that the Company has the potential to lead the Company to sustainable growth and generate the best returns for all stakeholders.

On behalf of the Board of Directors  
Chic Republic Public Company Limited

**Dr. Paboon Sareewattana**  
Chairman of the Board of Directors





## MESSAGE FROM EXECUTIVE COMMITTEE / CHIEF EXECUTIVE OFFICER

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Dear Shareholders and Stakeholders

Year 2022 was the year when the COVID-19 pandemic began to subside. As a result, businesses are gradually getting back to normal. But during 2020-2021, the epidemic affects the economy and purchasing power quite a lot. In particular, consumer behavior has changed a lot and has affected the company's business operations fairly. Therefore, the Company must adjust its business strategy to better meet the needs of customers in both products and services, such as developing online distribution channels, etc. in order for the Company to grow its business according to the projected targets.

It's not. The Executive Committee intends to perform its duties and closely monitor the Company's performance as assigned by the Board of Directors, scrutinizing investments, branch expansion and operations in order to grow the Company's business sustainably and add value to all stakeholders.

On behalf of the Executive Committee  
Chic Republic Public Company Limited

**Mr. Kijja Pattamasattayasonthi**  
Chairman of the Executive Committee /  
Chief Executive Officer

# BOARD OF DIRECTORS

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1

**Dr. Palboon Sareewiwatthana**

Chairman / Independent Director /  
Nomination, Remuneration and  
Corporate Governance Committee

2

**Mr. Sarawut Charuchinda**

Independent Director /  
Chairman of Audit and  
Risk Management Committee

3

**Dr. Rom Hiranpruk**

Independent Director / Audit and  
Risk Management Committee /  
Nomination, Remuneration and  
Corporate Governance Committee

4

**Dr. Kusaya Leerahawong**

Independent Director / Audit and  
Risk Management Committee /  
Chairman of Nomination,  
Remuneration and Corporate  
Governance Committee

5

**Mr. Kijja Pattamasattayasonthi**

Director / Chairman of  
Risk Management Team /  
Chief Executive Officer

6

**Ms. Kamoltip Parksuan**

Director / Nomination,  
Remuneration and Corporate  
Governance Committee /  
Executive Director

7

**Miss Piyanuch Nakayodhin**

Director / Risk Management Team /  
Executive Director



## BOARD OF EXECUTIVE COMMITTEE

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1

**Mr. Kijja Pattamasattayasonthi**  
Chairman of Executive Committee /  
Chief Executive Officer



2

**Ms. Kamoltip Parksuvan**  
Executive Director



3

**Miss Piyanuch Nakayodhin**  
Executive Director /  
Deputy Managing Director and  
Head of Accounting and Finance



PART 1

# BUSINESS OPERATION AND PERFORMANCE

ONE REPORT 2022

CHIC REPUBLIC PUBLIC COMPANY LIMITED





# GROUP STRUCTURE AND OPERATIONS

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## BUSINESS OVERVIEW

Chic Republic Public Company Limited (the Company) was founded on 26 May 2009 by Mr. Kijja Pattamasattayasonthi with a registered capital of Baht 3 million, operating a business to provide one-stop shopping for furniture, home décor, home accessories, and mattress and bedding in stand-alone stores under its house brands including “CHIC Republic” and “Rina Hey” as well as imported products under the brand, “Ashley”. It is the first and only home fashion store in Thailand that offers unique furniture, furnishing products, home items, and mattress and bedding under its house brands and suppliers’ brands including Sealy, Tempur, Santas, Omazz, Dunlopillow, Lotus, IMG, and Alexander & James. The Company has six branches consisting of five stand-alone branches in Thailand including Praditmanutham branch, Pattaya branch, Bang Na branch, Ratchapruek branch, and Ramindra branch, and one branch in a department store in Cambodia. The Company leases out spaces inside its branches in Thailand to restaurants as it sees opportunities to attract more customers to the Company’s home fashion stores and increase the Company’s revenue.

The Company sees an opportunity to operate a project business that offers installation of furniture, both built-in and loose furniture, and home décor to apartment and condominium projects of the country’s leading developers. The Company realises the possibility to provide products and services to customers who have high purchasing power and demand for quality products with a focus on customised or made-to-order products. The Company is a manufacturer with tailor-made specialisation that can offer products to meet the needs of each customer.





In addition, the Company has introduced a new service under the name “Chic Design Studio” which provides interior design and contract work as well as a wide variety of loose furniture and home décor. For example, the service offers furniture, home decoration, and built-in furniture such as kitchen and walk-in closet including made-to-order products, which increases the Company’s revenue and profit margin.

In 2022, the Company expanded its business to furniture and home decoration rental and styling service by stylists or interior designers as well as professional property photography in the form of a One-Stop Solution for Furniture & Prop Rental & Styling called “Chic Rent In Style” to respond to the needs of customers looking to rent furniture and home decoration such as property developers, apartment owners, condominium owners, event organisers, interior design studios, and independent designers looking to rent furniture and home decoration to create an advertisement or a PR activity.

In addition, the Company operates a space rental business by leasing out spaces in its branches to popular restaurants and supermarket, which attract more customers to visit the Company’s stores.

The Company became a listed company on 3 October 2017, and the Stock Exchange of Thailand registered the Company’s common shares as listed securities on MAI and began trading on 27 July 2022.

## Vision, Mission, and Business Goals

 <p>Vision</p>	<p>Becomes a leader in home fashion focusing on luxury and trendy (CHIC) style that reflects uniqueness and lifestyle.</p>
 <p>Mission</p>	<p>Focuses on creating experience, inspiration, and product and services that are different from competitors to create the highest customer satisfaction.</p>
 <p>Core Values</p>	<p><b>C – Customer Care</b> : Provide excellent service and create customer impression</p> <p><b>H – Human</b> : Develop ethical and motivate personnel</p> <p><b>I – Innovation &amp; Inspiration</b> : Innovate and inspire customers</p> <p><b>C – Co-operation</b> : Cooperate and coordinate internally to continuously improve the organisation</p>
 <p>Business Goals</p>	<p>The Company aims to become a leader in one-stop shopping for furniture, home décor, home accessories, and mattress and bedding. The Company focuses on creating satisfaction and experience in product offerings that are different to customers under the concept “Home Fashion Living” or “Living is not just to live but to live Fashionably” to emphasise its uniqueness and modernness. Additionally, the Company plans to expand its branches to major cities in other regions in the country to serve a broader customer base.</p>

## Changes and Developments

Timing	Details
May 2009	<ul style="list-style-type: none"> <li>Registered to establish the Company by Mr. Kijja Pattamasattayasonthi on 26 May 2009 with a registered capital of Baht 3,000,000 which consisted of 300,000 common shares at a par value of Baht 10. The head office was located at 6/5-6, Moo 4, Rama II, Soi 83, Samae Dam, Bang Khun Thian, Bangkok 10150.</li> </ul>
January 2010	<ul style="list-style-type: none"> <li>The Company opened its first branch in Bang Na district, renting a 550.60-square-metre space in Index Living Mall, Bang Na.</li> </ul>



Timing	Details
December 2010	<ul style="list-style-type: none"> <li>The Company increased share capital by Baht 87,000,000, totalling a registered share capital of Baht 90,000,000, which included 8,700,000 common shares at a par value of Baht 10 offered to existing shareholders to provide working capital for business operations.</li> <li>The Company opened its second branch in Praditmanutham at 90 Soi Yothinpattana, Praditmanutham Road, Khlong Chan, Bangkok 10240 with a total space of 9,189 square metres to serve customers in that area and create brand awareness.</li> </ul>
January 2011	<ul style="list-style-type: none"> <li>The Company opened a distribution centre in Bang Khun Thian at 20/6, Moo 6, Bang Khun Thian, Samae Dam, Bang Khun Thian, Bangkok 10150.</li> </ul>
April 2012	<ul style="list-style-type: none"> <li>The Company opened its third branch at Mega Bangna at Lot No. 1520, 1st floor, 39, Moo 6, Bang Kaeo, Bang Phli, Samut Prakan, 10540 with a space of 1,248 square metres inside Mega Bangna to service customers in that area and create brand awareness.</li> </ul>
May 2012	<ul style="list-style-type: none"> <li>The Company opened its fourth branch in Hua Hin at Pure Plaza located at Pure Plaza Tower, 2nd floor, 35/5, Petchkasem Road, Hua Hin, Prachuap Khiri Khan 77110 with a space of 1,800 square metres to serve customers in that area and create brand awareness.</li> </ul>
November 2012	<ul style="list-style-type: none"> <li>The Company increased its share capital by Baht 110,000,000, totalling a registered share capital of Baht 200,000,000 which included 11,000,000 common shares at a par value of Baht 10 offered to existing shareholders to provide working capital for business operations.</li> </ul>
January 2013	<ul style="list-style-type: none"> <li>The Company closed its branch at Index Living Mall, Bang Na as it planned to open a stand-alone in Bang Na which would provide a larger sales area and better meet the needs of customers, leaving the Company with a total of three branches.</li> </ul>
December 2013	<ul style="list-style-type: none"> <li>The Company opened its fourth branch in Pattaya at 244/31, Moo 11, Sukhumvit Road, Nong Prue, Bang Lamung, Chonburi 20150 with a space of approximately 9,998 square metres to serve customers in Pattaya City and nearby provinces.</li> </ul>
March 2014	<ul style="list-style-type: none"> <li>The Company increased its capital by Baht 50,000,000, totalling a registered capital of Baht 250,000,000 which included 5,000,000 common shares at a par value of Baht 10 offered to existing shareholders to provide working capital for business operations.</li> </ul>
December 2014	<ul style="list-style-type: none"> <li>The Company opened its fifth branch in Bang Na at 983, Bangna -Trat Road, Bang Na, Bangkok 10260 with a 10,857 square-metre space to serve customers in that area and create brand awareness.</li> </ul>
March 2015	<ul style="list-style-type: none"> <li>The Company closed its branch in Hua Hin as the space was too small to fully serve customers, leaving the Company with a total of 4 branches.</li> </ul>
May 2015	<ul style="list-style-type: none"> <li>The Company closed its branch in Mega Bangna as the Company had opened a new branch in Bang Na with a larger space to serve customers and the customers would be the same group of customers, leaving the Company with a total of 3 branches.</li> </ul>
December 2015	<ul style="list-style-type: none"> <li>The Company increased its capital by Baht 95,000,000, totalling a registered capital of Baht 345,000,000 which included 9,500,000 common shares at a par value of Baht 10 offered to existing shareholders to provide working capital for business operations.</li> </ul>
April 2016	<ul style="list-style-type: none"> <li>The 2016 Annual General Meeting on 29 April 2016 approved the dividend payment for the 2015 operating results at the rate of Baht 1.88 per share, totaling 34,500,000 shares worth Baht 64,860,000 and record of legal reserve of Baht 4,300,000.</li> </ul>



## Timing

## Details

May 2016	<ul style="list-style-type: none"> <li>The Company increased its capital by Baht 155,000,000, totalling a registered share capital of Baht 500,000,000 which included 15,500,000 common shares at a par value of Baht 10 that was paid at Baht 2.50 per share offered to existing shareholders to provide working capital for business operations.</li> <li>The Company engaged DHL Supply Chain (Thailand) Company Limited (DHL) to manage its warehouse and distribution centres. The warehouse is located in Bang Plee, Samut Prakan.</li> </ul>
June 2016	<ul style="list-style-type: none"> <li>The Company closed its distribution centre at Bang Khun Thian since it used DHL's warehouse and distribution centre in Bang Plee instead.</li> </ul>
October 2016	<ul style="list-style-type: none"> <li>The Company registered the relocation of its head office to 90 Soi Yothinpattana, Praditmanutham Road, Khlong Chan, Bangkok 10240.</li> <li>The Company opened its fourth branch in Ratchapruek at 6/15, Moo 2, Om Kret, Pak Kret, Nonthaburi 11130 with a area of 14,159 square metres and launched a new product brand, "Rina Hey", in the allotted space in its branches starting from Ratchapruek branch, Praditmanutham branch, Bang Na branch, and Pattaya branch, respectively.</li> </ul>
April 2017	<ul style="list-style-type: none"> <li>The 2017 Annual General Meeting on 29 April 2017 approved the dividend payment for the 2016 operating results at the rate of Baht 0.60 per share totaling 50,000,000 shares worth Baht 30,000,000 and record of legal reserve of Baht 2,600,000.</li> </ul>
September 2017	<ul style="list-style-type: none"> <li>The Extraordinary General Meeting (before conversion) No.1/2017 on 26 September 2017 had resolution to approved the conversion of Chic Republic Company Limited to a public company and the change of its name to "Chic Republic Public Company Limited" and registration of its change in a par value from Baht 10 to Baht 0.50.</li> </ul>
October 2017	<ul style="list-style-type: none"> <li>The Company registered its conversion to a public company.</li> </ul>
November 2017	<ul style="list-style-type: none"> <li>The Board of Directors' Meeting (after conversion) No.3/2017 on 13 November 2017 approved the interim dividend payment at the rate of Baht 0.023 per share totaling 1,000,000,000 shares worth Baht 23,000,000 and record of legal reserve of Baht 1,700,000.</li> </ul>
February 2018	<ul style="list-style-type: none"> <li>The Company registered its electronic business operations with the Department of Business Development to prepare for online sales.</li> </ul>
March 2018	<ul style="list-style-type: none"> <li>The Company established its subsidiary in Cambodia under the name "Chic Republic Co., Ltd."</li> </ul>
September 2018	<ul style="list-style-type: none"> <li>The Board of Directors' Meeting (after conversion) No.7/2018 on 7 September 2018 approved the interim dividend payment at the rate of Baht 0.035 per share totaling 1,000,000,000 shares worth Baht 35,000,000 and record of legal reserve of Baht 1,300,000.</li> </ul>
October 2018	<ul style="list-style-type: none"> <li>The Company opened its fifth branch in Cambodia on the 1st floor of Aeon Mall 2 Sen Sok City, Phnom Penh, Cambodia with a space of 3,502.00 square metres as the Company saw an investment potential in a neighboring country, especially in the CLMV market, which is fast-growing economy. Moreover, the Company saw a growing economic potential of Phnom Penh, Cambodia and business opportunities that could lead to business expansion. Therefore, the Company made its first overseas expansion in Cambodia.</li> </ul>
November 2018	<ul style="list-style-type: none"> <li>The Company launched a new imported product brand "Ashley" in the allotted space in its branches in Thailand.</li> </ul>





Timing	Details
December 2018	<ul style="list-style-type: none"> <li>The Company received ISO 9001:2015 certification, a quality management system standard that specifies requirements for quality management system of an organisation that demonstrates quality and efficiency in internal operations.</li> </ul>
September 2019	<ul style="list-style-type: none"> <li>The Company opened its sixth branch in Ramindra at 739/1, Ramindra Road, Khan Na Yao, Khan Na Yao, Bangkok 10230 with a space of 7,800 square metres to serve customers in that area and create brand awareness.</li> </ul>
October 2019	<ul style="list-style-type: none"> <li>The Company submitted an application to register its direct marketing business to the Office of the Consumer Protection Board (OCPB) to prepare for its online sales on <a href="http://www.rinahey.com">www.rinahey.com</a>.</li> </ul>
March 2020	<ul style="list-style-type: none"> <li>The Board of Directors' Meeting (after conversion) No.1/2020 on 23 March 2020 approved the interim dividend payment at the rate of Baht 0.015 per share totaling 1,000,000,000 shares worth Baht 15,000,000 and record of legal reserve of Baht 3,000,000.</li> </ul>
October 2020	<ul style="list-style-type: none"> <li>The Extraordinary General Meeting No.1/2020 on 9 November 2020 had the following key resolutions: <ul style="list-style-type: none"> <li>Approved to register of the Company's common shares in the Stock Exchange of Thailand (SET) or MAI and to enter into an agreement to register its securities with the Stock Exchange of Thailand (SET) or MAI</li> <li>Approved the Company's right offering in the amount no more than 360,000,000 shares at a par value of Baht 0.50 through an Initial Public Offering and offers to benefactors and related persons of the Company.</li> <li>Approved the regulations and share of right offering through an Initial Public Offering (IPO) to benefactors and related persons of the Company with the following details: <ol style="list-style-type: none"> <li>Allocated common shares for right offering in the amount of no more than 54,000,000 shares or 15 percent of common shares offered in this round to the Company's benefactors.</li> <li>Allocated common shares for right offering in the amount of no more than 36,000,000 shares or 10 percent of common shares offered in this round to the Company's related persons and/or employees.</li> <li>Allocated common shares for right offering in the amount of Baht 270,000,000 and remaining shares from the offerings in 1) and 2) to offer to persons following the discretion of the underwriter that will later be appointed.</li> </ol> <p>However, the number of common shares offered in the IPO to the Company's benefactors, related persons, and employees in 1) and 2) must not exceed 25 percent of the total common shares offered in the IPO or 90,000,000 shares.</p> </li> </ul> </li> </ul>
April 2021	<ul style="list-style-type: none"> <li>The 2021 Annual General Meeting on 7 April 2021 approved the allocation of net profit for 2020 as follows: <ul style="list-style-type: none"> <li>Approved to record legal reserve for 2020 in the amount of Baht 1,850,000</li> <li>Approved dividend payment from net profit in 2020 at Baht 0.02 per share in the amount of 1,000,000,000 shares worth Baht 20,000,000 on 5 May 2021.</li> </ul> </li> <li>The Company launched its full e-Commerce sales on <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a>.</li> </ul>
October 2021	<ul style="list-style-type: none"> <li>The Company launched its full e-Commerce sales on <a href="http://www.rinahey.com">www.rinahey.com</a>.</li> </ul>
April 2022	<ul style="list-style-type: none"> <li>The 2022 Annual General Meeting on 18 April 2022 approved the allocation of net profit for 2021 and dividend payment as follows: <ul style="list-style-type: none"> <li>Approved to record legal reserve for 2021 worth Baht 1,750,000</li> <li>Approved the dividend payment from net profit for 2020 and 2021 at Baht 0.02 in the amount of 1,000,000,000 shares worth Baht 20,000,000 on 12 May 2022.</li> </ul> </li> </ul>

## Timing

## Details

June 2022	<ul style="list-style-type: none"> <li>The Board of Directors Meeting No. 4/2022 on 27 June 2022 approved the interim dividend payment of Baht 80,000,000 to shareholders on the shareholder list on 18 April 2022. The funding source of the dividend payment consisted of a bank loan of Baht 50,000,000 and internal cash flow of Baht 30,000,000. The dividend was paid on 11 July 2022.</li> </ul>
July 2022	<ul style="list-style-type: none"> <li>The Stock Exchange of Thailand registered the Company's common shares as listed securities on MAI and began trading on 27 July 2022 using the ticker symbol "CHIC".</li> </ul>

## Use of Fund from Securities Offering

Using of IPO fund (after changing of objective of using of IPO fund) as at 31 December 2022 as detailed in the following table.

Objective of using of IPO fund	Estimate time to using of IPO fund	Estimate spending amount		Actual spending (Million Baht)	Outstanding cash as at 31 December 2022 (Million Baht)
		Old Amount (Million Baht)	New Amount (Million Baht)		
1. Expansion of new store	Within 2024	60.00	-	-	-
2. Renovation stores and expansion of rent area	Within 2022	38.00	38.00	1.26	36.74
3. Repayment of loans	Within 2022	117.00	103.91	103.91	-
4. Underwriting fees and other related expenses	Within 2022	15.26	12.61	12.61	-
5. Using of working capital of the Company	During 2022 – 2024	93.74	169.48	128.21	41.27
<b>Total</b>		<b>324.00</b>	<b>324.00</b>	<b>245.99</b>	<b>78.01</b>

## General Information of the Company

Name of the Company	: Chic Republic Public Company Limited
Ticker Symbol	: CHIC
Corporate Registration Number	: 0107560000389
Registered Share Capital	: Baht 680.00 million
Paid-up Share Capital	: Baht 680.00 million
Par Value per Share	: Baht 0.50
Type of Business	: One-stop shopping for furniture, home décor, home decoration, and mattress and bedding in stand-alone stores for "CHIC Republic", "Rina Hey", and "Ashley" brands.
Head Office Location	: 90 Soi Yothinpattana, Praditmanutham Road, Khlong Chan, Bangkok 10240
Telephone	: 02-514-7111
Facsimile	: 02-514-7114
Website	: www.chicrepublicthai.com



## BUSINESS OPERATION

### Overview of Business

The Company operates a One Stop Shopping business selling furniture, home decor, decorative items and mattress and bedding in stand-alone stores under House Brands: “CHIC Republic” and “Rina Hey” and imported furniture under “Ashley” and other brands through our stores and online channels. The Company is Thailand’s first and only home fashion store that offers unique furniture, home decor, mattress and bedding.



In addition, we operate a project business providing furniture installation service and selling home decoration items and loose furniture to condominium projects of Thailand’s leading companies. In 2022, we expanded our customer base for the project business to new targeted projects such as hotel, hospital, and low-rise projects, including single houses and townhouses, as we saw opportunities to offer our products and services. Our target customers are people with high purchasing power and demand for quality and customized produces, hence, our specialization in the tailor-made production. Such expansion is expected to increase our revenue and gross profit.

The Company offers interior design and turnkey services under the “Chic Design Studio” business unit that capitalizes on its core business, which is a retail business, to generate more revenue. Having operated an interior design and construction business, we saw an opportunity to expand our services for greater variety by providing a one-stop service. We offer interior design and turnkey services, starting from interior design to full interior construction such as built-in furniture (walk-in-closet), made-to-order interior decorations and furniture, wallpaper, curtain, M&E work, as well as selecting loose furniture and home decoration items for clients. This will help increase our revenue per bill and profit margin.

In addition, in 2022, we expanded our business to furniture rental and home decoration service by a stylist or an interior designer as a one-stop solution for furniture & prop rental & styling under the “Chic Rent In Style” to respond to the needs of customers who would like to rent furniture and home décor such as 1) event organizers rent furniture and home decorations for their events for a short period, 2) interior design companies and/or freelance designers rent furniture and home decorations to decorate a mock up room and take pictures of a fully-furnished room to create an advertisement and PR portfolio, 3) property developers rent furniture and home decorations to create mock up rooms for customer visits, and 4) apartment and condominium owners rent furniture and home decorations to create mock up rooms and take pictures for PR portfolio to attract customers through online channels. We offer quality furniture and home decoration rental and decoration services as well as delivery and installation services at a reasonable price. Moreover, we also offer professional property photography service that provides flexible and affordable options to customers who do not want the hassle of managing furniture and home decorations that can only be used for a few times.

In addition, we generate service revenue such as revenue from space rentals in each branch to famous restaurants and supermarket to support our business, attract customers, and increase the number of visitors to each branch.

## Revenue Structure

Our revenue structure in the financial statements for the years ended 31 December 2020 – 2022 can be summarised as follows:

Item	As at 31 December					
	2020		2021		2022	
	Million Baht	%	Million Baht	%	Million Baht	%
Revenue from product sales	403.30	57.00	380.46	56.46	446.21	57.95
Revenue from project sales	275.48	38.93	253.50	37.62	270.23	35.09
Revenue from the design studio	-	-	4.49	0.67	11.63	1.51
Revenue from service	23.80	3.35	26.53	3.93	32.28	4.19
Other revenue and financial revenue <sup>1</sup>	5.13	0.72	8.89	1.32	9.71	1.26
<b>Total revenue</b>	<b>707.71</b>	<b>100.00</b>	<b>673.87</b>	<b>100.00</b>	<b>770.06</b>	<b>100.00</b>

**Note :** <sup>1</sup> Other revenue such as profit (loss) from exchange rate, revenue from product rental and space rental service, revenue from claim compensation and financial revenue which is interest revenue

Our core revenue comes from sales of products and services that comprise of revenue from product sales, project sales, chic design studio service, and from services. From 2020 – 2022, the Company had revenue from sales of product and services of Baht 702.58 million, Baht 664.98 million, and Baht 760.35 million, respectively, which accounted for 99.28%, 98.68%, and 98.74% of total revenue, respectively.

## Product and Service

### Home Furnishing and Decoration Business

We operate a one-stop-shopping business: selling furniture, home decorations, decorative items, mattress and bedding in stand-alone stores under the “Home Fashion Living” concept, “Living is not just to live but to live Fashionably”. We are constantly developing our products to set and keep up with new trends and adding our product value by pushing towards online distribution using offline to online and/or online to offline (O2O) strategies. We have expanded our online distribution channels but customers have a choice to try furniture at our stores before making a decision to purchase. Therefore, store distribution helps increase our sales and is our main distribution channel. Moreover, store distribution effectively helps support online distribution as customers often visit the stores and make an order online. On top of that, our products are sold through other online channels including [www.chicrepublicthai.com](http://www.chicrepublicthai.com), [www.rinahey.com](http://www.rinahey.com), <https://store.ashleyfurniturehomestore.co.th>, Facebook: Chic Republic, and Line@: @chicrepublic and @rinahey. Additionally, our products are sold on Shopee, Lazada, NocNoc, Central Online, and JD Central. As online distribution is alternative channel to increase our sales, we see an opportunity for growth from online. Over the past three years, sales revenue from online channels have surged due to our ability to reach more customers, especially those outside Bangkok. There have been orders from customers with high purchasing power in other provinces. We recognize the importance of online channels as they enable us to reach out to customers despite the absence of our physical store.

Products distributed through stores and online channels can be divided into two main groups including house brands and products of other brands in term of agreement with vendors.

From the revenue structure, revenue from product sales from 2020-2022 were at Baht 403.30 million, Baht 380.46 million, and Baht 446.21 million, respectively, which accounted for 57.00%, 56.46%, and 57.95% of the total revenue, respectively. Revenue from product sales can be divided as follows:



## Revenue from Product Sales

Product Category	As at 31 December					
	2020		2021		2022	
	Million Baht	%	Million Baht	%	Million Baht	%
1. Revenue from Product Sales - House Brand	352.38	87.37	330.72	86.93	392.28	87.91
• Furniture	312.78	77.55	306.17	80.48	366.04	82.03
• Home decor	39.60	9.82	24.55	6.45	26.24	5.88
2. Revenue from agreement with vendors	50.92	12.63	49.74	13.07	53.93	12.09
• Mattress, bedding, and Recliner	38.61	9.58	37.37	9.82	40.59	9.10
• Home decor	12.31	3.05	12.37	3.25	13.34	2.99
<b>Revenue from product sales</b>	<b>403.30</b>	<b>100.00</b>	<b>380.46</b>	<b>100.00</b>	<b>446.21</b>	<b>100.00</b>

## House Brand Products

Our house brand products can be divided into three brands consisting of CHIC Republic, Rina Hey, and imported products under the brand "Ashley" with different products and target customers.

### 1. CHIC Republic – [www.chicrepublicthai.com](http://www.chicrepublicthai.com)

CHIC Republic is one of our house brands. Most of CHIC Republic furniture is made from real wood with unique and luxury designs and styles that combine craftsmanship with machinery, creating aesthetic value through stylish and different designs including, (1) Romantic Vintage, (2) Modern Chic, (3) Contemporary, and (4) Industrial Chic. Target customers are middle-high-income customers.

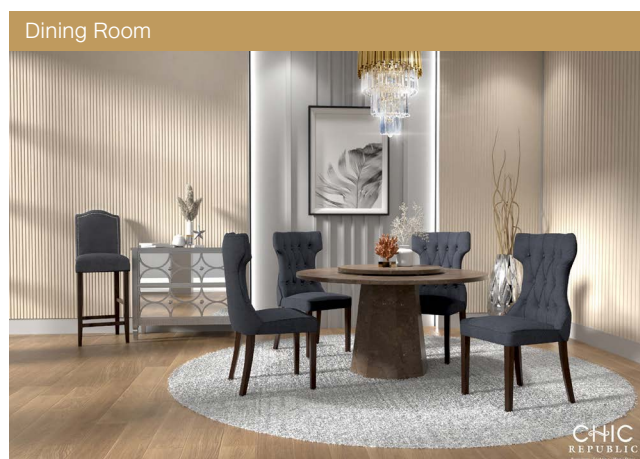
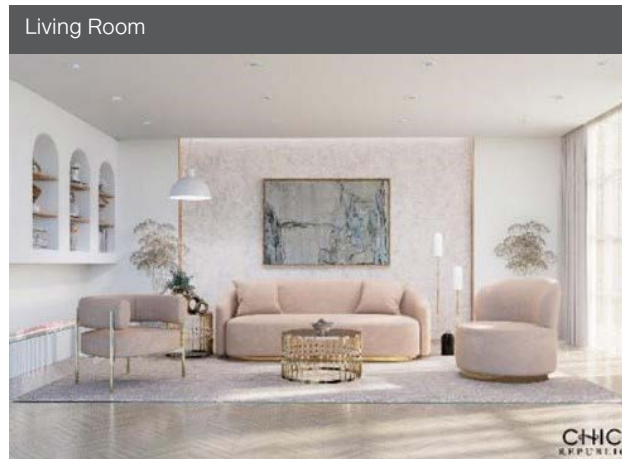




CHIC Republic product categories are divided as follows:

#### Furniture

- 1) Living room such as sofa, armchair, day bed, sofa bed, recliner, stool, middle table, nightstand, console table, multipurpose table, TV cabinet, bookcase, and partition.
- 2) Dining room such as dining table, dining chair, bar table, bar chair, bench, and cart
- 3) Bedroom such as bed, dressing table, TV cabinet, and wardrobe
- 4) Home office such as desk, office chair, bookcase, and shelf
- 5) Outdoors such as table, bench, armchair, bar chair, cart, sofa, and dining chair



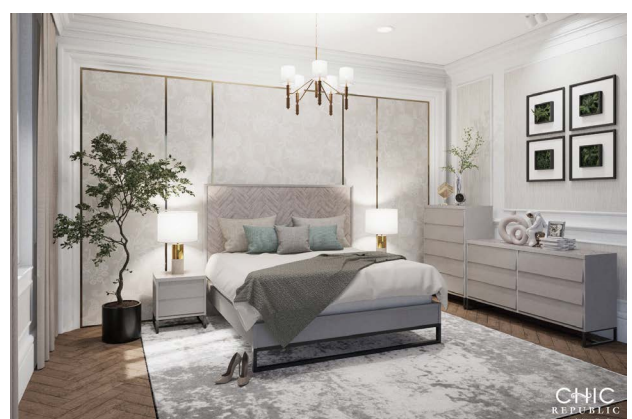
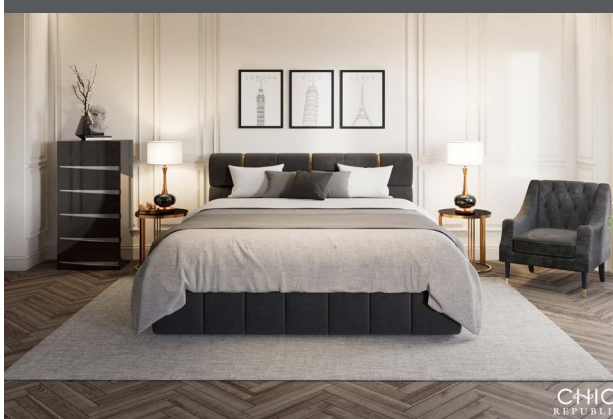




## Dining Room



## Bedroom





Bedroom



Home Office



Outdoor







Home decoration are dining table items, kitchen tools, carpets, bathroom items, candles and candlesticks, decorative items, picture frames, paintings, wall decorations, clocks, mirrors, artificial flowers and vases, outdoor items, hangers, cabinets, and lamps such as a chandelier, ceiling lamp, standing lamp, and desk lamp.

#### Home Decor





## 2. Rina Hey – [www.rinahey.com](http://www.rinahey.com)

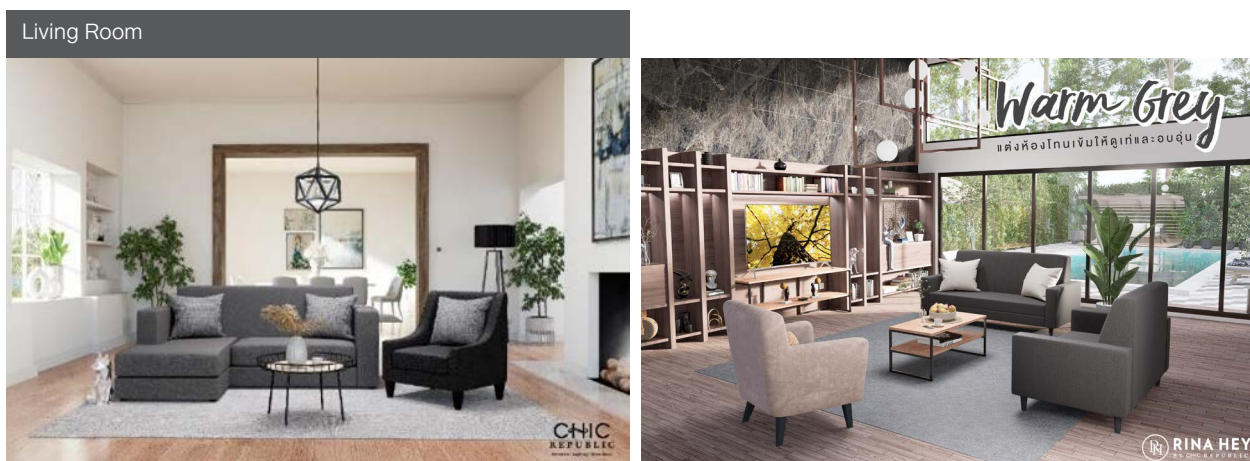
Rina Hey is one of our house brands. Most Rina Hey's products are knock-down furniture made from melamine-coated particle boards in the loft, minimal, and modern styles. The furniture is simple, modern, and compact, suitable for limited spaces that can be mixed and matched in various ways. Target customers are first jobbers and young couples who are middle to low income earners (mass market).



Rina Hey product are divided as follows:

Furniture:

- 1) Living room such as sofa, armchair, day bed, sofa bed, recliner, stool, middle table, nightstand, console table, multipurpose table, TV cabinet, bookcase, and partition.
- 2) Dining room such as dining table, dining chair, bar table, bar chair, bench, and cart
- 3) Bedroom such as bed, dressing table, TV cabinet, and wardrobe
- 4) Home offices such as desk, office chair, bookcase, and shelf
- 5) Outdoors, such as table, bench, armchair, bar chair, cart, sofa, and dining chair







## Living Room



## Dining Room





## Bedroom



## Home Office



## Smart Working Room

แต่งห้องทำงานสำหรับคนยุคใหม่





### 3. Ashley – <https://store.ashleyfurniturehomestore.co.th>

The Company has partnered with Ashley Homestores, Ltd., a major and world-class US furniture manufacturer. We have received the rights to open and operate furniture stores under the brand, “Ashley”, in the Company’s branches and the rights to use the trademark in the operations of Ashley Furniture Homestore in Thailand as specified in the terms and conditions of the contract.

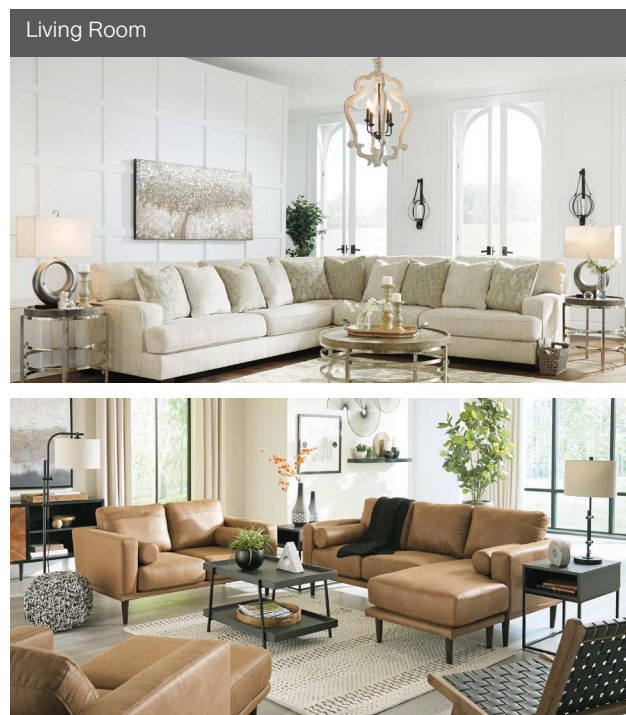
Ashley products are imported from abroad and made from real wood or medium density fibreboard with a veneer overlay. Main Ashley products imported by the Company include furniture for living room, dining room, bedroom, and workspaces. We have started importing Ashley mattresses for sale at our stores as well. Ashley furniture reflects modern American lifestyle that comes in luxury and unique American styles, including 1) Urbanology, (2) Vintage Casual, (3) Contemporary Living, (4) New Traditions, (5) Family Space, and (6) Mane + Mason. Target customers are middle to high income earners.



Ashley product categories are divided as follows:

#### Furniture

- 1) Living room such as sofa, center table and side table, console table, TV cabinet, and bookcase.
- 2) Dining room such as dining table, dining chair, bar chair, bench, and cabinet.
- 3) Bedroom such as bed, dressing table, cabinet, nightstand, and closet.
- 4) Home offices such as desk, office chair, bookcase, and shelf.





Dining Room



Bedroom







Home Office



### Non-house Brand

Products of other brands are products that we have entered into an agreement with the vendors to sell their branded products in our stores. There are many types of products of other brands, including (1) home décors such as glass, fountain, and lamp, (2) mattress and bedding such as Sealy, Tempur, Santos, Omazz, Dunlopillo, and Lotus, (3) reclining sofa such as IMG, (4) sofa such as Alexander & James. We select our vendors from our approved vendor list based on the appropriateness of the brand and customer demand. Most purchases of other brands' products are not paid in advance to suppliers. Suppliers are responsible for providing sales persons and delivery. We receive payment for the product from customers and pay the supplier after deducting the contracted amount as stipulated in the agreement within 30 to 60 days, depending on the terms and conditions agreed with each supplier.

Given existing customer demand for mattress and bedding, we have allocated space especially for mattress and bedding to create a center for mattress and bedding with a variety of products to choose from under the concept "Sleep Gallery" to offer customers a wide range of products and to respond to every customer need.







### Project Business

We provide furnished furniture to local project owners in term of sales contracts for furniture installation, including built-in furniture, loose furniture, and home décor for different types of projects such as apartments and condominiums. Moreover, we have expanded our project customer base to other types of projects to increase diversity, such as hotel, hospital, and low-rise real estate projects such as single houses and townhouses to boost sales and gross profit margin and to expand its distribution channels to target customers, which promote our products including CHIC Republic, Rina Hey, and specially designed products for projects. Target customers are property developers in Thailand. We offer customized products and presents work plan, sample products, and quotation for customer's consideration. We will first present our House Brand products. In case the customer would like to change the material, product size, or other specifications, we will make the requested change. If the customer already has sample product images, we will assign a product designer to design the product according to the customer's request.

In addition, we focus on delivering quality project work in a timely manner, as agreed in the contract to create customer confidence in our company. Customers to whom we have delivered work include Grand Unity Development Company Limited, Pruksa Real Estate Public Company Limited, Origin Property Public Company Limited, Sena Development Public Company Limited, Supalai Public Company Limited, Assetwise Public Company Limited, Sansiri Public Company Limited, SC Asset Corporation Public Company Limited, and Chevatai Public Company Limited.

Revenue from furniture sales from our project work as at 31 December 2020-2022 were Baht 275.48 million, Baht 253.50 million, and Baht 270.23 million, respectively, accounted for 38.93%, 37.62%, and 35.09% of total revenue, respectively.

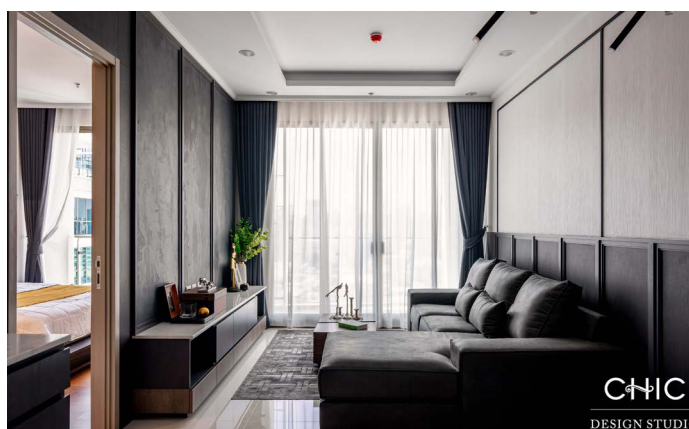


## Interior Design Service

In 2021, we have expanded our service channels and revenue source from our one-stop service under the new business unit called “Chic Design Studio” which offers turnkey services including interior design, interior construction work, and selecting loose furniture and home décor for customers looking to decorate or renovate condominium, house, restaurant, café, clinic, and hotel. Our customers can be divided into two main groups including end users and corporate customers. Corporate customers are property developers who hired us to do interior design and construction along with prop styling for mock up rooms to attract potential customers. The turnkey services have created added value for our customers through one-stop service. Moreover, it offers a channel to distribute products to target customers and promote our products among a wider audience. Products sold at our stores include House Brand products: CHIC Republic and Rina Hey, and products that are specifically designed for each project.

We offer our interior design according to each customer’s request that are specifically tailored to our customer. We present the 3D perspective design, work plans, materials, and quotation for customer’s consideration. We will first present our house brand products, which are our standard products, and create products according to customer’s request. In case the customer would like to change the material, product size, or other specifications or already has sample product images, we will assign a product designer to design the product according to the customer’s request (made to order).

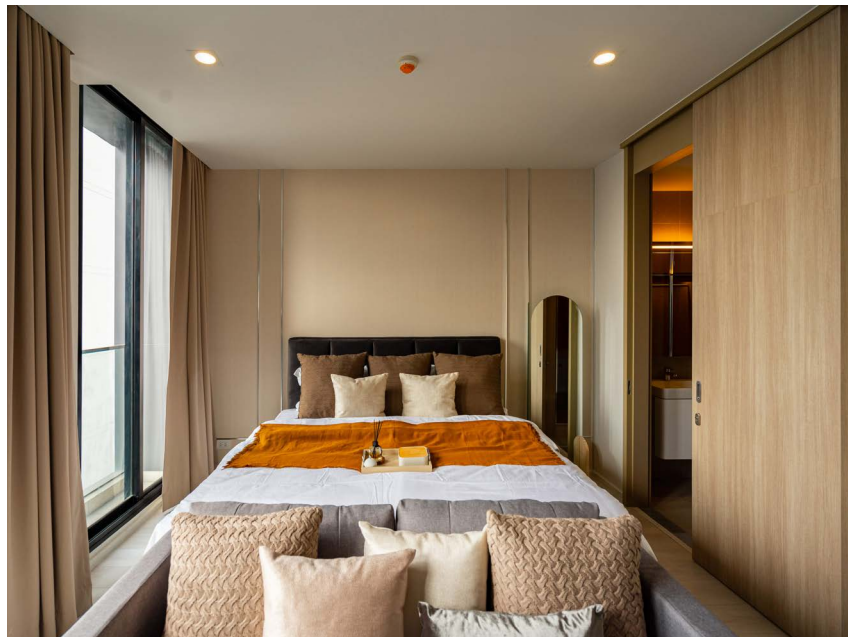
We offer a one-stop service through our stores and online channels including Facebook: [m/me/chicdesignstudioofficial](https://www.facebook.com/me/chicdesignstudioofficial), Line@: [@chicdesignstudio](https://www.line.me/@chicdesignstudio), and Instagram: [chic.designstudio](https://www.instagram.com/chic.designstudio).















### **Furniture and Home Decoration Rental and Design Service by Stylist / Interior Designer**

In 2022, we expanded our business to furniture and home decoration rental and design service by stylist/interior designer. Apart from the interior design service which includes interior design and interior construction, we now offer interior styling or prop styling service using our own furniture and props. This expanded our sales and increased average revenue per bill and profit margin because customers bought the products after we decorated the place for them. The furniture and home decoration rental and design service by stylist / interior designer is a one-stop solution for furniture & prop rental & styling under the concept “Chic Rent In Style” to respond to customers looking to rent furniture and home décor; for example, 1) event organizers rent furniture and home decorations for their events for a short period, 2) Interior design companies and/or freelance designers rent furniture and home decorations to decorate a mock up room and take pictures of a fully-furnished room to create an advertisement and PR portfolio, 3) property developers rent furniture and home decorations to create mock up rooms for customer visits, and 4) apartment and condominium owners rent furniture and home decorations to create mock up rooms and take pictures for PR portfolio to attract customers through online channels. We offer quality furniture and home decoration rental and decoration services as well as delivery and installation services at a reasonable price. Apart from that, we also offer professional property photography service that provides flexible and affordable options to customers who do not want the hassle of managing furniture and home decorations that can only be used for a few times.














We offer professional service in furniture and home décor rental and styling with focus on selling our house brand furniture along with professional photography service.

The furniture and home decoration rental and styling service by stylist / interior designer are available at our stores and online channels including Facebook: m/me/chicrentinstyle, Line@: @chicrentinstyle, and Instagram: chic.rentinstyle.



## Space Rental

We offer space rental at all of our branches' buildings for different types of shops. This is an important strategy to attract customers and offer more services at our stores. The space rental business helps expand our revenue source. We select famous brands that match our style, taste, design, and uniqueness. The details of space rental at our branches as at 31 December 2022 are as follows:

No.	Branch	Rented Space (Square Metre)	Percentage of Space Rental (Percent)	Example of Tenants
1	Bang Na	521.00	100.00	 Lukkaithong  MAGURO  Penguin Eat Shabu
2	Praditmanutham	180.00	100.00	 Lukkaithong
3	Ramindra	552.00	100.00	 Baan Somtum  Haris' Premium Buffet
4	Ratchapruek	1,913.21	100.00	 MAGURO  Starbucks  Sushi Kanda  McDonald's  Best Country Beef & Bar  HITORI SHABU  VILLA MARKET
5	Pattaya	-	-	-

Lukkaithong, Bang Na



"Baan Somtum", Ramindra



"MAGURO", Ratchapruek



Revenue from space rental consists of (1) space rents, (2) service revenue from renting out space and common areas such as electric and water systems, cleaning service, general sanitation service, security service, and waste management. Such revenue is divided into two categories: (1) fixed monthly revenue and (2) agreed % of margin rent as stipulated in the space rental agreement and service agreement. Additionally, tenants are required to pay property tax and rental deposits as performance guarantee and damage claim that may occur to the leased premises at the rate specified in the space rental agreement and service agreement.

Revenue from our service as at 31 December 2020-2022 were Baht 23.80 million, Baht 26.53 million, and Baht 32.28 million, respectively, accounted for 3.35%, 3.93%, and 4.19% of our total revenue, respectively.





## Market and Competition

### Competitive Strategy

We are committed to become a leader in furniture, home décor, decorative items, mattress and bedding for all customer segments. Our business strategies are as follows:

### Product Strategy

We continue to develop and introduce new collections every three to six months, which is more frequent than other competitors, in order to add value and increase competitive advantage in becoming the trendsetter in new design and product trends. We aim at continuously introducing new products which will allow us to avoid price competition with other operators, launching new product collections to become a trendsetter, and offering products that are unique and different from our competitors.

In addition, we pay attention to products that will be selected for sale. The details are as follows:

- (1) **House Brand:** We have established the Merchandiser Department and Product Design Department to find manufacturers, develop and design products from various countries under our house brands with a focus on product presentation and unique patterns and product designs.
- (2) **Non-house Brand :** We select products of well-known brands from domestic and foreign manufacturers to increase the variety of products in terms of styles and designs to meet customer needs.

### Pricing Strategy

We determine our product prices according to the product source. Our product prices are reasonable and can create a competitive advantage for the Company. Our pricing strategies are as follows:

- (1) **House Brands** including “CHIC Republic”, “RINA HEY”, and “Ashley”  
Most house brand products are ODM products under the “CHIC Republic” and “RINA HEY” brands and imported products under the brand, “Ashley”. We determine a competitive price using the cost-plus method, depending on the product source, which allows us to adjust our price to the costs. Additionally, if we need to increase our prices, we will definitely consider the cost, competitiveness, value, and fairness to buyers.

- (2) **Non-house Brands**

We determine product prices together with the brand owners by comparing the market prices of products with similar characteristics and quality as well as consumer demand. We negotiate for the best price. Moreover, we have clearly established a co-management policy with our suppliers as a requirement for all suppliers to comply with.

However, we adjust our product prices for sales promotion. Our price adjustments will consider all the key factors such as the product costs, which require discussions between executives of the Merchandiser Department and suppliers who are the brand owners.

- (3) **Project Work**

We are a tailor-made or made-to-order manufacturer and produces certain product items for projects. For project work, after a customer picks the design they want, we will present the quotation. Products supplied for project work are house brand products consisting of “CHIC Republic” and “RINA HEY”. As a result, we determine our prices using the cost-plus method, depending on the product source, which allows us to adjust our prices according to the costs. If we need to increase our price, we will apply the same approach as our house brand products sold at our stores.

## Distribution Strategy

Our products are currently sold through our (1) stores, (2) project work, and e-Commerce channels as follows:

### (1) Stores

We have six operating branches: five in Thailand and one in abroad. Our branches are located near community areas that are easily accessible by transportation. The average store area is approximately 6,500 to 12,000 square metre to allow for room setting. A number of rooms are displayed in our branches as samples for home decoration ideas and to create inspiration and experience so that customers can select products that fulfil their needs and imagination. Therefore, our store branches must have sufficient space for room setting.

### (2) Project work

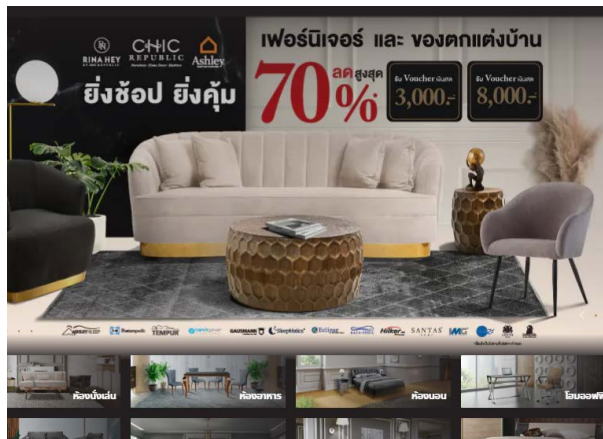
In 2011, we started the project work business as we had competent and experienced personnel and saw an opportunity for business expansion. As a result, we set up the Project Work Sales Department to offer house brand products consisting of “CHIC Republic” and “Rina Hey” to meet customer demand for project work. We provide decorations for apartment, condominium, and housing projects, focusing on leading property developers with good reputation and financial strength by verifying the developer’s history and financial statements to ensure certainty of income and cashflow for our company.

### (3) e-Commerce

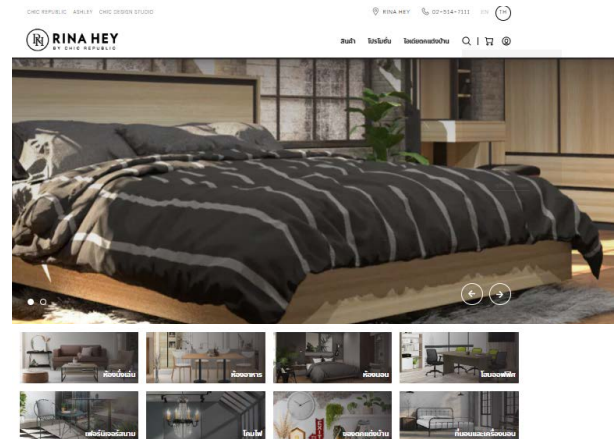
In 2018, recognizing changing consumer behavior towards online shopping, we shifted our focus to develop our online sales channels, including [www.chicrepublicthai.com](http://www.chicrepublicthai.com), [www.rinahey.com](http://www.rinahey.com), and [store.ashleyfurniturehomestore.co.th](http://store.ashleyfurniturehomestore.co.th), in order to expand our distribution channels, offer more choices to customers, and reduce time used for product selection at our stores. Apart from that, we implement online to offline marketing and offline to online (O2O) marketing, which is a marketing combination to increase online and offline market penetration as today’s target customers are in the online and offline markets. CHIC Republic and Ashley customers usually visit the stores to buy products while Rina Hey customers purchase through an online channel. The O2O marketing strategy enables us to expand our customer base as target customers who select products through an online channel can buy products at our stores. At the same time, target customers who visit the stores to purchase products can switch to online shopping. Moreover, online sales have consistently increased over the past three years. As a result, we have improved our online distribution channels as follows:

Our websites including <https://www.chicrepublicthai.com>, <https://www.rinahey.com>, and <https://store.ashleyfurniturehomestore.co.th> are where customers can purchase products online. Customers can directly order products through the websites where customer order information are automatically connected to our internal management system which allows for efficient operations and reduces complicated work processes in the system. Customers used to only be able to view the products and order through other channels such as Facebook where customer order information are not linked to our back office system. Aside from that, the websites offer products, promotions, and information to help customers select products and services through the brands’ online channels.

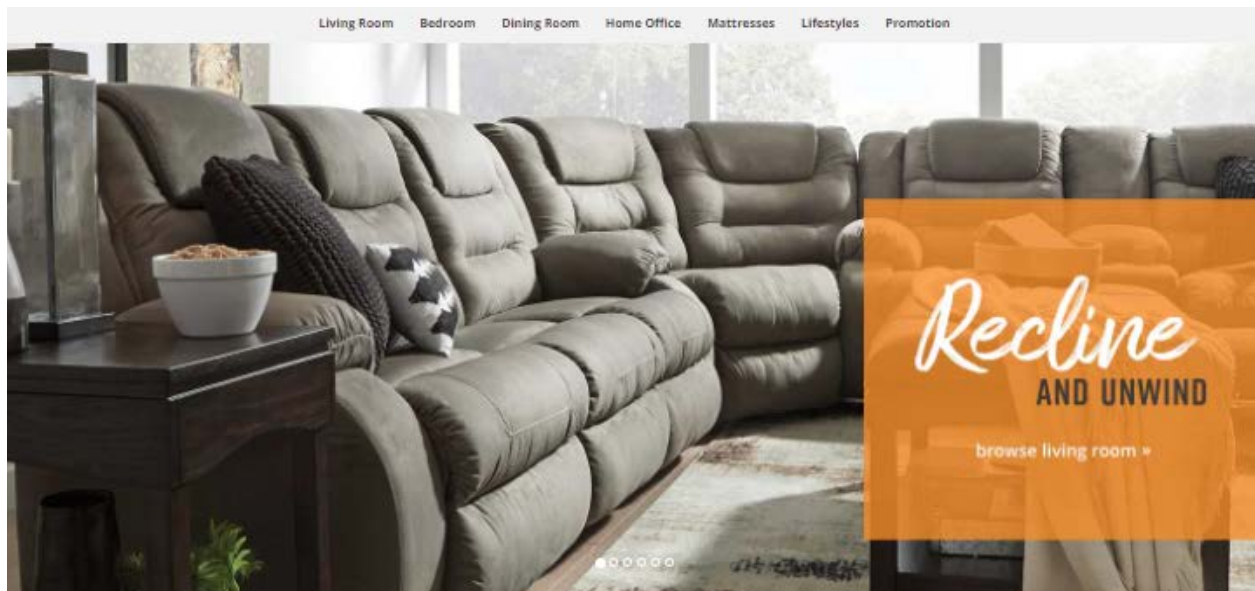




website: CHIC Republic

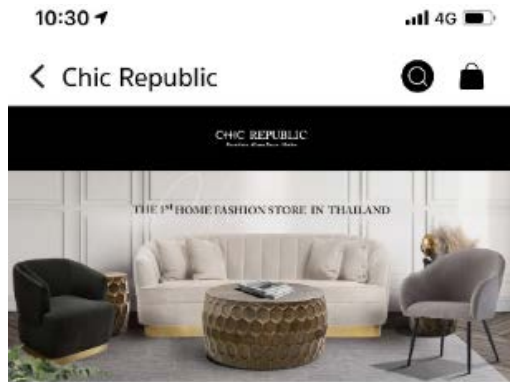


Website: Rina Hey



Website: Ashley

For e-Marketplace, we offer CHIC Republic and Rina Hey products and promotions through Shopee, Lazada, NocNoc, Central Online, and JD Central while Ashley products are exclusively offered at NocNoc.

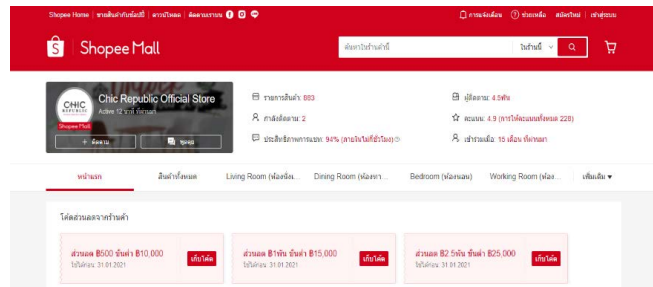


เกี่ยวกับ Chic Republic

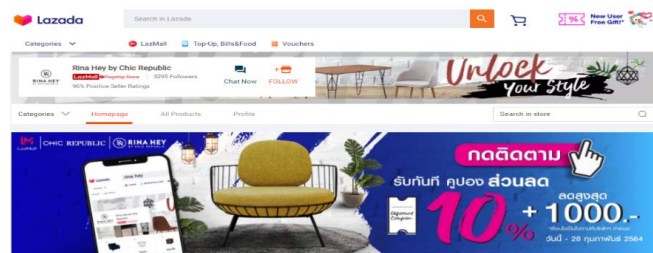


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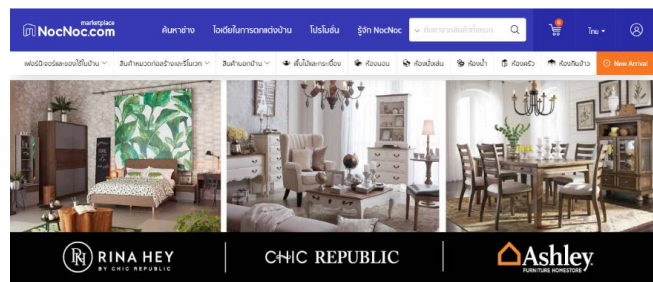
Products on Central Online



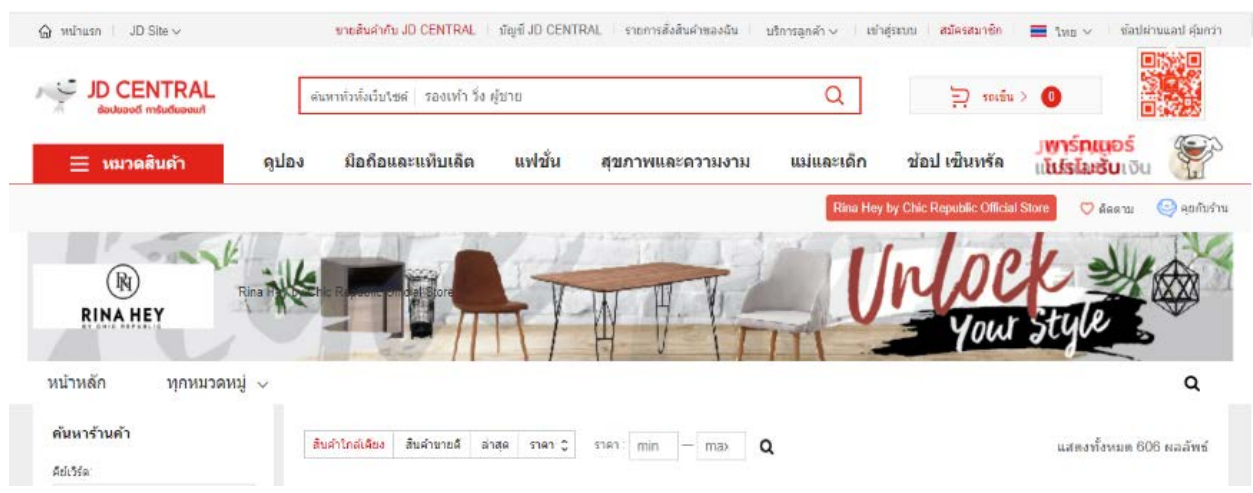
Products on Shopee



Products on Lazada



Products on NocNoc



Products on JD Central





For social media, we sell CHIC Republic and Rina Hey products through Line and Facebook. On top of that, we offer product information and pictures to inspire customers on home decoration via Instagram.



Chic Republic

@chicrepublicthai · ร้านขายเฟอร์นิเจอร์

ส่งข้อความ



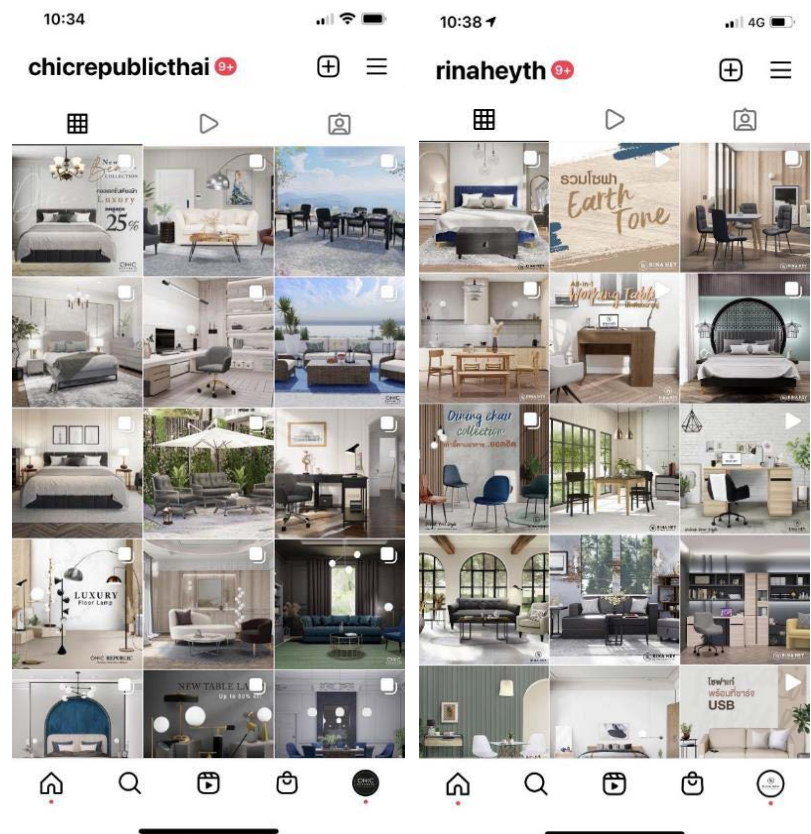
Rina Hey

@rinaheythai · ร้านขายเฟอร์นิเจอร์

เลือกซื้อเลย

rinahey.com

Facebook Page of CHIC Republic and Rina Hey



Instagram Account of CHIC Republic and Rina Hey



## Sales and PR Strategy

### (1) Sales Promotion Activities

We implement sales promotion strategies to increase sales and raise brand awareness, including:

- Chic Forever Card that provides special offers for purchases at the stores or websites such as a 5% special discount when purchasing any product at the stores or through websites. The Company can use members' shopping information to understand customer behavior and plan its product development and improvement to better respond to customer demand. Membership signup is free without any additional charge when meeting the minimum spending.
- Cash voucher for customers who meet the minimum spending of the cash voucher campaign. Customers can use cash vouchers on next purchase according to the Company's conditions. Cash voucher can be used with Chic Forever Card to receive special discount for product purchase.
- Partnerships to offer sales promotions such as collaborating with Siam Commercial Bank to offer installments payment.

### (2) PR Activities

We organize public relations activities to promote marketing communication between the Company and target customers by studying the behavior of target customers to plan PR activities for target customers and efficiency by applying the following plan:

- Public relations through social media such as CHIC Official Facebook page, Instagram account, and Line account to connect with customers. Social media will offer product information and promotions at each branch to attract customers and promote sales.
- Executive interviews on social media to allow customers to get to know the Company.
- Use influencers to promote our house brand products among target customers and provide an opportunity for customers to get to know the Company.

## Service Strategy

We provide additional services to support our furniture sales. Our core services are as follows:

- (1) **Home Furnishing and Decoration Service:** provide home decoration ideas through room setting in each branch as samples to inspire customers to select products that meet their needs and offer experience in home decoration. We provide interior designers who are experts in providing advice on furnishing and interior design for free. We provide one-on-one trainings for our employees in order to develop product advisors who are knowledgeable and expert of each product category to provide information, advice, and recommendations to customers in choosing the products that match their needs.
- (2) **Home Delivery and Installation** offered to our customers at our stores and on online channels. The terms and conditions for delivery and installation are in accordance with our policy. For example, when the customer meets the minimum spending, we will provide product delivery and installation service by our expert technicians. If the customer lives in the Bangkok Metropolitan Region, the company will provide the product delivery and installation service for free. If the customer lives outside the Bangkok Metropolitan Region, service fee will be charged according to distance.

## Target Customers

We focus on providing services to two main customer segments including:

- (1) **Retail customers** are individual customers that purchase products for their own use. When selling to retail customers, we only accept cash payments which also include money transfer, cheque, QR code payment, debit card and/or credit card. On top of that, we offer installment payment according to the banks' terms and conditions.
- (2) **Project customers** are those that own construction projects such as housing projects, condominiums, design and decoration companies, and restaurants. We sell furniture, home decor, and decorative items to property developers according to the requirements and needs of each project. When selling to project customers, we offer two payment options including:
  - (1) Cash payments which also includes money transfer, cheque, QR payment, debit card and/or credit card. On top of that, we offer installment payment according to the banks' terms and conditions.
  - (2) Trade Credit: We offer and approve trade credit balance and term for each customer according to their creditworthiness assessed from their financial status and supporting evidence from banks, service amount and value, and payment history.

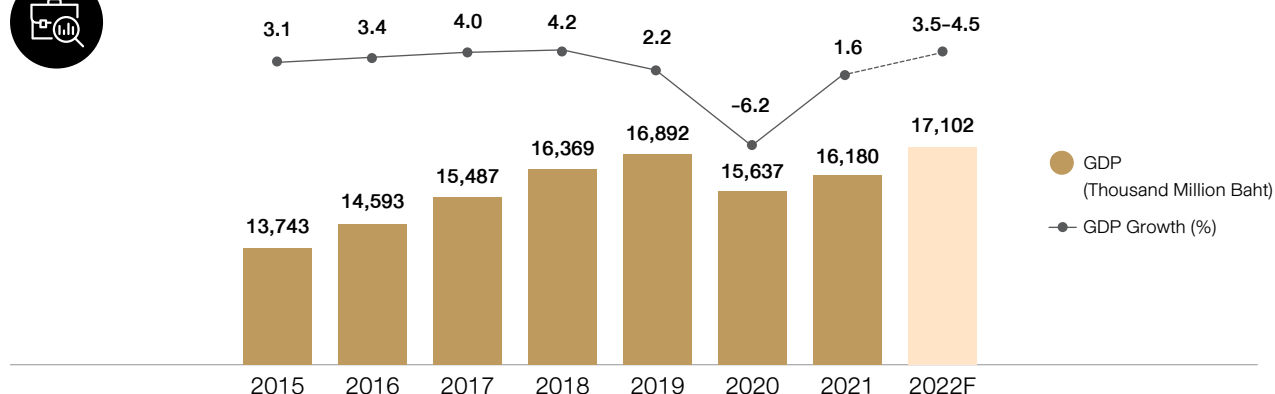


Most of our sales revenue comes from cash payment while most of trade credit comes from project sales. We provide credit term to customers and have a policy for selecting project customers by considering their financial stability and reputation, which allows us to avoid significant payment problem that may affect our operations.

## Industry and Competition

### Overview of the Thai Economy

In 2021, Thailand's gross domestic product (GDP) of Baht 16,179.80 billion which increased by 1.6% compared to the decline of 6.2% in 2020 and a compound annual growth rate (CAGR) of 2.75% from 2015 to 2021.



Source: Office of the National Economic and Social Development Board (as at 21 February 2022)

In the fourth quarter of 2022, Thailand's gross domestic product (GDP) grew by 1.4%, slowing down compared to 4.6% growth in the third quarter of 2022.

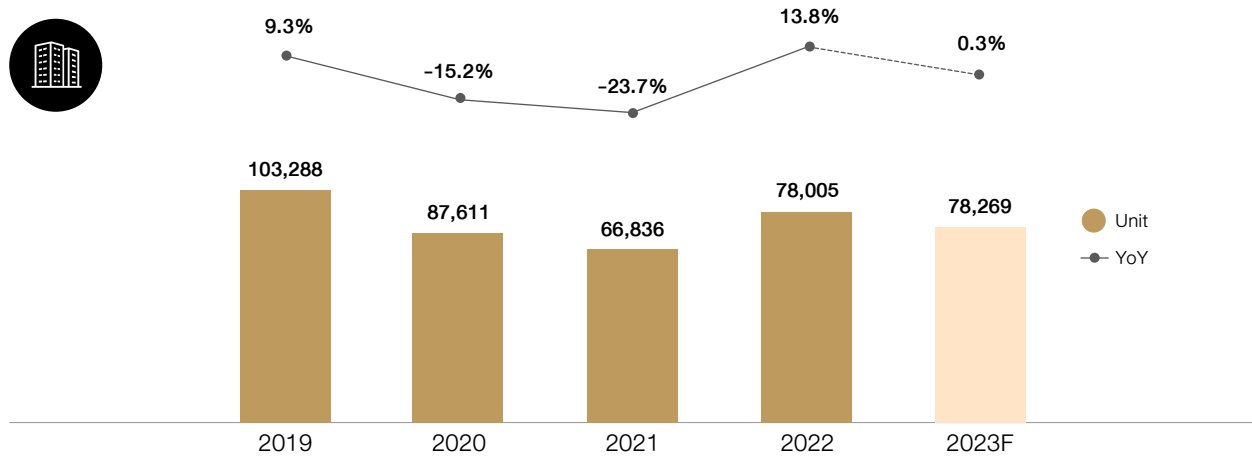
Real estate activities expanded by 1.9%, slowing from 3.1% growth in the third quarter of 2022 due to a slowdown in residential and commercial leasing activities, while real estate agent activity improved in line with the improvement in the real estate sector in the country. (source: Office of the National Economics and Social Development Council: 17 February 2023)

### Overview of the Real Estate Industry

An overview of the residential real estate market in Thailand from the "Total Real Estate Market Index (Residential Category)" that projects that the residential real estate market has already recovered in 2022. The index stood at 91.7 points, up 21.1% from 2021, the highest increase since 2019, when it began to decline due to the impact of LTV measures, and was at its lowest point for two consecutive years in 2020 and 2021 at 75.6 and 75.7 points, respectively, as a result of the government's real estate stimulus measures. LTV relief, interest rates remain low. Most housing prices have not adjusted much, and the country's overall economy continues to recover. However, in 2023, there were negative factors that affected the market in many aspects, from the non-easing of LTV, which will affect people who want to buy for living and investment, which are 2nd and 3rd contract houses, which account for about 30% and the government's real estate stimulus measures that reduce transfer fees by only 1%, coupled with 2023, are a period of rising interest rates that may rise by 0.75-1.0%, and most housing prices will rise directly and indirectly (less discounts/giveaways). REIC therefore forecasts that in 2023, the index includes the real estate market (residential category). It is likely to fall slightly from 2022 to 90.2 points or a decrease of -1.6% for base cases, and if there are positive factors that are better than expected, it may expand by 8.2% (Best Case), but if there are factors that are more severe than expected, it may be negative by -11.5% (Worst Case).

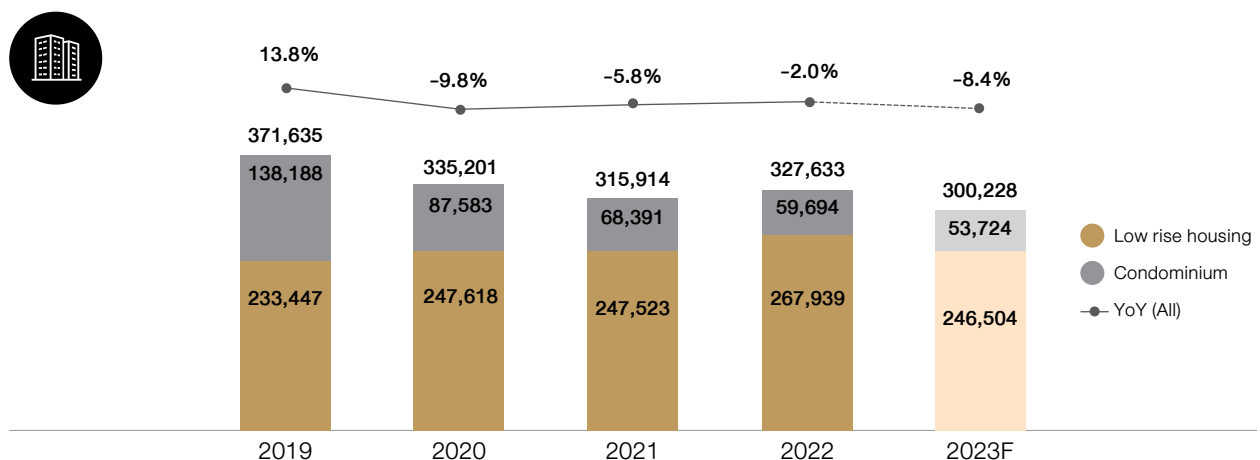
Housing supply situation in 2022: 78,005 units received land allocation permits nationwide in 2022, an increase of 13.8% compared to 2021. It was found that the number of units that have issued permits for residential buildings nationwide. 327,633 units, decreased -2.0% from 2021, consisting of 267,939 low-rise residential units and 59,694 condominium units. If you look at the supply of newly launched homes in 2022 only in the Bangkok-Metropolitan area, the total number of units is 100,269 units, an increase of 94.6% compared to 2021. 51,635 condominium units, an increase of 145.3% and 48,634 housing units, an increase of 59.6% compared to the previous year. The above conditions of housing supply reflect that there has been a significant recovery on the residential supply side, as we have seen relatively high growth in almost all indicators, except for the issuance of residential building permits nationwide, which has fallen only slightly.

#### Residential Land Allocation Permit in 2022 and 2023 Trend



Source: Real Estate Information Center, Government Housing Bank (as at 16 February 2023)

#### Residential Construction Permit Nationwide in 2022 and 2023 Trend



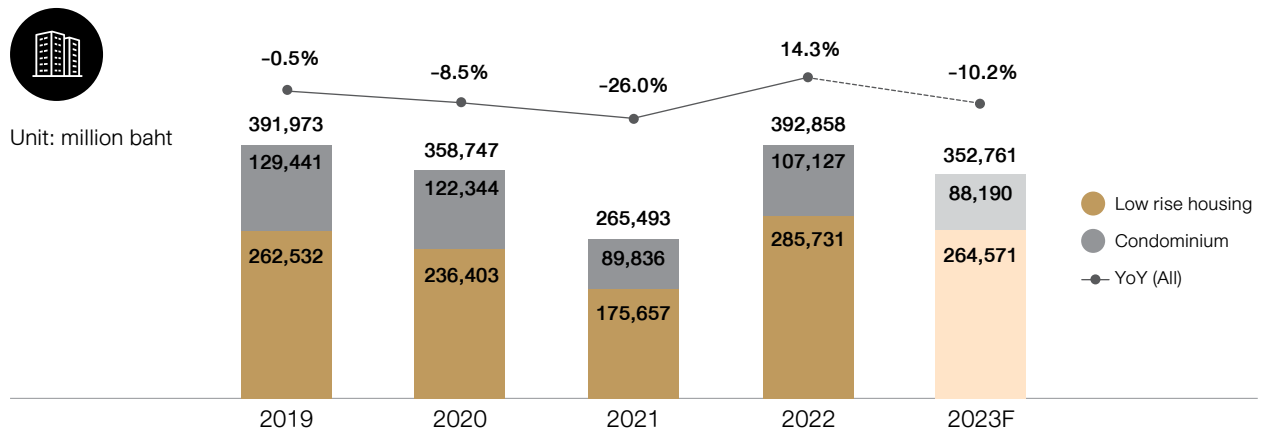
Source: Real Estate Information Center, Government Housing Bank (as at 16 February 2023)





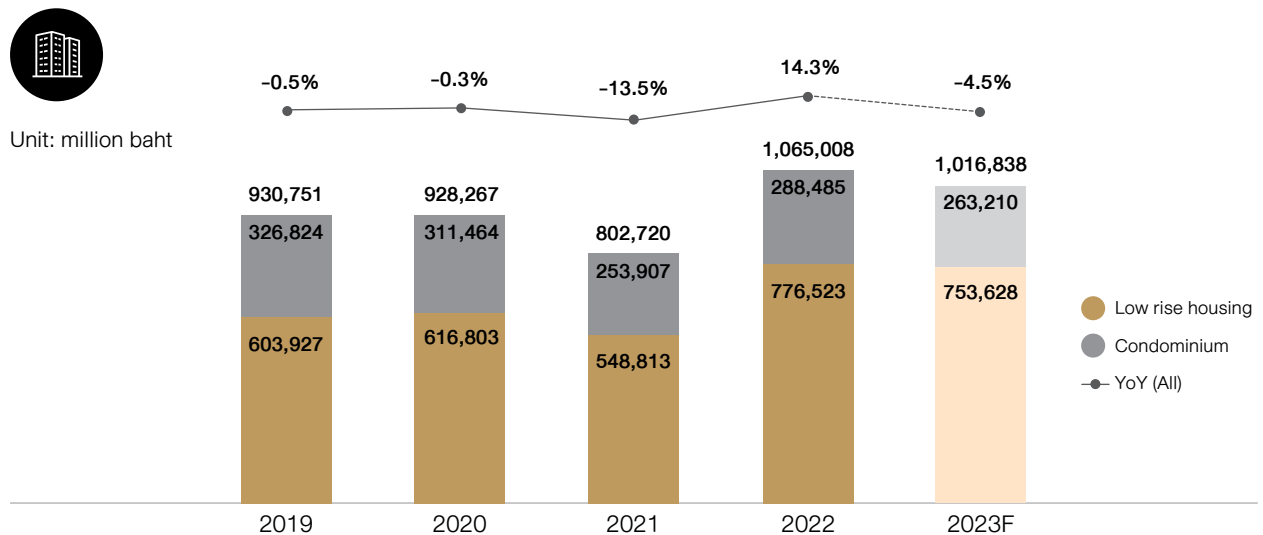
On the demand side, there were 392,858 residential ownership transfer units nationwide in 2022, an increase of 14.3% from 2021. Ownership transfers of 285,731 low-rise residential units, an increase of 12.6%, and ownership transfers of 107,127 units, an increase of 19.2%. In term of value, in 2022, there was a nationwide transfer of residential ownership of Baht 1,065,008 million. It consists of the transfer value of ownership of low-rise housing of Baht 776,523 million, 12.6 percent increase. The transfer value of the condominium unit is Baht 288,485 million, 13.3% year-on-year increase. In addition, the number of new mortgage loans nationwide in 2022 amounted to Baht 698,072 million. It grew by 14.1% and the value of outstanding personal mortgage loans nationwide of Baht 4,741,133 million. The growth rate was 5.3% compared to 2021.

#### Housing Transfer Units Nationwide in 2022 and 2023 Trend



Source: Real Estate Information Center, Government Housing Bank (as at 16 February 2023)

#### Housing Transfer Units Nationwide in 2022 and 2023 Trend



Source: Real Estate Information Center, Government Housing Bank (as at 16 February 2023)

## Furniture Industry

Thailand's economic outlook for 2023 continues to improve. Activities have returned to normal after the COVID-19 pandemic, which has led to an improvement in domestic demand for both consumption and tourism. In addition, there are measures to promote investment in targeted industries. In particular, investment promotion in accordance with the new policy of the Board of Investment will create a new economy to be an important driver in the country's investment, along with driving the economy according to the BCG Model policy to create added value along with environmental stewardship. In addition, investments in the Eastern Economic Corridor (EEC), 10 provinces and special economic corridors in each region are also invested. Investments in transport infrastructure will further enhance opportunities and drive economic activity. The main support is the recovery of the tourism sector, which will result in the continued expansion of tourism revenues and related services, as well as private consumption. Merchandise exports continued to expand and new markets were opened, and the baht returned at a rate suitable for both exporters and importers. Investment in public infrastructure and development of special economic zones, investment promotion measures in targeted industries, and utilization of free trade agreement (FTA) frameworks. Risk factors to monitor include inflation and high production costs due to fluctuating energy and food prices, rising interest rates affecting entrepreneurial financing costs, the likelihood of recession in major economies, and geopolitical conflicts. The result of the trade war and the severity of the war expanded. (Source: The Federation of Thai Industries: 17 January 2023)

## Housing Market Outlook in Bangkok and vicinity 2022-2024

- The housing market in Bangkok and its vicinity over the next 3 years is likely to increase. Supporting factors from the economy that is expected to gradually recover Accelerating megaprojects, including real estate stimulus measures from the government, such as easing criteria LTV amendments to the law allowing foreigners to buy houses and land, as well as expatriates to invest/work in Thailand. Sales are expected to gradually improve as the mid-range market recovers and financial institutions remain tight on lending.
- New project launches are likely to increase by an average of 14-15% per year. According to the investment plan of the entrepreneur. The proportion of new projects for sale in low-rise houses will be similar to condominiums to accommodate the demand for real housing. However, the number of newly opened homes is expected to reach 80,000 units by 2024, which is still below the average of 100,000 units. During 2014-2019. Major residential developers continue to support their businesses to grow. Meanwhile, small and medium-sized enterprises will face stiff competition in terms of sales and land prices, which are becoming harder to find and expensive.
  - Low-rise houses (detached houses and townhouses): Demand comes from buyers turning their attention to living space. Functions that are more conducive to working from home Low-rise homes in suburban locations will become more popular because (1) land prices are not as high as in the city center and can be phased into project developments; Unlike condominiums that need to be completed, the entire project will be transferred, and (2) the expansion of several bts lines covering more periphery.
  - Condominiums: It is expected to improve in some areas, especially in the city center and some metro lines, where most condominiums are developed by large operators with potential in both project management, development and development. Although the supply of new condominiums will slow down significantly in 2021, there is still a high level of outstanding supply in some areas, such as the Blue Line (Hua Lamphong-Bangkhuae). The Green Line (Bangna-Samut Prakan) is an outlying area with lower location potential than other areas by comparison.
  - For the next phase of direction. It is expected that entrepreneurs are more likely to develop projects to meet customers in a variety of ways, such as mixed-use development, wellness residence, aged-society, smart home development using modern technology, and leasehold housing sales. (Source: Thai Business and Industry Outlook 2022 – 2024: Krungsri Research)

## Growth of e-Commerce in Thailand

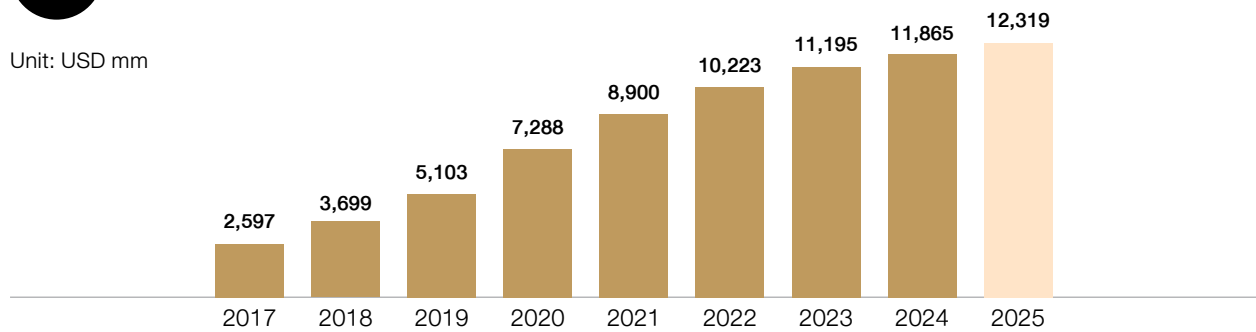
The growth of e-Commerce in Thailand has helped businesses reach new customers, especially during the Covid-19 outbreak, which has inevitably affected the world, including Thailand. Government restrictions were introduced and people's lifestyle were changed, including consumption behavior of the Thai people, which has continuously driven the growth of e-Commerce in Thailand. Aside from that, the Electronic Transactions Development Agency (ETDA) stated in its database that the Covid-19 pandemic reflected the significant growth of e-Commerce in aspects including (1) consumer behavior which has become more attached to digital technology, driving the growth of e-Commerce, (2) the growth of ride-hailing platforms, especially for food delivery and consumer products, (3) technology adoption in e-Commerce, (4) sales strategies of e-Marketplace including promotional campaigns, discounts, and free delivery and platform customer data usage, and (5) integrated service expansion of logistics business and fulfillment services. The growth of e-Commerce is illustrated below.



## Market Value of e-Commerce in Thailand



Unit: USD mm

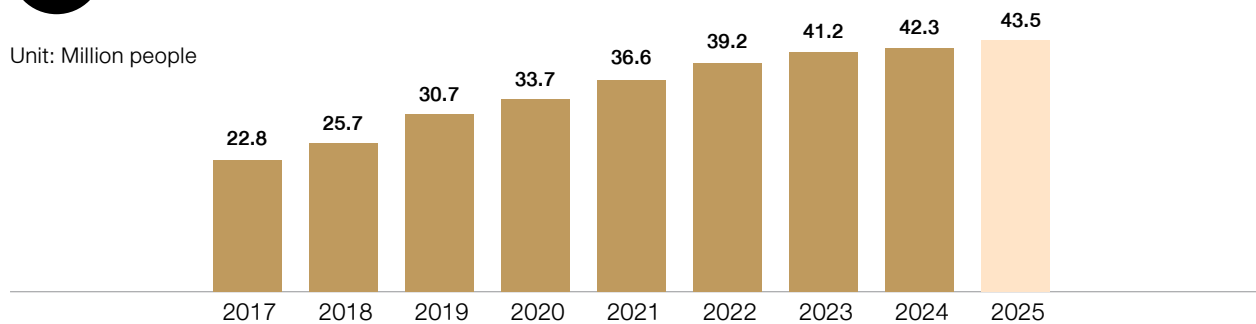


Source: Statista

## Number of e-Commerce Users in Thailand



Unit: Million people



Source: Statista

The graphs demonstrated that the growth of e-Commerce has soared since 2017, in line with the Company's strategy to use e-Commerce channels to communicate with customers and present products and innovations continuously. The Company also collaborates with large e-Commerce platforms in Thailand to expand distribution and advertisement channels to reach a wider customer base, which will help support the Company's sales revenue growth in the future.

## Competition

When comparing the potential as a furniture business operator, there are three main competitors that registered in the Stock Exchange of Thailand consisting of:

1. Index Living Mall Public Company Limited
2. Modernform Public Company Limited
3. East Coast Furnitech Public Company Limited

If you consider the target customers of such players. It will be found that the target group is not the same customer group as the Company. The Company's target customers are classified as middle to upper-class customers, so they are not direct competitors to the Company.



## Product and Service Procurement

### Home Furnishing and Decoration Business through stores and online channels

For product selection, we focus on providing a variety of products to respond to the needs of a wide range of customers. Product selection is a key strategy that affects our operations and is our focus.

#### Product Procurement from External Sellers and Manufacturers

##### (1) House Brand Products

We offer house brand products by buying products from a seller or hiring a manufacturer to make the products. We use Original Design Manufacturing (ODM) to acquire products that are our exclusive designs and those that are designed by domestic and overseas manufacturers under its house brands including “CHIC Republic” and “RINA HEY” and imported products under the brand, “Ashley”, consisting of furniture, home décor, and decorative items. The house brand product procurement process is as follows:

We study customer needs and trends in the furniture, home décor, and decorative item market for product selection. We seek products from domestic and overseas manufacturers and obtain information from domestic product fairs such as the Bangkok International Gift Fair and Bangkok International Houseware Fair (BIG & BIH), Baan Lae Suan (Home and Garden) Fair, and Thailand International Furniture Fair (TIFF). We also visit product fairs in other countries such as Interior Design Fair and conduct research on websites and foreign interior design magazines. Nevertheless, during the Covid-19 situation, there were travel restrictions to visit product fairs in the country and abroad; as a result, we select manufacturers by looking at online product catalogs of domestic and international manufacturers through websites that provide product information.

After studying customer needs and trends in the furniture, home décor, and decorative item market, we select the list of products designed by the manufacturer or creates our own design by holding meetings with the product designers to present products to our executives and the Merchandiser Department for consideration. The Merchandiser Department searches for the appropriate manufacturer domestically and internationally from our approved vendor list. The Merchandiser Department then sends the product design that has been approved to the selected domestic or foreign manufacturer for manufacturing.

We select a domestic or foreign manufacturer by comparing at least two to three manufacturers according to the following criteria: (1) production costs, (2) payment terms, (3) time to manufacture, (4) minimum order size, and (5) reliability. We then select the best manufacturer to start negotiating production costs and the prototype for consideration. If the product meets all the criteria, we will order the manufacturing of the product.

In terms of quality control, we check the product quality (1) before delivery at the factory or departure port. If a product is damaged or the design does not meet the agreed specifications, we will exchange or return the product prior to delivery, and (2) upon arrival at the warehouse, we will count the number of the products and randomly select the products for quality inspection before receiving the products into our warehouse. The number of products selected for quality inspection depends on the product characteristics. If a product is damaged or the design does not meet the agreed specifications, we will return the damaged product to the manufacturer or request for a replacement.

##### (2) Non-house Brand Products

When seeking non-house brand products, we will study the trends in the furniture, home décor, and decorative item market. We seek products from domestic and overseas manufacturers by obtaining information from domestic and international product fairs to select the brand owners from our approved vendor list. Non-house brand products can be divided into two categories including: (1) outright purchase. Most of the products bought outright are home décor. We select the product from the brand’s catalog by taking into account the trends in customer demand. Outright products are stored in the warehouse of each branch. In the ordering process, we will count the current quantity of products and compare it to sales in the previous three months to forecast customer demand, and (2) consignment. Most of the consignments are mattress and bedding from Omazz, Tempur, and Sealy, which are not stored in our warehouse. The brand owners will deliver the products and services after customer makes a purchase at our stores. We receive a part of the gross profit, rebate fee, marketing fee, and other payments as agreed with each supplier. If the product is imported from a foreign brand owner, we make payments in US dollar.



## Product Inspection, Storage, and Distribution

We hire DHL Supply Chain (Thailand) Company Limited (“DHL”) to manage our furniture warehouse located at DHL Bang Na Logistics Campus, Samut Prakan province (“Distribution Center” or “DC”) using the warehouse management operation system (WMOS) to ensure efficient warehouse management and reduce storage costs. DHL acts as the center for receiving products from manufacturers with quantity and quality inspection of all fragile items and randomly inspects other product items together with our staff before receiving the products into the warehouse. If a product is damaged or its quality or design does not meet the agreed requirements, we will send a claim or return the product to the manufacturer, whichever is agreed upon. DHL also picks the products from the warehouse when receiving a picking order from the Company. The quantity and quality of the product is inspected by DHL and the Company’s staff again before delivering to customers and the Company’s branches. DHL regularly performs two types of inventory counting including cycle count which is performed daily with rotating product codes and six-month inventory count to minimise the discrepancy of the inventory. If there is a discrepancy of inventory as a result of the difference in the counts, we will find out the root cause and adjust the item to be equal to the actual quantity. The difference in inventory count is recorded as shortage or excess inventory in administrative expenses.

Home décor are stored in each branch’s warehouse with the Company’s staff checking the quantity and quality of every fragile product item and randomly inspecting other product items before receiving them into the warehouse. When DHL receives a picking order from the Company, DHL staff will randomly pick a product from the warehouse to check the quantity and quality of the product together with the Company’s staff before delivering to customers and our branches.

We created a guideline for managing slow-moving products to consider and plan our production or order. We control the quantity ordered to ensure that it matches sales and conducts marketing activities to achieve sales according to our marketing plan in order to enhance the efficiency of warehouse space management. We have set the accounting policy for impairment of inventory. The Cost Accounting Department prepares a report that analyses stock aging at the end of every quarter to determine Allowance for Inventory and Allowance for Inventory Ratio. We categorise our stock according to time including normal-moving stock, slow-moving stock, dead-moving stock, and out of date goods.

However, we do not stock mattresses of other brands. Mattress delivery is made by the supplier as agreed in the standard consignment contract between the Company and the supplier.

Delivery and installation are made by the Company to send the products to customers and our branches. As at 31 December 2022, we have 25 delivery vehicles in total. For delivery made by our vehicles, long-term leased vehicles, and hired delivery vehicles, we provide a team of expert, experienced, and well-trained technicians for installation to ensure quality and standardized installation. For hired delivery vehicles, the vehicle owners will provide at least two assembly and installation technicians per vehicle as specified in the agreement.

## Quality Control

We perform quality control to ensure that the sellers or manufacturers meet our qualifications and are able to maintain the quality of production to meet our standards. We conduct a manufacturer assessment twice a year following our assessment principles such as quality assessment, service and advice assessment, and timeliness assessment. Moreover, in the production process, we have clearly agreed on the specifications such as product quality, size, color, and packaging with the manufacturers which must meet our standards.

However, we have hired inspectors to inspect the quality of imported products to ensure they meet our specifications. The inspector conducts an inspection at the manufacturing plant before the products are delivered to the Company. The pro-forma invoices are inspected to examine the details of the purchase orders such as the price, quantity, manufacturing date, transfer payment terms, and delivery terms. If the manufacturer passes the quality inspection, the inspector will issue a certificate of inspection for the manufacturer as a document to guarantee the product quality by a reliable entity. Furthermore, we perform product inspection before product delivery at the departure port and another inspection upon arrival at our warehouse. The inspections are conducted using the Acceptance Quality Control (AQL) method; for example, the design and quality must meet our specifications. We will receive the products into our warehouse once the products meet the AQL standard. If the products do not meet the AQL standard, we will send a claim or return them to the manufacturer, whichever is agreed upon.

## Information Technology System

Information technology system is highly important to managing retail business as it needs to be fast and accurate to increase efficiency of service, inventory management, and information management. The Company is currently using Navision, an Enterprise Resource Planning or ERP solution, which is connected to various processes and operations through a single online system, allowing the Company to control work efficiently and make quick analyses and decisions.

## Project Business

### Project Work Acquisition

We provide loose furniture, built-in furniture installation service, and home décor items to projects. We obtain project work in two ways: (1) bidding and (2) direct contact with the project owner. Our sales persons contact existing project customers and conduct a survey to evaluate whether the customer is likely to start a new construction project in order to participate in the project's bidding process.

After we decide to join the bidding or negotiation with the project owner, the customer will create a briefing on furniture design. We then assign the Product Design Department to study the products according to the customer's request. Some project customers may send the design they want to the Company to create Bill of Quantity (BOQ) and scope of work and propose the quotation to the project owner for consideration. After the project owner accepts our proposal, the project owner will issue a letter of intent (LOI) in advance to establish the project owner's intention to do business with the Company. The Company will select products from the list of products designed by suppliers. The selected supplier will be responsible for delivering and installing the products for the project. Apart from that, we will assign a foreman for the project to inspect products delivered by the manufacturer, control the use of materials, and monitor the work of the contractor according to the requirements in order to ensure our quality and standards. The project business involves installing built-in and loose furniture. We enter into a contract with the project customer since the beginning of the project. Our work will be delivered last and is an extended work of the project's main contractor. As a result, after entering into a contract, we must wait for the main contractor to deliver the completed construction work. Once the project allows us to install the furniture, we will notify the manufacturer to deliver the products at the site. The foreman of the project receives and inspects the products. After that, the company will begin its installation plan and deliver the work according to the plan. Normally, it takes approximately four to eight months to complete our installations after the main contractor completed their work. Time used will depend on the type of work and number of floors that need to be delivered.

However, in delivering each project work, we will need to deliver the product category, type, and quantity as specified in each purchase order of the buyer. The buyer will determine the number of units that needs to be delivered according to the conditions specified in the contract. Nevertheless, we will attach a project work delivery document for the project representative or controller to check the correctness of the item and the quantity of the product. When the project representative or controller completes the examination following the information specified in the project work delivery document, the person needs to sign the delivery document to be use for collection of project works. The Company will use the signed project work together with receipt and invoice to charge and collect money from the owner.

## Space Rental Business

### Tenant Acquisition

We obtain tenants from stores that match our store image and support our business with the aim of attracting customers and providing services to visiting customers. We select tenants by conducting a space rental need survey with existing tenants and potential tenants. After selecting the tenants, the Company will start negotiating the rental fee and other terms and conditions of the space rental contract with the tenants covering project design and renovation. Expenses from renovation and utilities used during renovation, such as electricity and water, will be borne by the tenant. When the lease term expires, the tenant must take any action to restore the leased premises to their original condition before handing over the leased premises back to the lessor.





### Rental Space Management

We manage our rental space by providing necessary facilities and common utilities such as air conditioning system, electricity system, water system, fire prevention system, and other utilities. We regularly maintain and improve utility and building systems to ensure safety and good condition on a monthly basis.

### Important Laws Related to Our Operations

Our business a stand-alone furniture retail store selling furniture, home décor, decorative items, and mattress and bedding. As a result, we must comply with the Building Control Act B.E.2522 (1979) (and its amendments) and obtain the construction permit (Or 1) and building certification (Or 6).

We offer our products through online channels to respond to the changing consumer behavior towards online shopping. We have created websites for online distribution including [www.chicrepublicthai.com](http://www.chicrepublicthai.com), [www.rinahey.com](http://www.rinahey.com), and <https://store.ashleyfurniturehomestore.co.th>. As a result, we had to register online business operations with the Department of Business Development, Ministry of Commerce following the Notification of the Ministry of Commerce Re: Requiring Business Operators to Register Businesses (No. 11) B.E. 2553 (2010). Apart from that, we must comply with the Direct Sale and Direct Marketing Act B.E. 2545 (2002) which states that sales through an electronic means via the Internet must be registered as direct sales operation with the Office of the Consumer Protection Board (“OCPB”) so that a government agency can ensure that our business operations, advertisement, or news release does not cause damage to consumers and receive complaints from consumers who have been negatively affected by our direct marketing business.

### Assets used in business

As at 31 December 2022, the Company and its subsidiary had the net book value of assets used in operations amounting to Baht 1,269.32 million or represented 74.52% total assets as shown in Attachment 4 “Assets used in Business”.

### Backlog

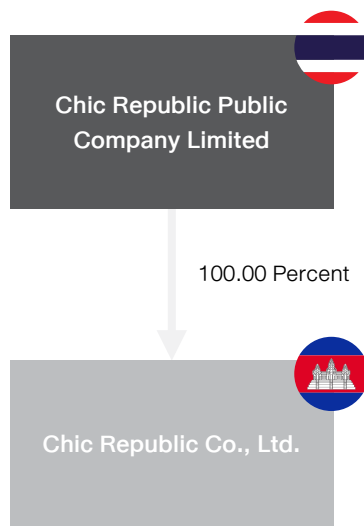
As at 31 December 2022, we had a backlog comprising 10 project works for Grand Unity Development Company Limited, Origin Latprao Company Limited, Sena HHP 11 Company Limited, and companies under AssetWise Public Company Limited, Menam Development Co., Ltd. and Sathaporn Estate Company Limited, totaling Baht 189.50 million (project value according to the contract after addition or deducting work (if applicable) and VAT exclusive) which has been recognized revenue until 31 December 2022 in the amount of Baht 49.73 million and not recognized revenue in the amount of Baht 139.77 million. The Company expected to recognize revenue in full in 2023 which is in line with the completion date in the agreement).

In addition, during 2023, the management expected to bid new projects and expected a 50% chance of winning the biddings.

## SHAREHOLDING STRUCTURE OF THE GROUP

### Shareholding structure of the group

As at 31 December 2022, the Company's shareholding structure is as follows.



Chic Republic Co., Ltd. is the Company's subsidiary that operates for sales of furniture and home decoration. For the Cambodian branch was registered for the company established in Cambodia with registered share capital of 20,000,000 Cambodian Riel on 28 March 2018.

### Relationship with the Group of major shareholders

- None -

### Shareholders

#### Major Shareholders

Name list of the top ten shareholders (information according to Shareholders' Registration on 9 January 2023).

No.	Major Shareholders		Number of Shares (Shares)	% Shares
1	Mr. Kijja	Pattamasattayasonthi	554,619,980	40.78
2	Ms. Kamoltip	Parksuwan	195,076,000	14.34
3	Miss Sinina	Pattamasattayasonthi	110,152,000	8.10
4	Miss Sarita	Pattamasattayasonthi	110,152,000	8.10
5	Mr. Apirum	Panyapol	86,000,000	6.32
6	Mrs. Yuree	Owasirikul	30,000,000	2.21
7	Mr. Chakrit	Suwanchote	28,000,000	2.06
8	Mr. Montree	Changthongsiri	18,000,000	1.32
9	Mr. Suchart	Wangsawangkul	13,388,000	0.98
10	Mr. Decha	Pangkham	13,350,000	0.98



## NUMBER OF REGISTERED SHARE CAPITAL AND PAID-UP SHARE CAPITAL

The Company's registered share capital is Baht 680.00 million. The paid-up share capital is Baht 680.00 million.

## ISSUANCE OF OTHER SECURITIES

- None -

## DIVIDEND PAYMENT POLICY

The Company establishes the dividend payment policy by considering the Company's separate financial statements for not less than 40% of net profit after legal reserve (if any). It shall not exceed retained earnings that appeared in separate financial statements. However, the said dividend payment shall not significantly affect the Company's investment plan and normal operations, depend on the Company's cash flows and other necessities and appropriateness and comply with the Company's available conditions with the financial institutions.

In considering the subsidiary's dividend payment, it will be subject to the consideration and approval power of the Board of Directors and the Shareholders' Meeting of the subsidiary. The subsidiary establishes the dividend payment policy by considering the subsidiary's separate financial statements for not less than 40% of net profit after the deduction of legal reserve (if any) and not exceeding retained earnings appeared in the subsidiary's separate financial statements. However, the said dividend payment shall not significantly affect the subsidiary's investment plan and normal operations, depend on cash flows and other necessities and appropriateness in the future and comply with the available conditions with the financial institutions.

The following is the information on dividend payments during the year 2022.

Dividend	Approved by	Dividend Paid (Thousand Baht)	Dividend Paid per Share (Baht per Share)
Dividend from operations for 2021 and operations for 2020	General Meeting of Shareholders on 18 April 2022	20,000	0.020
Interim dividend	Board of Directors' Meeting on 27 June 2022	80,000	0.080
<b>Total dividend for 2022</b>		<b>100,000</b>	



# RISK MANAGEMENT

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Chic Republic Public Company Limited has foreseen the importance of corporate's risk management that can help the Company to achieve its objectives or goals, good governance, as well as sustainable growth. In this regard, the Company has established its policies, structures, and risk management procedures in order to be used as guidelines for the operations of all departments.

## RISK MANAGEMENT POLICIES

1. The Company has set its risk management as the responsibility of all employees. All employees must be aware of the risks that exist within their own departments. In addition, the Company has also placed importance on risk management in various areas as a tool to identify and assess all risks. It is included setting the appropriate and sufficient management measures.
2. The Company has set up its risk management process in order to meet good standards in accordance with international practices so that it could achieve effective corporate-level risk management as well as meet the Company's vision, mission, objectives and strategies.
3. The Company has determined that all employees have their duty to follow the risk management system and risk management tools, both at the corporate level and the operational level, as provided by the Audit and Risk Management Committee.
4. The Company has set up a risk report that may affect its business plan, as well as also set up high-level strategy of the Company to the Audit and Risk Management Committee and the Board of Directors. It aims to acknowledge and find prompt management approaches.
5. The Company has promoted risk management as the Company's culture that can lead to the creation of the Company's value, by encouraging all employees to realize the importance of sustainable risk management.

## RISK MANAGEMENT PLAN

The Company is committed to operating under the principles of good governance by applying the principles of Enterprise Risk Management or ERM, according to guidelines of the risk management framework by the Committee of Sponsoring Organization of the Treadway Commission or COSO, which meets international standards of risk management. The Company also provides company risk management through analyzing and assessing the impact of external factors, such as the business environment, and competitive situation in the industry from various factors involved. In addition, the Company also considers internal factors such as strategies and business objectives, business operation processes, and supporting units within the organization in order to manage the overall risk in the Company. In this regard, the Board of Directors, Executives, and Employees at all levels have applied it appropriately and realized their responsibilities in accordance with the risk management policy so that the Company will have the most effective risk management.

## RISKS IN BUSINESS OPERATIONS

### Risk from economic volatility and dependency on the real estate sector

The Company has operated the business of selling furniture, home decoration, housewares, mattress and bedding, as well as project work and space rental business. Therefore, furniture sales volume and project sales revenue are related to investment level in the real estate sector and the growth of the real estate sector. The business operation may definitely be affected by economic conditions such as private consumption expenditure, private investment, public investment, importing and exporting products, household debt levels, etc. It's not. The easing of entry in countries due to the easing of the virus outbreak and government stimulus measures will help facilitate the continued recovery of domestic spending, such as consumption stimulus measures and reducing the cost of living of citizens. Expedited disbursement of annual expenditure budget and loan decree of 1 trillion Baht, investment budget for state enterprises, and especially the infrastructure investment projects. Investment in infrastructure systems, especially mega projects of the government, will be a key driver of the industry. The development of transport networks connecting region



to region will induce economic investment in real estate, retail, and construction sectors. However, if the economy slows down, it will result in a decrease of consumers' purchasing power, and it will affect the demand for furniture, home decoration accessories, or the demand for rental space. These factors, it may affect the income and operating results of the Company significantly.

However, the Company has closely monitored the economic situation, as well as formulated marketing strategies and promoting sales, both online and offline, so that it could meet customer needs and stimulate customer spending. In addition, the Company has continuously developed and introduced New Collection with a frequency of every 4-6 months so that it can make Value Added and can increase the competitive advantage for the Company. Furthermore, the Company has added more service channels to customers, apart from selling furniture and home furnishing products, in order to meet the needs of customers. The Company offers a one-stop service for interior design and decoration as a channel for Value Added to customers and also a channel for increasing sales value for the Company. Regarding the space rental business, the Company considers the process of selecting tenants operating businesses to match the Company's concept. The Company concept is included style, taste, design and uniqueness, customer background, and viability of the store's survival. In addition, the Company has held regular meetings with tenants to realize the situation and the possibility of providing assistance to tenants effectively. The Company also monitors and studies the economic situation to prepare for the risks that may occur from the fluctuation of the economy and the tendency of the real estate sector in the future.

### Risk from the Company's branch expansion which is not as planned

The Company aims to continuously grow in the retail furniture business, home furnishings, housewares, and mattress and bedding, as well as project work business and rental space business. Therefore, branch expansion is one of the factors that will drive the Company to achieve its growth target. The Company will focus on expanding stores with an average sales area of approximately 6,500 - 8,000 square meters per store and an investment cost of about Baht 150 - 250 million per branch. The Company will jointly determine the payback period of the branches in the future, desired return profit, and the estimated profitable period in the first month at the Board of Directors' meeting. However, if considering the historical data, the payback period of branches is approximately 5 - 8 years, and the first profit period is approximately 8 - 20 months, depending on the size of the branch and the amount of investment of each branch. However, the Company will try to select areas to expand branches with higher potential than other areas. The Company, therefore, needs to raise funds for investment in opening new branches if the new branch does not succeed as planned, which is due to uncontrollable factors; the domestic economy, the world economy, and consumer behavior. Other factors are, for example, company's inability to obtain adequate funds for branch expansion and the revenue from the sale of products set by the Company. These factors may delay the opening of new stores than planned, the cost higher than the budget, performance of investment unable to meet set goals. Importantly, these factors may affect the results of operations financial status of the Company, and future business opportunities.

Before investing in branch expansion, the Company has set investment guidelines for branch expansion and has studied the feasibility of branch expansion investment by selecting the location of potential stores that is suitable for opening furniture and home decoration stores. Furthermore, the Company also studies the trend of residential growth, competitor surveys, sales analysis, risk of investing in branch expansion, and plans to support potential risks. In addition, each branch expansion investment must be reviewed by the Board of Directors in order to approve the branch expansion investment plan and the budget for branch expansion before making the decision of investment.

### Risk from competitive environment

Nowadays, the business of selling furniture and home decoration products is highly competitive business. It is because there are both large and small business operators who sell similar products. Therefore, it causes competition in the selection of diverse and comprehensive products. Importantly, it also leads to more competition in terms of price, marketing, and promotional activities. In addition, large business operators have continually expanded their branches and appointed more dealers. Therefore, the Company may be affected in terms of market share. This situation may affect the business operation, financial status, and future business opportunities of the Company.

However, the Company has managed such risk. The Company is well-prepared and has a competitive advantage. It is because the Company has a procurement department that develops and recruits a variety of products. This department comprehensively focuses on designing products that are unique in order to be able to meet the needs of customers. In addition, the Company also offers a wide range of products, also includes the experience of buying products. There is a development of a distribution channel which is E-Commerce in order to link with distribution channels through the storefront. All these factors allow customers to have more channels to choose to buy products both online and in-store. Another important thing is that the Company has a strategy to provide space rental services for shops by dividing the space for rent within the Company's branches. The criteria for selecting a store are having the same style, concept, and taste as the Company. These are important strategies to attract more customers to use the services at the branch expansion.

### The risk from project work

The Company has revenue from project sales for the year ended 31 December 2022 and 2021 amounting to Baht 270.23 million and Baht 253.50 million, respectively. These revenues are accounted for the proportion of company's total revenue for year 2022 and 2021 equal to 35.09% and 37.62% respectively. In this regard, the furniture purchase and installation contract for project work is a project-by-project contract. Therefore, the Company is exposed to the risk of the discontinuity of revenue from project sales. In the case that the Company has delivered the project work to the customer according to the contract already, but there are no new projects to support or unable to bid for new projects. This may have a negative impact on the Company's operating results. In order to ensure the continuity of the Company's project work, the Company expand the customer base to be more diverse such as hospitals, hotels, housing estates, etc. This expansion aims at diversifying the risk of project work. In addition, the executive board should have followed up and inquired about the reasons for the increase/decrease in project income every quarter.

In addition, the Company may be at risk from being unable to deliver the work within the time specified by the contract. If the Company does not comply with the conditions specified in the agreement, it may cause risks or damages to the Company such as fines. Although the late delivery of the work is not the Company's fault, the management is aware of the potential risks in the future. There should have plans to manage such risks by requiring the preparation of an annual budget plan. The discussion with the management is to set the revenue target from project sales in advance for a year so that the Company's project sales team can analyze the data and set targets for bidding for new projects in the future so as to substitute project works that will be gradually finished. Such management can create continuity of revenue from project sales of company. In addition, as at 31 December 2022, the Company has backlog project work that is expected to be delivered and recognized revenue within the year 2023, total amount 10 projects, totaling Baht 139.77 million (excluding VAT). In the event that the Company is unable to deliver the work within the time specified by the contract due to the delay in delivering the area. This case is a delay from the project owner or the previous contractor, and it caused the Company's installation work to be delayed beyond what was stated in the contract. The Company shall not be liable in such cases as the delay was not caused by the Company. In the past, the Company has never had any disputes in this regard with project customers. In order to prevent the risk of breaching the conditions specified in the employment contract, the Company's project sales department will update the status with the supervisor regularly as evidence to confirm the date of starting its work. However, the Company will negotiate with the project owner to extend the contract period by amending the contract or issuing a letter requesting of contract period extension in case the project work is delayed beyond the date specified in the contract. In addition, the Company has set guidelines and measures to prevent risks for future projects. The Company will concisely consider the contents of the schedule of the contract, such as the completion period varying according to the time. However, such actions depend on negotiation power and suitability in each project. The progress of the work project should regularly report to the Audit Committee.

### Risk from inventory management

As at 31 December 2022 and 2021, the Company has inventories amounting to Baht 107.85 million and Baht 123.08 million, respectively, accounted for 6.33% and 6.70% of total assets, respectively. At present, furniture and home decoration products are the product that have changed in popularity according to the trends. The Company has more than 4,000 items of products for sale. Thus, it is necessary for the Company to prepare sufficient quantities of products to support the needs of customers and be ready to sell in time. In addition, the Company needs to have inventory management to prevent obsolete products. It is because





if the management is inefficient, it may result in higher costs and expenses, as well as the risk of impairment of inventories. At present, the Company has set an accounting policy regarding the impairment of inventories. The Cost Accounting Department will prepare a report on inventory, according to the period and the ratio of the reserve inventories, at the end of every quarter so as to consider the allowance for inventories. It will be determined based on the value of inventories. The Company can categorize the inventories as normal products, slow-moving products, unable-moving products, obsolete products, and awaiting destruction product. It is categorized according to the following periods;

Item	Duration	Type of inventory	Reserve for inventory
Furniture and home decoration	Less than or equal 2 years	Normal products	-
	More than 2 years	Slow moving product or products awaiting repair	50%
	More than 3 years	Slow moving products	75%
	More than 4 years	Slow moving products	100%
	Depends on the product condition	Obsolete products	100%

As at 31 December 2022 and 2021, the Company recorded an allowance for slow-moving decreased by Baht 0.57 million and Baht 0.01 million, respectively in case of an inability to effectively manage inventory, the Company may have risks from inventory management.

The Company's management department has placed importance on such issues. Therefore, guidelines for managing inventories have been established and it clearly counts the inventories. The Company has considered the sales of the product every month, as well as the movement of products every 2 weeks. Moreover, the Company has checked the number of inventories by counting it every 6 months. Such actions have been used as a tool for considering the form, quantity, and type of products that the Company will produce or order so that the amount of company's products can meet the needs of customers. In addition, the Company's management department has considered the allowance for impairment of inventories regularly. It is to analyze the numbers of products and causes of the long overdue of inventories so that it can plan to prevent and reduce the impact of company's performance. Furthermore, the Company has a guideline for managing obsolete inventories awaiting destruction by preparing a marketing plan. This plan can specify the promotion in each appropriate period, and it also include the management of special discounts (Clearance) in order to release amount of such products.

### Risk from consumer behavior change

Nowadays, consumer behavior is rapidly changing, and the demands are becoming more complex. The Company must understand changing needs of consumers, as well as the new channels that can effectively reach customers. However, if the Company is unable to analyze market trends change in consumer behavior, the Company is unable to efficiently respond to change of consumer needs. As a result, the Company cannot keep up with consumers. The Company may have a risk of not being able to sell the products as its planned. This result may have a negative impact on the business operations, and it will finally impact on the operations and financial position of the Company.

However, the Company has managed such risk by focusing on being the trend leader in the furniture distribution business and home decoration items. The Company will have a team to regularly keep up with the movement of trends in the furniture sales business, and home decoration items. The Company keep up the trend through various channels such as the Internet, magazines, domestically and internationally trade fairs, product details in Catalog. In addition, the Company has a policy to introduce new products as "New Collection" every 3 - 6 months so that it can reduce number of obsolete products, and also reduce the price competition with other competitors. However, for slow moving products, the Company will prepare various sales promotion strategies for customers. It is for example promotions and discounts. This strategy is to motivate customers to buy such products. The price discount depends on the marketing promotion plan in each period. Moreover, the Company has developed distribution channels for products by increasing distribution channels through online channels via the brand's website and via social media. This plan is to increase revenue and product access channels to support the changes of consumer behavior.

### **Risk from being unable to renew the land lease agreements and area lease agreements**

In procuring land for the Company's business operations, the Company mainly considers the location that is appropriate and has potential for business operations. Thus, it is necessary for the Company to lease the land instead of buying the land to its own. The Company has also entered into long-term land lease agreements with private companies, and with individuals who are not related to the Company. This land lease is to be used as a location for a branch of the Company's store. Some land lease agreements have specified conditions for renewal of the contract upon expiration of the lease term. However, there are some land lease contracts that do not specify the conditions for renewing the contract upon the expiration of the lease term. Thus, it may pose a risk of not being able to renew the land lease agreement. In this regard, if there is a case that the Company's land lease contract cannot be renewed, the Company may have to stop operations in some branches. This may affect the performance and reputation of the Company significantly.

Even though the Company may be a risk of being unable to renew the land lease agreement, all land lease agreements of the Company are long-term leases. Most lease agreements' duration is about 30 years, and the rental period is clearly specified. Most land lease agreements of the Company are not expired at the same time. In some contracts, the conditions of duration in land lease agreements can be extended. As at 31 December 2022, the land and area lease agreement will expire between 2032 and 2047. It is except for the lease agreement for the Cambodia branch, which has a lease term of approximately 9 years and it will expire in the year of 2027. At the present time, the Company has remaining rights over the land lease for a long period. In addition, the Company has always prepared to study and develop plans to expand new branches. It is such as the Udorn Thani branch, where the Company has been procured in order to maintain the growth rate of revenue and profit as a whole. In this regard, the management will consider plans to renew land lease agreements, and area lease agreements for the current branches in the future. However, it depends on the situation at the time, the Company status, rewards, and risks. All in all, it will adhere to the interests of the Company.

### **Risk from the land lease for branch expansion that has not yet been constructed**

Currently, the Company has a project to expand its new branch in Udorn Thani Province. The amount of investment is not more than Baht 120 million. It is because the Company can foresee the potential and growth of Udorn Thani Province, which is one of the main cities in the Northeast region. Therefore, the Company entered into a long-term lease agreement for a period of 30 years, from 16 October 2017 to 15 October 2047. The lessor agrees not to charge the leased area in the 1st year of the lease agreement. The Company expenses are paid on the contract date. This amount includes the first year's leased area. The lessor starts to charge the leased area in the 2nd year until the 30th year. In this regard, the Company has paid the monthly rental fee until now. However, the Udorn Thani branch has not been open the store because the construction has not yet been completed.

However, during the year 2022, the Company has adjusted its store expansion plan by reducing the size of the sales area and common area. The Company will use some of the Udorn Thani branch areas as the Company's distribution center to distribute products to customers in the Northeast region. Thus, the Company has negotiated with the landowner to reduce the leased area. In April 2022, the Company signed an additional memorandum to reduce the leased area. At the present time, the Company's project is in the process of design, and it is expected to complete the construction and be ready for service by the year 2024.

### **Risk from the Coronavirus (COVID-19) Outbreak**

The epidemic situation coronavirus (COVID-19) during the year 2020 until now, the aforementioned situation has affected the Company in terms of overall business operations. Due to the aforementioned outbreak, the purchasing power of consumers has decreased, especially in the real estate sector; sales were a noticeable drop due to the decline in consumer purchasing power.

Furthermore, the Company has been affected by government measures to prevent and monitor the spread of the outbreak. It is such as the city lockdown measures, and the closing of shopping malls, shopping centers, exercise places, etc. In such situations, the Company would proceed to close the Company's branches from 20 July 2021 until 31 August 2021, totaling 51 days. Moreover, the government had measures to close the construction site and temporarily close the shelter for workers, both outside and inside the construction site. In addition, the government also had a measure to stop construction work. The movement of workers was banned for at least 30 days in July 2021. This measure was to control and prevent the spread of COVID-19. Such measures have



an impact on the Company's project. The Company was unable to work and install furniture and decorations during the closing of the construction site for at least 30 days. However, when the construction site was opened, the Company could install the furniture and decorations as planned. Such government measures have had a negative impact on overall operating results and the financial status of the Company.

From the foregoing, The coronavirus (COVID-19) pandemic has affected the Company's operating results and resulted in a decrease in consumer purchasing power and a shift in consumer behavior by purchasing more products online. However, the Company has developed a website to be able to buy and sell directly online, including participation in all online platforms (Market Place) and focus more on selling through online channels. As a result, revenue from online channels has increased, as well as stimulating more store sales, resulting in an increase in sales revenue in 2022.

However, the Company is aware of the impact of such situations and prepares for situations that may affect business operations. In particular, the Company has given more emphasis on the distribution of products through online channels (E-Commerce) in order to respond to customer needs and create competitiveness to attract customers in such situations and to support public and private sector policies that promote Work from Home.

The coronavirus (COVID-19) outbreak situation in Thailand is resolved and the reopening measures of various countries, including Thailand, will encourage more shopping. As a result of the reopening measures, many businesses, such as hotels and residences, have undergone renovations and ongoing construction, which will have a positive impact on the company in the future

### **Risk of inability to maintain customer information, and the improper use of customer information, or unauthorized access to customer information**

The Company may face risks related to compliance with laws, rules, and regulations which is related to personal data collection, data use, data disclosure, and data security. The Company is also required to comply with any requests from regulatory or governmental authorities in connection with such personal information.

The Personal Data Protection Act B.E. 2562 (2019) ("the Act") has been announced in the Royal Gazette, and it has been entered into force since 27 May 2019. The Company must comply with the Personal Data Protection Act. The government agencies related to this act has focus on data security governance and data protection. If the Company is unable to comply with law and regulation related to the protection of personal information. It may lead to take any legal action by government agencies or any other person against the Company. For such legal action against the Company, it will have a significantly negative impact on reputation, performance, and business opportunities of the Company.

However, the Company pays attention to the security of the personal data of customers. In this regard, the Company has established a personal data protection policy in order to prevent personal data from loss, unauthorized access, and also alteration or disclosure of personal data. Furthermore, the Company has prepared a consent form for the collection and disclosure of personal information from customers. The Company has also established Personal Data Protection Working Group and organized training to executives and employees about personal data protection. In addition, the Company has the policy to limit the access to customer personal information for employees who have a need to access customer personal information. There is a notification to the customer who owns the personal information in accordance with the law.

### **Risk from relying on main executive director of the Company**

The success of the Company depends on the Company's ability to recruit, develop. It also depends on the ability to retain the Company's main executive director and retain the employees who have knowledge, competence and expertise in the retail furniture business, home decoration, accessories, and mattress and bedding. Mr. Kijja Pattamasattayasonthi who is the founder of the Company. Currently, he holds the position of Director and Executive of the Company, and holds the position of Managing Director, Acting Deputy Managing Director, Acting Chief of Merchandiser and Project Sales, and Acting Chief of Operation Officer. Mr. Kijja Pattamasattayasonthi is an expert in retailing furniture and home furnishings for over 30 years. If the group of Board Committees



and competent employees are unable or unwilling to continue working in their respective positions, the Company may not be able to find suitable persons to do the job. This situation may have a negative impact on business operations, performance, and financial status of the Company.

The Company realizes the importance of motivating and maintaining human resources. Thus, the Company places importance on the development of personnel capabilities by providing human resource development policy. Such policy is to promote seminars and training in order to develop the necessary skills and competencies for employees. The Company has a policy to develop a succession plan for important positions, and to continuously recruit new employees so that the Company has enough personnel to be consistent with the operational plan. In addition, the Company has been listed in the Stock Exchange of Thailand. Thus, it will increase opportunities for the Company in recruiting employees who has skill and knowledge to work for the Company in the future.

## FINANCIAL RISKS

### Risk from financial institutions' loan indebtedness

The Company has loaned from financial institutions, both short-term and long-term loans, for branch expansion and/or to use as working capital for business operations. As shown in the consolidation financial statements of the Company and its subsidiary for the year ended 31 December 2022, the Company has short-term loans amounting to Baht 119.50 million and long-term loans amounting to Baht 202.08 million. The Company, therefore, has an obligation to pay interest, and repay loans to financial institutions and also comply with conditions as specified in the loan agreements.

The loan agreements from some financial institutions require the Company to maintain the financial ratio as follows; (1) Debt to Equity Ratio must be maintained at the rate between 0.00 - 2.00, and not over than 2.75 depending on the loan agreements. Liabilities that are used in the calculation of Debt to Equity Ratio is the total liabilities in the separate financial statements, and excluding lease liabilities under operating leases, or liabilities arising from other types of long-term lease agreements. As at 31 December 2022, according to the calculation method of financial institutions, the Company's Debt to Equity Ratio is about 0.57 times, and (2) For the Interest Bearing Debt to Equity Ratio, it must be maintained at the rate of not over than 1.25 times. It is calculated from total interest bearing debt divided by the shareholders' equity. As at 31 December 2022, the Company has an Interest Bearing Debt to Equity Ratio at 0.39 times. The Company maintained the ratio in accordance with the conditions of all loan agreements.

However, if the Company fails to comply with the terms or conditions specified in the loan agreements, the loan creditor is able to demand the Company to pay all outstanding payments, including the interest at the default rate. This can significantly affect the financial status and performance of the Company. In this regard, the Company try to maintain the status and condition as specified in every loan agreement. The Company has regularly followed up by supervising the financial structure. The finance manager has monitored the Company's financial ratios on a monthly basis to ensure that the Company is not breaching the terms specified in the loan agreement. It is also to ensure that the Company and its subsidiary will have sufficient cash flow for interest and loan repayment. In the past, the Company has always followed the conditions specified in the loan agreement. The Company has used the financial funding to partially repay the loans so that it can improve the capital structure to be more suitable and flexible.

### Risk from fluctuations in foreign exchange rates

The Company has imported some products from foreign countries. Thus, it causes the Company to pay for imported products in foreign currencies. The Company has revenue from sales to overseas subsidiary, which is paid in US dollars. For the year ended of 31 December 2022 and 2021, the Company made payments to manufacturers in foreign currencies, which accounted for 18.93% and 28.31% of the total ordered purchase amount, respectively. The Company has revenue from sales in foreign currencies for the year ended 31 December 2022 and 2021 are accounted for 3.37% and 4.16% of the Company's total revenues, respectively. Revenue from sales in foreign currencies mainly comes from sales at store in Cambodia. Regarding the fluctuation of exchange rates, it may cause negative impact on the cost of goods sold, and the overall performance of the Company.



However, the Company has a policy to manage the risk from exchange rate fluctuations by entering it into the forward contracts. The purpose is to manage the risk from exchange rate fluctuations in certain period of time. In addition, the Company has closely followed up the news and direction of the exchange rate in various currencies. The finance manager will assess the situation and find a way to mitigate those potential risks. In the past, the impact of exchange rates fluctuations has not been considered significant to the overall performance of the Company.

## OTHER RISKS

### Risk from major shareholders controlling over the voting in the shareholders' meeting

As at 31 December 2022, Pattamasattayasonthi family consisting of Mr. Kijja Pattamasattayasonthi, Ms. Kamoltip Parksuwan, Miss Sinina Pattamasattayasonthi, Miss Sarita Pattamasattayasonthi, Mrs. Yuree Owasirikul, and Ms. Sujitra Pattamasattayasonthi is collectively referred to as the "Pattamasattayasonthi family". Such persons are shareholders in the Company which hold 73.53% of the paid-up capital of the Company. As a result, the Pattamasattayasonthi family can control almost all resolutions of the shareholders' meeting. It is for example the appointment of the Company's director, or resolution of shareholders' votes. In addition, such persons can control the setting of policies, and operations of the Company. They can control by appointing representatives to serve as directors of the Company. However, they cannot control any matters required by law, the Company's Articles of Association, the votes of not less than three-fourths of the shareholders' meeting, amending the Company's Articles of Association, capital increase, and capital decrease, etc. Therefore, other shareholders of the Company may be at risk of not being able to collect votes to oppose the agenda which is proposed by the persons from Pattamasattayasonthi family.

In order to operate business with transparency and balance of power, the Company therefore has set up a management structure with appropriate checks and balances. There are various committees such as Audit and Risk Management Committee, Good Governance for Nomination and Remuneration Committee, and Executive Committee. Those committees are composed of third parties who are independent in operations, and are knowledgeable and capable. Importantly, those committees have clearly defined the scope of work and delegation of authority.

In addition, the Company has set measures for transactions connected to major shareholders, authority persons, executive director, and persons who cause any conflict in the Company. The Company has appointed 4 independent persons from outsider to join the board of directors. These persons, 3 of 4, serve as members of the Company's Audit and Risk Management Committee in order to audit and balance decision making. Their duty is also proving opinions or approving various matters before presenting in the shareholders' meeting.

# DRIVING BUSINESS FOR SUSTAINABILITY

## SUSTAINABILITY MANAGEMENT POLICIES AND GOALS

The Company is focusing on conducting business and creating sustainable growth for the business while considering the impact on stakeholders along the Company's business value chain in economic, social, and environmental dimensions. The following sustainability management policies and practices have been established by the Company:

1. To prioritize creating and producing high-quality goods and services at reasonable prices, as well as promoting healthy and environmentally friendly living.
2. To prioritize creating technology and innovation that have the potential to be used in business operations, services, and communication channels to connect and respond to the needs of stakeholders with the Company efficiently, quickly, timely, in time, and easily accessible, while emphasizing the importance of personal information security for those involved.
3. To focus on developing business procedures that are friendly to the community and society in order to improve the quality of life and create long-term business growth.
4. To focus on environmentally friendly business operations, including the efficient use of resources and personnel, as well as waste management from the organization's value chain, to ensure that it does not have an environmental impact.
5. To prioritize human rights and ensure that the Company's business is not directly or indirectly involved in violations of individual rights and freedoms, such as not encouraging sexual harassment and violence, combating child labor, and providing equal relations with employees.
6. To focus on developing employees' potential and knowledge, including their ability to pay attention to safety, occupational safety and health, and the working environment, and to provide opportunities for employees to participate in expressing their opinions for the organization's development.
7. To focus on anti-corruption by establishing anti-corruption policies and practices for business framework operations that are transparent and ethical in accordance with good corporate governance principles.

## MANAGING THE IMPACT ON BUSINESS VALUE CHAIN STAKEHOLDERS.

### Business value chain and stakeholder analysis

The Company prioritizes business sustainability by analyzing that the Company's business has relationships with various stakeholders, including the value chain of each activity of the Company's business operation, to develop and elevate the ability to respond to the appropriate needs of expectations for survival and business growth. The Company has analyzed the information and identified the stakeholders, including the communication channels, by determining the channels for listening to opinions and suggestions, both formal and informal, as well as encouraging engagement with stakeholders, to appropriately respond to stakeholders' needs and expectations, as follows:



#### Management of the impact on stakeholders in the business value chain

The Company's business operation is to sell furniture, home furnishings, mattresses, and bedding, which is a service related to the real estate business, as follows:


Value Chain	Procedure	Stakeholders
 To sell furniture, home furnishings, mattress and bedding, and project work, as well as interior design.	<ul style="list-style-type: none"><li>To import and purchase environmentally friendly products, such as imported wood furniture and wood from cultivated forests that are constantly reforested. The production color painting is water-based painting, etc.</li></ul>	<ul style="list-style-type: none"><li>Customer</li><li>Manufacturer</li><li>Real Estate Project Owner</li><li>Employee</li></ul>









Value Chain	Procedure	Stakeholders
 <p>To sell furniture, home furnishings, mattress and bedding, and project work, as well as interior design.</p>	<ul style="list-style-type: none"> <li>To import furniture from factories that care about the environment by providing employees with a good, safe working environment, adequate working time, and an appropriate employment rate. Furthermore, the manufacturer uses water-based paints in their manufacturing rather than other potentially hazardous and risky chemicals that may be harmful to workers and the environment. It can also ensure the manufacturer's factory's wood and materials are completely traceable and legal.</li> <li>To collaborate with developers to select materials to produce furniture that meets CRAB (California Air Resource Board) standards for low levels of dangerous chemicals substances such as Formaldehyde and Volatile Organic Compounds or VOCs, as well as environmentally friendly installations in accordance with WELL Building Standard, a global health building standard.</li> <li>To create a product from recycled materials.</li> <li>To sell quality products and regularly inspect workpieces to ensure they meet standards.</li> <li>To keep the sales area in the store's front of the branch clean (Store standard) as well as the area assigned to install and/or assemble products at the site clean in order to meet customer satisfaction standards</li> </ul>	
 <p>Space Rental Service</p>	<ul style="list-style-type: none"> <li>To provide space rental and common services, including maintaining the cleanliness of common areas to meet customer satisfaction.</li> </ul>	<ul style="list-style-type: none"> <li>Tenants/Rental shops</li> <li>Employee</li> </ul>

### Stakeholders' analysis in the business value chain

Stakeholders	Expectancy	Guidelines	Contact Channels
 <p>Customer</p>	<ul style="list-style-type: none"> <li>Socially and environmentally responsible products</li> <li>Fair products price</li> <li>Product Quality and Safety</li> <li>Availability to serve the service including before sale, during sale and after sale.</li> <li>On-time delivery</li> <li>Security of personal information</li> </ul>	<ul style="list-style-type: none"> <li>To import and purchase products that use environmentally friendly materials such as imported wood furniture, wood from cultivated forests that are constantly reforested. The paint used in the production is water-based color painting etc.</li> <li>To develop new products using recycled materials</li> <li>To promote on sale and promotion that meet the needs of customers.</li> <li>To sell products that meet the standards and comply with public relations.</li> <li>To sell quality products and check the workpieces to meet standards regularly.</li> </ul>	<ul style="list-style-type: none"> <li>Customer satisfaction survey</li> <li>Offline and online communication</li> <li>Meeting with customers to present new products as well providing opportunities to hear feedback and needs directly from customers.</li> <li>Call Center at telephone no. 02-514-7111 ext. 7132</li> <li>Complain channel via website: <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a>.</li> </ul>

Stakeholders	Expectancy	Guidelines	Contact Channels
 Customer		<ul style="list-style-type: none"> <li>To maintain cleanliness of the sales area in the store's front of the branch (store standard) and the area assigned to install and/or assemble the products at the work site or delivery place to meet the standards to meet customer satisfaction.</li> <li>To provide equal services</li> <li>To provide care both before and after sale service</li> <li>To maintain the security of customer's personal information in accordance with the international standards.</li> <li>To listen to and respond to complaints.</li> </ul>	
 Employee	<ul style="list-style-type: none"> <li>To treat employees based on human rights.</li> <li>Fair remuneration and in accordance with economic conditions</li> <li>To follow labor ethics.</li> <li>Safety of life and property</li> <li>Knowledge Development</li> <li>Career opportunities and advancement</li> <li>Development of knowledge and ability both directly related to the professional career, as well as knowledge to be used for continuous living.</li> <li>Work-life balance</li> </ul>	<ul style="list-style-type: none"> <li>To pay attention to employees at all levels and treat them equally.</li> <li>Stability and career growth opportunities</li> <li>To receive fair returns including benefits at a good level, able to compete with the labor market, and develop the potential of employees.</li> <li>To have a good and safe workplace environment.</li> <li>To receive training in skills related to responsible work and development to have growth opportunities in the organization.</li> <li>Participation in the organization in expressing opinions.</li> <li>To respect for human rights and fundamental rights, including not disclosing confidential information of employees to unrelated persons.</li> </ul>	<ul style="list-style-type: none"> <li>Fair remuneration and benefits</li> <li>Equitable and fair performance evaluation</li> <li>Organizing training courses related to responsible work.</li> <li>Providing information to employees</li> <li>Satisfaction Survey</li> <li>Line Meetings</li> <li>Complaints Unit Human Resources Department</li> <li>Direct complaints to management</li> <li>Hotline</li> </ul>
 Shareholders / Investors	<ul style="list-style-type: none"> <li>Business growth, good performance and sustainability in business operations</li> <li>Good Corporate Governance</li> <li>Transparent Management</li> <li>Effective Risk Management</li> <li>Caring for Rights and Equality</li> </ul>	<ul style="list-style-type: none"> <li>To recognize and value the fundamental rights of shareholders.</li> <li>Promoting and facilitating the exercise of shareholders' rights</li> <li>Dissemination of reports and disclosure of information that is transparent, accurate, complete, and sufficient to make decisions.</li> <li>To conduct business in accordance with good governance principles.</li> <li>To focus on generate long-term continuous returns.</li> <li>To create maximum benefits for shareholders.</li> </ul>	<ul style="list-style-type: none"> <li>Quarterly and annual performance reporting</li> <li>Shareholders' Meeting</li> <li>Disclosure of information through the system of the Stock Exchange of Thailand and the Company's website</li> <li>Press releases through various media.</li> <li>Contact Investor Relations</li> <li>Tel: 02-514-7111 ext. 7118</li> <li>Email: <a href="mailto:ir@chicrepublicthai.com">ir@chicrepublicthai.com</a></li> <li>Website: <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a></li> </ul>
 Trading partners and creditors	<ul style="list-style-type: none"> <li>Fair and transparent business practices</li> <li>On-time and accurate payments</li> <li>Growing together and supporting business operations</li> </ul>	<ul style="list-style-type: none"> <li>To treat trading partners and creditors equally.</li> <li>To have a clear, fair, and transparent procurement process.</li> <li>On-time and accurate payments</li> </ul>	<ul style="list-style-type: none"> <li>Business Ethics Policy and Business Partnership Terms</li> <li>To visits and audits</li> </ul>



Stakeholders	Expectancy	Guidelines	Contact Channels
 Trading partners and creditors	<ul style="list-style-type: none"> <li>Jointly develop products and services to raise the quality and standards.</li> </ul>	<ul style="list-style-type: none"> <li>To share knowledge and make improvements to develop products and services.</li> <li>To comply with trade terms and conditions.</li> <li>Free and fair-trade competition, and emphasis on production standards.</li> <li>Ethical operation</li> <li>To promote the use of labor that takes into account human rights principles.</li> </ul>	
 Creditors – Financial Institutions	<ul style="list-style-type: none"> <li>Punctual repayment</li> <li>Compliance with the requirements of the loan agreement</li> </ul>	<ul style="list-style-type: none"> <li>To pay the debt on a timely basis and comply with the specified conditions.</li> <li>To be responsible for maintaining financial ratios that do not exceed the terms of the loan agreement.</li> </ul>	<ul style="list-style-type: none"> <li>Contact Finance Department</li> </ul>
 Community, Society and Environment	<ul style="list-style-type: none"> <li>Responsible Business Operations</li> </ul>	<ul style="list-style-type: none"> <li>To focus on safety and environmental impacts.</li> <li>To listen to community feedback and suggestions.</li> </ul>	<ul style="list-style-type: none"> <li>Contact via Store Manager.</li> <li>Call Center Tel. 02-514-7111 ext. 7132</li> <li>Website: <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a></li> </ul>
 Government and other organizations	<ul style="list-style-type: none"> <li>Compliance with the law</li> <li>Participation in various projects</li> </ul>	<ul style="list-style-type: none"> <li>To support and strictly comply with regulations.</li> <li>To cooperate in the activities of government agencies as appropriate.</li> </ul>	<ul style="list-style-type: none"> <li>Contact via General Affair Department</li> <li>Website: <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a></li> </ul>

## MANAGEMENT OF SUSTAINABILITY IN THE ENVIRONMENTAL DIMENSION

### Environment policies and practices

The Company conducts business in an environmentally friendly manner, recognizing the efficient use of resources and energy to reduce energy and waste consumption, waste and disposal creation, and pollution. This includes reducing greenhouse gas emissions and instilling in employees the importance of being environmentally conscious by sorting waste, cleanliness within the office or sales area and surrounding area, reusing waste materials, or passing them on to environmental conservation or recycling projects such as participating in loop projects by transferring clear plastics from packaging products to the projects to be recycled to reduce waste as much as possible.

#### Activities to achieve environmental management goals – Energy conservation and environmentally friendly material selection

The Company has established guidelines for saving electricity and water that all employees must follow, such as:

- Turn off the air conditioner and turn off the light during periods when employees or executives are not in the office for a long time or after the use of the meeting room is completed.
- Set the opening and closing time of the system work of each branch and the process of opening the system work to avoid power surges.
- Adjust the temperature in the office so that it does not fall below 25 degrees Celsius.
- Choose electrical equipment that has energy-saving properties, such as the use of LED lamps, etc.
- Encourage employees to reduce energy consumption, such as allowing employees to use stairs instead of elevators.
- Sort waste before disposal so that it can be recycled, reusable.
- Control water consumption by adjusting the water flow level to suit the application.
- Educate and train employees and raise awareness for all employees to realize the importance of energy saving and environmental conservation.



## Environmental Performance

The Company has not used natural resources as a direct factor in the production of goods. However, the Company's operational activities may directly or indirectly contribute to energy impacts so that the Company continuously campaigns and instills in employees a consciousness and responsibility for the environment to reduce unnecessary use of resources and energy consumption as well as to help reduce greenhouse gas emission.

### 1. Energy Consumption

The Company uses energy in the sales segment, service providing, and offices consisting of 2 parts as follows:

- Electricity from the Metropolitan Electricity Authority and the Provincial Electricity Authority for offices and sales areas of each branch including the warehouse.
- Gasoline includes Diesel, Benzine for use in the transportation of goods and office vehicles of the Company.

In 2022, the Company has the amount of electricity and gasoline consumption which the details are as follows:

Resource Category	2021		2022		Consumption difference (%)
	Power Consumption On Peak + Off Peak (Unit)	Amount (Million Baht)	Power Consumption On Peak + Off Peak (Unit)	Amount (Million Baht)	
Electric energy	5,107,820	20.46	5,323,310	24.05	4.21
Resource Category	Gasoline Consumption (Litre)	Amount (Million Baht)	Gasoline Consumption (Litre)	Amount (Million Baht)	Consumption difference (%)
Diesel	62,954	1.67	74,798	2.48	18.81
Benzine	3,961	0.11	4,846	0.18	22.34
<b>Total</b>	<b>66,915</b>	<b>1.78</b>	<b>79,644</b>	<b>2.66</b>	<b>19.02</b>

According to the above table of resource consumption, the Company used electricity in 2022 increased from 2021 by 4.21%. The Company used gasoline in 2022 increased from 2021 by 19.02% due mainly from the Company temporarily closed shops in 2021 for 51 days as instructed by the Government to control and prevent the spread of COVID-19.

The Company has the policy to reduce energy consumption, such as using electronic mail (E-Mail) instead of paper, reusing paper, taking the stairs instead of the elevator, and using energy-saving bulbs (LED bulbs) as much as possible.

Furthermore, the Company intends to use renewable energy from solar by installing solar rooftops on the roofs of Ratchapruerk, Bangna, Ramintra, and Pattaya branches, which are currently under construction and are expected to begin producing electric energy from solar to be used for sale area in each branch to replace the electric energy within the second quarter of 2023, which will help to save energy and expenses.

### 2. Water Consumption

The Company focuses on effectively using water resources, which has resulted in the greatest benefits. The water produced by the Metropolitan Water Authority is used in the office and branches, wash the parking lot, water plants, and rental shops. However, the Company attempted to reduce water quantity usage by requiring the maintenance team to inspect the water drain and appropriately set the water flow that is used for washing each time.

In 2022 The Company has consumed the water in the following quantity.

Resource Category	2021		2022		Consumption difference (%)
	Water consumption (Litre)	Amount (Million Baht)	Water consumption (Litre)	Amount (Million Baht)	
Water supply	43,242,000	0.73	47,610,000	0.78	10.10



According to the above table of resource consumption, the Company used water supply in 2022 increased from 2021 by 10.10% due mainly from the Company temporarily closed shops in 2021 for 51 days as instructed by the Government to control and prevent the spread of COVID-19.

### 3. Waste management, rejects and unused materials

The Company properly handles waste or unused materials caused by goods transportation and raises employee awareness by:

- The campaign involves sorting waste before disposal in order to make use of unused materials and properly manage each type of waste.
  - General waste: the local municipal authorities will bring the waste to be disposed of or reused in accordance with sanitation principles.
  - Organic waste, including leftovers, etc. It will be collected every day by the local municipal authorities.
- The campaign promoting the elimination of consumables used in packaging and transportation of manufacturing and office materials such as
  - Plastic core - after using all clear plastic, it must collect the plastic core and sell it to the partner company for reuse.
  - Clear plastic used to encapsulate the product - once removed, it shall collect all clear plastic to be recycled in collaboration with TPBI Public Company Limited by participating in the Wontgether Project to deliver the clear plastic that wraps the products to the Wontgether Project to be recycled in order to reduce greenhouse gas emissions.
  - Paper Carton and Corrugated Carton - carefully unpack the packaging and keep the box in good condition, not torn or dirty, if it can be reused; if it cannot be reused, it must be collected and sold as scrap or waste.
  - A4 Paper - the campaign to encourage the use of two-sided paper before eliminating it.
  - Plastic bottles and cups - the campaign for sorting one is for selling, and the other is for submitting to the recycling project.

In 2022, the Company spent Baht 679,262.00 on consumable materials to pack products and transport them, including the sales of plastic cores amounted Baht 2,616.83 and waste paper amounted Baht 34,957.55.

Resource category	2021 (Amount: Baht)		2022 (Amount: Baht)	
	Purchasing of consumables	Selling of consumables	Purchasing of consumables	Selling of consumables
Plastic and sales of plastic core	528,670.00	3,084.12	584,262.00	2,616.83
Clear Plastic / bubble	34,500.00	-	64,000.00	-
Corrugated carton / Paper carton	51,975.00	-	31,000.00	-
A4 Paper	56,135.00	-	72,630.00	-
Sales of Scrap / Plastic bottle / Can		19,456.73		34,957.55

### 4. Greenhouse gas emission

The Company prioritizes the management of reducing greenhouse gas emissions, which was discovered by discovering that the activities of the business with greenhouse gas emissions are the use of electricity from the sales process and from offices, such as the use of electricity, the use of air conditioners, the use of water supply, and the use of gasoline for transporting the products to the customers, as well as the Company's vehicle use. As a result, the Company has pursued a variety of energy-control measures to reduce greenhouse gas emissions. Moreover, the Company is currently studying the preparation of greenhouse gas emission data, so the data in this section is still unavailable. However, the Company is committed to reducing resource consumption, so it has set a target for 2023 to reduce energy consumption from 2022 to be a part of environmentally friendly business operations and contribute as much as possible to reducing greenhouse gas emissions.

Although implementing such a project does not have an obvious numerical effect, low-value energy, and lower energy costs, it will help to grow and rebuild personal habits, bringing them back into the family's daily life and enabling the individual to be a good member of society.

## MANAGEMENT OF SUSTAINABILITY IN THE SOCIAL DIMENSION

### Social Policies and Practices

The Company is committed to conducting its business with transparency, including social significance and respect for human rights, and always adheres to the Company's commitment to sustainable business growth by offering quality products, having integrity in the profession, and being responsible for the development of society simultaneously by defining the following policies and practices in the field of society:

#### Respect for Human Rights

The Company understands the importance of upholding human rights by treating everyone with quality and fairness and by not discriminating against sex, race, religion, or any other factor that would lead to separation and inequality. Moreover, the Company encourages employees to advance based on their knowledge and abilities without excluding other aspects.

#### Fair treat to workers

##### Employment

The Company's employment policies are fair and equal, and it does not discriminate based on educational institution, source of employment, or other characteristics. Nonetheless, in accordance with the agreed-upon rate and standard of remuneration and the employee's qualifications and level of education, skills, and abilities for each position, the Company hires employees fairly and properly.

The Company continues to consider the opportunities for the advancement of its employees by encouraging them to receive training to increase their knowledge and abilities to perform their duties effectively, and by considering promoting the Company's job employment without impeding or discriminating against any employee.

#### Convenience and safety in the workplace

The Company provides a secure workplace in compliance with general requirements and provides employees with basic benefits.

The Company provides accident insurance benefits to employees who are susceptible to accidents the work, such as the foremen in charge of installation on the work site, the delivery officer, and the installation officer, among others.

During the outbreak of Coronavirus (COVID-19), the Company attaches great importance to and strictly adheres to the measures of the Ministry of Public Health, including establishing proactive screening measures for Coronavirus infection in the workplace by requiring employees to be screened with an ATK test kit every week beginning in 2021 to control and prevent the transmission of the virus within and outside of the organization.

#### Responsibilities to Customers and Partners

The Company is committed to providing customers with satisfaction and confidence; thus, the Company has built a customer management system before, during, and after sales to preserve good long-term relationships. The Company, therefore, established the aforementioned guidelines.

- To provide fair pricing, reasonable pricing, and value to all customers by evaluating fair trade conditions and without discrimination.
- To provide excellent products and services that satisfy consumers with safe products, do not harm customer health, and are trustworthy.
- To present the information openly, accurately, and without distortion.
- The customer's information must be kept confidential and not used for the benefit of the Company or related parties. The customer's information may not be disclosed without prior consent from the customer or the Company's authorized representative unless disclosure is required for clarification or legal actions.





- To contact customers with kindness, efficiency, and reliability, and to respond quickly to their needs to ensure the greatest level of customer satisfaction.
- To provide a route for customers to submit product or company-related suggestions, complaints, or grievances, as well as requests for support and guidance.

The Company organizes for customer relations employees to contact clients after delivery products to the customer to inquire about satisfaction and report the results to management for use in service development, service enhancement, and other relevant purposes.

### **Treatment to partners**

The policy of the Company is to treat its partners equally and fairly by taking any action that must consider the Company's reputation and legality. This involves honoring contractual obligations with partners and considering company equity and mutual benefits with partners. In addition to providing priority to the procurement process or acquisition of goods and services with transparency and justice and guidelines are described as follows:

- The Company executes procurement according to stated criteria efficiently and effectively, taking into account the quality, price, quantity, service delivery, and delivery speed of goods and services, as well as social and environmental responsibility.
- The Company performs its procurement in a transparent, fair, and accountable manner while adhering to all applicable regulations.
- The Company respects all partners with fairness, equity, and the same criteria for vendor selection.
- To provide possibilities for new and existing partners to participate in job opportunities or develop new goods to develop new skills and technology through a transparent, fair, and accountable partner selection process.
- To supply partners with reliable information and reports.
- To prevent unfair business practices, the Company is forbidden from accepting assets or other benefits from business partners or other individuals who have responsibilities or conduct business with the Company. In the event of receiving a gift on the occasion of a significant ceremony or event, such as the New Year's celebration, the gift is typically sent to the General Affair Department for the mutual benefit of all employees.
- To encourage business partners to help in the prevention and fight against corruption by not paying any kind of bribes to government authorities or workers of the Company to benefit from improper work in all situations.
- To strictly comply with the contract or agreed-upon conditions, and in the event of non-compliance with any of the conditions, to immediately alert the partner so that they can jointly consider solutions based on their business relationship.
- To have clear and timely deadlines for payment of products and wages.
- To supervise and help partners in conducting business without commercial exploitation alongside the Company's activity.
- There are channels for partners to complain about bullying or unjust treatment, including the ability to complain to the CEO.
- To provide confidentiality measures for the trading partners by ensuring that the partners' information or secrets are not used for their benefit or the benefit of those related to them, and by not disclosing the partners' information without the partners' prior consent unless the information must be disclosed to the relevant third parties for clarification or legal action.

The Company makes vendors evaluation at least once a year and presents the results to management to enhance the quality of the products, services, and others as required.

### **Participation in community and social development**

The Company operates its business in accordance with its responsibilities to the community and society, focusing on reducing environmental impacts and avoiding activities that may harm the quality of life in the surrounding areas.

# MANAGEMENT DISCUSSION AND ANALYSIS

Consolidated Statement of Comprehensive Income	31 December 2022 Million Baht	31 December 2021 Million Baht	Change	
			Million Baht	%
Merchandise sales revenue	446.21	380.46	65.75	17.28
Project-based revenue	270.23	253.50	16.73	6.60
Design studio revenue	11.63	4.49	7.14	159.02
Service revenue	32.28	26.53	5.75	21.67
Other revenue	9.71	8.89	0.82	9.22
Total revenues	770.06	673.87	96.19	14.27
Costs of sales and service	387.29	316.38	70.91	22.41
Gross profit	373.06	348.60	24.46	7.02
Selling expenses and administrative expenses	328.95	297.55	31.40	10.55
EBIT	53.82	59.94	(6.12)	(10.21)
Profit for the year	16.58	19.28	(2.70)	(14.00)
Earnings per share (Baht)	0.014	0.019	(0.005)	(26.32)

Total revenues in 2022 increased by Baht 96.19 million or increased 14.27% compared to 2021 due mainly from the following revenues:

- Increase in Merchandise sales revenue from both store sales and online due to more sales and promotion campaigns during the year.
- Increase in project-based revenue from deliver the projected work as the installation plan during the year. The Covid-19 lockdown period in 2021, the Governor instructed to temporary close the construction sites for 1 month as resulting to the Company could not install furniture as the installation plan.
- Increase in revenues from design and interior services from deliver work during the year.
- Increase in service revenue, rental revenue, utilities revenue which the Company could collect at the normal rate while it needed to provide some discount to tenants during the Covid-19 lockdown period in 2021.

Cost of sales and service in 2022 increased by Baht 70.91 million or increased 22.41% compared to 2021, which is in line with the increase in sales revenue and partly due to the weakening of the Thai Baht. As a result, the cost of sales increase. However, the Company has adjusted the selling price of its products as appropriate to maintain the gross margin close to the original.

Gross profit in 2022 increased by Baht 24.46 million or increased 7.02% compared to 2021 due mainly to increase in sales revenue from both store sales and online.

Selling and administrative expenses in 2022 increased by Baht 31.40 million or increased 10.55% compared to 2021 due main from staff and employee expenses increased. Utilities increased from raising on Fuel Adjustment Charge Rate (FT). Property tax increased from the Governor announced to decrease the property tax rate in 2021 to pay only 10% of property tax but there is no discount in 2022. Promotion and marketing expenses increased from marketing campaigns and activities to boost its sales on both store sales and online channels and spending more on Brand Awareness to serve for initial public offering. Transportation expenses increased from higher sales revenue and raising in fuel price. Additionally, the Company also amended land lease agreement - Udorn Thani by reducing total land lease area under the land lease agreement that affected to decrease in value of right-of-use asset and lease liabilities resulting to recognition for a difference from lease modification amounting to Baht 4.20 million, which is one-time expense in the second quarter.



Finance cost in 2022 decreased by Baht 3.13 million or decreased 8.63% compared to 2021 due to repayments of short-term loans and repayments and prepayments of long-term loans when funded from IPO fund.

Net profit for the year 2022 amounting to Baht 16.58 million or decreased 14.00% compared to 2021 due mainly from

1. Revenue from sales and services increased.
2. Utilities increased from raising on Fuel Adjustment Charge Rate (FT). Transportation expenses increased from higher sales revenue and raising in fuel price. Property tax increased from the Governor announced to decrease the property tax rate in 2021 to pay only 10% of property tax but there is no discount in 2022
3. Marketing and promotion expenses have been spent during 2022 due from the Company spent more marketing expenses to build up its brand awareness to serve for initial public offering. In addition, the Company spent more marketing costs for promotion campaigns and activities to boost its sales on both store sales and online channels.
4. Lease modification – Udorn Thani by reducing total land lease area under the land lease agreement that affected to decrease in value of right-of-use asset and lease liabilities resulting to recognition for a difference from lease modification amounting to Baht 4.20 million, which was one-time expense in the second quarter of 2022.

## ANALYSIS OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Consolidated Statement of Financial Position	31 December 2022	31 December 2021	Change	
	Million Baht	Million Baht	Million Baht	%
Total assets	1,703.42	1,835.66	(132.24)	(7.20)
Total liabilities	869.49	1,231.12	(361.63)	(29.37)
Total shareholders' equity	833.92	604.54	229.38	37.94

Total assets as at 31 December 2022 amounting to Baht 1,703.42 million, decreased by Baht 132.24 million from 31 December 2021 are mainly from

- Cash and cash equivalents increased by Baht 48.15 million are mainly from cash from operating activities and increase of share capital from Initial Public Offering after prepayment of long-term loans and made dividend payment to shareholders during the year.
- Building and equipment decreased by Baht 48.98 million came from acquisition of office equipment, tools, and computer and software and recognition of depreciation and amortization for the year amounting to Baht 56.33 million.
- Right-of-use assets decreased by Baht 79.77 million are mainly from acquisition of assets under lease agreement amounting to Baht 2.85 million and recognition of amortization for the year amounting to Baht 37.04 million. In addition, in the second quarter of 2022, the Company amended land lease agreement for land plots in Udorn Thani by reducing total land lease area under the land lease agreement that affected to decrease in value of right-of-use assets of Baht 45.17 million resulting to a difference from lease modification are recognized amounting to Baht 4.20 million.

Total liabilities as at 31 December 2022 amounting to Baht 869.49 million, decrease by Baht 361.63 million from 31 December 2021 are mainly from

- Short-term loans decreased by Baht 89.60 million from repayments of short-term loans.
- Long-term loans decreased by Baht 117.30 million from repayments and prepayments of long-term loans.
- Lease liabilities decreased by Baht 72.97 million from payments made for lease liabilities amounting to Baht 32.83. Increase from new lease agreements of Baht 2.85 million. There were lease modification of land lease agreement at Udorn Thani by decreasing of land plots resulted to lease liabilities decreased by Baht 41.26 million.

Total shareholders' equity as at 31 December 2022 amounting to Baht 833.92 million increased by Baht 229.38 million from 31 December 2021 are mainly from increase of share capital through Initial Public Offering totaling Baht 313.78 million, dividend payment to shareholders amounting to Baht 100.00 million and profit for the year 2022.

## FINANCIAL RATIO

Financial Ratio	Unit	31 December 2022	31 December 2021
<b>Liquidity Ratio</b>			
Liquidity Ratio	Times	1.20	0.73
<b>Profitability Ratio</b>			
Gross margin	%	49.06	52.42
Net profit	%	2.15	2.86
Return on Assets	%	0.94	1.04
Return on Equity	%	2.31	3.18
<b>Leverage Ratio</b>			
Debt to Equity ratio	Times	1.04	2.04
Interest Coverage Ratio	Times	3.54	4.31

As at 31 December 2022 the Company had liquidity ratio increased from last year due mainly from increase in share capital from the Initial Public Offering. Profitability ratio decreased due to increase in expenses such as utilities, property tax and marketing expenses including the difference from lease modification from land lease at Udorn Thani, which was one-time expense. Debt to Equity ratio decreased from repayments and prepayments of loans and increase in share capital from the Initial Public Offering.

### Factors that may affect Chic's financial status or performance in the future

The Company viewed that the following factors that could affect its financial position or business operations in the future

#### Fluctuation of foreign currencies

The Company imported certain products from overseas resulting to the Company settled the products cost by foreign currencies including the Company has export sales to a subsidiary in Cambodia by US Dollars settlements. For the year ended 31 December 2022 and 2021, the Company settled the cost of products to the oversea factories into the foreign currencies by 18.93% and 28.31% of total purchase of goods, respectively. The Company has export sales, mainly from revenues sales through Cambodia Branch into foreign currency by 3.37% and 4.16% of total revenues, respectively. The fluctuation of exchange rate is negative, may affect to its cost of sales and operating results.

However, the Company has risk management policy in term of fluctuation of foreign currencies by entering into forward contracts to mitigate risk from fluctuation of foreign currencies in certain period. In addition, the Company closely monitors news and trends of foreign currencies by the Finance Manager to assess the situation and find ways to hedge against potential risks. In the past, the impact of exchange rates was not significant to the Company's operating results.





# GENERAL INFORMATION AND OTHER IMPORTANT INFORMATION

## GENERAL INFORMATION

### Company

Company Name	: CHIC Republic Public Company Limited
Registration No.	: 0107560000389
Registered Share Capital	: Baht 680.00 Million
Fully paid-up Share Capital	: Baht 680.00 Million
Par Value per Share	: Baht 0.50
Registered Security Market	: MAI
Symbol	: CHIC
Type of Business	: To operate a One Stop Shopping business selling furniture, home decor, decorative items and mattress and bedding in stand-alone stores under House Brands: "CHIC Republic" and "Rina Hey" and imported furniture under "Ashley"
Address	: 90 Soi Yothinpatana, Praditmanutham Road, Klongjan, Bangkapi, Bangkok 10240
Telephone	: 02-514-7111
Facsimile	: 02-514-7114
Website	: <a href="http://www.chicrepublicthai.com">www.chicrepublicthai.com</a>

### Subsidiary Name

Company Name	: CHIC Republic Co., Ltd.
Registered country	: Cambodia
Registration No.	: 00032301
Fully paid-up Share Capital	: 20.00 Million Riel
Percentage of holding	: 100.00% of fully paid-up share capital
Type of Business	: To operate a One Stop Shopping business selling furniture, home decor, decorative items and mattress and bedding in stand-alone stores under House Brands: "CHIC Republic" and "Rina Hey"
Address	: Unit 01, Room No. 1, 16th Floor of Garden in The Air Tower (GIA), Street Sopheap Mongkul (Koh Pitch), Village 14, Sangkat Tonle Bassac, Khan Chamkarmon, Phnom Penh, Cambodia

There are 6 branches as follows:

No	Branch	Province / Country	Location
1	Praditmanutham Branch	Bangkok / Thailand	90 Soi Yothinpatana, Praditmanutham Road, Klongjan, Bangkok, Bangkok 10240
2	Bangna Branch	Bangkok / Thailand	983 Bangna-Trad Rd., Bangna, Bangkok 10260
3	Ramintra Branch	Bangkok / Thailand	739/1 Ramintra Rd., Khan na yao, Bangkok 10230
4	Rajchapruet Branch	Nonthaburi / Thailand	6/15 Moo.2 Rajchapruet Road, Tambon Om Kret, Amphoe Pak Kret, Nonthaburi 11120
5	Pattaya Branch	Chonburi / Thailand	244/31 Moo.11 Sukhumvit Rd, Nongprue, Banglamung, Chonburi 20150
6	Cambodia Branch	Phnom Penh, Cambodia	Aeon Mall Sen Sok City, ST. No 1003, Village Bayab, Sangkat Phnom Penh Thmey, Sen Sok, Phnom Penh, Cambodia

## REFERRAL INFORMATION

Auditor	EY Office Limited 33 <sup>rd</sup> Floor, Lake Rajada Office Complex 193/136-137 Rajadapisek Road, Klongtoey, Bangkok 10110 Telephone: 02-264-0777 Facsimile: 02-264-0789-90
Finance Advisory	Maybank Securities (Thailand) Public Company Limited 999/9 The Offices at Centralworld, 20th - 21 <sup>st</sup> Floor, Rama 1 Road, Pathumwan, Bangkok 10330 Telephone: 02-658-5000 Facsimile: 02-658-6862
Registrar	Thailand Securities Depository Company Limited The Stock Exchange of Thailand Tower B, 93 Ratchadapisek Road, Din Daeng, Bangkok 10400 Telephone: 02-009-9000 Facsimile: 02-009-9991

## LEGAL DISPUTES

As at 31 December 2022, the Company has no legal disputes which may adversely affect the Company by more than 5% of its shareholders' equity, and there are no disputes that may significantly affect the Company's business operations.

PART 2

# CORPORATE GOVERNANCE

ONE REPORT 2022

CHIC REPUBLIC PUBLIC COMPANY LIMITED



# CORPORATE GOVERNANCE POLICY

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## OVERVIEW OF CORPORATE GOVERNANCE POLICY AND GUIDELINES

Chic Republic Public Company Limited has realized the importance of corporate governance as it is important to promote the operations of the Company and its subsidiary for efficiency and sustainable growth, leading to the utmost benefit to all stakeholders including employees, investors, shareholders, and other stakeholders; therefore, the Board of Directors has approved to have a better corporate governance policy, based on the principles of Corporate Governance Code 2017 for listed companies developed by the Securities and Exchange Commission (SEC), as a guideline for CHIC's corporate governance. The said policy covers key principles starting from structure, roles, duties and responsibilities of the Board of Directors, to the management principles of all executives which are transparent, clear and verifiable, as a guideline for organizational management, ensuring that any operation of the Company and its subsidiaries is fair and takes into account the best interests of all shareholders and stakeholders.

The Company's corporate governance policy consists of 8 principles as below summary:



### Principle 1 :

**The Board of Directors has recognized its roles and responsibilities as the organizational leader who creates the sustainable values for the business.**

- (1) The Board of Directors works with the management to establish the objectives and goals, strategies, operational policies, and the allocation of key resources to achieve objectives and goals, and also monitor, evaluate and supervise.
- (2) The Board of Directors works with the management to create sustainable values for the businesses, that is, being competitive and having good performance, taking into account the long-term impact, business operations with ethics, respect of rights, and responsibility to shareholders and stakeholders, benefits for society, and development or reduction of negative impacts on the environment. It also enables the Company to adapt itself under changing factors.
- (3) The Board of Directors ensures that all directors and executives perform their duties with responsibility, cautiousness and honesty to the organization and ensures that the operation is in accordance with the laws, regulations and resolutions of the shareholders' meetings.
- (4) The Board of Directors clearly defines the scope of duties and responsibilities assigned to the President and the management, and monitor them to perform duties as assigned.



### Principle 2 :

**The Board of Directors determines the objectives and main goals for sustainable business.**

- (1) The Board of Directors determines the objectives and main goals for sustainable business in line with the creation of values for business, stakeholders, and society as a whole.
- (2) The Board of Directors oversees and provides the annual strategies and/or medium-term strategies consistent with the achievement of objectives and main goals of the business, and appropriately and safely applies innovations and technologies.





### **Principle 3:** **Strengthening the effectiveness of the Board of Directors**

- (1) The Board of Directors establishes and reviews the structure of the Board of Directors, in terms of size, composition and proportion of independent directors that are suitable for the organization.
- (2) The Board of Directors selects appropriate person to be the Chairman of the Board and to ensure that the Board of Directors' operations are conducive to the exercise of independent discretions.
- (3) The Board of Directors ensures that the nomination and selection process of directors is transparent and clear so that the Board of Directors will be qualified in accordance with specified composition.
- (4) The Board of Directors proposes all shareholders to approve the remuneration of directors by considering the structure and rates of remuneration that are suitable for both short-term and long-term responsibilities and incentives.
- (5) The Board of Directors ensures that all directors are responsible for performing their duties and allocate sufficient time.
- (6) The Board of Directors ensures that there are framework and mechanism for supervising the policies and operations of subsidiaries and other businesses significantly invested by the Company at an appropriate level for those businesses with corresponding and correct understanding.
- (7) The Board of Directors conducts an annual assessment for the performance of the Board, sub-committees, and individual directors, and also applied the assessment results to further develop the performance of duties of all directors.
- (8) The Board of Directors encourages all directors to have knowledge and understanding of their roles and responsibilities, nature of business, and laws related to business operations, and to regularly strengthen their skills and knowledge for duty performance of directors.
- (9) The Board of Directors ensures that the Board of Directors' operations run smoothly, can access required information, and has the Company Secretary who has knowledge and experience necessary and appropriate to support the performance of the Board of Directors.



### **Principle 4:** **The Board of Directors and Executive Nomination and Development & Personnel Management**

- (1) The Board of Directors nominates the President and top executives and enhance their knowledge, skills, experiences, and characteristics necessary to drive the organization towards its goals.
- (2) The Board of Directors determines the appropriate structure of remuneration and evaluation.
- (3) The Board of Directors understands the structure and relationship of shareholders that may affect the management and operations of business.
- (4) The Board of Directors oversees the management and development of personnel to have appropriate knowledge, skills, experience and motivation.



### **Principle 5 :** **The Board of Director and the Promotion of Innovation and Business Operations with Responsibility**

- (1) The Board of Directors prioritizes and supports the creation of innovations that create values for the business along with creating benefits for customers or related parties, and social and environmental responsibility.
- (2) The Board of Directors ensures that the Management operates its business with environmental responsibility which is reflected in the action plan, to ensure that all functions of the organization operate in accordance with the objectives, key goals and strategic plans of the Company.
- (3) The Board of Directors ensures that the Management will efficiently and effectively allocate and manage resources, taking into account the impacts and development of resources throughout the value chain for sustainable business operations.
- (4) The Board of Directors provides governance and management of information technology at the corporate level, in line with the needs of the Company, and also ensures that the information technology is applied to increase the business opportunities and to develop operations and risk management to achieve the objectives and main goals of the Company.



#### **Principle 6 :**

##### **Ensuring the appropriate risk management and internal control system**

- (1) The Board of Directors shall supervise the Company to have risk management and internal control system that will effectively achieve its objectives and to comply with relevant laws and standards.
- (2) The Board of Directors establishes the Audit and Risk Management Committee that can efficiently and independently perform the duties.
- (3) The Board of Directors oversees the management on the conflicts of interest that may arise between the Company and the Management, Board members or shareholders, and prevents the misuse of the Company's property, information and opportunities, and prevents the transactions with persons connected with the Company in an inappropriate manner.
- (4) The Board of Directors ensures the establishment of clear anti-corruption policy and guidelines, and communicates it to personnel at all levels and to third parties to achieve the practical implementation.
- (5) The Board of Directors ensures the mechanism for receiving complaints and taking action in case of whistleblowing.



#### **Principle 7 :**

##### **The Board of Directors and Maintaining Financial Reliability & Disclosure**

- (1) The Board of Directors ensures that the financial reporting system and the disclosure of important information are correct, adequate, timely, in accordance with relevant rules, standards, and guidelines.
- (2) The Board of Directors oversees the adequacy of financial liquidity and solvency.
- (3) Under the situation where the business is facing financial problems or is likely to encounter problems, the Board of Directors will supervise the Company to have solution plans or other mechanisms to solve the financial problems, taking into account the rights of stakeholders.
- (4) The Board of Directors will consider the preparation of sustainability report as appropriate.
- (5) The Board of Directors ensures that the Management has a function or person responsible for investor relations to communicate with shareholders and other stakeholders such as investors, analysts, in an appropriate, equitable and timely manner.
- (6) The Board of Directors promotes the use of information technology in information dissemination.



#### **Principle 8 :**

##### **The Board of Directors and Supporting the Participation and Communication with Shareholders**

- (1) The Board of Directors ensures the participation of shareholders in decision making on important matters of the Company.
- (2) The Board of Directors ensures that the proceedings on the day of the shareholders' meeting are smoothly, transparently and efficiently carried out, and all shareholders are facilitated in exercising their rights.
- (3) The Board of Directors ensures that the disclosure of meeting resolutions and the preparation of the minutes of shareholders' meetings are accurate and complete.

### **Scope of Authority, Duties, and Responsibilities**

#### **Board of Directors**

The Board of Directors has the mission and responsibilities in managing the Company to comply with the laws, the Company's objectives and regulations, and the legitimate resolutions of the shareholders' meetings with honesty and carefulness to protect the interests of the Company. The mission and important responsibilities are summarized as follows:

1. To manage the Company in compliance with the laws, the Company's objectives and regulations, and the legitimate resolutions of shareholders' meetings with honesty and carefulness to protect the interests of the Company.



2. To work with the executives to determine/review the Company's objectives, main goals, vision, policies and strategies, for same direction, and supervise to ensure the compliance with established policies and plans with efficiency and consistency with the creation of sustainable values for the Company by considering the proper and safe use of innovations and technologies.
3. To set policies, goals, plans and budgets of the Company, its subsidiaries and businesses significantly invested by the Company at a level appropriate to those businesses, and also control, supervise the administration of the Management to be in accordance with the assigned policies, except following matters in which the Board of Directors is required to obtain the approval from the shareholders' meetings before implementation, such as matters required by law to be approved by the shareholders' meetings, such as capital increase, capital reduction, issuance of debentures, selling or transferring all or significant part of the Company's businesses to other persons, or buying or accepting the transfer of business of other companies to the Company, the amendment to the memorandum of association or articles of association, etc.
4. To consider and approve the policies to support the corporate governance of the Company and the Management, such as the principles of corporate governance, business ethics, anti-corruption policy, insider information policy, conflict of interest policy, dividend policy, related party transaction policy, etc.
5. To select qualified persons to be the Company's directors as proposed by the Nomination, Remuneration and Corporate Governance Committee in order to propose in the shareholders' meeting for approval.
6. To monitor the Management's report on business operations with social and environment responsibility which is reflected in the action plans that are consistent with the objectives, main goals and strategic plans in order to sustainably achieve the objectives and main goals. In addition, the information technology is also applied to increase the business opportunities, create benefits for customers or related parties, appropriately develop the operations and internal control or risk management.
7. To consider the management structure, appoint a number of directors as deemed appropriate to be members of sub-committees as appropriate, such as the Executive Committee, the Audit and Risk Management Committee, the Nomination, Remuneration and Corporate Governance etc., and approve the authority, duties and responsibilities of sub-committees to perform tasks as assigned by the Board of Directors, and may appoint any other persons to operate the Company's businesses under the supervision of the Board of Directors.
8. To elect the Chairman and Managing Director/Chief Executive Officer by considering knowledge, skills, experiences and characteristics necessary to drive the organization towards its goals and consistent with the structure and relationship of shareholders.
9. To consider and amend the names of directors authorized to sign and bind the Company under the provisions of the Articles of Association and the Public Limited Companies Act.
10. To provide accurate and reliable accounting, auditing and financial reporting systems, and the disclosure of important information is accurate, adequate, timely, and in accordance with relevant regulations, standards and guidelines.
11. To establish the control systems for the operations, financial reporting, internal control and risk management, and operational governance to effectively achieve the objectives and comply with relevant laws and standards.
12. To acknowledge the important audit reports of the Audit and Risk Management Committee, or of the internal audit unit, and the Accounting Auditor and advisors in all functions of the Company and be responsible for determining the guidelines for improvement, and solving if any significant defect is found.
13. To clearly define the scope of duties and responsibilities assigned to Managing Director/Chief Executive Officer and the Management, and regularly report important matters to the Board of Directors by specifying in the table of operating authority, and the Executive Committee will propose to the Board of Directors for approval.
14. To consider and approve the quarterly financial statements, or annual financial statements, consider and approve other important businesses regarding the Company, and regularly ensure the adequacy of the Company's financial liquidity and solvency.
15. To consider and approve the interim dividend payment to shareholders when seeing that the Company has a reasonable profit to do so, and report the interim dividend payment to the next Annual General Shareholders and extraordinary general meetings for acknowledgement under the timeframe and conditions based on laws and the Company's regulations.

16. To consider and screen the agendas to be proposed in the shareholders' meeting for approval, give opinions as the input for the acknowledgement of shareholders in conjunction with proposing an agenda for the consideration of shareholders, conduct the shareholders' meetings with order, transparency and efficiency, and facilitate shareholders to appropriately exercise their rights.
17. To prepare the Company's annual report and disclose financial statements to show the financial position and performance of previous year, and then propose to the shareholders' meeting; to prepare a report on the Board of Directors' responsibilities for financial reports together with the report of Accounting Auditor in the annual report, and consider the preparation of social responsibility report or sustainability report as appropriate by appropriately applying the information technology for disclosure.
18. To consider and evaluate the annual performance of the Board of Directors, sub-committees, and individual directors in order to further use the assessment results for performance consideration, and supervise the Company to have a remuneration structure, performance appraisal and human resource management and development as appropriate.
19. To supervise the Company to comply with the Securities and Exchange Act and the regulations of the Stock Exchange of Thailand such as connected transactions, acquisition or disposition of assets based on the regulations of the Stock Exchange of Thailand or based on the Notifications of the Securities and Exchange Commission, Capital Market Supervisory Board, or laws related to the Company's business.

The Board of Directors can authorize one or more directors or any sub-committees or any other persons to act on behalf of the Board of Directors under the control of the Board of Directors, or authorize such persons to have powers and duties as deemed appropriate by the Board of Directors and within a period of time as deemed appropriate by the Board of Directors. The Board of Directors may cancel, revoke, change or amend the authorized person or that authority if deemed appropriate.

The delegation of authority, duties and responsibilities of the Board of Directors must not be the delegation of authority or sub-authority that makes the Board of Directors or the authorized person from the Board of Directors can approve any transaction that oneself or person who may have conflicts of interest (as definition in the Notification of the Securities and Exchange Commission), may have a conflict of interest, or may have any other conflict of interest with the Company, unless it is the approved transaction that is in accordance with the policies and criteria approved by the Board of Directors or the shareholders' meeting, which is in accordance with the Securities and Exchange Act, regulations, announcements, orders, or requirements of the Stock Exchange of Thailand, or the Office of the Securities and Exchange Commission, and/or relevant laws.

#### **Audit and Risk Management Committee**

The Audit and Risk Management Committee has the authority, duties and responsibilities to perform tasks in the same manner as specified in the Notification of the Stock Exchange of Thailand regarding the qualifications and scope of work of the Audit and Risk Committee as follows:

1. To review and ensure the accuracy and adequacy of the Company's financial reports by coordinating with external Accounting Auditors and executives responsible for preparing financial reports within the timeframe prescribed by the laws, requirements of the Stock Exchange of Thailand, and of relevant government agencies.
2. To review and ensure that the Company has appropriate and efficient internal control, internal audit and risk management systems, and also consider the independence of the internal audit unit, approve an appointment, removal, transfer or termination of the head of the internal audit unit, or any other units in charge of an internal audit.
3. To review and ensure that the Company is in compliance with laws, regulations of the Stock Exchange of Thailand, and other laws related to the Company's businesses.
4. To consider, nominate and propose the appointment of independent persons to perform the duties, or withdraw the Company's Accounting Auditor, and consider and propose the remuneration of such persons, and also attend a meeting with the Accounting Auditor without the presence of the Management at least once a year.





5. To consider the connected transactions or the transactions that may cause conflicts of interests, making them in line with the laws and regulations of the Stock Exchange of Thailand. This is to ensure such transactions are reasonable and for the highest benefit of the Company.
6. To review and approve the internal audit plan, audit guidelines, and audit evaluation on the Company's operations according to the accepted methods and standards.
7. To prepare a report of the Audit and Risk Management Committee and disclose it in the Company's annual report. The report must be signed by the Chairman of the audit committee's chairman and consist of at least following information: The report must be signed by the Audit and Risk Management Committee, and must contain at least information as specified in the requirements of the Stock Exchange of Thailand.
8. In performing the duties of the Audit and Risk Management Committee, if any of following suspicious transactions or acts is found that it may significantly affects the Company's financial position and performance, the Audit and Risk Management Committee shall report to the Board of Directors to take corrective action or make improvements within the timeframe deemed appropriate by the Audit and Risk Management Committee.
  - a) Transaction causing the conflict of interest.
  - b) Corruption or significant irregularities or errors in the internal control system.
  - c) Violation of the Securities and Exchange Act, SET's requirements or laws related to the Company's businesses.

If the Board of Directors or executives fail to take corrective action or make improvements within the aforementioned timeframe, any member of the Audit and Risk Management Committee may report the above transaction or act to the Office of the Securities and Exchange Commission, or the Stock Exchange of Thailand.

9. In performing the duties of the Audit and Risk Management Committee, the Audit and Risk Management Committee may seek advices from external and independent consultants or experts in other professions if deemed necessary and appropriate, with all related expenses borne by the Company.
10. To review and update the Charter of the Audit and Risk Management Committee, and propose to the Board of Directors for approval.
11. To receive complaints and whistleblowing about the misconduct, corruption, or non-compliance with laws, regulations and codes of conduct for the Company's business operations and to independently supervise the investigation of facts and determine the punishment as appropriate in accordance with relevant policies determined by the Board of Directors.
12. To review and give opinions on the policies and report the assessment results of corporate governance, social responsibility, and anti-corruption.
13. To review and approve the framework or criteria for risk management, this includes policies and procedures for identifying, prioritizing, preventing, managing risks to an acceptable level, monitoring and reporting the critical business risks to the Board of Directors for consideration.
14. To review the report on major risk and risk management measures prepared by the Risk Team, to ensure that these risks are managed within the risk appetite.
15. To take the information of major risks and internal control to consider and approve the internal audit plan, in order to create reasonable assurance that the Company has an internal control system suitable for risk management, and also appropriately apply the risk management system and comply it in the whole organization.
16. To report the risk assessment results and risk mitigation results to the Board of Directors.
17. To perform the duties and responsibilities of the Audit and Risk Committee to the extent that does not involve in the management of the Company.
18. To perform any other operations as assigned by the Board of Directors and approved by the Audit and Risk Management Committee.
19. To conduct self-evaluation for annual performance of the Audit and Risk Committee and report the result to the Board of Directors.

### **Good Governance, Nomination and Remuneration Committee**

The Good Governance, Nomination and Remuneration Committee (“**Corporate Governance Committee**”) is established to promote the corporate governance and be responsible for advising on strengthening the effective Board of Directors, the nomination and development of top executives, personnel management and encouraging the participation and communication with shareholders, providing other advices regarding the guidelines for the principles of corporate governance. The Corporate Governance Committee has scope of authority, duties and responsibilities as follows:

1. To consider, review, and propose to the Board of Directors to consider the policies to support the corporate governance of the Company and the Management, such as the principles of corporate governance, business ethics, anti-corruption policy, insider information policy, conflict of interest policy, dividend policy, related party transaction policy, etc., for complying with the principles of Corporate Governance Code 2017 prescribed by the Securities and Exchange Commission.
2. To advise the Board of Directors in determining the size, composition, proportion of independent directors that are suitable for the organization, and also determine the qualifications of the directors to be nominated, by preparing the skill matrix of directors to ensure that the Company will have qualified members of Board who understand and respond to the needs of stakeholders.
3. To annually formulate and review the guidelines in terms of selection, director database, appointment process for new directors, and the definition of independence to be used as a qualification of an independent director of the Company and the criteria specified by the SEC shall be applied as the minimum criteria and additional criteria to be consistent with the nature of the Company is placed, and the independence from executives and major shareholders are also in place.
4. To nominate and propose the qualified persons to serve as directors for the consideration of the Board, and then propose to the shareholders' meeting for appointment, except any vacancy of the director who resigned before the end of his/her term shall be appointed by the Board of Directors.
5. To consider the criteria and methods for nominating the qualified persons for the position of Managing Director / Chief Executive Officer.
6. To advise the Board of Directors in preparing succession plans for Managing Director / Chief Executive Officer and top executives.
7. To consider and propose to the Board of Directors for annual performance appraisal and remuneration of Managing Director/Chief Executive Officer, and all executive directors shall not participate in voting.
8. To determine and review the policies, rates and criteria for determining the annual remuneration of sub-committees that is fair and consistent with the Company's performance, in a manner comparable to the practical level of the industry, and then propose to the Board of Directors for approval or propose to the shareholders' meeting for approval (as the case maybe) and disclose to stakeholders based on best practices.
9. To perform any other tasks as assigned by the Board of Directors.
10. The Corporate Governance, Nominate and Remuneration Committee evaluates its own annual performance and report the result to the Board of Directors.

### **Executive Committee**

The Executive Committee has authority, duties and responsibilities as follows:

1. To operate and manage the Company's businesses in accordance with the objectives, regulations, policies, rules, requirements, orders and resolutions determined, approved, or assigned by the Board of Directors.
2. To determine/scrutinize strategies, policies, business plans, budgets, and executive powers of the Company for presenting to the Board of Directors.
3. To operate the Company's businesses in lines with strategies, policies, and plans, and perform tasks in accordance with the laws, the Company's regulations and SET's regulations.
4. To consider, scrutinize and approve the allocation of annual budget as proposed by the Management before presenting to the Board of Directors, serve as a management advisory committee for the policies on finance, marketing, human resource management, and other functions.



5. To consider and approve the Company's organizational structure at the management level.
6. To consider and assign Managing Director / Chief Executive Officer to appoint Deputy Managing Director, Assistant Directors, or managers.
7. To consider and approve the investment, property trading, hiring, borrowing, renting or leasing of property, expenditures based on Authority Table and the limit amount approved by the Board of Directors, including the termination of contract or such actions.
8. To supervise the management of executives to be in accordance with the requirements or approval of the Board of Directors.
9. To review and give feedback on matters to be presented to the Board of Directors' meeting.
10. To quarterly report the Company's performance to the Board of Directors.
11. To consider and approve the feasibility studies of projects proposed by the Management prior to the presentation to the Board of Directors.
12. To consider and approve any other matters as assigned by the Board of Directors.

#### **Managing Director / Chief Executive Officer**

Managing Director has authority, duties and responsibilities as follows:

1. To control the business operations, prepare strategic plans for daily operations and day-to-day management of the Company.
2. To make decisions on important matters of the Company in accordance with the objectives, main goals, vision, policies and strategies of the Company that have been approved by the Board of Directors, and also control the management in various functions.
3. To be authorized in commanding, contacting, directing, and entering into any legal contracts, orders or documents as stated in the power of action.
4. To be authorized in determining trading conditions for the benefits of the Company.
5. To consider the investments in new businesses or termination of any business, and then propose to the Executive Committee and/or the Board of Directors.
6. To take any action as assigned by the Board of Directors or any sub-committee.

#### **Nomination of Directors and Top Executives**

##### **Board of Directors**

The Board of Directors has established the criteria for the nomination of directors which is a part of the Charter of the Board, and has assigned the Nomination, Remuneration and Corporate Governance Committee to supervise the nomination and selection of directors with a transparent and clear process so that the Company will have qualified directors in accordance with the specified composition. Additionally, the Nomination, Remuneration and Corporate Governance Committee shall give advices to the Board of Directors in determining the proportion of independent directors suitable for the organization, and in determining the qualifications of directors to be nominated, director database, selection of candidates for director to be proposed to the shareholders' meeting for appointment, and the transparent and clear process for appointing new directors so that the Company will have qualified members of the Board in accordance with the specified composition. The criteria are annually reviewed and reported to the Board of Directors.

The key points of basic criteria for the nomination of directors are summarized as follows:

1. **Composition of the Board and Proportion of Independent Directors:** The Board of Directors consists of independent directors for at least one-third of total directors, and at least one non-executive director with work experience related to the Company to strengthen the effectiveness of the Board.
2. **Diversity in the Structure of the Board:** The Board of Directors has the size, composition, and proportion of independent directors that are suitable for the organization, and the Board's members have a variety of qualifications such as professional skills, expertise, gender, etc., and at least one non-executive director must have work experience related to the Company's business.

### **Nomination of Independent Directors**

Independent directors shall have qualifications relating to independence as stipulated by the Office of the Securities and Exchange Commission, it is the minimum criteria and is independent from executives and major shareholders, and also consistent with the above criteria for the nomination of directors and the number of independent directors must be at least one-third of total directors.

At present, the Company's Board of Directors has 4 independent directors out of totally 7 directors, or accounting for more than half of total directors of the Company.

### **Nomination of Directors and Top Executives**

The Nomination, Remuneration and Corporate Governance Committee shall screen and nominate candidates of the Company's directors to the Board of Directors for approval and then propose to the shareholders' meeting for consideration and election at the Annual General Meeting of Shareholders and the nomination of Managing Director / Chief Executive Officer who is the highest level of executives will be appointed by the Board of Directors.

The election of the Company's directors in the Annual General Meeting of Shareholders will be in accordance with the Company's Articles of Association, that is, among the total number of directors at that time, there will be one-third (1/3) or the number nearest to one-third of directors who are retire by rotation, the retired directors may be re-elected to resume the office and the shareholders' meeting shall elect the Company's directors based on following criteria and methods:

1. Each shareholder shall have a number of votes equal to one (1) share per one (1) vote.
2. Each shareholder must exercise all the votes he/she has under (1) to elect an individual or several persons to be director(s) but shall not split his/her votes among any person.
3. The persons receiving the highest number of votes in descending order shall be appointed as directors depending on the number of directors to be required or to be elected at such time. In the event that a number of persons receive an equal number of votes for the last directorship rendering the number of directors more than which is required, the Chairman of the meeting shall have a casting vote.

### **Term of Office**

#### **Board of Directors**

1. At every Annual General Meeting, the one-third (1/3) of the number of directors at that time shall retire from their office. If the number is not divisible into three portions, then the number nearest to one-third (1/3) shall retire. A retired director may be elected to resume the office.

The directors who must retire in the first and second years following the registration of the Company shall draw lots. In every subsequent year, the directors who have been in office for longest period shall retire. Independent directors shall hold office for a term of not more than 9 consecutive years, unless there is a reason and necessity deemed appropriate by the Board of Directors.

2. Other than the retirement by rotation, a director shall vacate the office upon his/her:
  - 1) Death;
  - 2) Resignation (Effective after the Company received a letter of resignation);
  - 3) Disqualification or possession of the prohibited characteristics according to the Public Limited Companies Act or the Securities and Exchange Act;
  - 4) Being removed by resolution of the Shareholders' Meeting;
  - 5) Being removed by the court's order





In case where there is any vacancy of the director office due to other reason other than a retirement by rotation, the Board of Directors may elect a person who is qualified without prohibited characteristics according to the Public Limited Companies Act or the Securities and Exchange Act to be the replacing director at the next Board of Directors' meeting, except in case where the remaining office term of the said director is less than two months. The candidate who assumes to be the replacing director shall be in the office only for such remaining office term of the replaced director. The resolution of the Board of Directors shall consist of votes of not less than three-fourth (3/4) of the remaining number of directors.

#### **Audit and Risk Management Committee**

The Audit and Risk Committee has a term of office of 3 years. Any member of the Audit and Risk Management Committee who retire by rotation may be re-elected to resume the office. In case where there is any vacancy of the office of a member of the Audit and Risk Committee due to a retirement by rotation, the Board of Directors shall elect a person who is fully qualified to be a member of the Audit and Risk Committee so that the number of members of the Audit and Risk Management Committee will be complied with the number determined by the Board of Directors. The candidate who assumes to be the replacing member shall be in the office only for such remaining office term of the replaced member.

#### **Nomination and Remuneration and Corporate Governance Committee**

The Nomination, Remuneration and Corporate Governance Committee has a term of office of 3 years. Any member of the Nomination, Remuneration and Corporate Governance Committee who retire by rotation may be re-elected to resume the office. In case where there is any vacancy of the office of a member of the Nomination, Remuneration and Corporate Governance Committee due to a retirement by rotation, the Board of Directors shall elect a person who is fully qualified to be a member of the Audit and Risk Committee so that the number of members of the Nomination, Remuneration and Corporate Governance Committee will be complied with the number determined by the Board of Directors. The candidate who assumes to be the replacing member shall be in the office only for such remaining office term of the replaced member.

#### **Executive Committee**

Executive director has a term of office of 3 years from the appointment date, the retired directors may be re-elected to resume the office

#### **Supervision on the operations of subsidiaries and/or associated companies**

In terms of the supervision on the operations of subsidiaries and/or associated companies, the Management shall assign the director of the Company or select the executive with qualifications and experiences suitable for the operations of subsidiaries and/or associated companies to be the representative for management to formulate important policies and control the business operations of subsidiaries and/or associated companies.

To supervise the operations of subsidiaries and/or associated companies with efficiency and transparency, the Company has established the regulations to nominate and exercise the voting rights in appointing a person be the director in subsidiaries and that nominated person must be approved by the Board of Directors. The person appointed as a director in subsidiaries and/or associated companies is responsible in performing duties for the best interest of that subsidiary and/or associated company by controlling the operations of the subsidiary and/or associated company to be in accordance with the strategies and business plans under the policies approved by the Board of Directors, and also performing duties with the principles of corporate governance. The appointed person must be approved by the Board of Directors if he/she is appointed by the Company; however, the number of director appointed to be the representatives of the Company in any subsidiary and/or associated company must be corresponding to the shareholding proportion of the Company.

In addition, the Company's directors must ensure that the subsidiary has internal control system, risk management system and anti-corruption system, and set up measures to monitor the performance of subsidiary and/or associated company in an appropriate, efficient and concise manner to ensure that the operations of subsidiary and/or associated company will be truly in line with the Company's plans, budgets, policies and Articles of Association, including laws, the Notifications on corporate governance of listed companies, and the Notifications, rules and regulations related to the Capital Market Supervisory Board, the Office of the Securities and Exchange Commission, and the Stock Exchange of Thailand. The subsidiary and/or associated company will be monitored on the disclosure of connected transactions and/or acquisition or disposal of assets and/or other significant transactions to the Company and completely and accurately carry out operations in accordance with the Company's plans, budgets, policies, and rules for supervision and management of subsidiaries and/or associated companies as specified in the Company's Articles of Association. In addition, the subsidiary and/or associated company will be supervised to store the information, and record its accounting transactions so that the Company can examine and compile to prepare the consolidated financial statements as scheduled.

### **Supervision of Insider Information**

The Company has a policy and method for auditing directors and executives for the use of inside information of the Company which has not yet been disclosed to the public, for personal gains in securities trading, as follows:

1. The Company provides knowledge to the directors and executives of the Company regarding Section 59 of the Securities and Exchange Act (including amendments) stipulating their duties on preparing, disclosing and submitting the reports on their holding of securities, and their spouse or cohabiting couple, minor children, and any juristic person that they, their spouse or cohabiting couple, and minor children hold 30% of total shares with voting rights of that juristic person, and hold the highest number of shares of that juristic person, to the Office of the Securities and Exchange Commission ("Office of SEC") and in accordance with the Notification of the Office of the Securities and Exchange Commission No. Sor Jor. 38/2561, RE: Preparation of Report on Changes to the Securities and Derivatives Holding of Director, Executive, Auditor, and Plan Administrator (including amendments) and punishment under Section 275 of the Securities and Exchange Act, B.E. 2535 (1992) in accordance with the rules and methods announced and prescribed by the SEC Office, and also provides knowledge on the acquisition or disposal of securities under Section 246 of the Securities and Exchange Act, and punishment under Section 298 of the Securities and Exchange Act (including amendments).
2. The Company requires that directors, executives or persons who may be considered to know insider information and may affect the changes in securities prices, including their spouses or cohabiting couple, minor children, and any juristic person that they, their spouse or cohabiting couple, and minor children hold 30% of total shares with voting rights of that juristic person, and hold the highest number of shares of that juristic person, report changes in their securities holdings to the Company Secretary who will submit that report to the Office of the Securities and Exchange Commission. The preparation, timeframe and method for the submission of report on securities holding and changes in securities holding, and the acquisition or disposal of securities shall be in accordance with the rules set forth in the Securities and Exchange Act, and related Notifications of the Office of the Securities and Exchange Commission (including amendments) so that the Company can examine all of the said persons for their securities trading.
3. Any person who has received material inside information which affects securities price, must be suspended in the 30-day period before the financial statements or inside information are released to the public and must not trade in the Company's securities under a period of 24 hours has elapsed since the disclosure of all information to the public, and is prohibited to disclose such material information to other persons. If it is found that the inside information is used in a way that will damage the Company or its shareholder, that person will be punished in accordance with the regulations prescribed by the Company, or as stipulated by laws, the punishment will be determined by the intent of the act and the severity of that offense.



## BUSINESS ETHICS

The Company has prepared the code of conduct related to business ethics for the Board of Directors, executives and workers in various functions so that they will adhere to it a guideline. The main issues are to maintain the confidentiality of the Company, operate with integrity, legality, respect for rights of each other, and maintenance of resources both within the Company and external environment. The emphasis on business ethics will make them to perform their duties with honesty and more effective internal control, resulting in confidence in the capital market and creating the reliability for investors. The Company has published it on the website for the acknowledgement of all stakeholders and the public.

## MAJOR CHANGES AND DEVELOPMENTS IN POLICIES, GUIDELINES AND CORPORATE GOVERNANCE SYSTEM IN 2022

### Major Changes and Developments in Policies, Guidelines and Corporate Governance System

The Company has updated its corporate governance policies to be in line with the Corporate Governance Code (CG Code) 2017 at least once a year in order to align with the company's vision, objectives and operational strategies, corporate values and goals established each year.

### The Application of Corporate Governance Code (CG Code) 2017 for listed companies prescribed by SEC

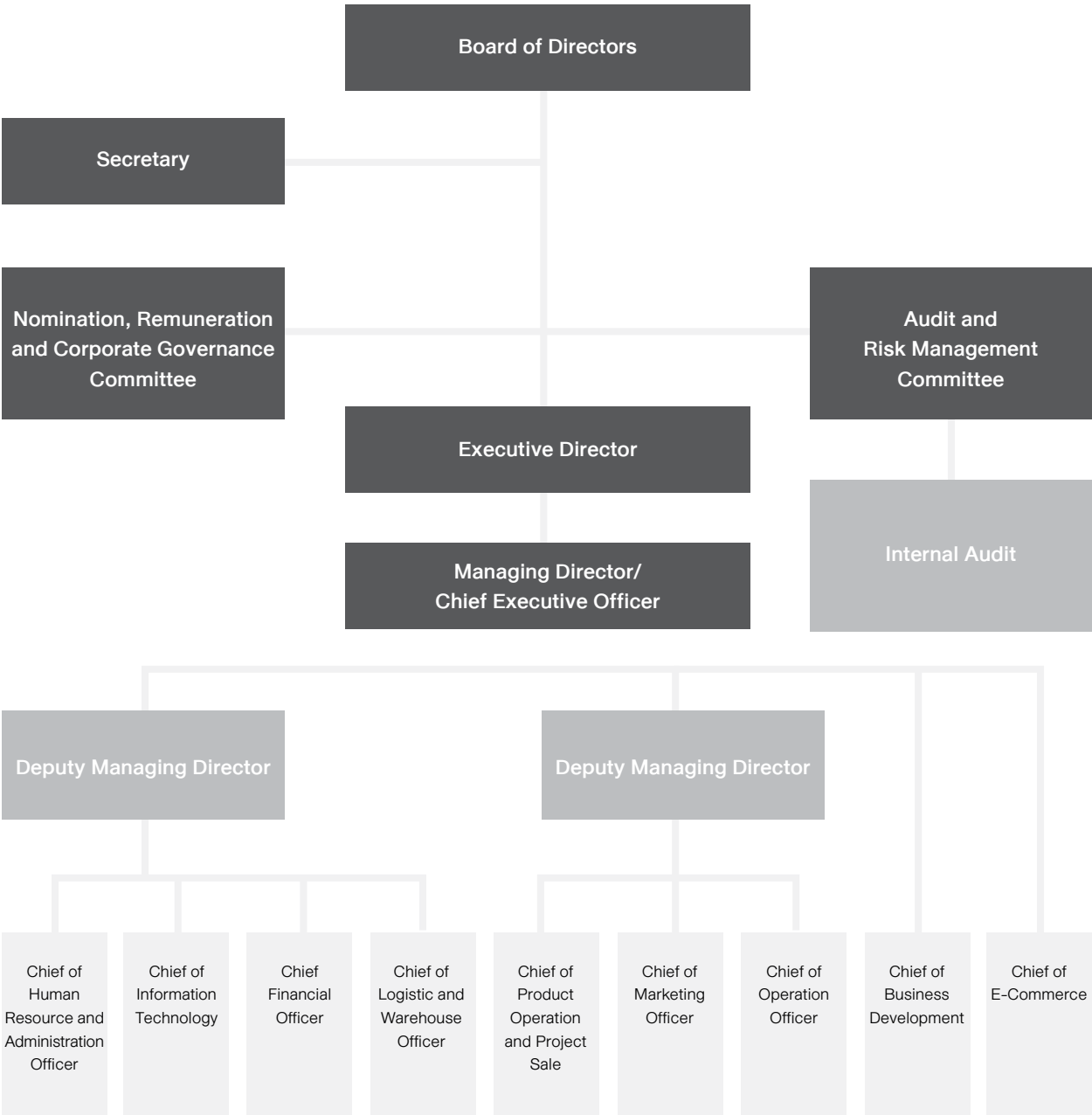
The Board of Directors has assigned the Management to appropriately apply the Corporate Governance Code (CG Code) 2017 for listed companies prescribed by SEC in the businesses of the Company and its subsidiaries, to develop and monitor.

# CORPORATE GOVERNANCE STRUCTURE AND IMPORTANT INFORMATION ABOUT THE BOARD OF DIRECTORS, SUB-COMMITTEE, EXECUTIVES, EMPLOYEE AND OTHERS

## CORPORATE GOVERNANCE STRUCTURE

The Company's management structure as at 31 December 2022, consists of the Board of Directors and three sub-committees, namely the Audit and Risk Management Committee, the Nomination, Remuneration and Corporate Governance Committee, and the Executive Committee, with details of the management structure as follows:

### Organizational Structure







## INFORMATION ABOUT THE BOARD OF DIRECTORS, THE SUB-COMMITTEE, EXECUTIVES, EMPLOYEES, AND OTHERS.

### Board of Directors

As at 31 December 2022, the Board of Directors consists of 7 directors with the following details:

Name-Surname	Position
1. Dr. Paiboon Sareewiwatthana	Chairman/Independent Director/ Nomination, Remuneration and Corporate Governance Committee
2. Mr. Sarawut Charuchinda	Independent Director/Audit and Risk Management Committee
3. Dr. Rom Hiranpruk	Independent Director / Audit and Risk Management Committee/ Nomination, Remuneration and Corporate Governance Committee
4. Dr. Kusaya Leerahawong	Independent Director / Audit and Risk Management Committee/ Chairman of Nomination, Remuneration and Corporate Governance Committee
5. Mr. Kijja Pattamasattayasonthi	Director / Chief Executive Officer
6. Ms. Kamoltip Parksuan	Director / Nomination, Remuneration and Corporate Governance Committee / Executive Director
7. Miss Piyanuch Nakayodhin	Director / Executive Director

And Miss Piyanuch Sathidyoung is the Secretary of the company.

### Authorized Director to bind the Company

Mr. Kijja Pattamasattayasonthi, Ms. Kamoltip Parksuan, and Miss Piyanuch Nakayodhin are the authorized directors to bind the company. Two of these three directors signed together and stamped the Company's seal.

### Board of Directors' Meeting

Details of the Board of Directors' meeting for the year ended 31 December 2021 and 2022 as follows:

Name-Surname	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Dr. Paiboon Sareewiwatthana	6 / 6	7 / 7
2. Mr. Sarawut Charuchinda	6 / 6	7 / 7
3. Dr. Rom Hiranpruk	6 / 6	7 / 7
4. Dr. Kusaya Leerahawong	6 / 6	7 / 7
5. Mr. Kijja Pattamasattayasonthi	5 / 6	7 / 7
6. Ms. Kamoltip Parksuan	6 / 6	7 / 7
7. Miss Piyanuch Nakayodhin	6 / 6	7 / 7

### Audit and Risk Management Committee

As at 31 December 2022, the Audit and Risk Management Committee consists of three persons as follows:

Name-Surname	Position
1. Mr. Sarawut Charuchinda	Chairman of Audit and Risk Management Committee
2. Dr. Rom Hiranpruk	Director of Audit and Risk Management Committee
3. Dr. Kusaya Leerahawong	Director of Audit and Risk Management Committee

And Miss Nuch Phupraphan is the Secretary of Audit and Risk Management Committee.

Mr. Sarawut Charuchinda and Dr. Kusaya Leerahawong are audit committee members who have sufficient knowledge and experience to review the reliability of financial statements in accordance with the rules of the Capital Market Supervisory Board Announcement no. ThorJor. 39/2559. Re: Requesting approval and permission to offer newly issued shares, dated 30 September 2016 (included an amended version) ("Announcement ThorJor. 39/2559"). Mr. Sarawut Charuchinda earned a bachelor's degree in accounting from Chulalongkorn University and a master's degree in business administration (Finance) from the University of Mississippi, while Dr. Kusaya Leerahawong earned a bachelor's degree in Science from Mahidol University, a master's degree in Finance from the National Institute of Development Administration, and a Ph.D. in Finance from Southern Queensland University.

### Audit and Risk Management Committee Meeting

Details of the Audit and Risk Management Committee meetings for the year ended December 31, 2021, and 2022 are as follows:

Name-Surname	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Mr. Sarawut Charuchinda	4 / 4	4 / 4
2. Dr. Rom Hiranpruk	4 / 4	4 / 4
3. Dr. Kusaya Leerahawong	4 / 4	4 / 4

### Nomination, Remuneration and Corporate Governance Committee

As at 31 December 2022, Nomination, Remuneration and Corporate Governance Committee consists of four members as follows:

Name-Surname	Position
1. Dr. Kusaya Leerahawong	Chairman of Nomination, Remuneration and Corporate Governance Committee
2. Dr. Paiboon Sareewiwatthana	Nomination, Remuneration and Corporate Governance Committee
3. Dr. Rom Hiranpruk	Nomination, Remuneration and Corporate Governance Committee
4. Ms. Kamoltip Parksuwan	Nomination, Remuneration and Corporate Governance Committee

And Miss Piyanuch Nakayodhin is the Secretary of Nomination, Remuneration and Corporate Governance Committee

### Nomination, Remuneration and Corporate Governance Committee's meetings

Details of Nomination, Remuneration and Corporate Governance Committee's meetings for the year ended 31 December 2021 and 2022 are as follows:

Name-Surname	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Dr. Kusaya Leerahawong	1 / 1	1 / 1
2. Dr. Paiboon Sareewiwatthana	1 / 1	1 / 1
3. Dr. Rom Hiranpruk	1 / 1	1 / 1
4. Ms. Kamoltip Parksuwan	1 / 1	1 / 1

### Executive Committee

As at 31 December 2022, the executive committee consists of 3 directors as follows:

Name-Surname	Position
1. Mr. Kijja Pattamasattayasonthi	Chairman of Executive Committee
2. Ms. Kamoltip Parksuwan	Executive Director
3. Miss Piyanuch Nakayodhin	Executive Director

And Miss Piyanuch Satidyong is the Secretary of Executive Committee.



## Executive Committee Meeting

Details of attendance of Executive Committee meeting for the year ended 31 December 2021 and 2022 are as follows:

Name-Surname	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Mr. Kijja Pattamasattayasonthi	10 / 10	8 / 8
2. Ms. Kamoltip Parksuan	10 / 10	8 / 8
3. Miss Piyanuch Nakayodhin	10 / 10	8 / 8

## Company Secretary

On 13 November 2017, the Board of Directors (post-conversion) Meeting no. 3/2560 issued the resolution to appoint Miss Piyanuch Sathidyoung as the Company's Secretary, with the following authority and responsibilities:

1. To perform the duties of company secretary in accordance with section 89/15 of the Securities and Stock Exchange Act namely,
  - A. To prepare and maintain the following documents:
    1. Register of Directors
    2. Invitation letter of the director's meeting, minutes of the board of meeting and the company's annual report
    3. Invitation letter of shareholder's meeting and minutes of company's annual report.
  - B. To maintain the interest reports reported by the directors or the executives.
  - C. To carry out of other actions as announced by the Capital Market Supervisory Board.
2. To supervise the company and the Board of directors to comply with laws and regulations, regulations of shareholders, and good corporate governance principles.
3. To act as the aid agency to the directors performing as the Gate Keeper in accordance with the Charter of the Board of Directors i.e., is responsible for providing legal advice and rules that the Board of directors must be aware of and overseeing the activities of the directors. This includes providing or offering training information so that the directors have an understanding of their roles and responsibilities, the nature of business, and applicable law related to business operation as well as coordinating with the sub-committee and management section to propose the agenda in accordance with the authority under the Charter and the authority to operate and to monitor compliance with the resolutions of the Board of directors.

## Executives

As at 31 December 2022, the executives of the Company consist of 8 members as follows:

Name-Surname	Position
1. Mr. Kijja Pattamasattayasonthi	Managing Director / Chief Executive Officer/ Acting Deputy Managing Director / Acting Chief of Product Operations and Project Sales
2. Miss Piyanuch Nakayodhin	Deputy Managing Director / Chief Financial Officer / Acting Chief of Human Resource and Administration and Support
3. Mr. Chayut Chantasorn	Chief of Logistic and Warehouse Officer
4. Mr. Sermsak Palasilmongkol	Chief of Information Technology
5. Miss Sarita Pattamasattayasonthi	Chief of Business Development / Acting Chief of Marketing
6. Mr. Thongchai Damrongpiriyakul	Chief of E-Commerce
7. Miss Nuch Phupraphan	Accounting Manager
8. Miss Piyanuch Sathidyoung	Finance & Budget Manager

## Remuneration of Directors and Executives

### Remuneration of Directors

#### 1) Monetary Remuneration

The Annual General Meeting of 2022 on 18 April 2022 approved the remuneration of the Board of Directors, the Audit and Risk Management Committee and other committees as follows:

Position	Remuneration (Baht/Person/Month)
Chairman of the Board of Directors	50,000
Chairman of Audit and Risk Management Committee	45,000
Audit Director	40,000
Executive Directors of the Company	No remuneration from being a director

**Note:** 1. Independent directors who serve as directors on multiple sub-committees will be paid at the highest rate of only one amount.

By the new, details of remuneration received by directors for the year ended 31 December 2021 and 2022 as follows:

Name-Surname	Remuneration (Baht)	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Dr. Paiboon Sareewiwatthana	600,000	600,000
2. Mr. Kijja Pattamasattayasonthi	-	-
3. Mr. Sarawut Charuchinda	540,000	540,000
4. Dr. Rom Hiranpruk	480,000	480,000
5. Dr. Kusaya Leerahawong	480,000	480,000
6. Ms. Kamoltip Parksuan	-	-
7. Miss Piyanuch Nakayodhin	-	-

#### 2) Remuneration of Directors

- None -

### Executive Remuneration

The executive's remuneration consists of salary, bonus, social security contribution, and provident fund, among other things, as detailed below.

	Year ended 31 December 2021	Year ended 31 December 2022
Number (Person)	8	8
Remuneration (Million Baht)	18.18	19.49

### Personnel

The staff and employees of the company (excluding executives) as at 31 December 2021 and 2022 totaling 223 persons and 233 persons, respectively, which can be divided into the following functions:

Working Field	Number of employees	
	Year ended 31 December 2021	Year ended 31 December 2022
General Affair Department	10	10
Quality Management Resource Center	1	1
Accounting & Finance Department	15	15
Merchandiser Department	13	11
Marketing Department	6	8
Human Resources Department	4	5
Visual Merchandiser Center	6	4





Working Field	Number of employees	
	Year ended 31 December 2021	Year ended 31 December 2022
Information Technology Department	2	2
Business Development Department	8	10
Project Sales Department	18	12
Retails Store Operations Department	100	111
Export Department	1	1
E-Commerce Department	6	8
Sales and Customer Service Process Development Center	2	2
Warehousing and Transportation Department	31	33
<b>Total</b>	<b>223</b>	<b>233</b>

### Employee Compensation

The Company's compensation of employee (excluding executives) can be summarized as follows:

Unit: Million Baht	Year ended 31 December 2021	Year ended 31 December 2022
Salary	58.26	57.84
Overtime pays	0.66	1.28
Bonus	0.58	-
Social Security	1.15	1.23
Provident Fund	0.61	0.55
Benefit expenses	2.21	2.01
Others	9.18	11.12
<b>Total</b>	<b>72.65</b>	<b>74.03</b>

### Labor Disputes

- None -

### Human Resource Development Policy

The company understands the significance of personnel as a success factor in business operations. As a result, the company pays regular attention to personnel development by providing the skill development and abilities required to perform the duties and responsibilities. Furthermore, the company promotes and conducts seminars and training from both within and outside the organization. The speakers who deliver the training must have knowledge and abilities in various topics such as ISO 9001 quality policy and control training, basic knowledge on marketing and style of furniture and home decor training, customer relationship management and value creation training, and so on, in order to develop employees' knowledge, ability, skills, and operational potential, as well as apply the knowledge gained from the workshop to improve the company's operation.

### Provident Fund

The Company established a provident fund in accordance with the Provident Fund Act B.E. 2530. (Including the amended version). On 28 June 2016, the Company designated Kasikorn Asset Management Co., Ltd. as the management company of a provident fund known as the K Master Pool Fund, which is already registered.

## Other information

### Auditor's Remuneration

At the Annual General Meeting of Shareholders for year 2022 on 18 April 2022, the shareholders had solution to approve the appointment of an auditor from EY Co., Ltd. as the auditor of the Company and its subsidiary with the remuneration for the audit of the company and its subsidiary not exceeding Baht 2.70 million. The details of the auditor's remuneration can be summarized as follows:

For year	Audit Fee	Other related expenses (Non-audit fee) <sup>(1)</sup>
For year 2022	Baht 2.70 million	Baht 0.02 million

**Note:** <sup>(1)</sup> such as travel expenses, printing fee etc.

By the way, the individual or related business with the auditor and the audit office is not an individual or related business to the company.

### Internal Auditor

To promote good governance procedures, the Company has engaged Well Planning Solution Company Limited ("Internal Auditor") to audit and evaluate the internal control system of the company and its subsidiary. In addition, Well Planning Solution Company Limited conducts the inspection and evaluate the internal control system at both organization and procedure levels in accordance with the acceptable internal operational standard such as conducting the interview management section, and/or related staff according to the organizational structure, examination of the related document together with appropriate observation of work. This includes monitoring the performance of the management by operating independently and reporting the performance directly to the Audit Committee regularly. The Head of Office of Well Planning Solution Co., Ltd is Mrs. Woralak Limsukprasert who has been appointed by the Audit and Risk Management Committee.

### Investor Relations

In terms of investor relations, the Company has assigned investor relations to communicate important information that is useful to investors, shareholders, securities analysts, media, and the public. In the last year, investor relations have been conducting company visits on both sites and online meetings.

This is to be a communication channel between the company and shareholders as well as investors, those interested on investor relations topics are invited to contact directly to the investor relations section at the following address:

- Head Office: No. 90, Yothinpattana Soi, Praditmanutham Road, Klong Jan Sub-district, Bangkok District, Bangkok 10240 Tel. 02 514 7111 ext. 7118
- Email address: [ir@chicrepublicthai.com](mailto:ir@chicrepublicthai.com)
- Website: [www.chicrepublicthai.com](http://www.chicrepublicthai.com)



# CORPORATE GOVERNANCE REPORT

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## SUMMARY OF BOARD'S PERFORMANCE IN THE PAST YEAR

### Nomination, Development and Performance Assessment of the Committee Board

#### Nomination of Director and Chief Executives

##### Nomination of Directors

In 2022, three directors, namely Mr. Sarawut Charuchinda, Mr. Rom Hiranpruk and Mr. Kijja Pattamasattayasonthi retired from their positions. The three directors are competent, capable, and experienced individuals who will be beneficial to the company's future operations. They are able to continue developing the company efficiently and successfully, which will result in the greatest possible benefits for the company, its shareholders, and all other stakeholders. The Nomination, Remuneration and Corporate Governance Committee suggests the reappointment of all three directors for another term. Consequently, the Annual General Meeting of Shareholders voted unanimously to reappoint all three directors for another one-year term.

##### Nomination of Chief Executives

The Nomination, Remuneration and Corporate Governance Committee conducts the screening and nomination of persons to be appointed as directors to the Board of Directors for approval and recommendation to the Shareholder meeting to consider elections at the Annual General Meeting of Shareholders, including the nomination of the managing director/chief executive officer, who is to be appointed by the Board of Directors. In 2022, the Company does not nominate its chief executive officers.

#### Development of Directors and Executives

All of the company's directors are qualified in accordance with the Stock Exchange of Thailand's requirements and are knowledgeable, capable, and effective. All seven of the company's directors have been trained by the Thai Institute of Directors Association: IOD in the Director Accreditation Program (DAP) course, which is vital for understanding the roles and responsibilities of directors. In addition, it is policy to inform the Board of Directors that the Secretary of the company will submit training program information about courses relevant to job development and work efficiency to the Board of Directors for review on a regular and ongoing basis. Each director can be chosen and trained in courses of their choice to expand their knowledge.

#### Assessment of the performance of the Board of Directors

The guidelines for evaluating annual performance are established by the Board of Directors. The Board of Directors and sub-committees will evaluate each group's performance at least once a year so that the Board of Directors can consider the work and problems for improvement. The assessment of performance is carried out for both groups and individuals in accordance with the assessment form prepared by the company's Secretary. Furthermore, the assessment covers the Board of Directors, including all sub-committees, with the following criteria for assessing groups of committees and individuals based on the main topics used in the assessment:

1. Assessment of the Board of Directors structure and qualifications
2. Board of Directors Meeting
3. The Board of Directors' Roles, Duties, and Responsibilities.

However, the assessment process for the group and individual is as follows:

1. To conduct a performance evaluation of the Board of Directors, both collectively and individually, at least once a year.
2. The company's secretary summarizes and presents the results of the Nomination, Remuneration and Corporate Governance Committee's performance assessment to consider the results of the assessment and guidelines for improving operational efficiency.
3. The Nomination, Remuneration and Corporate Governance Committee recommends to the Board of Directors the results and guidelines for development and improving operational efficiency.

Besides that, the company has organized the performance evaluation of the Board of Directors, and the directors of the company shall have no conflict of interest with the managing director to be the person evaluating the managing director's performance at least once a year. The director of the company who has no interest in managing director will carry out the performance assessment on the managing director's operation over the past year in the form of progression on the operation that is capable of achieving the company's prescribed goal and objectives. The Company's directors appoint the Nomination, Remuneration and Corporate Governance Committee as the person who prescribes the compensation policy of the managing director based on the managing director's performance results will get the information from summarizing the managing director's performance results prepared by the independent directors, which will be used as information to support further consideration.

### Performance Assessment of the Board of Directors

- The outcome of the performance evaluation of the Board of Directors in 2022 has a mean grade point average of moderate.
- The performance assessment of sub-committees are as follows:
  - The average rating for the Audit and Risk Management Committee is moderate-excellent.
  - The average rating for the Nomination, Remuneration and Corporate Governance Committee is modest.
  - The average rating for the Board of Directors is modest.

### Attendance of meeting and remuneration for each director

#### Attendance of shareholders' meetings

In 2022, the Company held a total of one shareholders' meeting, namely the Annual General Meeting of 2022 on 18 April 2022, with the specifics of each director's attendance as follows:

List of directors	Number of meeting/Number of times eligible to attend	
	Attendance of Shareholders' meeting of 2021	Attendance of Shareholders' meeting of 2022
1. Dr. Paiboon Sareewiwatthana	1/1	1/1
2. Mr. Sarawut Charuchinda	1/1	1/1
3. Dr. Rom Hiranpruk	1/1	1/1
4. Dr. Kusaya Leerahawong	1/1	1/1
5. Mr. Kijja Pattamasattayasonthi	1/1	1/1
6. Ms. Kamoltip Parksuan	1/1	1/1
7. Miss Piyanuch Nakayodhin	1/1	1/1

#### Attendance of Board of Directors' meeting

Details of attending the Board of Directors' meetings in 2021 and 2022 are as follows:

List of Directors	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Dr. Paiboon Sareewiwatthana	6 / 6	7 / 7
2. Mr. Sarawut Charuchinda	6 / 6	7 / 7
3. Dr. Rom Hiranpruk	6 / 6	7 / 7
4. Dr. Kusaya Leerahawong	6 / 6	7 / 7
5. Mr. Kijja Pattamasattayasonthi	5 / 6	7 / 7
6. Ms. Kamoltip Parksuan	6 / 6	7 / 7
7. Miss Piyanuch Nakayodhin	6 / 6	7 / 7





## Attendance of sub-committee's meetings

Details of attendance of sub-committee's meeting in 2021 and 2022 as follows:

List of Directors	Number of meetings / Number of times eligible to attend					
	Audit and Risk Management Committee		Nomination, Remuneration and Corporate Governance Committee		Executive Committee	
	2021	2022	2021	2022	2021	2022
1. Mr. Sarawut Charuchinda	4 / 4	4 / 4	-	-	-	-
2. Dr. Kusaya Leerahawong	4 / 4	4 / 4	1 / 1	1 / 1	-	-
3. Dr. Rom Hiranpruk	4 / 4	4 / 4	1 / 1	1 / 1	-	-
4. Dr. Paiboon Sareewiwatthana	-	-	1 / 1	1 / 1	-	-
5. Mr. Kijja Pattamasattayasonthi	-	-	-	-	10 / 10	8 / 8
6. Ms. Kamoltip Parksuan	-	-	1 / 1	1 / 1	10 / 10	8 / 8
7. Miss Piyanuch Nakayodhin	-	-	-	-	10 / 10	8 / 8

## Compensation for Board of Directors and Sub-Committee

The following are the details of the directors' compensation received in the fiscal years ended 31 December 2021 and 2022:

List of Directors	Compensation (Baht)	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Dr. Paiboon Sareewiwatthana	600,000	600,000
2. Mr. Kijja Pattamasattayasonthi	-	-
3. Mr. Sarawut Charuchinda	540,000	540,000
4. Dr. Rom Hiranpruk	480,000	480,000
5. Dr. Kusaya Leerahawong	480,000	480,000
6. Ms. Kamoltip Parksuan	-	-
7. Miss Piyanuch Nakayodhin	-	-

## Compensation of the Board of Directors of the subsidiary that operates the main business.

In 2022, the directors of the subsidiary involved in the primary business received no pay.

## Corporate Governance of Operation of Subsidiaries and/or Associated Companies

The Company has established the Corporate Governance and administration policy for its subsidiaries and/or associated companies to prescribe direct and indirect measures and mechanisms so that the Company can supervise and administer the operation of the subsidiaries and/or associated companies as well as follow up the subsidiaries and/or associated companies including ensure that they comply with all prescribed measurement and mechanism same as their entities to preserve the company's investment interests in the subsidiaries and/or associated companies by having the following guidelines. The management shall act as the section proposing the list of directors of the company or select the executive who is qualified or full of experience and suitable to handle the business of the subsidiaries company and/or associated companies to be the representative of the business operator, set the importance policy and control the business operation of the subsidiaries company and/or associated companies.

1. The management shall send directors of the Company or select executives with qualifications and experience suitable for the business operations of subsidiaries and/or associated companies to represent the management in order to formulate important policies and control the business operations of subsidiaries and/or associated companies.
2. Nomination of persons to be directors in subsidiaries and/or associated companies. The Company will send persons approved by the Board of Directors' meeting to become directors and executives of subsidiaries and/or associated companies at least in proportion to the Company's shareholding.
3. Directors and executives appointed by resolution approved by the Board of Directors' meeting to be directors in subsidiaries and/or associated companies are responsible for acting in the best interests of such subsidiaries and/or associated companies

by controlling the operations of subsidiaries and/or associated companies in accordance with the strategy and business plan under the policies approved by the Board of Directors, including operating with good corporate governance principles. Approval from the Board of Directors is required. The submission of directors to represent such subsidiaries and/or associated companies is in proportion to the Company's shareholding.

4. Directors and executives appointed by resolution approved by the Board of Directors' meeting to be directors in subsidiaries and/or associated companies must supervise and operate the subsidiaries with internal control systems, risk management systems, and fraud prevention systems. Efficient and concise enough to ensure that the operations of subsidiaries and/or associated companies are in accordance with the plan, budget, the Company's policies, the Company's articles of association, including laws and announcements on good corporate governance of listed companies, as well as announcements, regulations and rules relating to the Capital Market Supervisory Board, the Securities and Exchange Commission and the Stock Exchange of Thailand.
5. Directors and executives appointed by the resolution approved by the Board of directors' meeting to be the directors in the subsidiaries and/or associated companies, shall monitor them to disclose the information or connected transactions and/or acquisition or disposition of assets and/or other significant transactions to the Company and to carry out various actions in accordance with the plans, budgets, policies, and rules for the supervision and management of the subsidiaries and/or associated companies as stipulated in the Company's articles of association in full and correctly including prescribe that the Company shall supervise the storage and accounting records of the subsidiaries and/or associated companies so that the Company can audit and compile the consolidated financial statements on time.

## Monitoring policy and corporate governance guidelines compliance

The Company attaches importance to good corporate governance by establishing relevant policies and practices in the Company's corporate governance policy and business ethics, as well as encouraging real practices to build the trust of all stakeholders.

### Interest conflicts prevention

The Company implements an interest conflict policy in which the director, executive, and staff must avoid any actions that are contrary to the Company's interests and result in the company's loss of interest. If it cannot be avoided, the Company shall allow such action to proceed with transparency and fairness as transactions with other third parties, taking into account the Company's maximum interests and fairness to those involved.

The Board of Directors will consider transactions that may have conflicts of interest, connected transactions, or related transactions appropriately under a good ethical framework, with monitoring from the Audit and Risk Management Committee, and will ensure compliance with the criteria of the Stock Exchange of Thailand and the SEC, as well as disclosing information about such transactions to the public.

By the way, all individuals with a direct or indirect interest in the Company's business operations are required to notify the Company.

Relating to the related party transactions information between the Company and the person who may have conflicts during the year 2022, the Audit and Risk Management Committee has reported to the Board of Directors that the related party transactions between the companies occurred as reasonable and in accordance with normal business operations and shall be benefits to the Company (additional information provided in "Internal Control and Related Party Transactions")

### Use of internal information for exploitation

The Company is concerned with the use of internal information in accordance with the law and with the Company's corporate governance policy. The policy has prescribed confidential information prevention and the information that affected the price of securities by issuing a policy on the corporate governance of the use of internal information covering the director, executive, management, and relevant staff who engaged in the confidential information, including the staff of the Company and the subsidiaries, to non-disclose the confidential information and/or internal information of the Company. Moreover, the prohibition of buying or selling the Company's securities within the specified time frame, i.e., within 30 days prior to disclosure and not less than 24 hours after the disclosure of such information through the system of the Stock Exchange of Thailand and the policy is communicated to the whole organization to ensure compliance.



In 2022, it was not found that directors and executives of the Company had purchased, sold, transferred the Company's securities during the period when the Company imposed a ban on the purchase, sale or transfer of securities. In addition, if there is a purchase, sale, transfer of securities of director, executive, spouse, or minor children are purchased, sold, or transferred, the Company's Secretary will collect and report to the Board of Directors' meeting on a quarterly basis. If such an item occurs.

#### Anti-Corruption

The Company prescribes an anti-corruption policy as a guideline for directors, executives, and staff at all levels to be aware of their duties with a conscience of adhering to integrity and honesty while on duty without corruption or exploitation. This is for decision-making and business operations that may face corruption risks; therefore, it must be considered deliberately and prudently.

The anti-corruption policy disallows the Company's directors, executives, and employees from accepting all types of corruption, both with government bodies and private bodies, or those related indirectly or directly with the Company for the benefit of the Company or their own, which is inappropriate according to good ethics, namely, to commit to offer or accept the gift, party, donation, money, and other benefits from the interested equality. The anti-corruption policy applies to all partners, customers, and stakeholders, both domestically and internationally. At least once a year, the Company prepares to review compliance with the anti-corruption policy and conduct a risk assessment of corruption throughout the organization.

In 2022, the Company assessed the risk of corruption and determined that there was no risk of corruption that would be classified as a significant risk to the business, and the Company has established guidelines in various internal control systems, such as information technology systems, check and balance system, and working processes for good governance and control, to prevent it. In 2022, there was no complaint about corruption, or illegal behavior, including corruption and unethical behavior that had a significant impact on the organization.

#### Whistle Blowing

The Company has prescribed the protection and fairness policy to the stakeholders and the staff who provide the information or provide clues about corruption, infringement, or non-compliance of the laws, rules, regulations, or business ethics by setting the policy and whistle-blowing approach as a tool assisting the Company to be able to accept the complaints from both internal staff and third parties related to the anti-corruption, infringement, or non-non-compliance of the laws, rules, regulations, or business ethics which will be impacted to the assets, image, and reputation of the Company.

In 2022, the Company has not received any complaints about corruption, infringement, or non-compliance with the laws, rules, regulations, or business ethics including no law dispute about the labor and business operation with all stakeholders.

## REPORT ON THE PERFORMANCE OF THE AUDIT AND RISK MANAGEMENT COMMITTEE

### Number of meetings and meeting attendance

Details of meeting attendance of the Audit and Risk Management Committee in 2021 and 2022 are as follows:

List of Board of director	Number of meetings / Number of times eligible to attend	
	Year ended 31 December 2021	Year ended 31 December 2022
1. Mr. Sarawut Charuchinda	4 / 4	4 / 4
2. Dr. Rom Hiranpruk	4 / 4	4 / 4
3. Dr. Kusaya Leerahawong	4 / 4	4 / 4

### Performance of the Audit and Risk Management Committee

The Audit and Risk Management Committee is comprised of three independent directors who are knowledgeable, capable, and have the specialized experience, as well as being fully qualified in accordance with the requirements of the Stock Exchange of Thailand and performing duties in accordance with the Audit and Risk Management Committee Charter.

The Audit and Risk Management Committee met a total of four times in 2022. All four Audit Committee meetings were attended by a full quorum, and participants from the Audit and Risk Management Committee, such as the Certified Public Accountant and the internal auditor, were present to declare the facts of the quarterly financial statements, and the annual financial statements while presenting the proof and information to be presented in each quarter. Certain issues that are important to the Audit and Risk Management Committee, the executive will be invited to attend the meeting to clarify related issues.

The Audit and Risk Management Committee meets strictly according to the Charter of the Audit and Risk Management Committee approved by the Board of Directors, and each meeting results in a summary performance report with recommendations that it deems beneficial to management to the Board of Directors for acknowledgment, which can be summarized as follows:

- Review of quarterly and annual financial statements, as well as 2022 annual financial statements, before submitting to the Board of Directors to ensure that the financial reports and accounting statements of the Company and its subsidiary are prepared in accordance with accounting standards and legal requirements. The disclosures to the notes to financial statements are disclosed completely and adequately, including considering the analysis of the financial statements on quarterly and annual issues to ensure that the financial statements and disclosure processes are accurate and comply with the accounting standards in accordance with generally accepted accounting principles. The Audit and Risk Management Committee is of the opinion that the Company's financial reports prepared in accordance with generally accepted accounting principles are accurate and reliable. Choosing an account policy makes sense.
- Review of the adequacy of internal control systems and internal audits, the Audit and Risk Management Committee is of the opinion that it is effective and appropriate enough, with no significant defects, and the internal audit is independent. At the same time, it has considered and approved the internal audit plan for year 2022, which will review and follow up on the recommendations as previously suggested. The key issue for 2022, which the Audit and Risk Management Committee attaches great importance to under the Covid-19 pandemic, is still the management of accounts receivable – project work to have continuous debt collection to prevent the occurrence of bad debts. The consideration of the project work should be considered carefully.
- In the past year 2022, the Board of Directors has considered and approved additional scope, authority, and responsibilities in the corporate governance aspect of the Charter of the Audit and Risk Management Committee. Anti-corruption policy and related practices, including business ethics and good corporate governance guidelines, are important.
- Review of compliance with securities and exchange laws regulations of the Stock Exchange of Thailand and laws relating to the Company's business. The Audit Committee is of the opinion that the Company has complied with the law, be correct and complete.
- Review of connected transactions or related transactions that may have conflicts of interest for which the Audit and Risk Management Committee provides its opinion that the related party transactions are reasonable and comply with normal business practices by fair and at arm's length corresponding to the criteria and regulations of the SEC, Stock Exchange of Thailand, and disclosed in the notes to the financial statements.
- Review of risk management, audit report, and risk control system assessment, as well as exchange of opinions with the executives. In 2022, the Company will hold a meeting to consider the risks that may arise in business operations at least once a year, and in 2022, one meeting will be held in order to control and prevent potential risk factors and recommend preventive measures or reduce significant risks. In 2022, the Company attaches importance to the risk management of economic fluctuations and dependence on the real estate sector – projects. The Audit and Risk Management Committee considered that the Company's risk management system is adequate and does not pose any risk that significantly affects the Company's operating results.
- The selection of the auditor has considered the performance of the auditor in the past years. By the way, taking into account independence, reputation, reliability, and ability to review, audit, and certify financial statements, from the past, it is able to proceed on time. The Audit and Risk Management Committee provides its opinion to the Board of Directors for approval in the shareholders' meeting, by appointing Mrs. Kunlapee Piyawannasuth, Certified Public Accountant Number 6137, Mr. Khitsada Lerdwana, Certified Public Accountant Number 4958, Miss Wilailak Laohasrisakul Certified Public Accountant Number 6140 of EY Office Co., Ltd., to be independent auditors, and have been approved by the SEC and the Stock Exchange of Thailand for the fiscal year 2022 with total remuneration not exceeding the amount requested for approval.
- For the year 2022, the Audit and Risk Management Committee is of the overall opinion that the Audit and Risk Management Committee has adequately and completely performed its duties in accordance with the Charter of the Audit and Risk Management Committee.





## SUMMARY OF THE PERFORMANCE OF THE SUB-COMMITTEES

### Number of meetings and attendance

Details of attending the sub-committee meetings in 2021 and 2022 are as follows:

List of Directors		Number of meetings / Number of times eligible to attend			
		Nomination, Remuneration and Corporate Governance Committee		Executive Committee	
		2021	2022	2021	2022
1. Dr. Kusaya	Leerahawong	1 / 1	1 / 1	-	-
2. Dr. Rom	Hiranpruk	1 / 1	1 / 1	-	-
3. Dr. Paiboon	Sareewiwatthana	1 / 1	1 / 1	-	-
4. Mr. Kijja	Pattamasattayasonthi	-	-	10 / 10	8 / 8
5. Ms. Kamoltip	Parksuwan	1 / 1	1 / 1	10 / 10	8 / 8
6. Miss Piyanuch	Nakayodhin	-	-	10 / 10	8 / 8

### Performance of sub-committees

The Nomination, Remuneration and Corporate Governance Committee of the Company is comprised of 4 directors, with a total of 3 qualified independent directors. Furthermore, the Nomination, Remuneration and Corporate Governance Committee has performed the duties delegated by the Board of Directors prudently, transparently, and fairly, including the idea for practice improvement to be more covering and corresponding to the policy and strategy of business operation, as well as realize to the maximum benefit of the shareholders. In 2022, the Nomination, Remuneration and Corporate Governance Committee organized a meeting totaling once by attending the meeting in full quorum and considered the following important topics:

- To consider the appointment of directors to replace directors who must retire from office by term.
- To consider the performance evaluation criteria for the Board of Directors and subcommittees.
- To consider the performance evaluation of the Board of Directors and its subcommittees.
- To consider the performance evaluation of the Managing Director, including the adjustment of the Managing Director's annual remuneration and bonus.
- To consider the remuneration of directors for the year 2023.

The Executive Committee is consisting of three persons, and meetings will be held eight times in 2022. The Executive Committee attended the meeting in full quorum and mentioned the following important topic:

- To consider the Company's procedures for various matters.
- To consider monthly, quarterly, and annual performance, including cash flow and account receivable collection tracking.
- To consider the performance according to the strategy and according to the action plan of each unit.
- To consider the criteria for salary adjustment and bonus payment for the year 2022.
- To consider the budget for activities and investment budget before presenting to the Board of Directors.

# INTERNAL CONTROL AND RELATED PARTY TRANSACTIONS

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## OPINION OF THE BOARD OF DIRECTORS FOR INTERNAL CONTROL

The Board of Directors attaches importance to the internal control system by appointing an Audit and Risk Management Committee to support the Board of Directors' operations. To review the internal control system and internal audit to comply with the good corporate governance policy, requirements and code of conduct to be effective and to prevent fraud and conflicts of interest, including the preparation of accurate, reliable financial and accounting reports, accurate, complete and adequate information is disclosed.

The Audit and Risk Management Committee Meeting No. 1/2023 and the Board of Directors' Meeting No. 1/2023 were held on 20 February 2023, which were also attended by the Audit and Risk Management Committee. To consider and evaluate the Company's internal control system and approve the assessment form for the adequacy of the Company's internal control system in accordance with the guidelines of The Committee of Sponsoring Organizations of Treadway Commission ("COSO"), covering all 5 components as follows:

1. Control Environment
2. Risk Assessment
3. Control Activities
4. Information and Communication
5. Monitoring Activities

The Board of Directors' meeting and the Audit and Risk Management Committee meeting reviewed and considered together with the management by debriefing the management and referring to the audit and evaluation report of the Company's internal control system by Well Planning Solution Co., Ltd. (the "Internal Auditor"). The adequacy assessment of the Company's internal control system is considered. The Board of Directors' meeting and the Audit and Risk Management Committee are of the opinion that the Company has managed the internal control system that is adequate and appropriate for business operations. It is effective in preventing potential risks. The Board of Directors and management have encouraged employees in the organization to realize the importance of internal control and provide sufficient personnel in order for the Company's operations to achieve the specified objectives, in accordance with relevant laws and regulations, and in accordance with the principles of good corporate governance, the Company has clearly defined its duties and responsibilities, as well as established rules, regulations, policies and authority to approve appropriate operations in writing, and has approved the adequacy assessment form of the Company's internal control system with all the details as proposed.

## OPINION OF THE INTERNAL AUDITOR FOR INTERNAL CONTROL

The Company has hired Well Planning Solution Co., Ltd. (the "Internal Auditor") to audit and evaluate the internal control system of the Company and its subsidiary. Well Planning Solutions Co., Ltd. has commenced internal control system assessment by auditing and evaluating internal control systems at both organizational and process levels in accordance with generally accepted internal audit performance standards, including interviews with management and/or related employees in accordance with the organizational structure, examination of relevant documents, together with reasonable observation of work, which focuses on 5 key elements in accordance with the internal control framework of COSO (The Committee of Sponsoring Organizations of Treadway Commission) covering the company's key business processes.

For the 2022 Internal Audit Plan, the Company has hired Well Planning Solution Co., Ltd. to audit and evaluate the Company's internal control system. To focus on auditing and evaluating the efficiency and effectiveness of the internal control system to cover the key operations of the organization. To focus on auditing and evaluating the efficiency and effectiveness of the internal control system to cover the important operations of the organization and to ensure that the company's internal control system be transparent and implement policies and procedures in the same direction. In the 2022 internal audit plan, the working process



has been audited. This includes (1) Project sales and procurement processes related to project sales, (2) Follow up audit of the improvements relating for online sales and marketing processes, and (3) Follow up audit of the improvements relating for warehouse management, delivery and installation processes. To ensure that the Company has an appropriate internal control system and ensure that the management system efficient, transparent, and verifiable. As a result of the audit and evaluation of the Company's internal control system for the year 2022, the internal auditor has given various observations and recommendations as audited for the Company to implement the amendments and has presented them to the Audit and Risk Management Committee. The internal auditor conducted a follow-up audit of the improvements based on such observations and recommendations. It was found that the Company has completed improvements in accordance with all observations and recommendations and it has been presented to the Audit and Risk Management Committee. Subsequently, the internal audit plan has been adjusted by adding an audit of the working process for Merchandiser and Information Technology, which were audited in January 2023 and presented to the Audit and Risk Management Committee in February 2023. The Company has already made improvements based on all observations and recommendations, and the internal auditor will monitor the issues during 2023 in accordance with the internal audit plan approved by the Audit and Risk Management Committee.

## OPINION OF THE AUDITOR FOR INTERNAL CONTROL

EY Office Co., Ltd., the Company's auditor, for the year ended 31 December 2022, has not issued any observations and recommendations regarding the Company's internal control system for the fiscal year. In addition, the auditor reported the audit results of the Company's financial statements for the year 2022 to the Audit and Risk Management Committee, adding that there were no irregularities related to fraud and had a material impact on the Company's financial statements.

## HEAD OF INTERNAL AUDITOR

The Company has appointed Ms. Woralak Limsukprasert as the Head of the Company's Internal Auditor, which was appointed by the Audit Committee No. 1/2016 on 19 April 2016 and commenced work on 6 June 2016. Ms. Woralak Limsukprasert has education sufficient appropriate experience to perform such duties. The details of the Internal Auditor as shown in Attachment 3.

In accordance with the scope, authorities, duties and responsibilities of the Audit and Risk Management Committee. The Audit and Risk Management Committee has the authority to work with management to appoint, transfer, dismiss, and evaluate performance and merit considerations, and punish the heads of the Company's internal audit department.

From considering Ms. Woralak Limsukprasert's work experiences and education history. The Audit and Risk Management Committee is of the opinion that Ms. Woralak Limsukprasert has sufficient qualifications to effectively audit and evaluate the Company's internal control system.

## RELATED PARTY TRANSACTIONS

### Summary of relationship of individual and juristic persons who may have conflict with the Company.

Detail of subsidiary is as follow:

Company	Nature of Business	Shareholding Proportion
1. CHIC Republic Co., Ltd.	Furniture sales in Cambodia	Holding the shares by company for 100.00 % of the paid-up share capital

The individual and juristic persons who may be deemed to be in conflicts with the Company consist of

- Directors or executives of the Company;
- Major shareholders of the Company;
- Authorized person controlling the Company;
- An individual with a blood relationship, by marriage or legal register marriage with the third parties as per (a) (b) or (c) i.e., parents, spouses, siblings, children or spouses of daughter or son
- Any juristic person in which an individual under (a) (b) or (c) holds shares or has significant direct or indirect control or other interest.

The Company has significantly related party transactions with the individual and juristic person that may have conflicts with the Company as at 31 December 2022, as follows:

Individual/Juristic Person may have conflicts	Nature of Business	Relationship characteristics
1. CHIC Republic Co., Ltd.	Operating Furniture Sales in Cambodia	<ul style="list-style-type: none"> <li>CHIC Republic Co., Ltd. is a wholly-owned subsidiary of the Company, incorporated in Cambodia. As at 31 December 2022, the Company holds 1,000 shares or 100% of registered and fully paid-up share capital in CHIC Republic Co., Ltd.</li> <li>There is 1 director namely Mr. Kijja Pattamasattayasonthi.</li> </ul>
2. Estate Q Company Limited	Real estate development business	<ul style="list-style-type: none"> <li>Mr. Sarawut Charuchinda, who is the independent director of the Company, is the chairman of the Board of Directors and independent director in Assetwise Public Company Limited that holds 99.60% of shares in Estate Q Company Limited. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda has the status of an independent director of both Assetwise Public Company Limited and the Company, therefore, Mr. Sarawut Charuchinda has the position to exercise his independent judgment in considering and commenting on the status of independent director and audit committee members of the Company. As he is an independent director of Assetwise Public Company Limited, he shall not be involved in the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Estate Q Company Limited.</li> </ul>





Individual/Juristic Person may have conflicts	Nature of Business	Relationship characteristics
3. Prize Property Company Limited	Real estate development business	<ul style="list-style-type: none"> <li>Mr. Sarawut Charuchinda who is an independent director of the Company holds the position of Chairman of the Board of Directors and an independent director in Assetwise Public Company Limited holds 50.99% shares in Prize Property Company Limited. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda the status of an independent director in considering and commenting on the status of independent directors and audit committee members of the Company. He is an independent director of Assetwise Public Company Limited, he shall not be involved with the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Prize Property Company Limited.</li> </ul>
4. Cerebium Company Limited	Real estate development business	<ul style="list-style-type: none"> <li>Mr. Sarawut Charuchinda who is an independent director of the Company holds the position of Chairman of the Board of Directors and an independent director in Assetwise Public Company Limited holds 97.00 % shares in Cerebium Company Limited. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda has the status of an independent director of Assetwise Public Company Limited and the Company. Therefore, Mr. Sawawut Charuchinda has the status of considering and commenting on the status of independent directors and audit committee members of the Company. He is an independent director of Assetwise Public Company Limited, and he shall not be involved with the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Cerebium Company Limited.</li> </ul>
5. Mr. Kijja Pattamasattayasonthi	-	<ul style="list-style-type: none"> <li>Served as a Director, Managing Director, and Chief Executive Officer is the major shareholder of the Company and is the spouse of Ms. Kamoltip Parksuan. As at 31 December 2022, Mr. Kijja Pattamasattayasonthi holds 554,619,980 shares or 40.78% of the total issued and outstanding shares of the Company.</li> </ul>
6. Ms. Kamoltip Parksuan	-	<ul style="list-style-type: none"> <li>Served as a Director, Executive is the major shareholder of the Company and is the spouse of Mr. Kijja Pattamasattayasonthi. As at 31 December 2022, Ms. Kamoltip Parksuan holds 195,076,000 shares or 14.34% of the total issued and outstanding shares of the Company.</li> </ul>
7. Miss Sarita Pattamasattayasonthi	-	<ul style="list-style-type: none"> <li>Served as a management of the Company who is the major shareholder of the Company and being a daughter of Mr. Kijja Pattamasattayasonthi and Ms. Kamoltip Parksuan. As at 31 December 2022, Miss Sarita Pattamasattayasonthi holds 110,152,000 shares or 8.10% of the total issued and outstanding shares of the Company.</li> </ul>

Individual/Juristic Person may have conflicts	Nature of Business	Relationship characteristics
8. Miss Sinina Pattamasattayasonthi	-	<ul style="list-style-type: none"> <li>A major shareholder of the Company and being a daughter of Mr. Kijja Pattamasattayasonthi and Ms. Kamoltip Parksuwan. As at 31 December 2022, Miss Sinina Pattamasattayasonthi holds 110,152,000 shares or 8.10% of the total issued and outstanding shares of the Company.</li> </ul>
9. Mrs. Yuree Owsirikul	-	<ul style="list-style-type: none"> <li>A major shareholder of the Company and the mother of Mr. Kijja Pattamasattayasonthi. As at 31 December 2022, Mrs. Yuree Owsirikul holds 30,000,000 shares or 2.21% of the total number of issued and outstanding shares of the Company.</li> </ul>
10. Mrs. Kulpatra Sirodom	-	<ul style="list-style-type: none"> <li>Spouse of Mr. Rom Hiranpruk, who is an independent director of the Company.</li> </ul>
11. Mr. Chayut Chantasorn	-	<ul style="list-style-type: none"> <li>Served as the Chief of Logistic and Warehouse Officer of the Company.</li> </ul>

### Summary of related party transactions between individuals and juristic persons who may have conflicts with the Company.

#### Revenue from sale of products

Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>Mr. Kijja Pattamasattayasonthi</b> The Company sells its products to Mr. Kijja Pattamasattayasonthi who is a director, executive, and major shareholder of the Company. <u>Revenue from sale of products</u>	0.05	0.08	The Company sold products to Mr. Kijja Pattamasattayasonthi who is a director, executive, and major shareholder of the Company and spouse of Ms. Kamoltip Parksuwan at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.
<b>Ms. Kamoltip Parksuwan</b> The Company sells products to Ms. Kamoltip Parksuwan who is a director, executive, and major shareholder of the Company. <u>Revenue from sale of products</u>	0.01	-	The Company sold products to Ms. Kamoltip Parksuwan served as the director, executive, and major shareholder of the Company and spouse of Mr. Kijja Pattamasattayasonthi at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.



Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>Mrs. Kulpatra Sirodom</b> The Company sells the products to Mrs. Kulpatra Sirodom who is the spouse of Mr. Rom Hiranpruk and served as the director of the Company. <u>Revenue from sale of products</u>	0.03	-	The Company sold products to Mrs. Kulpatra Sirodom who is the spouse of Mr. Rom Hiranpruk who is served as the director of the Company at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.
<b>Mr. Chayut Chantasorn</b> The Company sells the products to Mr. Chayut Chantasorn served as the Chief of Logistic and Warehouse of the Company. <u>Revenue from sale of products</u>	0.01	-	The Company sold products to Mr. Chayut Chantasorn served as the Chief of Logistic and Warehouse of the Company at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.
<b>Mr. Palboon Sareewiwatthana</b> The Company sells the products to Mr. Palboon Sareewiwatthana who is the director of the Company. <u>Revenue from sale of products</u>	-	0.06	The Company sold products to Mr. Palboon Sareewiwatthana who is a director of the Company at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.
<b>Miss Sujitra Pattamasattayasonthi</b> The Company sells the products to Miss Sujitra Pattamasattayasonthi who is a daughter of Mr. Kijja Pattamasattayasonthi and a shareholder of the Company. <u>Revenue from sale of products</u>	-	0.03	The Company sold products to Miss Sujitra Pattamasattayasonthi who is a daughter of Mr. Kijja Pattamasattayasonthi and a shareholder of the Company at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.

Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>Miss Sarita Pattamasattayasonthi</b> The Company sells the products to Miss Sarita Pattamasattayasonthi served as the Chief of Business Development of the Company. <u>Revenue from sale of products</u>	-	0.99	The Company sold products to Miss Sarita Pattamasattayasonthi who is served as the Chief of Business Development of the Company at the selling price less discount according to the discount policy of the Company provided to director, executive, and staff. This complied with the Company's business and benefits from the sale of such products.	The Audit Committee considers that such transactions are normal business transactions which have complied with the discount policy of the Company provided to the director, executive, and staff who consider such transactions to be appropriate and reasonable.

### Revenue from Sale to the Project

Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>Estate Q Company Limited<sup>(1)</sup></b> The Company sells the products to Estate Q Company Limited at the cost plus margin which is the normal nature of business. <u>Revenue from sale of products</u> <u>Trade account receivable</u>	2.05 -	8.86 0.26	The Company sold products to such company. It is a project that has been acquired through the participation of auctions. The selling price is cost-plus margin, which is the normal way to determine the selling price for a project customer. Trade receivable and deposits received from customer incurred from selling of project work to such company and collects a deposit for the product which is the normal nature of business.	The Audit Committee considers that such transactions are normal business transactions that are necessary and beneficial to the Company. Therefore, it is considered that such transactions are appropriate and reasonable.
<b>Prize Property Company Limited<sup>(2)</sup></b> The Company sells the products to Prize Property Company Limited at the cost plus margin which is the normal nature of business. <u>Revenue from sale of products</u> <u>Trade account receivable and accrued income</u>	- -	22.69 8.40	The Company sold products to such company. It is a project that has been acquired through the participation of auctions. Trade receivable and deposits received from customer incurred from selling of project work to such company and collects a deposit for the product which is the normal nature of business.	The Audit Committee considers that such transactions are normal business transactions that are necessary and beneficial to the Company. Therefore, it is considered that such transactions are appropriate and reasonable.





Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>Cerebium Company Limited<sup>(3)</sup></b> The Company sells products to Cerebium Company Limited and charges a deposit for the goods, which is normal for business. <u>Revenue from sale of products</u> <u>Accrued income</u>	- -	17.15 11.85	The Company sold products to such company. It is a project that has been acquired through the participation of auctions. Trade receivable and deposits received from customer incurred from selling of project work to such company and collects a deposit for the product which is the normal nature of business.	The Audit Committee considers that such transactions are normal business transactions that are necessary and beneficial to the Company. Therefore, it is considered that such transactions are appropriate and reasonable.

- Remarks:**
- 99.60% shareholding by Assetwise Public Company Limited, of which Mr. Sarawut Charuchinda is the Chairman of the Board of Directors and an independent director in Assetwise Public Company Limited and the Company. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda has the status of an independent director of both Assetwise Public Company Limited and the Company, therefore, Mr. Sarawut Charuchinda has the position to exercise his independent judgment in considering and commenting on the status of independent director and audit committee members of the Company. As he is an independent director of Assetwise Public Company Limited, he shall not be involved in the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Estate Q Company Limited.
  - 50.99% shareholding by Assetwise Public Company Limited, of which Mr. Sarawut Charuchinda is the Chairman of the Board of Directors and an independent director in Assetwise Public Company Limited and the Company. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda has the status of an independent director of both Assetwise Public Company Limited and the Company, therefore, Mr. Sarawut Charuchinda has the position to exercise his independent judgment in considering and commenting on the status of independent director and audit committee members of the Company. As he is an independent director of Assetwise Public Company Limited, he shall not be involved in the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Prize Property Company Limited.
  - 97.00 % shareholding by Assetwise Public Company Limited, of which Mr. Sarawut Charuchinda is the Chairman of the Board of Directors and an independent director in Assetwise Public Company Limited and the Company. However, Mr. Sarawut Charuchinda is qualified according to the criteria of independent director due to Mr. Sarawut Charuchinda has the status of an independent director of both Assetwise Public Company Limited and the Company, therefore, Mr. Sarawut Charuchinda has the position to exercise his independent judgment in considering and commenting on the status of independent director and audit committee members of the Company. As he is an independent director of Assetwise Public Company Limited, he shall not be involved in the decision-making or approval process to enter into all transactions of Assetwise Public Company Limited including in Cerebium Company Limited.

# List of contractual agreements for trademark use

Nature of Transaction	Value (Million Baht)		Necessity and reasonableness	Opinion of Audit Committee
	Year Ended 31 December 2021	Year Ended 31 December 2022		
<b>1. Mr. Kijja Pattamasattayasonthi</b> <b>2. Ms. Kamoltip Parksawan</b> <b>3. Miss Sarita Pattamasattayasonthi</b> <b>4. Miss Sinina Pattamasattayasonthi</b> <b>5. Mrs. Yuri Owsirikul</b> The shareholders of the Company are obligated to guarantee the use of the trademark "Ashley" in accordance with the conditions stipulated in the trademark agreement.	-	-	The Company has signed a trademark agreement under the name Ashley to sell Ashley-branded products in Thailand. The agreement states that the obligation to comply with the guarantee agreement falls on the Company's key shareholders. Nonetheless, none of the Company's major shareholders will be charged compensation for this guarantee agreement.	The Audit Committee believes that such particulars are to comply with the agreement to use the trademark to operate the business of the Company and shall be complied with the term of Ashley. Such a list is reasonable and beneficial for business operations and the major shareholders shall not be charged for compensation.



## Loans from financial institutions on behalf of individual

Loan Recipient	Guarantor	Lender	Loan Type	Loan Limit (Million Baht)	Mortgage/ Guarantee details	Balance as at 31 December 2021 (Million Baht)	Balance as at 31 December 2022 (Million Baht)	Necessity and Reasonability	Comments of Audit Committee
Company	Mr. Kijja Pattamasattayasonthi	Land & House Bank	Long-term loan credit limit	175.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Ramintra Branch	141.75	-	Such transactions are loans from financial institutions for company business operation which requires individual and/or collateral.  However, the transaction occurred before the Company was on the Stock Exchange of Thailand and after being listed on the Stock Exchange of Thailand, the Company will be able to release the guarantor to reduce the conflicts of interest.	The Audit Committee believes that the loan guarantee transaction of the Company's major shareholders complies with the loan condition prescribed by the financial institution. The Company requires to use a such loan to be as the fund for expanding the branch office and as working capital within the business which is beneficial to the business operation and the shareholder shall not be charged for compensation. However, the Company shall be able to cancel the guarantee of the major shareholders, upon the Company being registered in the Stock Exchange of Thailand or MAI
			Long-term loan credit	100.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Pattaya Branch	90.72	-		
			Long-term loan credit	2.50	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Pattaya Branch	0.60	-		
			Revolving Loan Credit	50.00	Guarantee the whole amount/mortgage of the building of Pattaya branch	-	-		
			Revolving Loan Credit	20.00	Guarantee the whole amount/mortgage of the building of Pattaya branch	20.00	-		
			Long-term loan credit	210.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Ratchapruk Branch	46.40	-		
		Kasikorn Bank	Long-term loan credit					As at 31 December 2022, the financial institutions have canceled guarantees for short-term loans and long-term loans by Mr. Kijja Pattamasattayasonthi	

Loan Recipient	Guarantor	Lender	Loan Type	Loan Limit (Million Baht)	Mortgage/ Guarantee details	Balance as at 31 December 2021 (Million Baht)	Balance as at 31 December 2022 (Million Baht)	Necessity and Reasonability	Comments of Audit Committee
Company	Mr. Kijja Pattamasattayasonthi	Kasikorn Bank	Long-term loan credit	30.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Ratchaprupek Branch	10.08	-		
			Long-term loan credit	30.00	Guarantee the whole amount / Thai Credit Guarantee Corporation the whole amount	30.00	-		
			Revolving Loan Credit of Letter of Credit and Trust Receipt	44.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Praditmanutham Branch	26.66	-		
Company			Revolving credit limit for letter of guarantee	80.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Praditmanutham Branch	80.00	-	Such transactions are loans from financial institutions for company business operation which requires individual and/or collateral.  However, the transaction occurred before the Company was on the Stock Exchange of Thailand and after being listed on the Stock Exchange of Thailand, the Company will be able to release the guarantor to reduce the conflicts of interest.	The Audit Committee believes that the loan guarantee transaction of the Company's major shareholders complies with the loan condition prescribed by the financial institution. The Company requires to use a such loan to be as the fund for expanding the branch office and as working capital within the business which is beneficial to the business operation and the shareholder shall not be charged for compensation.
			Revolving credit limit for letter of guarantee	60.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right -Ratchaprupek Branch	47.89	-		



Loan Recipient	Guarantor	Lender	Loan Type	Loan Limit (Million Baht)	Mortgage/ Guarantee details	Balance as at 31 December 2021 (Million Baht)	Balance as at 31 December 2022 (Million Baht)	Necessity and Reasonability	Comments of Audit Committee
			Streamlined business credit limit (Formerly known as Multipurpose Credit Limit)	26.00	Guarantee the whole amount/mortgage of the building and transfer the leasehold right - Praditmanutham Branch	20.00	-	As at 31 December 2022, the financial institutions have canceled guarantees for short-term loans and long-term loans by Mr. Kijja Pattamasattayasonthi.	However, the Company shall be able to cancel the guarantee of the major shareholders, upon the Company being registered in the Stock Exchange of Thailand or MAI
			Revolving Loan Credit of Letter of Credit and Trust receipt	10.00	Guarantee the whole amount	-	-		
			Revolving Loan Credit	50.00	Guarantee the whole amount	-	-		
		Thai Thanachart Bank	Credit limit to prevent the underlying credit limit	5.00	Guarantee the whole amount	-	-		
			Revolving Credit Limit	50.00	Guarantee the whole amount	50.00	-		
		Bank of Ayudhaya	Foreign Exchange Trading Limit	50.00	Guarantee the whole amount	-	-		



## The necessity and reasonableness of the related party transactions

The Audit and Risk Management Committee has considered the related party transactions and has an opinion on the details as details in “Summary of related party transactions between individuals and juristic persons who may have conflicts with the Company”

### Measures or procedures for approving related party transactions

The approval process shall be in accordance with the Securities and Exchange Act B.E. 2535 (1992) (including as amended) as well as the regulations, announcements, orders, or requirements of the Capital Market Supervisory Board. Those who may have a conflict of interest or interest in the transaction will not have the right to participate in the approval of such transaction.

- 1) In the case of the related party transactions which are normal trade transactions of the Company or its subsidiary with related persons or individuals who may have conflicts of interest, benefits, or future conflicts of interest following normal trade characteristics and market prices which can be compared with the conditions or prices incurred by the same type of business of the Company conducting with the external parties. The Company’s management shall be able to operate normally under the principles approved by the Board of Directors and prepare a summary report to be reported to the Audit and Risk Management Committee every quarter.
- 2) In case of that there are related transaction parties that are abnormal trade, the Company shall arrange the opinion to the committee by the approval of the Audit and Risk Management Committee to verify the necessity and suitability of such transaction.

In case the Audit and Risk Management Committee does not have the expertise to consider potential inter-related transactions, the Company will consider an independent appraiser, independent specialists, or auditors to give their opinion on such related transaction parties to the committee so that the committee will be used as supporting evidence to make the decision and provide the opinion to the Company’s director or the shareholder case by case to approve the such transaction before entering into the transaction.

In this regard, the Company shall strictly comply with the laws governing securities and exchange and the regulations, announcements, orders, or requirements of the Stock Exchange of Thailand, including compliance with the requirements relating to the disclosure of connected transactions and the acquisition or disposition of assets of the Company or its subsidiaries and strictly in accordance with the accounting standards prescribed by the Association of Accountants.

The Company will disclose the transactions in the notice to the financial statements audited by the Company’s auditors. The Company will disclose such transactions in the Annual Report (Form 56-1 One Report) in accordance with the rules and laws governing securities and exchange. By the way upon considering of approval of such related transaction parties shall comply with the laws governing securities and exchange and regulations, announcements, orders, or requirements of the Stock Exchange of Thailand which those who may have conflicts or interests in related transaction parties between each other shall not have the right to vote on such transactions.

### Approval in Principle regarding related party transactions which are normal trade transactions.

The board of directors approves in principle, in case the Company is required to make related party transactions with the individual that may have a conflict of interest with the Company as follows:

The management determines the conditions in accordance with the normal trading characteristics and market prices which can be compared with the conditions or prices incurred by the same type of business with the Company. Such conditions shall be in accordance with the following principles:

- 1) To comply with the trade agreement in the same manner as the general parties in the same circumstances and with normal trading conditions and reasonably.
- 2) Transaction shall be negotiated for a trade bargain that is free from the influence of having the status of a director, executives, or related persons and take advantage of the Company’s interests.
- 3) It is in accordance with the market price which can be monitored and does not cause unfair transfer of benefits.



## Trends or policies for future transactions

If the Company enters into related transaction parties or connected transactions in the future, it must comply with the Securities and Stock Exchange Act B.E. 2535 (1992) (including as amended) and the regulations, announcements, orders, and requirements of the Capital Market Supervisory Board. This comprises in accordance with the accounting standards established by the Association of Certified Public Accountants and Public Accountants of Thailand and includes compliance with the disclosure obligations of connected transactions and related parties. In addition, this transaction shall not be a transfer or transfer of the Company's interests, but rather a transaction that considers the best interests of the Company and all shareholders.

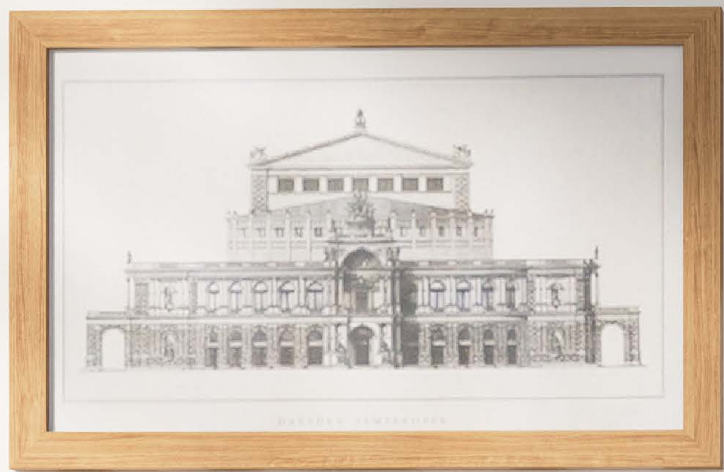
If it is a normal business transaction or a normal business support transaction and is a continuation of the transaction in the future, the Company will establish rules and guidelines for compliance with the general commercial characteristics by referring to reasonable, fair prices, reasonable, verifiable, and presented to the Audit Committee for comment for the Board of Directors to consider and approve the framework for such transactions.

PART 3

# FINANCIAL STATEMENTS

ONE REPORT 2022

CHIC REPUBLIC PUBLIC COMPANY LIMITED







# INDEPENDENT AUDITOR'S REPORT

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To the Shareholders of Chic Republic Public Company Limited

## Opinion

I have audited the accompanying consolidated financial statements of Chic Republic Public Company Limited and its subsidiary (the Group), which comprise the consolidated statement of financial position as at 31 December 2022, the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and have also audited the separate financial statements of Chic Republic Public Company Limited for the same period.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chic Republic Public Company Limited and its subsidiary and of Chic Republic Public Company Limited as at 31 December 2022, their financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

## Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Group in accordance with the Code of Ethics for Professional Accountants including Independence Standards issued by the Federation of Accounting Professions (Code of Ethics for Professional Accountants) that are relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code of Ethics for Professional Accountants. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

## Key Audit Matters

Key audit matters are those matters that, in my professional judgement, were of most significance in my audit of the financial statements of the current period. These matters were addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

I have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report, including in relation to these matters. Accordingly, my audit included the performance of procedures designed to respond to my assessment of the risks of material misstatement of the financial statements. The results of my audit procedures, including the procedures performed to address the matters below, provide the basis for my audit opinion on the accompanying financial statements as a whole.

Key audit matters and how audit procedures respond to each matter are described below.

#### *Recognition of revenue from project sales*

Revenue from project sales that the Group recognises in each period is a significant amount when compared to the total revenue of the Group. Moreover, the Group sells products to large number of projects, each of which has a high value. I have therefore focused on the audit of occurrence of revenue recognition from project sales.

Key audit procedures are as follows:

- Assessed and tested the Group's internal controls with respect to the project sales cycle by making enquiry of responsible executives, gaining an understanding of the controls and selecting representative samples to test the operation of the designed controls.
- On a sampling basis, examine project contracts for sales transactions to evaluate the terms and conditions of the contracts whether the contracts are in line with the Group's revenue recognition policies.
- On a sampling basis, examine supporting documents for actual sales transactions occurring during the year and near the end of the accounting period.
- Perform analytical procedures on disaggregated data to detect possible irregularities in transactions of the project sales throughout the period, particularly for accounting entries made through journal vouchers.

#### **Other Information**

Management is responsible for the other information. The other information comprise the information included in annual report of the Group, but does not include the financial statements and my auditor's report thereon. The annual report of the Group is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.





In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the annual report of the Group, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance for correction of the misstatement.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the Group audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.



I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

I am responsible for the audit resulting in this independent auditor's report.

Kunlapee Piyawannasuth

Certified Public Accountant (Thailand) No. 6137

EY Office Limited

Bangkok: 20 February 2023

# STATEMENT OF FINANCIAL POSITION

## Chic Republic Public Company Limited and its subsidiary

AS at 31 December 2022

		(Unit: Baht)			
	Note	Consolidated financial statements		Separate financial statements	
		2022	2021	2022	2021
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	7	149,121,964	100,974,113	148,232,744	95,918,291
Trade and other receivables	6, 8	134,634,134	146,198,959	145,207,181	157,930,152
Short-term loans to subsidiary	6	-	-	1,500,000	-
Inventories	9	107,851,743	123,075,925	102,552,463	115,289,111
Advance payment for inventories		5,938,036	20,900,724	5,934,754	20,783,974
Other current financial assets	10	2,255,450	10,109,350	2,255,450	10,109,350
Other current assets		3,577,856	2,190,844	3,452,605	2,151,886
<b>Total current assets</b>		<b>403,379,183</b>	<b>403,449,915</b>	<b>409,135,197</b>	<b>402,182,764</b>
<b>Non-current assets</b>					
Restricted bank deposit	11	25,000	25,000	25,000	25,000
Other non-current financial assets	12	200,000	4,200,000	200,000	4,200,000
Investment in subsidiary	13	-	-	158,750	158,750
Long-term loans to subsidiary	6	-	-	29,300,000	31,500,000
Investment properties	14	30,313,624	31,586,422	30,313,624	31,586,422
Building and equipment	15	785,963,612	834,939,491	769,140,131	814,987,078
Right-of-use assets	20.1	446,209,037	525,975,062	427,353,356	502,697,333
Intangible assets	16	6,828,914	7,360,722	6,631,261	7,136,803
Deferred tax assets	25	27,965,798	25,329,793	25,141,658	21,819,045
Other non-current assets		2,530,794	2,796,230	272,884	671,731
<b>Total non-current assets</b>		<b>1,300,036,779</b>	<b>1,432,212,720</b>	<b>1,288,536,664</b>	<b>1,414,782,162</b>
<b>Total assets</b>		<b>1,703,415,962</b>	<b>1,835,662,635</b>	<b>1,697,671,861</b>	<b>1,816,964,926</b>

The accompanying notes are an integral part of the financial statements.



# STATEMENT OF FINANCIAL POSITION (CONTINUED)

## Chic Republic Public Company Limited and its subsidiary

AS at 31 December 2022

(Unit: Baht)					
		Consolidated financial statements		Separate financial statements	
	Note	2022	2021	2022	2021
<b>Liabilities and shareholders' equity</b>					
<b>Current liabilities</b>					
Short-term loans from banks	17	119,500,614	209,103,743	119,500,614	209,103,743
Trade and other payables	18	123,349,740	208,327,605	119,761,470	203,668,868
Current portion of long-term loans	19	62,978,191	90,090,122	62,978,191	90,090,122
Current portion of lease liabilities	20.1	21,862,705	34,753,315	18,576,919	31,192,220
Other current financial liabilities	31	179,563	-	179,563	-
Income tax payable		22,534	361,214	-	314,719
Other current liabilities		7,694,787	6,847,777	7,630,372	6,586,534
<b>Total current liabilities</b>		<b>335,588,134</b>	<b>549,483,776</b>	<b>328,627,129</b>	<b>540,956,206</b>
<b>Non-current liabilities</b>					
Long-term loans, net of current portion	19	139,099,723	229,125,755	139,099,723	229,125,755
Lease liabilities, net of current portion	20.1	370,742,857	430,818,901	351,148,813	407,941,132
Provision for long-term employee benefits	21	17,081,566	17,255,370	17,081,566	17,255,370
Other non-current liabilities		6,981,069	4,440,169	6,981,069	4,440,169
<b>Total non-current liabilities</b>		<b>533,905,215</b>	<b>681,640,195</b>	<b>514,311,171</b>	<b>658,762,426</b>
<b>Total liabilities</b>		<b>869,493,349</b>	<b>1,231,123,971</b>	<b>842,938,300</b>	<b>1,199,718,632</b>

The accompanying notes are an integral part of the financial statements.



# STATEMENT OF FINANCIAL POSITION (CONTINUED)

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

		(Unit: Baht)			
		Consolidated financial statements		Separate financial statements	
	Note	2022	2021	2022	2021
<b>Shareholders' equity</b>					
Share capital					
Registered					
1,360,000,000 ordinary shares of Baht 0.50 each		680,000,000	680,000,000	680,000,000	680,000,000
Issued and fully paid up					
1,360,000,000 ordinary shares of Baht 0.5 each		680,000,000	500,000,000	680,000,000	500,000,000
(31 December 2021: 1,000,000,000 ordinary shares of Baht 0.5 each)					
Share premium	22	133,775,701	-	133,775,701	-
Retained earnings					
Appropriated - statutory reserve	23	18,000,000	16,500,000	18,000,000	16,500,000
Unappropriated		3,814,576	87,588,656	22,957,860	100,746,294
Other components of shareholders' equity		(1,667,664)	450,008	-	-
<b>Total shareholders' equity</b>		<b>833,922,613</b>	<b>604,538,664</b>	<b>854,733,561</b>	<b>617,246,294</b>
<b>Total liabilities and shareholders' equity</b>		<b>1,703,415,962</b>	<b>1,835,662,635</b>	<b>1,697,671,861</b>	<b>1,816,964,926</b>

The accompanying notes are an integral part of the financial statements.



# STATEMENT OF COMPREHENSIVE INCOME

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

(Unit: Baht)					
		Consolidated financial statements		Separate financial statements	
	Note	2022	2021	2022	2021
<b>Profit or loss:</b>					
<b>Revenues</b>					
Sales income		674,024,144	588,670,395	652,346,961	568,766,127
Services income		32,278,292	26,526,363	33,267,176	27,421,410
Revenue from agreement with vendors		54,049,026	49,785,847	53,220,781	48,869,619
Other income		9,709,096	8,886,868	8,179,946	5,069,216
<b>Total revenues</b>		<b>770,060,558</b>	<b>673,869,473</b>	<b>747,014,864</b>	<b>650,126,372</b>
<b>Expenses</b>					
Cost of sales		380,149,154	309,451,400	374,537,048	305,672,391
Cost of services		7,136,701	6,933,142	7,136,701	6,933,142
Selling and distribution expenses		182,092,807	157,735,666	166,799,165	144,701,175
Administrative expenses		146,857,623	139,814,560	141,215,345	134,035,274
<b>Total expenses</b>		<b>716,236,285</b>	<b>613,934,768</b>	<b>689,688,259</b>	<b>591,341,982</b>
<b>Profit before finance cost and income tax expenses</b>		<b>53,824,273</b>	<b>59,934,705</b>	<b>57,326,605</b>	<b>58,784,390</b>
Finance income		434,512	202,494	1,883,497	1,780,791
Finance cost		(33,125,649)	(36,260,073)	(31,876,201)	(34,892,993)
<b>Profit before income tax expenses</b>		<b>21,133,136</b>	<b>23,877,126</b>	<b>27,333,901</b>	<b>25,672,188</b>
Income tax expenses	25	(4,551,388)	(4,597,951)	(4,766,507)	(5,197,652)
<b>Profit for the year</b>		<b>16,581,748</b>	<b>19,279,175</b>	<b>22,567,394</b>	<b>20,474,536</b>
<b>Other comprehensive income:</b>					
<i>Other comprehensive income to be reclassified</i>					
<i>to profit or loss in subsequent periods:</i>					
Exchange differences on translation of					
financial statements in foreign currency - net of income tax		(2,117,672)	(1,439,431)	-	-
Other comprehensive income to be reclassified					
to profit or loss in subsequent periods - net of income tax		(2,117,672)	(1,439,431)	-	-
<i>Other comprehensive income not to be reclassified</i>					
<i>to profit or loss in subsequent periods</i>					
Actuarial gain - net of income tax		1,144,172	-	1,144,172	-
Other comprehensive income not to be reclassified					
to profit or loss in subsequent periods - net of income tax		1,144,172	-	1,144,172	-
<b>Other comprehensive income for the year</b>		<b>(973,500)</b>	<b>(1,439,431)</b>	<b>1,144,172</b>	<b>-</b>
<b>Total comprehensive income for the year</b>		<b>15,608,248</b>	<b>17,839,744</b>	<b>23,711,566</b>	<b>20,474,536</b>

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

					(Unit: Baht)
	Note	Consolidated financial statements		Separate financial statements	
		2022	2021	2022	2021
<b>Profit attributable to</b>					
Equity holders of the Company		16,581,748	19,279,175	22,567,394	20,474,536
<b>Total comprehensive income attributable to</b>					
Equity holders of the Company		15,608,248	17,839,744	23,711,566	20,474,536
<b>Earnings per share</b>	26				
Basic earnings per share		0.014	0.019	0.019	0.020
Weighted average number of ordinary share (Shares)		1,161,753,425	1,000,000,000	1,161,753,425	1,000,000,000

The accompanying notes are an integral part of the financial statements.



# STATEMENT OF CHANGES IN EQUITY

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

						(Unit: Baht)
Consolidated financial statements						
	Issued and fully paid-up share capital	Share premium	Retained earnings		Other components of equity	Total shareholders' equity
			Appropriated -		Other	
			statutory reserve	Unappropriated	comprehensive income	
					Exchange differences on translation of financial statements in foreign currency	
<b>Balance as at 1 January 2021</b>	500,000,000	-	14,750,000	90,059,481	1,889,439	606,698,920
Profit for the year	-	-	-	19,279,175	-	19,279,175
Other comprehensive income for the year	-	-	-	-	(1,439,431)	(1,439,431)
Total comprehensive income for the year	-	-	-	19,279,175	(1,439,431)	17,839,744
Dividend paid (Note 29)	-	-	-	(20,000,000)	-	(20,000,000)
Transferred to statutory reserve (Note 23)	-	-	1,750,000	(1,750,000)	-	-
<b>Balance as at 31 December 2021</b>	<b>500,000,000</b>	<b>-</b>	<b>16,500,000</b>	<b>87,588,656</b>	<b>450,008</b>	<b>604,538,664</b>
<b>Balance as at 1 January 2022</b>	500,000,000	-	16,500,000	87,588,656	450,008	604,538,664
Profit for the year	-	-	-	16,581,748	-	16,581,748
Other comprehensive income for the year	-	-	-	1,144,172	(2,117,672)	(973,500)
Total comprehensive income for the year	-	-	-	17,725,920	(2,117,672)	15,608,248
Increase share capital (Note 22)	180,000,000	133,775,701	-	-	-	313,775,701
Dividend paid (Note 29)	-	-	-	(100,000,000)	-	(100,000,000)
Transferred to statutory reserve (Note 23)	-	-	1,500,000	(1,500,000)	-	-
<b>Balance as at 31 December 2022</b>	<b>680,000,000</b>	<b>133,775,701</b>	<b>18,000,000</b>	<b>3,814,576</b>	<b>(1,667,664)</b>	<b>833,922,613</b>

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

	(Unit: Baht)				
	Separate financial statements				
	Issued and		Retained earnings		Total
	fully paid-up		Appropriated -		shareholders'
	share capital	Share premium	statutory reserve	Unappropriated	equity
Balance as at 1 January 2021	500,000,000	-	14,750,000	102,021,758	616,771,758
Profit for the year	-	-	-	20,474,536	20,474,536
Other comprehensive income for the year	-	-	-	-	-
Total comprehensive income for the year	-	-	-	20,474,536	20,474,536
Dividend paid (Note 29)	-	-	-	(20,000,000)	(20,000,000)
Transferred to statutory reserve (Note 23)	-	-	1,750,000	(1,750,000)	-
Balance as at 31 December 2021	500,000,000	-	16,500,000	100,746,294	617,246,294
Balance as at 1 January 2022	500,000,000	-	16,500,000	100,746,294	617,246,294
Profit for the year	-	-	-	22,567,394	22,567,394
Other comprehensive income for the year	-	-	-	1,144,172	1,144,172
Total comprehensive income for the year	-	-	-	23,711,566	23,711,566
Increase share capital (Note 22)	180,000,000	133,775,701	-	-	313,775,701
Dividend paid (Note 29)	-	-	-	(100,000,000)	(100,000,000)
Transferred to statutory reserve (Note 23)	-	-	1,500,000	(1,500,000)	-
Balance as at 31 December 2022	680,000,000	133,775,701	18,000,000	22,957,860	854,733,561

The accompanying notes are an integral part of the financial statements.





# CASH FLOW STATEMENT

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

	(Unit: Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<b>Cash flows from operating activities</b>				
Profit before tax	21,133,136	23,877,126	27,333,901	25,672,188
Adjustments to reconcile profit before tax to net cash provided by (paid from) operating activities:				
Depreciation and amortisation	97,012,628	103,441,616	88,823,736	95,017,403
Amortisation of deferred front end fee	162,558	277,547	162,558	277,547
Reversal of allowance for expected credit losses	(127,045)	(1,348,351)	(127,045)	(1,348,351)
Reversal of reduction of inventory to net realisable value	(158,672)	(11,424)	(317,475)	(11,424)
Gain on sales of equipment	(5,703)	(15,022)	(5,703)	-
Loss on written off equipment	206,629	125,000	206,629	125,000
Difference from lease modification	4,199,524	2,149,794	4,199,524	2,149,794
Unrealised (gain) loss on exchange	1,197,861	(202,025)	1,197,861	(202,025)
Provision for long-term employee benefits	1,955,011	2,138,918	1,955,011	2,138,918
Interest income	(434,512)	(202,494)	(1,883,497)	(1,780,791)
Interest expenses	32,963,091	35,982,526	31,713,643	34,615,446
Profit from operating activities before changes in operating assets and liabilities	158,104,506	166,213,211	153,259,143	156,653,705
Operating assets (increase) decrease				
Trade and other receivables	10,660,929	(13,651,816)	11,819,075	(17,756,203)
Inventories	15,382,854	(24,735,521)	13,054,123	(24,918,674)
Advance payment for inventories	14,962,688	12,089,488	14,849,220	12,203,388
Other current assets	(1,387,012)	422,237	(1,300,719)	148,738
Other non-current assets	204,843	314,463	398,847	629,292
Operating liabilities increase (decrease)				
Trade and other payables	(83,920,048)	17,151,283	(82,849,581)	15,918,869
Other current liabilities	847,010	(2,940,420)	1,043,838	(2,805,636)
Provision for long-term employee benefits	(698,600)	-	(698,600)	-
Other non-current liabilities	2,540,900	67,632	2,540,900	67,632
Cash flows from operating activities	116,698,070	154,930,557	112,116,246	140,141,111
Cash paid for interest expenses	(32,969,777)	(35,915,104)	(31,720,328)	(34,548,024)
Cash paid for income tax	(7,812,116)	(14,756,716)	(8,689,882)	(14,245,207)
<b>Net cash flows from operating activities</b>	<b>75,916,177</b>	<b>104,258,737</b>	<b>71,706,036</b>	<b>91,347,880</b>

The accompanying notes are an integral part of the financial statements.

# CASH FLOW STATEMENT (CONTINUED)

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

	(Unit: Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<b>Cash flows from investing activities</b>				
Decrease (increase) in other current financial assets	7,853,900	(5,024,110)	7,853,900	(5,024,110)
Decrease in other non-current financial assets	4,000,000	-	4,000,000	-
Increase in short-term loans to subsidiary	-	-	(1,500,000)	-
Decrease in long-term loans to subsidiary	-	-	2,200,000	2,450,000
Cash paid for acquisition of Investment properties	(1,160,560)	-	(1,160,560)	-
Cash paid for acquisition of building and equipment	(7,911,556)	(5,982,242)	(7,870,502)	(5,975,263)
Cash paid for acquisition of intangible assets	(677,250)	(1,921,219)	(677,250)	(1,921,219)
Proceeds from sales of equipment	11,020	184,775	11,020	-
Interest income	495,105	255,072	1,883,497	1,780,791
<b>Net cash flows from (used in) investing activities</b>	<b>2,610,659</b>	<b>(12,487,724)</b>	<b>4,740,105</b>	<b>(8,689,801)</b>
<b>Cash flows from financing activities</b>				
Increase (decrease) in short-term loans from banks	(89,603,129)	21,775,900	(89,603,129)	21,775,900
Cash receipt from long-term loans	20,000,000	30,000,000	20,000,000	30,000,000
Repayment of long-term loans	(137,300,521)	(68,361,403)	(137,300,521)	(68,361,403)
Repayment of lease liabilities	(32,829,570)	(35,344,055)	(31,003,739)	(35,138,510)
Proceeds from increase in share capital	313,775,701	-	313,775,701	-
Dividend paid	(100,000,000)	(20,000,000)	(100,000,000)	(20,000,000)
<b>Net cash flows used in financing activities</b>	<b>(25,957,519)</b>	<b>(71,929,558)</b>	<b>(24,131,688)</b>	<b>(71,724,013)</b>
<b>Decrease in translation adjustments</b>	<b>(4,421,466)</b>	<b>(7,130,125)</b>	<b>-</b>	<b>-</b>
<b>Net increase in cash and cash equivalents</b>	<b>48,147,851</b>	<b>12,711,330</b>	<b>52,314,453</b>	<b>10,934,066</b>
Cash and cash equivalents at beginning of year	100,974,113	88,262,783	95,918,291	84,984,225
<b>Cash and cash equivalents at end of year</b>	<b>149,121,964</b>	<b>100,974,113</b>	<b>148,232,744</b>	<b>95,918,291</b>
<b>Supplemental cash flows information</b>				
<b>Non-cash transaction</b>				
Decrease in acquisition of assets payable	(1,038,489)	(162,512)	(1,038,489)	(162,512)
Decrease in right-of-use assets due to lease modification	(46,176,061)	-	(44,442,858)	-
Decrease in lease liabilities due to lease modification	(41,976,537)	-	(40,243,334)	-
Acquisition of assets under lease liabilities	1,839,453	5,818,000	1,839,453	5,818,000

The accompanying notes are an integral part of the financial statements.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Chic Republic Public Company Limited and its subsidiary

For the year ended 31 December 2022

### 1. General information

Chic Republic Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in the distribution and installation of furniture, house and garden decoration including related services. The registered office of the Company's head office is at No. 90 Soi Yothinpatana, Praditmanutham Road, Klongjan Sub-district, Bangkapi District, Bangkok.

The Stock Exchange of Thailand approved the listing of the ordinary shares of the Company, to be traded from 27 July 2022.

As at 31 December 2022, the Company and its subsidiary have 5 branches in Thailand and 1 branch in Cambodia (The Company only has 5 branches in Thailand).

### 2. Basis of preparation

- 2.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Professions Act B.E. 2547 and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

#### 2.2 Basis of consolidation

- a) The consolidated financial statements include the financial statements of Chic Republic Public Company Limited ("the Company") and the following subsidiary company:

Company's name	Nature of business	Country of incorporation	Percentage of shareholding	
			2022	2021
			(%)	(%)
Chic Republic Co., Ltd.	Distribution and installation of furniture, house and garden decoration including related services	Cambodia	100	100

- b) The Company is deemed to have control over an investee or subsidiary if it has rights, or is exposed, to variable returns from its involvement with the investee, and it has the ability to direct the activities that affect the amount of its returns.
- c) Subsidiary is fully consolidated, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.
- d) The financial statements of the subsidiary are prepared using the same significant accounting policies as the Company.
- e) The assets and liabilities in the financial statements of overseas subsidiary company are translated to Baht using the exchange rate prevailing on the end of reporting period, and revenues and expenses translated using monthly average exchange rates. The resulting differences are shown under the caption of "Exchange differences on translation of financial statements in foreign currency" in the statements of changes in shareholders' equity.
- f) Material balances and transactions between the Company and its subsidiary company have been eliminated from the consolidated financial statements.

2.3 The separate financial statements present investment in subsidiary under the cost method.

### **3. New financial reporting standards**

#### **3.1 Financial reporting standards that became effective in the current period**

During the year, the Company and its subsidiary has adopted the revised financial reporting standards and interpretations which are effective for fiscal years beginning on or after 1 January 2022. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards.

The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiary's financial statements.

#### **3.2 Financial reporting standards that will become effective for fiscal years beginning on or after 1 January 2023**

The Federation of Accounting Professions issued a number of revised financial reporting standards, which are effective for fiscal years beginning on or after 1 January 2023. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards

The management of the Company and its subsidiary believes that adoption of these amendments will not have any significant impact on the Company and its subsidiary's financial statements.



## **4. Significant accounting policies**

### **4.1 Revenue and expense recognition**

#### *Sales of goods*

Revenue from sale of goods is recognised at the point in time when control of the asset is transferred to the customer, generally upon delivery of the goods. Revenue is measured at the amount of the consideration received or receivable, excluding value added tax, of goods supplied after deducting returns, discounts, allowances and price promotions to customers.

#### *Rendering of services*

Service revenue is recognised over time when services have been rendered taking into account the stage of completion.

#### *Revenue from agreement with vendors*

The Company and its subsidiary have agreements with vendors as normal business practice, for volume-related allowances, and sale promotion campaign and marketing allowances. Revenue from agreement with vendors are recognised when all obligations are met and can be measured reliably based on the terms of the agreement.

#### *Interest income*

Interest income is calculated using the effective interest method and recognised on an accrual basis. The effective interest rate is applied to the gross carrying amount of a financial asset, unless the financial assets subsequently become credit-impaired when it is applied to the net carrying amount of the financial asset (net of the expected credit loss allowance).

#### *Finance cost*

Interest expense from financial liabilities at amortised cost is calculated using the effective interest method and recognised on an accrual basis.

### **4.2 Cash and cash equivalents**

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

### **4.3 Inventories**

Finished goods are valued at the lower of cost (under the weighted average method) and net realisable value.

The ownership of consignment inventories will be transferred to the Company and its subsidiary when all obligations are met and can be measured reliably based on the terms of the agreement.



#### 4.4 Investment in subsidiary

Investment in subsidiary is accounted for in the separate financial statements using the cost method.

#### 4.5 Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and allowance for loss on impairment (if any).

Depreciation of investment properties is calculated by reference to their costs on the straight-line basis over estimated useful lives of 5, 20, 22, 25, 26 and 30 years. Depreciation of the investment properties is included in determining income.

On disposal of investment properties, the difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the year when the asset is derecognised.

#### 4.6 Building and equipment/Depreciation

Buildings and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any).

Depreciation of building and equipment is calculated by reference to their costs on the straight-line basis over the following estimated useful lives:

Land improvement	20 years
Building	Not over land rental agreement (5, 22, 25, 26 and 30 years)
Building improvement	Not over land or sales area rental agreement (20, 22, 25, 26 and 30 years)
Decoration	4, 5, 20 and 25 years
Furniture, fixture and office equipment	3 and 5 years
Tooling	5 years
Vehicle	4 and 5 years

Depreciation is included in determining income.

No depreciation is provided on construction in progress.

An item of building and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset is included in profit or loss when the asset is derecognised.



## 4.7 Intangible assets

Intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses (if any).

Intangible assets with finite lives are amortised on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method of such intangible assets are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

Intangible assets are computer software with finite useful lives are 3, 5 and 10 years.

## 4.8 Leases

At inception of contract, the Company and its subsidiary assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

### **The Company and its subsidiary as a lessee**

The Company and its subsidiary applied a single recognition and measurement approach for all leases. At the commencement date of the lease (i.e. the date the underlying asset is available for use), the Company and its subsidiary recognise right-of-use assets representing the right to use underlying assets and lease liabilities based on lease payments.

### ***Right-of-use assets***

Right-of-use assets are measured at cost, less accumulated depreciation, any accumulated impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities initially recognised, initial direct costs incurred, and lease payments made at or before the commencement date of the lease less any lease incentives received.

Depreciation of right-of-use assets are calculated by reference to their costs or the revalued amount, on the straight-line basis over the shorter of their estimated useful lives and the lease term.

Land improvement	Not over land or sales area rental agreement (3, 8, 12, 17, 22, 25, 30 and 38 years)
Building and building improvement	6 years
Furniture, fixture and office equipment	5 years
Vehicle	5 years

If ownership of the leased asset is transferred to the Company and its subsidiary at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

### ***Lease liabilities***

Lease liabilities are measured at the present value of the lease payments to be made over the lease term. The lease payments include fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be payable under residual value guarantees. Moreover, the lease payments include the exercise price of a purchase option reasonably certain to be exercised by the Company and its subsidiary and payments of penalties for terminating the lease, if the lease term reflects the Company and its subsidiary exercising an option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses in the period in which the event or condition that triggers the payment occurs.

The Company and its subsidiary discounted the present value of the lease payments by the interest rate implicit in the lease or the Company and its subsidiary's incremental borrowing rate. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a change in the lease term, a change in the lease payments or a change in the assessment of an option to purchase the underlying asset.

### ***Short-term leases and leases of low-value assets***

A lease that has a lease term less than or equal to 12 months from commencement date or a lease of low-value assets is recognised as expenses on a straight-line basis over the lease term.

### **The Company as a lessor**

A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership of an underlying asset to a lessee. Lease receivables from operating leases is recognised as income in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in obtaining an operating lease are added to the carrying amount of the underlying assets and recognised as an expense over the lease term on the same basis as the lease income.

## **4.9 Related party transactions**

Related parties comprise individuals or enterprises that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company.

They also include associates, and individuals or enterprises which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors, and officers with authority in the planning and direction of the Company's operations.



#### 4.10 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of reporting period.

Gains and losses on exchange are included in determining income.

#### 4.11 Impairment of non-financial assets

At the end of each reporting period, the Company and its subsidiary perform impairment reviews in respect of the building and equipment, right-of-use assets, investment properties and other intangible assets whenever events or changes in circumstances indicate that an asset may be impaired. An impairment loss is recognised when the recoverable amount of an asset, which is the higher of the asset's fair value less costs to sell and its value in use, is less than the carrying amount.

An impairment loss is recognised in profit or loss.

In the assessment of asset impairment, if there is any indication that previously recognised impairment losses may no longer exist or may have decreased, the Company and its subsidiary estimate the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The increased carrying amount of the asset attributable to a reversal of an impairment loss shall not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss unless the asset is carried at a revalued amount, in which case the reversal, which exceeds the carrying amount that would have been determined, is treated as a revaluation increase.

#### 4.12 Employee benefits

##### ***Short-term employee benefits***

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

##### ***Post-employment benefits***

##### ***Defined contribution plans***

The Company and its employees have joined a provident fund. The fund is monthly contributed by employees and by the Company. The fund's assets are held in a separate trust fund and the Company's contributions are recognised as expenses when incurred.

#### *Defined benefit plans*

The Company and its subsidiary have obligations in respect of the severance payments it must make to employees upon retirement under labor law. The Company treats these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from post-employment benefits are recognised immediately in other comprehensive income.

#### **4.13 Provisions**

Provisions are recognised when the Company and its subsidiary have a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### **4.14 Income tax**

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

##### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

##### **Deferred tax**

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiary recognise deferred tax liabilities for all taxable temporary differences while its recognises deferred tax assets for all deductible temporary differences to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences can be utilised.

At each reporting date, the Company and its subsidiary review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiary record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.





#### 4.15 Financial instruments

The Company and its subsidiary initially measure financial assets at its fair value plus, in the case of financial assets that are not measured at fair value through profit or loss, transaction costs. However, trade receivables, that do not contain a significant financing component, are measured at the transaction price as disclosed in the accounting policy relating to revenue recognition.

##### **Classification and measurement of financial assets**

Financial assets are classified, at initial recognition, as to be subsequently measured at amortised cost, fair value through other comprehensive income (“FVOCI”), or fair value through profit or loss (“FVTPL”). The classification of financial assets at initial recognition is driven by the Company and its subsidiary’s business model for managing the financial assets and the contractual cash flows characteristics of the financial assets.

##### ***Financial assets at amortised cost***

The Company and its subsidiary measure financial assets at amortised cost if the financial asset is held in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest rate (“EIR”) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

##### ***Financial assets at FVTPL***

Financial assets measured at FVTPL are carried in the statement of financial position at fair value with net changes in fair value recognised in profit or loss.

##### **Classification and measurement of financial liabilities**

Except for derivative liabilities, at initial recognition the Company and its subsidiary’s financial liabilities are recognised at fair value net of transaction costs and classified as liabilities to be subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process. In determining amortised cost, the Company and its subsidiary take into account any fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in profit or loss.

## **Derecognition of financial instruments**

A financial asset is primarily derecognised when the rights to receive cash flows from the asset have expired or have been transferred and either the Company and its subsidiary have transferred substantially all the risks and rewards of the asset, or the Company and its subsidiary have neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in profit or loss.

## **Impairment of financial assets**

The Company and its subsidiary recognise an allowance for expected credit losses ("ECLs") for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company and its subsidiary expect to receive, discounted at an approximation of the original effective interest rate.

For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure (a lifetime ECL).

The Company and its subsidiary consider a significant increase in credit risk to have occurred when contractual payments are more than 30 days past due and considers a financial asset as credit impaired or default when contractual payments are 90 days past due. However, in certain cases, the Company and its subsidiary may also consider a financial asset to have a significant increase in credit risk and to be in default using other internal or external information, such as credit rating of issuers.

For trade receivables, the Company and its subsidiary apply a simplified approach in calculating ECLs. Therefore, the Company and its subsidiary do not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date.

ECLs are calculated based on its historical credit loss experience and adjusted for forward-looking factors specific to the debtors and the economic environment.

A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.



## Offsetting of financial instruments

Financial assets and financial liabilities are offset, and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### 4.16 Derivatives

The Company uses derivatives, such as forward currency contracts to hedge its foreign currency risks respectively.

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. The subsequent changes are recognised in profit or loss. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Derivatives are presented as non-current assets or non-current liabilities if the remaining maturity of the instrument is more than 12 months and it is not due to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

### 4.17 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between buyer and seller (market participants) at the measurement date. The Company and its subsidiary apply a quoted market price in an active market to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards. Except in case of no active market of an identical asset or liability or when a quoted market price is not available, the Company and its subsidiary measure fair value using valuation technique that are appropriate in the circumstances and maximises the use of relevant observable inputs related to assets and liabilities that are required to be measured at fair value.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy into three levels based on categorise of input to be used in fair value measurement as follows:

- Level 1 - Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 - Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 - Use of unobservable inputs such as estimates of future cash flows

At the end of each reporting period, the Company and its subsidiary determine whether transfers have occurred between levels within the fair value hierarchy for assets and liabilities held at the end of the reporting period that are measured at fair value on a recurring basis.

## 5. Significant accounting judgements and estimates

The preparation of financial statements in conformity with financial reporting standards at times requires management to make subjective judgements and estimates regarding matters that are inherently uncertain. These judgements and estimates affect reported amounts and disclosures; and actual results could differ from these estimates. Significant judgements and estimates are as follows:

### **Leases**

#### *Determining the lease term with extension and termination options*

In determining the lease term, the management is required to exercise judgement in assessing whether the Company and its subsidiary are reasonably certain to exercise the option to extend or terminate the lease considering all relevant facts and circumstances that create an economic incentive for the Company and its subsidiary to exercise either the extension or termination option.

#### *Estimating the incremental borrowing rate*

The Company and its subsidiary cannot readily determine the interest rate implicit in the lease, therefore, the management is required to exercise judgement in estimating its incremental borrowing rate to discount lease liabilities. The incremental borrowing rate is the rate of interest that the Company and its subsidiary would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment.

### **Allowance for expected credit losses of trade receivables**

In determining an allowance for expected credit losses of trade receivables, the management needs to make judgement and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the forecast economic condition for groupings of various customer segments with similar credit risks. The Company and its subsidiary historical credit loss experience and forecast economic conditions may also not be representative of whether a customer will actually default in the future.

### **Building and equipment/Depreciation**

In determining depreciation of building and equipment, the management is required to make estimates of the useful lives and residual values of building and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review building and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgements regarding forecast of future revenues and expenses relating to the assets subject to the review.



## Deferred tax assets

Deferred tax assets are recognised for deductible temporary differences to the extent that it is probable that taxable profit will be available against which the temporary differences and losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimate future taxable profits.

## Post-employment benefits under defined benefit plans

The obligation under the defined benefit plan is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

## 6. Related party transactions

During the years, the Company and its subsidiary had significant business transactions with related persons. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company, its subsidiary and those related persons.

					(Unit: Thousand Baht)
	Consolidated financial statements		Separate financial statements		Pricing policy
	2022	2021	2022	2021	
<u>Transactions with subsidiary</u>					
Sales income	-	-	5,870	7,228	Cost plus margin
Management income	-	-	1,044	956	As specified in contract
Interest income	-	-	1,516	1,637	As specified in contract
<u>Transactions with related companies</u>					
Sales income	48,703	-	48,703	-	Cost plus margin
<u>Transactions with managements and directors</u>					
Sales income	135	78	135	78	Selling price net of discount as specified in the Company's policy



As at 31 December 2022 and 2021, the balances of the accounts between the Company, the subsidiary and the management are as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<u>Trade receivables - related parties (Note 8)</u>				
Subsidiary	-	-	10,738	11,930
Related companies	4,211	-	4,211	-
	<u>4,211</u>	<u>-</u>	<u>14,949</u>	<u>11,930</u>
<u>Accrued income - related parties (Note 8)</u>				
Related companies	16,302	-	16,302	-
	<u>16,302</u>	<u>-</u>	<u>16,302</u>	<u>-</u>

#### Loans to subsidiary

As at 31 December 2022 and 2021, the balance of loans between the Company and its subsidiary and the movement are as follows:

(Unit: Thousand Baht)					
Loans to	Interest rate (% per annum)	Separate financial statements			
		Balance as at	Increase	Decrease	Balance as at
		31 December 2021	during the year	during the year	31 December 2022
Chic Republic Co., Ltd.					
- Short-term	4.00	-	1,500	-	1,500
- Long-term	5.00	31,500	-	(2,200)	29,300

#### Directors and management's benefits

During the years ended 31 December 2022 and 2021, the Company and its subsidiary had employee benefit expenses payable to their directors and management as below.

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Short-term employee benefits	21,127	20,008	21,127	20,008
Post-employment benefits	542	542	542	542
Total	<u>21,669</u>	<u>20,550</u>	<u>21,699</u>	<u>20,550</u>

#### Guarantee obligations

As at 31 December 2022, financial institutions have canceled the guarantee by the Company's director for loans of the Company (2021: As discussed in Note 17 and 19, loans of the Company have been guaranteed by the Company's director. These loans have no guarantee fee charged).

**7. Cash and cash equivalents**

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Cash	173	166	143	126
Bank deposits - saving account	147,989	100,473	147,130	95,457
Bank deposits - current account	960	335	960	335
Total	149,122	100,974	148,233	95,918

As at 31 December 2022, bank deposits in saving accounts of the Company and its subsidiary carried interests between 0.15 - 0.55 percent per annum (2021: between 0.05 - 0.40 percent per annum).

**8. Trade and other receivables**

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<u>Trade receivables - related parties</u>				
Aged on the basis of due dates				
Not yet due	265	-	643	3,448
Past due				
Up to 3 months	3,946	-	4,084	1,564
3 - 6 months	-	-	-	1,133
6 - 12 months	-	-	4,388	2,505
Over 12 months	-	-	5,834	3,280
Total trade receivables - related parties	4,211	-	14,949	11,930
<u>Trade receivables - unrelated parties</u>				
Aged on the basis of due dates				
Not yet due	22,439	26,312	22,428	26,274
Past due				
Up to 3 months	8,781	11,848	8,781	11,848
3 - 6 months	385	1,525	385	1,525
6 - 12 months	30	360	30	360
Over 12 months	672	335	672	335
Total	32,307	40,380	32,296	40,342
Less: Allowance for expected credit losses	(803)	(930)	(803)	(930)
Total trade receivables - unrelated parties, net	31,504	39,450	31,493	39,412
Total trade receivables - net	35,715	39,450	46,442	51,342

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<u>Other receivables</u>				
Retention receivables	36,546	32,141	36,546	32,141
Prepaid expenses	3,050	3,648	2,896	3,487
Accrued income	42,918	70,433	42,918	70,433
Accrued income - related parties	16,302	-	16,302	-
Other receivables	103	527	103	527
Total other receivables	98,919	106,749	98,765	106,588
Trade and other receivables - net	134,634	146,199	145,207	157,930

As at 31 December 2022 and 2021, the Company has accrued income from projects which have not been invoiced by delivering period are as follows.

	(Unit: Thousand Baht)	
	Consolidated/Separate financial statements	
	2022	2021
Have been delivered		
Up to 3 months	20,496	39,040
3 - 6 months	20,326	20,198
6 - 12 months	18,398	11,195
Total	59,220	70,433

Set out below is the movement in the allowance for expected credit losses of trade and other receivables.

	(Unit: Thousand Baht)	
	Consolidated/Separate financial statements	
As at 1 January 2022		930
Reversal of provision for expected credit losses		(127)
As at 31 December 2022		803



## 9. Inventories

(Unit: Thousand Baht)						
Consolidated financial statements						
	Cost		Reduce cost to net realisable value		Inventories - net	
	2022	2021	2022	2021	2022	2021
Finished goods	169,820	186,027	(10,625)	(11,191)	159,195	174,836
Goods in transit	1,355	4,065	-	-	1,355	4,065
Total	171,175	190,092	(10,625)	(11,191)	160,550	178,901
Less: Consignment inventories	(52,698)	(55,825)	-	-	(52,698)	(55,825)
Inventories - net	118,477	134,267	(10,625)	(11,191)	107,852	123,076

(Unit: Thousand Baht)						
Separate financial statements						
	Cost		Reduce cost to net realisable value		Inventories - net	
	2022	2021	2022	2021	2022	2021
Finished goods	164,361	178,240	(10,466)	(11,191)	153,895	167,049
Goods in transit	1,355	4,065	-	-	1,355	4,065
Total	165,716	182,305	(10,466)	(11,191)	155,250	171,114
Less: Consignment Inventories	(52,698)	(55,825)	-	-	(52,698)	(55,825)
Inventories - net	113,018	126,480	(10,466)	(11,191)	102,552	115,289

During the current year, the Company recorded reversed write-down of cost of inventories by Baht 0.57 million (2021: Baht 0.01 million) and reduced the amount of inventories recognised as expenses during the year.

## 10. Other current financial assets

As at 31 December 2022, other current financial assets were consist of:

- 6-month fixed deposit at bank totaling Baht 55,450, carrying the interest at rates of 0.30% to 1.00% (2021: totaling Baht 10.04 million, carrying the interest at rates of 0.25% and 0.60% per annum). These financial assets are debt instruments at amortised cost.
- 3-year Government Saving Bank bond totaling Baht 2.2 million, carrying the interest at rates of 0.33% per annum, was due in January 2023. These financial assets are debt instruments at amortised cost.
- Foreign currency forward contracts. As discussed in Note 31.

## 11. Restricted bank deposit

As at 31 December 2022 and 2021, the Company has pledged saving account as collateral to comply with Ministerial Regulations of direct sales and direct marketing with Office of the Consumer Protection Board.

## 12. Other non-current financial assets

	Interest rate		(Unit: Thousand Baht)	
	(% per annum)		Consolidated/ Separate financial statements	
	2022	2021	2022	2021
Government Saving Bank bond - 3 years	-	0.33 - 0.40	-	4,000
Bank deposits - fixed account 36 months	0.65	0.20	200	200
Total			200	4,200

As at 31 December 2022, the Company classified 3-year Government Saving Bank bond as other current financial assets due to these bond was due in January 2023.

## 13. Investment in subsidiary

Investment in subsidiary presented in the separate financial statements as detailed below:

Company's name	Paid-up capital		Shareholding percentage		Cost		(Unit: Thousand Baht) Dividend received during the years	
	2022	2021	2022	2021	2022	2021	2022	2021
			(%)	(%)				
Chic Republic Co., Ltd.	20,000,000	20,000,000	100	100	159	159	-	-
	Cambodian Riel	Cambodian Riel						
Total					159	159	-	-

## 14. Investment properties

The net book value of rental space as at 31 December 2022 and 2021 are presented below.

	(Unit: Thousand Baht) Consolidated/Separate financial statements
<b>As at 31 December 2022</b>	
Cost	48,189
Less: Accumulated depreciation	(17,875)
Net book value	30,314
<b>As at 31 December 2021</b>	
Cost	47,028
Less: Accumulated depreciation	(15,442)
Net book value	31,586





A reconciliation of the net book value of investment properties for the years 2022 and 2021 are presented below.

	(Unit: Thousand Baht)	
	Consolidated/ Separate financial statements	
	2022	2021
Net book value at the beginning of year	31,586	34,353
Addition	1,161	-
Depreciation	(2,433)	(2,767)
Net book value at the end of year	30,314	31,586

The fair value of the investment properties as at 31 December 2022 and 2021 stated below:

	(Unit: Million Baht)	
	Consolidated/ Separate financial statements	
	2022	2021
Rental space	185.49	145.51

The fair value of the above investment properties has been determined based on valuation performed by the management. The fair value of the rental space has been determined using the income approach. Key assumptions used in the valuation include yield rate and long-term growth rental rates that specified in the rental agreements.

The Company has pledged investment properties amounting to approximately Baht 26.60 million (2021: Baht 27.61 million) as collateral against credit facilities received from banks.

## 15. Building and equipment

	Consolidated financial statements								(Unit: Thousand Baht)	
	Land improvement	Building	Building improvement	Decoration	Furniture, fixture and office equipment	Tooling	Vehicle	Construction in progress	Total	
<b>Cost</b>										
As at 1 January 2021	7,814	800,891	170,369	240,847	27,141	9,994	5,194	4,353	1,266,603	
Addition	-	-	-	28	838	369	-	4,584	5,819	
Disposal	-	-	-	-	-	-	(325)	-	(325)	
Write-off	-	-	-	-	-	-	-	(125)	(125)	
Transfer from right-of-use assets	-	-	-	-	-	-	3,940	-	3,940	
Transfer-in (out)	-	-	-	7,098	130	-	-	(7,228)	-	
Translation adjustment	-	-	1,378	1,619	77	177	10	-	3,261	
As at 31 December 2021	7,814	800,891	171,747	249,592	28,186	10,540	8,819	1,584	1,279,173	
Addition	-	-	443	23	1,321	1,013	-	4,073	6,873	
Disposal	-	-	-	-	(888)	(44)	-	-	(932)	
Write-off	-	-	-	(3,346)	-	-	-	-	(3,346)	
Translation adjustment	-	-	475	560	26	61	-	-	1,122	
As at 31 December 2022	7,814	800,891	172,665	246,829	28,645	11,570	8,819	5,657	1,282,890	



Consolidated financial statements										(Unit: Thousand Baht)
	Land improvement	Building	Building improvement	Decoration	Furniture, fixture and office equipment	Tooling	Vehicle	Construction in progress	Total	
<b>Accumulated depreciation</b>										
As at 1 January 2021	3,137	195,422	30,575	113,492	24,453	7,773	5,017	-	379,869	
Depreciation for the year	391	31,172	7,369	18,275	1,471	952	14	-	59,644	
Accumulated depreciation on disposal	-	-	-	-	-	-	(155)	-	(155)	
Transfer from right-of-use assets	-	-	-	-	-	-	3,940	-	3,940	
Translation adjustment	-	-	368	432	47	86	3	-	936	
As at 31 December 2021	3,528	226,594	38,312	132,199	25,971	8,811	8,819	-	444,234	
Depreciation for the year	391	31,172	7,535	15,139	1,324	853	-	-	56,414	
Accumulated depreciation on disposal	-	-	-	-	(886)	(42)	-	-	(928)	
Accumulated depreciation on write-off	-	-	-	(3,139)	-	-	-	-	(3,139)	
Translation adjustment	-	-	135	160	19	31	-	-	345	
As at 31 December 2022	3,919	257,766	45,982	144,359	26,428	9,653	8,819	-	496,926	
<b>Net book value</b>										
As at 31 December 2021	4,286	574,297	133,435	117,393	2,215	1,729	-	1,584	834,939	
As at 31 December 2022	3,895	543,125	126,683	102,470	2,217	1,917	-	5,657	785,964	
<b>Depreciation for the year</b>										
2021 (Baht 58 million included in selling and distribution expenses, and the remaining balance in administrative expenses)										59,644
2022 (Baht 54 million included in selling and distribution expenses, and the remaining balance in administrative expenses)										56,414

Separate financial statements										(Unit: Thousand Baht)
Cost	Land improvement	Building	Building improvement	Decoration	Furniture, fixture and office equipment	Tooling	Vehicle	Construction in progress	Total	
As at 1 January 2021	7,814	800,891	158,092	226,423	26,465	8,412	4,879	4,353	1,237,329	
Addition	-	-	-	29	835	365	-	4,584	5,813	
Disposal	-	-	-	-	-	-	-	(125)	(125)	
Transfer from right-of-use assets	-	-	-	-	-	-	3,940	-	3,940	
Transfer-in (out)	-	-	-	7,098	130	-	-	(7,228)	-	
As at 31 December 2021	7,814	800,891	158,092	233,550	27,430	8,777	8,819	1,584	1,246,957	
Addition	-	-	443	23	1,282	1,011	-	4,073	6,832	
Disposal	-	-	-	-	(888)	(44)	-	-	(932)	
Write-off	-	-	-	(3,346)	-	-	-	-	(3,346)	
As at 31 December 2022	7,814	800,891	158,535	230,227	27,824	9,744	8,819	5,657	1,249,511	



Separate financial statements										(Unit: Thousand Baht)
	Land improvement	Building	Building improvement	Decoration	Furniture, fixture and office equipment	Tooling	Vehicle	Construction in progress	Total	
<b>Accumulated depreciation</b>										
As at 1 January 2021	3,137	195,422	27,586	109,980	24,066	7,076	4,879	-	372,146	
Depreciation for the year	391	31,172	5,884	16,530	1,299	608	-	-	55,884	
Transfer from right-of-use assets	-	-	-	-	-	-	3,940	-	3,940	
As at 31 December 2021	3,528	226,594	33,470	126,510	25,365	7,684	8,819	-	431,970	
Depreciation for the year	391	31,172	5,932	13,256	1,237	480	-	-	52,468	
Accumulated depreciation on disposal	-	-	-	-	(886)	(42)	-	-	(928)	
Accumulated depreciation on write-off	-	-	-	(3,139)	-	-	-	-	(3,139)	
As at 31 December 2022	3,919	257,766	39,402	136,627	25,716	8,122	8,819	-	480,371	
<b>Net book value</b>										
As at 31 December 2021	4,286	574,297	124,622	107,040	2,065	1,093	-	1,584	814,987	
As at 31 December 2022	3,895	543,125	119,133	93,600	2,108	1,622	-	5,657	769,140	
<b>Depreciation for the year</b>										
2021 (Baht 55 million included in selling and distribution expenses, and the remaining balance in administrative expenses)									55,884	
2022 (Baht 51 million included in selling and distribution expenses, and the remaining balance in administrative expenses)									52,468	



The Company has pledged building and building improvement amounting to approximately Baht 621.52 million (2021: Baht 663.79 million) as collateral against credit facilities received from banks.

As at 31 December 2022, certain items of building and equipment were fully depreciated but are still in use. The gross carrying amount before deducting accumulated depreciation of those assets amounted to approximately Baht 103.19 million (2021: Baht 93.11 million) (the Company only: Baht 102.80 million (2021: Baht 89.11 million)).

## 16. Intangible assets

The net book value of computer software as at 31 December 2022 and 2021 is presented below.

	(Unit: Thousand Baht)	
	Consolidated financial statements	Separate financial statements
<b>Cost</b>		
As at 1 January 2021	17,797	17,500
Addition	1,921	1,921
Translation adjustment	32	-
As at 31 December 2021	19,750	19,421
Addition	677	677
Translation adjustment	11	-
As at 31 December 2022	20,438	20,098
<b>Accumulated amortisation</b>		
As at 1 January 2021	11,320	11,254
Amortisation for the year	1,062	1,030
Translation adjustment	7	-
As at 31 December 2021	12,389	12,284
Amortisation for the year	1,218	1,183
Translation adjustment	2	-
As at 31 December 2022	13,609	13,467
<b>Net book value</b>		
As at 31 December 2021	7,361	7,137
As at 31 December 2022	6,829	6,631

**17. Short-term loans from banks**

	(Unit: Thousand Baht)			
	Interest rate (% per annum)		Consolidated/ Separate financial statements	
	2022	2021	2022	2021
Promissory notes	2.00 - 3.40	2.00 - 3.75	99,000	189,000
Trust Receipt	3.10	2.25	20,501	20,104
Total			119,501	209,104

Some of loans are secured by the mortgage of leasehold land, building and construction thereon, and guaranteed by the Company's director. However, as at 31 December 2022, financial institutions have canceled the guarantee of the Company's short-term loans by the Company's director.

As at 31 December 2022, the short-term credit facilities of the Company which have not been drawn down amounted to Baht 285.77 million (2021: Baht 165.45 million).

**18. Trade and other payables**

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Trade payables	45,014	64,698	44,532	63,649
Other payables	16,720	23,164	13,958	20,413
Advances received from customers	37,682	79,058	37,369	78,245
Retention payables	7,049	9,872	7,049	9,872
Accrued expenses	15,948	30,978	15,920	30,934
Others	937	558	933	556
Total trade and other payables	123,350	208,328	119,761	203,669

## 19. Long-term loans

(Unit: Thousand Baht)					
Loan	Credit limit (Million Baht)	Interest rate (%)	Repayment schedule	Consolidated/ Separate financial statements	
				2022	2021
1	210.00	MLR - 2.10 and MLR - 1.90	Monthly installments of principal start from January 2018 and completely settlement within 36 months. Monthly installment of Baht 5,800,000 (On 21 May 2019, the Company has amended the repayment schedule from 36 months to 60 months, the 1st to 16th month, monthly installment of Baht 5,800,000, the 17th to 28th month, monthly installment of Baht 1,450,000, and the 29th to 59th month, monthly installment of Baht 2,900,000)	-	46,400
2	149.40	MLR - 2.875	Monthly installments of principal start from December 2020 and completely settlement within 60 months. Monthly installment of Baht 3,300,000 (On 18 June 2021, the Company has amended the repayment schedule from June 2021 to November 2021, monthly installment of Baht 1,000,000, from December 2021 to April 2022, monthly installment of Baht 2,000,000. Then monthly installment will be the same as main agreement) *	112,303	141,748
3	100.00	MLR - 2.025	Monthly installments of principal start from October 2019 and completely settlement within 84 months, the 1st to 24th month, monthly installment of Baht 1,000,000, the 25th to 84th month, monthly installment of Baht 1,750,000 **	70,703	90,729
4	2.50	MLR - 2.525	Monthly installments of principal start from October 2019 and completely settlement within 36 months. Monthly installment of Baht 76,000	-	600
5	30.00	2.00	Monthly installments of principal start from January 2021 and completely settlement within 24 months. Monthly installment of Baht 1,660,000 and the 24th month installment is Baht 1,780,000	-	10,080



(Unit: Thousand Baht)					
				Consolidated/ Separate financial statements	
Loan	Credit limit (Million Baht)	Interest rate (%)	Repayment schedule	2022	2021
6	30.00	2.00 - 3.90	Monthly installments of principal start from April 2022 and completely settlement within 60 months. Monthly installment of Baht 556,000 and the 60th month installment is Baht 532,000	-	30,000
7	20.00	3.95	Quarterly installments of principal start from July 2022 and completely settlement in January 2028. Quarterly installment of Baht 250,000 – Baht 1,500,000 as stipulated in the Agreement	19,250	-
Total				202,256	319,557
Less: Deferred front end fee				(178)	(341)
Long-term loans, net of deferred front end fee				202,078	319,216
Less: Current portion				(62,978)	(90,090)
Long-term loans, net of current portion				139,100	229,126

\* Regarding the Coronavirus disease 2019 Pandemic, on 22 May 2020, the Company received a waiver of deferred principal repayment from December 2020 to April 2021 without payment default.

\*\* Regarding the Coronavirus disease 2019 Pandemic, on 22 May 2020, the Company received a waiver of deferred principal repayment from May 2020 to April 2021 without payment default.

The loans are secured by the mortgage of leasehold land, building and construction thereon, and guaranteed by the Company's director. However, as at 31 December 2022, financial institutions have canceled the guarantee by the Company's director.

The loan agreements contain several covenants which, among other things, require the Company to maintain debt-to-equity ratio and debt service coverage ratio at the rate prescribed in the agreements.

As at 31 December 2022 and 2021, there is no long-term credit facility of the Company which have not yet been drawn down.

## 20. Leases

### 20.1 The Company and its subsidiary as a lessee

#### a) Right-of-use assets

Movement of right-of-use assets for the years ended 31 December 2022 and 2021 are summarised below:

(Unit: Thousand Baht)					
	Consolidated financial statements				
	Land improvement	Building and building improvement	Furniture, fixture and office equipment	Vehicles	Total
1 January 2021	486,901	64,252	621	3,840	555,614
Additional	-	-	-	5,818	5,818
Depreciation for the year	(22,278)	(14,061)	(621)	(3,557)	(40,517)
Increase from lease modification	1,719	-	-	-	1,719
Translation adjustment	-	3,341	-	-	3,341
31 December 2021	466,342	53,532	-	6,101	525,975
Additional	-	-	-	1,839	1,839
Depreciation for the year	(20,758)	(13,639)	-	(2,552)	(36,949)
Decrease from lease modification	(44,443)	(1,733)	-	-	(46,176)
Translation adjustment	-	1,520	-	-	1,520
31 December 2022	401,141	39,680	-	5,388	446,209

(Unit: Thousand Baht)					
	Separate financial statements				
	Land improvement	Building and building improvement	Furniture, fixture and office equipment	Vehicles	Total
1 January 2021	486,901	39,684	621	3,840	531,046
Additional	-	-	-	5,818	5,818
Depreciation for the year	(22,278)	(9,430)	(621)	(3,557)	(35,886)
Increase from lease modification	1,719	-	-	-	1,719
31 December 2021	466,342	30,254	-	6,101	502,697
Additional	-	-	-	1,839	1,839
Depreciation for the year	(20,758)	(9,430)	-	(2,552)	(32,740)
Decrease from lease modification	(44,443)	-	-	-	(44,443)
31 December 2022	401,141	20,824	-	5,388	427,353





The Company has pledged right-of-use assets amounting to approximately Baht 281.83 million (2021: Baht 296.10 million) as collateral against credit facilities received from banks as discussed in Notes 17 and 19.

The land lease agreements contain conditions about agreement renewal whereby the Company has a right to be the first to select whether to purchase or continue to lease the land after the expiration of the agreements and upon the termination of the land lease agreements, the Company will transfer building on the leased land to the lessee or remove building from such land. Some of land lease agreements stipulated the Company to remove the building from the land at the end of the lease term. The management did not record the assets retirement obligation as the management had reviewed that the Company will not incur additional costs of removing the building.

#### b) Lease liabilities

	(Unit: Thousand Baht)			
	2022		2021	
	Consolidated financial statements	Separate financial statements	Consolidated financial statements	Separate financial statements
Lease payments	596,288	570,351	710,513	679,823
Less: Deferred interest expenses	(203,682)	(200,625)	(244,941)	(240,690)
Total	392,606	369,726	465,572	439,133
Less: Portion due within one year	(21,863)	(18,577)	(34,753)	(31,192)
Lease liabilities - net of current portion	370,743	351,149	430,819	407,941

#### c) Expenses relating to leases that are recognised in profit or loss

	(Unit: Thousand Baht)			
	For the year ended 31 December 2022		For the year ended 31 December 2021	
	Consolidated financial statements	Separate financial statements	Consolidated financial statements	Separate financial statements
Depreciation expense of right-of-use assets	36,949	32,740	40,517	35,886
Interest expense on lease liabilities	16,585	15,392	17,999	16,632
Expense relating to short-term leases	1,540	1,443	1,399	1,312
Expense relating to variable lease payments	14,628	11,838	13,943	12,218

The Company and its subsidiary have lease contracts for office building space that contains variable payments based on sales. The lease term is 9 years.

#### d) Others

The Company and its subsidiary had total cash outflows for leases for the year ended 31 December 2022 of Baht 65.42 million (2021: Baht 68.69 million), including the cash outflow related to short-term lease, leases of low-value assets and variable lease payments that do not depend on an index or a rate.

### 20.2 The Company as a lessor

The Company has entered into operating leases for its investment property portfolio consisting of rental space of the lease terms are between 1 - 20 years as discussed in Note 14.

The Company has future minimum rentals receivable under non-cancellable operating leases as at 31 December 2022 and 2021 as follows:

	(Unit: Thousand Baht)	
	Consolidated/ Separate financial statements	
	2022	2021
Within 1 year	15,377	7,596
Over 1 year and up to 5 years	28,573	322
Total	43,950	7,918

During the year 2022, the Company has sub-lease income amounting to Baht 19.41 million (2021: Baht 11.47 million).

### 21. Provision for long-term employee benefits

Provision for long-term employee benefits, which represents compensation payable to employees after they retire, was as follows:

	(Unit: Thousand Baht)	
	Consolidated/ Separate financial statements	
	2022	2021
<b>Provision for long-term employee benefits</b>		
<b>at beginning of year</b>	17,255	15,116
Included in profit or loss:		
Current service cost	1,830	2,033
Interest cost	125	106
Included in other comprehensive income:		
Actuarial gain arising from		
Financial assumptions changes	(584)	-
Experience adjustments	(846)	-
Payment for benefit	(699)	-
<b>Provision for long-term employee benefits at end of year</b>	<b>17,081</b>	<b>17,255</b>



Line items in profit or loss under which long-term employee benefit expenses are recognised are as follows:

	(Unit: Thousand Baht)	
	Consolidated/ Separate financial statements	
	2022	2021
Selling and distribution expenses	639	721
Administrative expenses	1,316	1,418
Total expenses recognised in profit or loss	1,955	2,139

The Company expects to pay Baht 9.80 million of long-term employee benefits during the next year (2021: Baht 0.30 million).

As at 31 December 2022, the weighted average duration of the liabilities for long-term employee benefit is 8 years (2021: 10 years).

Significant actuarial assumptions are summarised below:

	(Unit: % per annum)	
	Consolidated/ Separate financial statements	
	2022	2021
Discount rate	2.63	1.50
Salary increase rate	6.0	6.0
Turnover rate	4 - 46	4 - 46

The result of sensitivity analysis for significant assumptions that affect the present value of the long-term employee benefit obligation as at 31 December 2022 and 2021 are summarised below:

	Consolidated / Separate financial statements			
	2022			
	Sensitivity analysis	Employee benefit	Sensitivity analysis	Employee benefit
	increase	increase (decrease)	decrease	increase (decrease)
	(% per annum)	(Unit: Thousand Baht)	(% per annum)	(Unit: Thousand Baht)
Discount rate	1	(521)	1	593
Salary increase rate	1	567	1	(510)
Turnover rate	20	(760)	20	969

	Consolidated / Separate financial statements			
	2021			
	Sensitivity analysis increase	Employee benefit increase (decrease)	Sensitivity analysis decrease	Employee benefit increase (decrease)
	(% per annum)	(Unit: Thousand Baht)	(% per annum)	(Unit: Thousand Baht)
Discount rate	1	(689)	1	784
Salary increase rate	1	905	1	(805)
Turnover rate	20	(1,297)	20	1,717

## 22. Share capital

During 18 - 21 July 2022, the Company sold through an initial public offering amounting to 360 million shares at Baht 0.90 each, totaling Baht 324.00 million with share premium, net of initial public offering expenses, of Baht 133.78 million. The Company was registered the increase of paid up share capital with the Ministry of Commerce on 21 July 2022.

## 23. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside a statutory reserve at least 5 percent of its net profit after deducting accumulated deficit brought forward (if any), until the reserve reaches 10 percent of the registered capital. The statutory reserve is not available for dividend distribution.

## 24. Expenses by nature

Significant expenses classified by nature are as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Changes in inventories	396,928	308,508	393,214	306,923
Salaries and wages and other employee benefits	97,402	92,327	94,254	89,180
Depreciation and amortisation	97,013	103,442	88,824	95,017
Rental expenses from lease agreements	16,178	15,134	11,838	12,218
Facilities expenses	27,735	24,258	26,544	22,781

**25. Income tax**

Income tax expenses for the years ended 31 December 2022 and 2021 are made up as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<b>Current income tax:</b>				
Current income tax charge	8,675	9,262	8,376	8,704
<b>Deferred tax:</b>				
Relating to origination and reversal of temporary differences	(4,124)	(4,664)	(3,609)	(3,506)
<b>Income tax expense reported in profit or loss</b>	<b>4,551</b>	<b>4,598</b>	<b>4,767</b>	<b>5,198</b>

The amounts of income tax relating to each component of other comprehensive income for the years ended 31 December 2022 and 2021 are as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Deferred tax on exchange differences from translating foreign currency financial statements	(529)	(360)	-	-
Deferred tax on actuarial gains and losses	286	-	286	-
	(243)	(360)	286	-

The reconciliation between accounting profit and income tax expense is shown below.

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Accounting profit before tax	21,133	23,877	27,334	25,672
Applicable tax rate	20%	20%	20%	20%
Accounting profit before tax multiplied by income tax rate	4,227	4,775	5,468	5,134
Income tax expense which calculated from revenue (1%)	300	302	-	-
Effects of additional expenses deduction allowed and non-deductible expenses	24	(479)	(701)	64
<b>Income tax expense reported in profit or loss</b>	<b>4,551</b>	<b>4,598</b>	<b>4,767</b>	<b>5,198</b>



The components of deferred tax assets and deferred tax liabilities are as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
<b>Deferred tax assets</b>				
Allowance for expected credit losses	161	186	161	186
Allowance for diminution in value of inventories	2,125	2,238	2,093	2,238
Provision for long-term employee benefits	3,416	3,451	3,416	3,451
Leases	20,720	18,000	19,744	16,547
Unused tax loss	2,961	2,386	-	-
Others	301	1,090	123	26
<b>Total</b>	<b>29,684</b>	<b>27,351</b>	<b>25,537</b>	<b>22,448</b>
<b>Deferred tax liabilities</b>				
Accumulated depreciation				
- building and equipment	1,210	1,392	-	-
Leases	304	561	304	561
Others	204	68	91	68
<b>Total</b>	<b>1,718</b>	<b>2,021</b>	<b>395</b>	<b>629</b>
<b>Deferred tax assets - net</b>	<b>27,966</b>	<b>25,330</b>	<b>25,142</b>	<b>21,819</b>

As at 31 December 2022, the subsidiary has the unused tax losses amounting to Baht 15.09 million (2021: Baht 12.03 million) will expire by 2026 (2021: by 2025).

## 26. Earnings per share

Basic earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year.

## 27. Segment information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance. The chief operating decision maker has been identified as director.



The Company and its subsidiary are principally engaged in the distribution and installation of furniture, house and garden decoration including related services.

Revenue from external customers is based on locations of the customers.

	(Unit: Thousand Baht)	
	Consolidated financial statements	
	2022	2021
Revenue from external customers		
Thailand	740,100	641,942
Cambodia	29,961	31,927
Total	770,061	673,869
Non-current assets (other than financial instruments and deferred tax assets)		
Thailand	1,233,711	1,357,079
Cambodia	38,135	45,579
Total	1,271,846	1,402,658

For the year 2022, the Company and its subsidiary have two major customers with revenue of 10 percent or more of an entity's revenues, arising from sales by project distribution and installation of furniture (2021: the Company and its subsidiary have no major customer with revenue of 10 percent or more of an entity's revenues).

## 28. Provident fund

The Company and its employees have joined a provident fund in accordance with the Provident Fund Act B.E. 2530. Both employees and the Company contribute to the fund monthly at the rate of 3 percent of basic salary. The fund, which is managed by fund manager of provident fund, will be paid to employees upon termination in accordance with the fund rules. The contributions for the year 2022 amounting to approximately Baht 0.68 million were recognised as expenses (2021: Baht 0.74 million).

## 29. Dividends

Dividends	Approved by	Total dividends (Thousand Baht)	Dividend per share (Baht per share)
Final dividend from 2021 operations and 2020 operations	Annual General Shareholders' Meeting on 18 April 2022	20,000	0.02
Interim dividend	Board of Directors Meeting on 27 June 2022	80,000	0.08
Total for 2022		100,000	
Final dividend from 2020 operations	Annual General Shareholders' Meeting on 7 April 2021	20,000	0.02
Total for 2021		20,000	

### 30. Commitments and contingent liabilities

#### 30.1 Capital commitments

As at 31 December 2022, the Company had capital commitments of approximately Baht 35.85 million (2021: Baht 0.05 million), relating to the construction of building and building improvement.

#### 30.2 Service commitments

The Company and its subsidiary have entered into service agreements. The terms of the agreements are 9 years.

As at 31 December 2022 and 2021, the Company and its subsidiaries have future minimum payments required under these non-cancellable service contracts were as follows.

	(Unit: Million Baht)			
	Consolidated financial statements		Separate financial statements	
	2022	2021	2022	2021
Payable:				
In up to 1 year	3.24	3.17	1.24	1.24
In over 1 year and up to 5 years	10.18	11.33	1.50	2.74
In over 5 years	-	1.73	-	-
	<u>13.42</u>	<u>16.23</u>	<u>2.74</u>	<u>3.98</u>

#### 30.3 Guaranty of brand sublicensing commitment

The Company entered into a trademark license agreement with a vendor, the licensee for the right to use the ASHLEY FURNITURE HOMESTORE Brand. This agreement grants the Company the right to sell products under the "ASHLEY" brand names as stipulated in the agreement without any payments for trademark license fee. The agreement is effective for a period of 3 years and will be renewed for further periods of 2 years. The agreement requires major shareholders of the Company to guaranty the performance of the terms and conditions of the agreement.

#### 30.4 Guarantees

As at 31 December 2022, there were outstanding bank guarantees of approximately Baht 81.13 million (2021: Baht 127.89 million) issued by banks on behalf of the Company in respect of certain performance bonds as required in the normal course of business. These included letters of guarantee amounting to Baht 73.12 million (2021: Baht 119.88 million) to guarantee contractual performance with customers and Baht 8.01 million (2021: Baht 8.01 million) to guarantee electricity use.



### 31. Fair value hierarchy

As at 31 December 2022 and 2021, the Company and its subsidiary had the assets and liabilities that were disclosed at fair value using different levels of inputs as follows:

(Unit: Million Baht)				
Consolidated / Separate financial statements				
As at 31 December 2022				
Level 1	Level 2	Level 3	Total	
Financial liabilities measured at the fair value				
Foreign currency forward contracts	-	0.18	-	0.18

	(Unit: Million Baht)			
	Consolidated / Separate financial statements			
	As at 31 December 2021			
	Level 1	Level 2	Level 3	Total
<b>Financial assets measured at the fair value</b>				
Foreign currency forward contracts	-	0.07	-	0.07

During the current year, there were no transfers within the fair value hierarchy.

The Company uses foreign exchange forward contracts to manage some of its transaction exposures. The contracts are entered into for periods consistent with foreign currency exposure of the underlying transactions, generally from 6 to 12 months. These derivatives are valued at FVTPL.

### 32. Financial instruments

#### 32.1 Financial risk management objectives and policies

The Company and its subsidiary's financial instruments comprise cash and cash equivalents, trade and other receivables, other current financial assets, restricted bank deposit, other non-current financial assets, short-term loans from banks, trade and other payables, long-term loans and lease liabilities. The financial risks associated with these financial instruments and how they are managed is described below.

##### Credit risk

The Company and its subsidiary are exposed to credit risk primarily with respect to trade and other receivables and deposits with banks. The maximum exposure to credit risk is limited to the carrying amounts as stated in the statement of financial position.

### **Trade and other receivables**

The Company and its subsidiary manage the risk by adopting appropriate credit control policies and procedures and therefore does not expect to incur material financial losses. Outstanding trade and other receivables are regularly monitored.

An impairment analysis is performed at each reporting date to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar credit risks. The Company and its subsidiary classify customer segments by customer type and rating. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

### **Cash deposits**

The Company and its subsidiary manage the credit risk from balances with banks by making investments only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company and its subsidiary's Board of Directors on an annual basis, and may be updated throughout the year subject to approval of the Company and its subsidiary's Executive Committee. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

The credit risk on debt instruments and derivatives is limited because the counterparties are banks with high credit-ratings assigned by international credit-ratings agencies.

### **Market risk**

There are 2 types of market risk comprising currency risk and interest rate risk.

#### **Foreign currency risk**

The Company's exposure to foreign currency risk arises mainly from trading transactions that are denominated in foreign currencies. The Company seeks to reduce this risk by entering into forward exchange contracts when it considers appropriate. Generally, the forward contracts mature within one year.

As at 31 December 2022 and 2021, the balances of financial assets and financial liabilities denominated in foreign currencies are summarized below.

Foreign currency	Financial assets		Financial liabilities		Average exchange rate	
	2022	2021	2022	2021	2022	2021
(Baht per 1 foreign currency unit)						
US dollar	312,236.02	358,841.92	3,791.73	32,363.73	34.545	33.383





The following tables demonstrate the sensitivity of the Group's profit before tax and equity to a reasonably possible change in US dollar exchange rates, with all other variables held constant. The impact on the Group's profit before tax and equity is due to changes in the fair value of monetary assets and liabilities including non-designated foreign currency derivatives as at 31 December 2022 and 2021.

Currency	Increase/decrease (%)	Effect on profit before tax (Thousand Baht)	
		2022	2021
US dollar	+1	107	109
	-1	(107)	(109)

This information is not a forecast or prediction of future market condition and should be used with care.

### Interest rate risk

The Company and its subsidiary's exposure to interest rate risk relates primarily to its cash at banks, other current financial assets, restricted bank deposits, other non-current financial assets, short-term loans from banks, long-term loans, and lease liabilities. Most of the Company and its subsidiary's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate.

As at 31 December 2022 and 2021, significant financial assets and liabilities classified by type of interest rate are summarized in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

	(Unit: Million Baht)						
	Consolidated financial statements						
	2022						
	Fixed interest rates			Floating interest rate	Non- interest bearing	Total	Effective interest rate
	Within 1 year	1 to 5 years	Over 5 years				
	(% per annum)						
Financial assets							
Cash and cash equivalent	-	-	-	147.99	1.13	149.12	0.15 - 0.55
Trade and other receivables	-	-	-	-	134.63	134.63	-
Other current financial assets	2.26	-	-	-	-	2.26	0.30 - 1.00
Restricted bank deposit	0.03	-	-	-	-	0.03	0.33
Other non-current financial assets	-	0.20	-	-	-	0.20	0.65
Financial liabilities							
Short-term loans from banks	-	-	-	119.50	-	119.50	2.00 - 3.40
Trade and other payables	-	-	-	-	123.35	123.35	-
Other current financial liabilities	-	-	-	-	0.18	0.18	-
Long-term loans from banks	-	-	-	202.08	-	202.08	3.95 - 5.00
Lease liabilities	21.86	69.35	301.40	-	-	392.61	3.00 - 10.25

(Unit: Million Baht)

(Unit: Million Baht)

Consolidated financial statements							
2021							
Fixed interest rates			Floating interest rate	Non- interest bearing	Total	Effective interest rate	
Within 1 year	1 to 5 years	Over 5 years					
(% per annum)							
<b>Financial assets</b>							
Cash and cash equivalent	-	-	-	100.47	0.50	100.97	0.05 - 0.40
Trade and other receivables	-	-	-	-	146.20	146.20	-
Other current financial assets	10.04	-	-	-	0.07	10.11	0.25, 0.60
Restricted bank deposit	0.03	-	-	-	-	0.03	0.13
Other non-current financial assets	-	4.20	-	-	-	4.20	0.20 - 0.40
<b>Financial liabilities</b>							
Short-term loans from banks	209.10	-	-	-	-	209.10	2.00 - 3.75
Trade and other payables	-	-	-	-	208.33	208.33	-
Long-term loans from banks	-	-	-	319.22	-	319.22	2.00 - 4.60
Lease liabilities	34.75	82.36	348.46	-	-	465.57	3.00 - 10.25

(Unit: Million Baht)

(Unit: Million Baht)

Separate financial statements											
2022											
Fixed interest rates			Floating interest rate	Non- interest bearing	Total	Effective interest rate  (% per annum)					
Within 1 year	1 to 5 years	Over 5 years									
<b>Financial assets</b>											
Cash and cash equivalent	-	-	-	147.13	1.10	148.23	0.15 - 0.55				
Trade and other receivables	-	-	-	-	145.21	145.21	-				
Short-term loans to subsidiary	1.50	-	-	-	-	1.50	4.00				
Other current financial assets	2.26	-	-	-	-	2.26	0.30 - 1.00				
Restricted bank deposit	0.03	-	-	-	-	0.03	0.33				
Other non-current financial assets	-	0.20	-	-	-	0.20	0.65				
Long-term loans to subsidiary	3.00	26.30	-	-	-	29.30	5.00				
<b>Financial liabilities</b>											
Short-term loans from banks	-	-	-	119.50	-	119.50	2.00 - 3.40				
Trade and other payables	-	-	-	-	119.76	119.76	-				
Other current financial liabilities	-	-	-	-	0.18	0.18	-				
Long-term loans from banks	-	-	-	202.08	-	202.08	3.95 - 5.00				
Lease liabilities	18.58	49.75	301.40	-	-	369.73	3.00 - 10.25				

The following table demonstrates the sensitivity of the Company and its subsidiary's profit before tax to a reasonably possible change in interest rates on that portion of affected as at 31 December 2022 and 2021.

The above analysis has been prepared assuming that the amounts of the floating rate loans from and all other variables remain constant over one year. Moreover, the floating legs of these loans from is assumed to not yet have set interest rates. As a result, a change in interest rates affects interest receivable/payable for the full 12-month period of the sensitivity calculation. This information is not a forecast or prediction of future market conditions and should be used with care.

## Liquidity risk

The Company and its subsidiary monitor the risk of a shortage of liquidity through the use of bank overdrafts, bank loans and lease contracts. Approximately 29% of the Company and its subsidiary's debt will mature in less than one year at 31 December 2022 (2021: 34%) (the Company only: 29%, (2021: 34%)) based on the carrying value of borrowings reflected in the financial statements. The Company and its subsidiary's have assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. The Company and its subsidiary's have access to a sufficient variety of sources of funding.

The table below summarises the maturity profile of the Company and its subsidiary's non-derivative financial liabilities and derivative financial instruments as at 31 December 2022 and 2021 based on contractual undiscounted cash flows:

	(Unit: Thousand Baht)				
	Consolidated financial statements				
	2022				
	On demand	Less than 1 year	1 to 5 years	More than 5 years	Total
<b>Non-derivatives</b>					
Short-term loans from banks	-	123,301	-	-	123,301
Trade and other payables	-	123,350	-	-	123,350
Lease liabilities	-	21,863	69,347	301,396	392,606
Long-term loans	-	65,808	145,226	-	211,034
<b>Total non-derivatives</b>	-	334,322	214,573	301,396	850,291

	(Unit: Thousand Baht)				
	Consolidated financial statements				
	2021				
	On demand	Less than 1 year	1 to 5 years	More than 5 years	Total
<b>Non-derivatives</b>					
Short-term loans from banks	-	214,876	-	-	214,876
Trade and other payables	-	208,328	-	-	208,328
Lease liabilities	-	34,753	82,361	348,458	465,572
Long-term loans	-	93,237	237,950	-	331,187
<b>Total non-derivatives</b>	-	551,194	320,311	348,458	1,219,963



(Unit: Thousand Baht)					
	Separate financial statements				
	2022				
	On demand	Less than 1 year	1 to 5 years	More than 5 years	Total
<b>Non-derivatives</b>					
Short-term loans from banks	-	123,301	-	-	123,301
Trade and other payables	-	119,761	-	-	119,761
Lease liabilities	-	18,577	49,753	301,396	369,726
Long-term loans	-	65,808	145,226	-	211,034
<b>Total non-derivatives</b>	-	327,447	194,979	301,396	823,822

(Unit: Thousand Baht)					
	Separate financial statements				
	2021				
	On demand	Less than 1 year	1 to 5 years	More than 5 years	Total
<b>Non-derivatives</b>					
Short-term loans from banks	-	214,876	-	-	214,876
Trade and other payables	-	203,669	-	-	203,669
Lease liabilities	-	31,192	63,820	344,121	439,133
Long-term loans	-	93,237	237,950	-	331,187
<b>Total non-derivatives</b>	-	542,974	301,770	344,121	1,188,865

### 32.2 Fair values of financial instruments

Since the majority of the Company and its subsidiary's financial instruments are short-term in nature or carrying interest at rates close to the market interest rates, their fair value is not expected to be materially different from the amounts presented in the statement of financial position.

### 33. Capital management

The primary objective of the Company and its subsidiary's capital management is to ensure that they have appropriate capital structure in order to support its business and maximise shareholder value. As at 31 December 2022, the Company and its subsidiary's debt-to-equity ratio was 1.04:1 (2021: 2.04:1) and the Company only was 0.99:1 (2021: 1.94:1).



#### **34. Events after the reporting period**

On 20 February 2023, the Board of Directors Meeting No. 1/2566 passed a resolution to propose to the Annual General Meeting of the Company's shareholders to approve a dividend payment from the 2022 operations of Baht 3.4 million, or Baht 0.0025 per share. Such dividend will be paid and recorded after it is approved by the Annual General Meeting of the Company's shareholders on 17 April 2023.

#### **35. Approval of financial statements**

These consolidated financial statements were authorised for issue by the Company's Board of Directors on 20 February 2023.



# ATTACHMENT

ONE REPORT 2022

CHIC REPUBLIC PUBLIC COMPANY LIMITED

# ATTACHMENT 1

## DETAILS OF DIRECTORS, EXECUTIVES, CONTROLLING PERSONS, THE PERSON ASSIGNED TO TAKE THE HIGHEST RESPONSIBILITY IN ACCOUNTING AND FINANCE, THE PERSON ASSIGNED TO TAKE DIRECT RESPONSIBILITY FOR ACCOUNTING SUPERVISION AND COMPANY SECRETARY

Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years		
					Period	Position	Type of business
<b>1. Dr. Palboon Sareewiwatthana</b> Appointment date: <ul style="list-style-type: none"> <li>the Chairman of the Board of Directors on 29 July 2016</li> <li>the Member of Nomination and Remuneration Director Committee on 15 August 2017</li> <li>Independent Director on 29 July 2016</li> </ul>	68	<ul style="list-style-type: none"> <li>Doctoral Degree in Finance, University of Mississippi, U.S.A.</li> <li>Master of Business Administration (Honor), National Institute of Development Administration (NIDA)</li> <li>Bachelor Degree of Engineering, Chulalongkorn University</li> <li>Training program - Director Certification Program Class 12/2544</li> <li>Training program - Management Committee Program Class 33/2557</li> <li>Corporate Government for Capital Market Intermediaries Class 5/2558</li> </ul>	None	None	2019 - Present	Chairman / Independent director	Biodegradable Packaging Environment Public Company Limited
					2016 - Present	Chairman / Member of Nomination and Remuneration Director Committee / Independent director	Chic Republic Public Company Limited
					2014 - Present	Chairman / Independent director	BT Wealth Industry Public Company Limited
					2012 - Present	Chairman	UAC Global Public Company Limited
					2012 - Present	Chairman	Union Auction Public Company Limited
					2005 - Present	Arbitrator	The Securities and Exchange Commission, Thailand
					1988 - Present	Director	BRCS Company Limited
					1984 - Present	Assoc. Prof. Level 9 Faculty of Business Administration	National Institute of Development Administration (NIDA)
					2013 - 2018	Chairman	Thai Packaging Industry Company Limited
					2002 - 2015	Chairman of the Audit Committee / Independent Director	Maybank Kimeng Securities (Thailand) Public Company Limited
							Carton Box Packaging Manufacturer Brokerage and advisory services Financial and underwriting



Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years			
					Period	Position	Company Name	Type of business
<b>2. Mr. Kijja Pattamasattayasonthi</b> Appointment date: • Director on 26 May 2009 • Executive Director on 7 April 2016 • Chief Executive Officer and Managing Director on 28 March 2016 • Acting Deputy Managing Director on 13 May 2019 • Acting chief of Product Operations and Project Sales on 15 August 2017 • Acting chief of Retail Store Operations on 1 July 2020	65	<ul style="list-style-type: none"> <li>• Master Degree – Business Administration, Thammasat University</li> <li>• Master Degree – Faculty of Engineering, University of Texas</li> <li>• Bachelor Degree – Engineering, Chulalongkorn University</li> <li>• Training program – Director Certification Program Class 193/2557</li> <li>• Training program – Senior Executive Officer, Capital Market Academy Class 24/2560</li> </ul>	554,619,980 shares (40.78%)	Spouse of Ms. Kamoltip Parksuan	2009 - Present	Chairman of the Executive Committee / Director /	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2018 - Present 2013 - 2015	Chief Executive Officer Director Independent Director	CHIC Republic Co., Ltd. Big C Supercenter Public Company Limited	Retail of furniture in Cambodia Retail business of consumer goods
<b>3. Ms. Kamoltip Parksuan</b> Appointment date: • Director on 31 March 2010 • Member of Nomination and Remuneration on 15 August 2017 • Executive Director on 7 April 2016	65	<ul style="list-style-type: none"> <li>• Master Degree – Public Administration (Health Care Administration), Long Island University</li> <li>• Bachelor Degree – Dentistry, Chiang Mai University</li> <li>• Training Program – Director Accreditation Program Class 131/2559</li> </ul>	195,076,000 shares (14.34%)	Spouse of Mr. Kijja Pattamasattayasonthi	2010 – Present	Executive Director / Member of Nomination and Remuneration / Director / Deputy Managing Director	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding

Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years		
					Period	Position	Company Name Type of business
<b>4. Mr. Sarawut Charuchinda</b> Appointment date: • Chairman of Audit and Risk Management Committee on 28 March 2016 • Independent Director on 28 March 2016	65	<ul style="list-style-type: none"> <li>MBA, Finance, University of Mississippi</li> <li>Bachelor Degree – Accounting (2<sup>nd</sup> Honor), Chulalongkorn University</li> <li>Training Program – Director Certification Program Class 31/2546</li> <li>Training Program – Advance Audit Committee Program Class 19/2558</li> </ul>	None	None	2016 – Present	Chairman of Audit and Risk Management Committee / Independent Director	Chic Republic Public Company Limited Selling furniture, home decor, decorative items and mattress and bedding
					2019 – Present	Chairman of Risk Management Committee	BT Wealth Industry Public Company Limited Steel fabrication business for project construction in various heavy industries, such as, mining, natural gas and petroleum, and power, in both domestic and international sites
					2016 – Present	Chairman of Audit Committee / Member of Nomination and Remuneration / Independent Director	AssetWise Public Company Limited Real Estate Developer
					2018 - Present	Chairman of the Board / Member of Risk Management Committee	Union Auction Public Company Limited Providing auction services for auctions
					2018 - Present	Executive Director	Thailand Packaging Industry Company Limited Carton Box Packaging Manufacturer
					2013 – 2018	Chairman of Audit Committee / Independent Director	Union Auction Public Company Limited Providing auction services for auctions
					2012 – 2017	Member of Audit Committee / Independent Director	Kiatnakin Bank Public Company Limited Financial Institution
					2012 – 2017	Deputy Managing Director	Erawan Law Office Co., Ltd. Legal Service
<b>5. Rom Hiranpruk</b> Appointment date: • Member of Audit and Risk Management Committee on 28 March 2016 • Member of Nomination and Remuneration on 15 August 2017	68	<ul style="list-style-type: none"> <li>Ph.D. in Computer Science, University of Kansas</li> <li>Master Degree in Computer Science, University of Kansas</li> <li>Bachelor Degree in Statistics, Macquarie University</li> <li>Training Program – Director Certification Program Class 172/2556</li> <li>Training Program – Senior Executive Officer, Capital Market Academy Class 1/2550</li> <li>Training Program – Advance Audit Committee Program Class 14/2557</li> </ul>	1,000,000 shares (0.07%)	None	2011 – 2016	Managing Director	Chic Republic Public Company Limited Selling furniture, home decor, decorative items and mattress and bedding
					2016 – Present	Member of Audit and Risk Management Committee / Member of Nomination and Remuneration / Independent Director	Financial Institution
					2018 – Present	Member of Audit Committee / Independent Director / Chairman of Risk Management Committee	OpenCARE Foundation Foundation
					2017 – Present	Chairman of Executive Committee	The Office of Knowledge Management and Development Government Agency in Thailand
					2015 -2018	Independent Director	TSFC Securities Public Company Limited Securities Finance Corporation
					2010 – 2020	Independent Director	





Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years			
					Period	Position	Company Name	Type of business
<b>5. Rom Hiranpruk (continued)</b>		<ul style="list-style-type: none"> <li>• Training Program - Risk Management Committee Program Class 1/2556</li> <li>• Training Program - Financial Institutions Governance Program Class 6/2566</li> <li>• Training Program – Corporate Governance for Capital Market Intermediaries Class 2/2558</li> </ul>			2008 – 2020	Director / Management	Capital Market Academy (Public Organisation)	Conducting business for the public interest
					2012 – 2018	Qualified Directors	Bank of Thailand	Government agencies
					2015 – 2017	Qualified Directors	Industrial Promotion Office	Government agencies
					2014 – 2017	Qualified Directors	National Software (Public Organization)	
							Television and Telecommunications in the public interest	Government agencies
<b>6. Ms. Kusaya Leerahawong</b>	65	<ul style="list-style-type: none"> <li>• Ph.D. in Finance, Southern Queensland University</li> <li>• Master Degree in Finance, National Institute of Development Administration (NIDA)</li> <li>• Bachelor of Science, Mahidol University</li> <li>• Training Program - Director Certification Program Class 92/2550</li> <li>• Training Program - Director Accreditation Program Class 54/2549</li> <li>• Training Program – Audit Committee program Class 27/2552</li> <li>• Training Program – Role of the Compensation Committee Class 13/2554</li> </ul>	3,000,000 shares (0.22%)	None	2016 - Present	Chairman of Nomination and Remuneration / Member of Audit and Risk Management Committee /	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
• Chairman of Nomination and Remuneration on 15 August 2017					2008 - Present	Independent Director	Thammasart University and others	University
• Member of Audit and Risk					2017 - 2018	Lecturer	Lanta Company Limited	Food and Beverage Business
• Management Committee on 30 June 2016					2017 - 2018	Director	Pena Café Co., Ltd.	Food and Beverage Business
• Independent Director on 30 June 2016					2014 - 2016	Member of Audit Committee / Independent Director	Thanakorn Co., Ltd.	Engage in public transportation and environmental business
					2007 - 2020	Advisor	CEL Engineers Ltd.	Engineering consultant and construction management
					2006 - 2014	Chairman of Audit Committee / Independent Director	Yuasa Battery (Thailand) Public Company Limited	Manufacturer of car and motorcycle batteries

Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years		
					Period	Position	Type of business
<b>7. Ms. Piyunuch Nakayodhin</b> Appointment date: • Director on 5 April 2019 • Executive on 12 July 2016 • Deputy Managing Director on 25 February 2019 • Chief Financial Officer on 1 March 2016 • Acting Chief Human Resource and Administration Officer on 1 April 2022	53	<ul style="list-style-type: none"> <li>Bachelor's Degree in Accounting, Rajamangala University of Technology (Thailand)</li> <li>Certified Public Accountant</li> <li>Training Program – Director Accredited Program Class 165/2562</li> <li>Training Program – Strategic CFO in Capital Markets Program Class 5/2560</li> </ul>	350,000 shares (0.03%)	None	2016 - Present	Director / Executive / Deputy Managing Director / Chief Finance Officer	Selling furniture, home decor, decorative items and mattress and bedding
					2013 - 2015	Partner	Audit Firm
					2008 - 2013	Director	Audit Firm
							AST Master Co., Ltd. PricewaterhouseCoopers ABAS Limited
<b>8. Mr. Sernsak Palasipmongkol</b> Appointment date: • Chief of Information Technology on 22 October 2020	49	<ul style="list-style-type: none"> <li>Master Degree in Management, Krirk University</li> <li>Bachelor Degree in Computer Science, Pranakorn Rajabhat University</li> </ul>	100,000 shares (0.01%)	None	2022 - Present	Chief of Information Technology	Selling furniture, home decor, decorative items and mattress and bedding
					2018 - 2019	Technology Information Manager	Wholesale solid fuel business
					2008 - 2018	Technology Information Manager	Trading business for power plant construction Solar Energy and Construction Business
<b>9. Mr. Chayut Chantasorn</b> Appointment date: • Chief of Logistic and Warehouse on 25 February 2019	51	<ul style="list-style-type: none"> <li>Bachelor Degree - Political Science, Ramkhamhaeng University</li> </ul>	50,000 shares (0.004%)	None	2019 - Present	Chief of Warehouse and Logistic	Selling furniture, home decor, decorative items and mattress and bedding
					2017 - 2017	Director of Logistics	Frozen food distribution business
					2016 - 2017	Logistics Manager	Food & Beverage Business
					2014 - 2016	Logistics Manager	Food & Beverage Business



Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years			
					Period	Position	Company Name	Type of business
<b>10. Ms. Sarita Pattamasattayasonthi</b> Appointment date: <ul style="list-style-type: none"> <li>Chief of Business Development on 9 May 2022</li> <li>Acting Chief of Marketing on 9 May 2022</li> </ul>	29	<ul style="list-style-type: none"> <li>Master Degree - MSc Strategic Marketing Imperial College London</li> <li>Bachelor Degree - BS Business Administration University of Pittsburgh</li> </ul>	110,152,000 shares (8.10%)	Daughter of Mr. Kijja Pattamasattayasonthi and Ms. Kamoltip Parksuwan	2022 – Present	Chief of Business Development / Acting Chief of Marketing	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2019 – 2020	Product Owner	Storylog Company Limited	Engage in web page programming activities
<b>11. Mr. Thongchai Dumrongpiriyakul</b> Appointment date: <ul style="list-style-type: none"> <li>Chief of E-Commerce on 9 May 2022</li> </ul>	30	<ul style="list-style-type: none"> <li>Master Degree in Brand and Marketing (MBM), Chulalongkorn University</li> <li>Bachelor's Degree in Mechanical Engineering, Kasetsart University</li> </ul>	None	None	2022 – Present	Chief of E-Commerce	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2020 - 2022	Brand Manager – Rina Hey	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2019 - 2022	Marketing Supervisor	JFA Corporation (Thailand) Co., Ltd.	Food & Beverage Business Under the brand Coffee World
					2014 - 2018	Mechanical Engineer	ELITE Engineers Co., Ltd.	Construction business Electrical System Sanitary Air Conditioning
<b>12. Ms. Piyannuch Satdyoung</b> Appointment date: <ul style="list-style-type: none"> <li>Finance and Budget Manager on 14 August 2018</li> <li>Company Secretary on 13 November 2017</li> </ul>	41	<ul style="list-style-type: none"> <li>Master Degree – Finance, National Institute of Development Administration (NIDA)</li> <li>Bachelor Degree – Finance, Kasetsart University</li> </ul>	None	None	2018 - Present	Finance and Budget Manager/ Company Secretary	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2016 - 2018	Finance and Budget Assistant Manager	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2009 - 2016	Assistant Section Manager	Export-Import Bank of Thailand	Financial Institution
<b>13. Ms. Nuch Phuprapan</b> Appointment date: <ul style="list-style-type: none"> <li>Accounting Manager on 14 August 2018</li> <li>the person assigned to take direct responsibility for accounting supervision on 17 August 2015</li> </ul>	47	<ul style="list-style-type: none"> <li>Bachelor Degree – Accounting, Ramkhamhaeng University</li> <li>Continuous Development of Accounting Knowledge (CPD) totaling 12 hours in 2022</li> </ul>	250,000 shares (0.02%)	None	2018 - Present	Accounting Manager	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding
					2015 - 2018	Accounting Assistant Manager	Chic Republic Public Company Limited	Selling furniture, home decor, decorative items and mattress and bedding

## ATTACHMENT 2

### DETAILS OF DIRECTORS OF SUBSIDIARY

Name of Directors							
1. CHIC Republic Co., Ltd.		Dr. Palboon Sareewiwattthana	Mr. Sarawut Charuchinda	Mr. Rom Hirapruk	Ms. Kusaya Leerahawong	Mr. Kijja Pattamasattayasonthi	Ms. Kamoltip Parksuan
							Ms. Piyanuch Nakayodhin

**Note:** X = Chairman / = Director // = Independent Director /// = Subcommittee A = Audit Committee M = Executive

## ATTACHMENT 3

### DETAILS OF HEAD OF INTERNAL AUDIT

The Company has hired Well Planning Solution Co., Ltd. as an internal auditor, with Ms. Woralak Limsukprasert as the Company's internal audit supervisor, with details as follows:

Name / Position	Age (Years)	Education	% of shareholding in the Company	Relationship Family between executives	Work Experiences during the past 5 years		
					Period	Position	Type of Business
<b>Ms. Woralak Limsukprasert</b> <ul style="list-style-type: none"> <li>Head of Internal Audit</li> </ul>	49	<ul style="list-style-type: none"> <li>Master of Accounting, Thammasat University</li> <li>Bachelor of Accountancy with 2nd Honors, University of the Thai Chamber of Commerce</li> <li>Certified Public Accountant</li> </ul>	None	None	2005 – Present 2003 – 2004 1995 – 2002	Managing Director Assistant Manager Senior Associate	Internal Audit Firm Audit Firm Audit Firm

# ATTACHMENT 4

## ASSETS USED IN BUSINESS OPERATION OF THE COMPANY

### Assets used in Business Operation of the Company

As at 31 December 2021 and 2022 list of assets and net book value after accumulated depreciation of assets used in business operation of the Company as shown in the consolidated financial statements as detail below.

List of Assets	Net Book Value (Million Baht)		Ownership	Encumbrance
	31 December 2021	31 December 2022		
<b>1. Fixed assets – Building and equipment</b>				
Land improvement	4.29	3.90	See details in 1.1	See details in 1.1
Building	574.30	543.12	See details in 1.2	See details in 1.2
Building improvement	133.43	126.68	See details in 1.3	See details in 1.3
Decoration	117.39	102.47	See details in 1.4	See details in 1.4
Furniture, fixture and office equipment	2.22	2.22	See details in 1.5	See details in 1.5
Tooling	1.73	1.92	See details in 1.5	See details in 1.5
Construction in progress	1.58	5.65	See details in 1.5	See details in 1.5
Vehicle	-	-	See details in 1.5	See details in 1.5
<b>Total building and equipment</b>	<b>834.94</b>	<b>785.96</b>		
<b>2. Investment properties</b>				
Investment properties	31.59	30.31	See details in 1.6	See details in 1.6
<b>Total investment properties</b>	<b>31.59</b>	<b>30.31</b>		
<b>3. Right-of-use assets</b>				
Land improvement	466.34	401.14	See details in 1.7	See details in 1.7
Building and building improvement	53.53	39.68	See details in 1.7	See details in 1.7
Furniture, fixture and office equipment	-	-	See details in 1.7	See details in 1.7
Vehicle	6.10	5.39	See details in 1.7	See details in 1.7
<b>Total right-of-use assets</b>	<b>525.98</b>	<b>446.21</b>		





List of Assets	Net Book Value (Million Baht)		Ownership	Encumbrance
	31 December 2021	31 December 2022		
<b>4. Intangible assets</b>				
Computer software	7.36	6.83	See details in 1.8	See details in 1.8
<b>Total intangible assets</b>	<b>7.36</b>	<b>6.83</b>		

**Note:** Since the Company does not have land in its ownership, it leases the land for the construction of the building.

The Company's fixed assets as shown above can be detailed according to the type of property as follows:

### 1.1 Land improvement

As at 31 December 2021 and 2022 land improvement are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Land improvement – Ratchapruek	4.29	3.90	To be used as part of the branch area - Ratchaphruek	Ownership	Unencumbered
<b>Total</b>	<b>4.29</b>	<b>3.90</b>			

### 1.2 Building

As at 31 December 2021 and 2022 building are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Building – Praditmanuthum Branch	102.85	93.63	To be used as the head office and store for the sale of goods.	Ownership	The mortgage is collateral for loans combined with building improvement and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 150.00 million.
Building – Pattaya Branch	117.04	111.67	To be used as a store for the sale of goods.	Ownership	The mortgage is collateral for loans combined with building improvement and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 172.50 million.



Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Building – Ratchapruerk Branch	151.30	143.68	To be used as a store for the sale of goods.	Ownership	The mortgage is collateral for loans combined with building improvement and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 300.00 million.
Building – Ramindra Branch	102.12	98.43	To be used as a store for the sale of goods.	Ownership	The mortgage is collateral for loans combined with building improvement and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 175.00 million.
Building – Bangna Branch	100.99	95.71	To be used as a store for the sale of goods.	Ownership	Unencumbered
Building – Cambodia Branch	-	-	To be used as a store for the sale of goods.	Ownership	Unencumbered
<b>Total</b>	<b>574.30</b>	<b>543.12</b>			

### 1.3 Building improvement

As at 31 December 2021 and 2022 building improvement are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Building improvement – Praditmanuthum Branch	3.09	2.99	To be used for business	Ownership	The mortgage is collateral for loans combined with building and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 150.00 million.
Building improvement – Pattaya Branch	25.36	24.44	To be used for business	Ownership	The mortgage is collateral for loans combined with building and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 172.50 million.
Building improvement – Ratchapruerk Branch	42.88	40.72	To be used for business	Ownership	The mortgage is collateral for loans combined with building and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 300.00 million.

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Building improvement – Ramindra Branch	31.80	30.63	To be used for business	Ownership	The mortgage is collateral for loans combined with building and decoration and right-to-use assets with commercial banks with a total credit limit of Baht 175.00 million.
Building improvement – Bangna Branch	21.48	20.36	To be used for business	Ownership	Unencumbered
Building improvement – Cambodia Branch	8.82	7.54	To be used for business	Ownership	Unencumbered
<b>Total</b>	<b>133.43</b>	<b>126.68</b>			

#### 1.4 Decoration

As at 31 December 2021 and 2022 decoration are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Decoration – Praditmanuthum Branch	7.89	6.19	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 150.00 million.
Decoration – Pattaya Branch	7.88	6.52	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 172.50 million.
Decoration – Ratchapruet Branch	35.62	32.62	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 300.00 million.
Decoration – Ramindra Branch	31.67	26.10	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 175.00 million.



Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Decoration – Bangna Branch	23.98	22.16	To be used for business	Ownership	Unencumbered
Decoration – Cambodia Branch	10.35	8.88	To be used for business	Ownership	Unencumbered
<b>Total</b>	<b>117.39</b>	<b>102.47</b>			

### 1.5 Other fixed assets

As at 31 December 2021 and 2022 other fixed assets are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Furniture, fixture and office equipment	2.22	2.22	To be used for business	Ownership	Unencumbered
Tooling	1.73	1.92	To be used for business	Ownership	Unencumbered
Construction in progress	1.58	5.65	To be used for business	Ownership	Unencumbered
Vehicle	-	-	To be used for business	Ownership	Unencumbered
<b>Total</b>	<b>5.53</b>	<b>9.79</b>			

### 1.6 Investment properties

As at 31 December 2021 and 2022 investment properties are details as follows:

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Investment properties – Praditmanuthum Branch	1.31	1.19	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 150.00 million.
Investment properties – Bangna Branch	3.98	3.71	To be used for business	Ownership	Unencumbered
Investment properties – Ratchapruuek Branch	18.75	18.13	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 300.00 million.

Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Investment properties – Ramindra Branch	7.55	7.28	To be used for business	Ownership	The mortgage is collateral for loans combined with building and building improvement and right-to-use assets with commercial banks with a total credit limit of Baht 175.00 million.
<b>Total</b>	<b>31.59</b>	<b>30.31</b>			

### 1.7 Right-of-use assets

As at 31 December 2021 and 2022 right-of-use assets are details as follows:


Assets	Net book value (Million Baht)		Holding objective	Proprietary characteristics	Obligations
	31 December 2021	31 December 2022			
Land improvement	466.34	401.14	To be used for business	Long-term lease agreements	The leasehold rights of the land in each branch will be transferred as collateral for loan agreements from financial institutions for loans to support the construction of that branch.
Building and building improvement	53.53	39.68	To be used for business	Long-term lease agreements	N/A
Furniture, fixture and office equipment	-	-	To be used for business	Long-term lease agreements	N/A
Vehicles	6.10	5.39	To be used for business	Long-term lease agreements	N/A
<b>Total</b>	<b>525.98</b>	<b>446.21</b>			

### 1.8 Intangible assets

As at 31 December 2021 and 2022, intangible assets were Baht 7.36 million and Baht 6.83 million, respectively, as computer software used in the office.

### Trademarks

The Company has registered trademarks, the trademarks will be valid for 10 years and can be renewed for 10 years at a time, are as follows:

No	Trademark	Type of goods / service	Registration No.	Country of Registration	Coverage Period
1		Class 20 bed, wardrobe, sofa, table, chair, TV cabinet, pillow	Kor 337563	Thailand	8 July 2020 – 7 July 2030





No	Trademark	Type of goods / service	Registration No.	Country of Registration	Coverage Period
2		Class 21 plates	Kor 337564	Thailand	8 July 2020 – 7 July 2030
3		Class 27 carpet	Kor 338021	Thailand	8 July 2020 – 7 July 2030
4		Class 35 Sales management of furniture and home furnishings, Sales management services, Electrical appliances with equipment, Sales management services for household appliances, Manage the market through electronic media	Bor 49145 / 211119635	Thailand	8 July 2020 – 7 July 2030 / 19 May 2020 – 18 May 2030
5		Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	171133848	Thailand	19 February 2016 – 18 February 2026
6		Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	171125989	Thailand	19 February 2016 – 18 February 2026
7	Rina Hey	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	171109376	Thailand	16 September 2015 – 15 September 2025
8	Rina Hey	Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	171109368	Thailand	16 September 2015 – 15 September 2025
9		Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe and Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	KH/2020/078222	Cambodia	11 July 2019 – 11 July 2029
10		Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe and Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	KH/2020/0782224	Cambodia	11 July 2019 – 11 July 2029
11		Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	KH/55620/15	Cambodia	4 December 2014 – 4 December 2024
12	Rina Hey	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	KH/59332/16	Cambodia	16 October 2015 – 16 October 2025
13		Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	44159761	China	28 November 2020 – 27 November 2030

No	Trademark	Type of goods / service	Registration No.	Country of Registration	Coverage Period
14	<b>RINA HEY</b>	Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	48808294	China	21 March 2021 – 20 March 2031
15	<b>CHIC REPUBLIC</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	48913	Laos	21 February 2020 – 21 February 2030
16	<b>CHIC REPUBLIC</b>	Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	48914	Laos	21 February 2020 – 21 February 2030
17	<b>RINA HEY</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	48915	Laos	21 February 2020 – 21 February 2030
18	<b>RINA HEY</b>	Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	48916	Laos	21 February 2020 – 21 February 2030
19	<b>Rina Hey</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	36552 / 36181	Laos	20 October 2016 – 20 October 2026
20	<b>CHIC REPUBLIC</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	IDM000879818	Indonesia	24 February 2020 – 24 February 2030
21	<b>CHIC REPUBLIC</b>	Class 35 Distribution of household appliances, export and import agents, purchasing agents, electronic marketing, ordering products and services	IDM000892515	Indonesia	24 February 2020 – 24 February 2030
22	<b>Rina Hey</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	IDM000585035	Indonesia	16 October 2015 – 16 October 2025
23	<b>CHIC REPUBLIC</b>	Class 20 beds, mattress, sofa, chair, living tables, shelves, lockers, dining tables wardrobe	4/2021/00528711	Republic of the Philippines	12 March 2022 – 12 March 2032
24	<b>CHIC REPUBLIC</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	2011009916	Malaysia	31 March 2021 – 31 March 2031
25	<b>Rina Hey</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	2015010620	Malaysia	19 October 2015 – 19 October 2025
26	<b>CHIC REPUBLIC</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	193358	Vietnam	30 May 2021 – 30 May 2031
27	<b>Rina Hey</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	305601	Vietnam	18 September 2018 – 18 September 2028
28	<b>CHIC REPUBLIC</b>	Class 20 bed, mattress, sofa, chair, living table, shelf, cabinet, dining table, wardrobe	T1106808J	Singapore	25 May 2011 – 25 May 2031



## Land lease agreements for business operation

No	Branch	Lease period	Right to renew lease agreement
1.	Praditmanuthum Branch	22 years from 20 January 2010 to 19 January 2032	The lease does not specific the right to renew the lease agreement.
2.	Ratchapruerk Branch	30 years from 4 October 2011 to 4 October 2041  29 years 3 months from 4 May 2012 to 3 October 2041  26 years 9 months from 4 January 2015 to 3 October 2041	The Company must provide written notice to the lessor at least 6 months prior to the expiry of the lease period, provided that the terms and conditions and rental rates are re-agreed.
3.	Bangna Branch	26 years from 1 February 2011 to 31 January 2037	The party wishing to renew the contract must give written notice to the other party at least 1 year prior to the expiry of the lease period.
4.	Pattaya Branch	30 years from 15 July 2014 to 14 July 2044	The Company must provide written notice to the lessor at least 6 months prior to the expiry of the lease period, provided that the terms and conditions and rental rates are re-agreed.
5.	Ramindra Branch	30 years from 11 May 2017 to 10 May 2047  3 years <sup>1</sup> from 1 August 2019 to 31 July 2022 and renewed from 1 August 2022 to 31 July 2025  9 years from 24 October 2018 to 23 October 2027	At the expiration of the contract and the Company does not breach the contract, the lessor makes a non-revocable pledge. To the Company that the Company will be able to automatically extend the lease for a period of 2 years.  Parties wishing to renew the contract must give written notice to the other party at least 60 days prior to the expiry of the lease period.
6.	Cambodia Branch	9 years from 24 October 2018 to 23 October 2027	The lease does not specific the right to renew the lease agreement.
7.	Office in Cambodia	1 year from 1 April 2022 to 31 March 2023	The lease does not specific the right to renew the lease agreement.
8.	Udon Thani Branch	30 years from 16 October 2017 to 15 October 2047	After the expiry of the lease, the lessor promises to let the Company lease the land for a period of 10 years.

**Note :**<sup>1</sup> The 3-year short-term lease is an additional land lease of 825 square meters, which gives the Ramindra branch has a larger proportion of the overall branch area. That is to say, it is an additional area to enter and exit the Ramindra branch to make the entrance and exit of the branch more streamlined. The failure to renew such contracts in the future will not affect the Company's business operations in any way.

## Summary of land and office leases

### Praditmanuthum Branch

Counterparties	: Lessor: B O S Property Co., Ltd. Lessee: The Company
Contract date	: 14 January 2010
Contract period	: 22 years from 20 January 2010 to 19 January 2032
Leased area	: Title Deed No. 252441 and Title Deed No. 252442 Klongjan, Bangkapi, Bangkok
Area	: 4 Rai 1 Ngan 4 Sq. wah
Payment condition	: 1. Pay compensation for land lease by making a payment of the first part on the contract date and the rest on the leasehold registration date. 2. Pay the prepayment in advance on a monthly basis, payable by the 5th of the following month.

Other important condition	: None
Demolition after the end of the lease	: It is divided into 2 cases as follows: 1. In the event that the lessor does not wish to take ownership of the building from the Company on the expiry date of the lease term or when this agreement ends in any case, the lessor wishes not to take ownership of the building to the Company at least 3 months prior to the contract maturity date for the Company to move the property and services away from the leased land, as well as demolish the building within a period of 3 months after the expiration of the lease agreement. 2. In case the lessor wants to take ownership of the building after the expiration of the lease period, the lessor agrees to allow the Company moving the property and services away from the leased land from the building within a period of 2 months.

## Ratchapruuek Branch

The first agreement	
Counterparties	: Lessor: Mr. Pak Khumduang, Mrs. Chawee Khumduang and Ms. Kessuree Khumduang Lessee: The Company
Contract date	: 3 October 2011
Contract period	: 30 years from 4 October 2011 to 4 October 2041
Leased area	: 1. Title Deed No. 41118 Land No. 94 full plot, Title Deed No. 42852 Land No. 97 full plot Title Deed No. 41261 Land No. 84 partial Om Kret, Pakkret, Nonthaburi 2. Title Deed No. 70749 Land No. 1 partial Om Kret, Pakkret, Nonthaburi 3. Title Deed No. 70750 Land No. 2 partial Om Kret, Pakkret, Nonthaburi
Area	: 9 Rai 67.5 Sq. wah
Payment condition	: 1. Pay the compensation for the lease of the land by make a payment for the first part on the date of registration of the leasehold right and the rest will be divided as stipulated in the contract. 2. Pay rent in advance on a monthly basis, payable on the 5th of every month.
Contract renewal	: The Company must provide written notice to the lessor at least 6 months prior to the expiry of the rental period, provided that the terms and conditions and rental rates are agreed upon.
Other important condition	: 1. The Company cannot be transferred all or part of the leasehold rights to another person for sublease unless written consent is obtained from the lessor. 2. The lessor agrees that the Company can use the leasehold rights as well as the buildings constructed on the leased land, whether in whole or in part, as collateral for loans with financial institutions. 3. Throughout the rental period, if the lessor wishes to sell the leased land. The lessor must first offer the offer to the Company if the Company does not agree to purchase within 30 days from the date of notice of the lessor. The lessor has the right to sell the leased land to another person. 4. The Company shall insure buildings and structures with the insurance company, whereby the Company pays the premium and the lessor is the beneficiary of the insurance policy. 5. The Company is obliged to pay various taxes such as property tax, signage tax, local maintenance tax, etc.
Termination	: 1. In case the Company does not pay the rent within 20 days from the due date and the lessor has a written notice of demand to be deemed to be in breach of the contract. 2. If one party breaches any of the clauses of the contract and the other party has written notice to correct it within 20 days, but the party ignores it, the other party has the right to terminate the contract immediately.
Demolition after the end of the lease	: When the lease is terminated in any way, the buildings and structures shall immediately fall into the ownership of the lessor. The redemption or removal of the building must be carried out as collateral and the Company have the right to demolish, move away from buildings on leased land. The Company must complete the demolition within 45 days from the end of the lease.



The second agreement	
Counterparties	: Lessor: Ms. Kessuree Khumduang Lessee: The Company
Contract date	: 1 May 2012
Contract period	: 29 years 3 months from 4 May 2012 to 3 October 2041
Leased area	: Title Deed No. 70750 Land No. 2 partial Om Kret, Pakkret, Nonthaburi
Area	: 1 Rai 2 Ngan 61.5 Sq. wah
Payment condition	: Pay rent in advance on a monthly basis, payable on the 5th of every month.
Contract renewal	: The Company must provide written notice to the lessor at least 6 months prior to the expiry of the rental period, provided that the terms and conditions and rental rates are agreed upon.
Other important condition	: <ol style="list-style-type: none"> <li>1. The Company cannot be transferred all or part of the leasehold rights to another person for sublease unless written consent is obtained from the lessor.</li> <li>2. The lessor agrees that the Company can use the leasehold rights as well as the buildings constructed on the leased land, whether in whole or in part, as collateral for loans with financial institutions.</li> <li>3. Throughout the rental period, if the lessor wishes to sell the leased land. The lessor must first offer the offer to the Company if the Company does not agree to purchase within 30 days from the date of notice of the lessor. The lessor has the right to sell the leased land to another person.</li> <li>4. The Company shall insure buildings and structures with the insurance company, whereby the Company pays the premium and the lessor is the beneficiary of the insurance policy.</li> <li>5. The Company is obliged to pay various taxes such as property tax, signage tax, local maintenance tax, etc.</li> </ol>
Termination	: <ol style="list-style-type: none"> <li>1. In case the Company does not pay the rent within 20 days from the due date and the lessor has a written notice of demand to be deemed to be in breach of the contract.</li> <li>2. If one party breaches any of the clauses of the contract and the other party has written notice to correct it within 20 days, but the party ignores it, the other party has the right to terminate the contract immediately.</li> </ol>
Demolition after the end of the lease	: When the lease is terminated in any way, the buildings and structures shall immediately fall into the ownership of the lessor. The redemption or removal of the building must be carried out as collateral and the Company have the right to demolish, move away from buildings on leased land. The Company must complete the demolition within 60 days from the end of the lease.
The third agreement	
Counterparties	: Lessor: Mrs. Chawee Khumduang Lessee: The Company
Contract date	: 1 January 2015
Contract period	: 26 years 9 months from 4 January 2015 to 3 October 2041
Leased area	: Title Deed No. 70749 Land No. 1 partial Om Kret, Pakkret, Nonthaburi
Area	: 2 Ngan 26.5 Sq. wah
Payment condition	: Pay rent in advance on a monthly basis, payable on the 5th of every month.
Contract renewal	: The Company must provide written notice to the lessor at least 6 months prior to the expiry of the rental period, provided that the terms and conditions and rental rates are agreed upon.
Other important condition	: <ol style="list-style-type: none"> <li>1. The Company cannot be transferred all or part of the leasehold rights to another person for sublease unless written consent is obtained from the lessor.</li> <li>2. The lessor agrees that the Company can use the leasehold rights as well as the buildings constructed on the leased land, whether in whole or in part, as collateral for loans with financial institutions.</li> <li>3. Throughout the rental period, if the lessor wishes to sell the leased land. The lessor must first offer the offer to the Company if the Company does not agree to purchase within 30 days from the date of notice of the lessor. The lessor has the right to sell the leased land to another person.</li> </ol>



Other important condition (continued)	<ol style="list-style-type: none"> <li>The Company shall insure buildings and structures with the insurance company, whereby the Company pays the premium and the lessor is the beneficiary of the insurance policy.</li> <li>The Company is obliged to pay various taxes such as property tax, signage tax, local maintenance tax, etc.</li> </ol>
Termination	<ol style="list-style-type: none"> <li>In case the Company does not pay the rent within 20 days from the due date and the lessor has a written notice of demand to be deemed to be in breach of the contract.</li> <li>If one party breaches any of the clauses of the contract and the other party has written notice to correct it within 20 days, but the party ignores it, the other party has the right to terminate the contract immediately.</li> </ol>
Demolition after the end of the lease	<ol style="list-style-type: none"> <li>When the lease is terminated in any way, the buildings and structures shall immediately fall into the ownership of the lessor. The redemption or removal of the building must be carried out as collateral and the Company have the right to demolish, move away from buildings on leased land. The Company must complete the demolition within 60 days from the end of the lease.</li> </ol>

## Bangna Branch

Counterparties	<ol style="list-style-type: none"> <li>Lessor: Bangna Land Company Limited</li> <li>Lessee: The Company</li> </ol>
Contract date	<ol style="list-style-type: none"> <li>27 January 2011</li> </ol>
Contract period	<ol style="list-style-type: none"> <li>26 years from 1 February 2011 to 31 January 2037</li> </ol>
Leased area	<ol style="list-style-type: none"> <li>Title Deed No. 36639 Bangna, Prakanong, Bangkok</li> </ol>
Area	<ol style="list-style-type: none"> <li>6 Rai 14 Sq. wah</li> </ol>
Payment condition	<ol style="list-style-type: none"> <li>Payment of rental compensation on the date of registration of the lease.</li> <li>Annual rent payment by 5 February of the following year, if the Company fails to pay the rent as scheduled, it will be fined daily at the rate of 15% per annum of the amount owed.</li> </ol>
Contract renewal	<ol style="list-style-type: none"> <li>The party wishing to renew the contract must give written notice to the other party at least 1 year prior to the expiry of the rental period.</li> </ol>
Other important condition	<ol style="list-style-type: none"> <li>The Company has the right to utilize or remove the rental of the building under construction, as well as the right to charge the benefit from such rental. The lease agreement between the Company and third parties must not exceed 10 years, if more than 10 years, the consent of the lessor is required.</li> <li>The Company must insure the building with the insurance company, which is paid by the Company.</li> <li>The Company is obliged to pay property tax and/or local maintenance tax.</li> <li>The Company can transfer the leasehold or mortgage of the building to the bank that supports the loan.</li> </ol>
Termination	<ol style="list-style-type: none"> <li>If one of the parties breaches any of the contracts. The other party has the right to sue for performance of the contract or to terminate the contract and recover damages as discriminatory, but a notice must be sent by registered mail to the other party. For the defaulting party to correct it within 30 days from the date of receipt of the letter.</li> <li>In case the contract ends prematurely, the Company is a party to the contract or termination of the contract without the fault of the lessor, the Company shall pay a fine equal to the rent to be paid for the remaining period of the contract.</li> </ol>
Demolition after the end of the lease	<ol style="list-style-type: none"> <li>At the expiration of the rental period, the lessor has the right to choose as follows: <ol style="list-style-type: none"> <li>The Company shall demolish the building and improve the leased land to its original condition within 3 months from the end of the contract, or</li> <li>The ownership of the building under construction, including all fittings and fixtures, shall be vested in the lessor or agent immediately from the date of termination of the lease.</li> </ol> </li> </ol>

**Pattaya Branch**

Counterparties	: Lessor: Mr. Vijai Thangsiripaisarn Lessee: The Company
Contract date	: 26 February 2012
Contract period	: 30 years from 15 July 2014 to 14 July 2044
Leased area	: Title Deed No. 43250 Land No. 1 Nhongprue, Banglamung, Chonburi
Area	: 8 Rai 2 Ngan 44.2 Sq. wah
Payment condition	: 1. Pay the compensation for the lease of the land by making the payment for the first part on the contract date and the rest will be divided according to the form agreed in the contract. 2. Pay the land rental fee by paying the rent in advance on a monthly basis, payable every 10 <sup>th</sup> of the month onwards but not more than 5 working days.
Contract renewal	: The Company must provide written notice to the lessor at least 6 months prior to the expiry of the rental period, provided that the terms and conditions and rental rates are re-agreed.
Other important condition	: 1. The Company can transfer the leasehold rights of all or part of the land or sub-lease it to others. The Company must notify the lessor. 2. The Company can use all or part of the leasehold rights and buildings as collateral for loans or collateral to guarantors with financial institutions. 3. If the lessor wishes to sell the land, the lessor must first offer it to the Company. If the Company does not agree to buy within 30 days, the landlord can sell the land to another person. 4. The Company must insure the building with the insurance company. The Company pays the premium and the Company is the beneficiary of the insurance policy. 5. The Company is responsible for paying various taxes such as property tax, land tax, signage tax, local maintenance tax, etc.
Termination	: If the Company does not pay the rent and the lessor has a written demand letter to the Company, the payment must be made within 30 days, but the Company ignores it, the Company will be deemed to be in default. The lessor has the right to terminate the contract.
Demolition after the end of the lease	: When the lease ends for any reason, the buildings and structures shall be owned by the lessor and the lessor agrees to the Company and all sub-lessees remove the property and equipment other than the building within 60 days from the date of the lease ends without paying rent.

**Ramindra Branch**

The first agreement	
Counterparties	: Lessor: Mrs. Nancy Bunyaruk Lessee: The Company
Contract date	: 11 May 2017
Contract period	: 30 years from 11 May 2017 to 10 May 2047
Leased area	: Title Deed No. 11533 Land No. 788 Kannayao, Bangkapi, Bangkok
Area	: 7 Rai
Payment condition	: 1. Pay the compensation for the land sharing agreement by paying on the date of registration of the land sharing agreement. 2. Pay the rent of the land by paying the rent on a monthly basis by the 15th of the month.
Contract renewal	: At the expiration of the contract and the Company does not breach the contract. The lessor has made an irrevocable pledge to the Company that the Company will be able to utilize the leased land for another 2 years.
Other important condition	: 1. The Company can transfer the leasehold rights of all or part of the land or sub-lease it to others. 2. The Company is responsible for paying various taxes such as property tax, land tax, signage tax, local maintenance tax, etc. 3. The Company can transfer this leasehold right as collateral for loans with the Bank.

Termination	: If the Company defaults on the payment of rent or the cheque payable for rent is rejected by the Bank, or the Company has breached any of the contracts, or the Company is subject to a decisive asset protection order, or bankruptcy, or reorganization, or any action taken under the bankruptcy law, and the lessor has issued a warning letter or notice to the Company to correct the breach within the time limit specified in the notice, but the Company ignores it, the lessor can terminate the contract immediately.
Demolition after the end of the lease	: At the expiration of the lease term or the lease is terminated because of the fault of the Company, the ownership of the building is granted. The building was carried out at the Company's expense and the Company was obliged to demolish it. Complete the restoration of the land within 4 months without paying the rent in the meantime.
<b>The second agreement</b>	
Counterparties	: Lessor: Chok Samakkee Company Limited Lessee: The Company
Contract date	: 22 July 2022
Contract period	: 3 years from 1 August 2022 to 31 July 2025
Leased area	: Title Deed No. 127812 Land No. 815 Kannayao, Bangkapi, Bangkok
Area	: 825 Sq.m.
Payment condition	: Pay rent in advance on a monthly basis, payable on the 5 <sup>th</sup> day of the month.
Contract renewal	: The Company has deposited a damage deposit of Baht 60,000, which will be returned to the Company within 15 days from the end of the lease.
Other important condition	: Parties wishing to renew the contract must give written notice to the other party at least 60 days prior to the expiry of the rental period.
Termination	: 1. The Company shall not transfer all or part of the leasehold rights of the land or to another person for sub-lease or consent to use by another person unless with the written consent of the lessor. 2. The Company is responsible for paying various taxes such as property tax, land tax, signage tax, local maintenance tax, etc.
Demolition after the end of the lease	: At the expiration of the lease or termination of the contract. The Company must deliver the leased space to the lessor in good condition. In case of pouring mortar or pouring rubber, it shall be considered as the ownership of the lessor.

## Cambodia Branch

Counterparties	: Lessor: Aeon Mall (Cambodia) Co., Ltd. Lessee: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia
Contract date	: 21 October 2018
Contract period	: 9 years from 24 October 2018 to 23 October 2027
Leased area	: Lot T003-3, Floor G at Aeon Mal Sen Sok City
Area	: 1. Area for sales of goods 3,003 Sq.m. 2. Area for warehouse and office 499 Sq.m. Total area 3,502 Sq.m.
Payment condition	: Pay rent and service fees on a monthly basis, payable within 10 days of the following month.
Collateral	: The Company's subsidiary has placed collateral with the lessor equal to rent and service charges, including utility bills, for a period of 2 months within 14 days from the date of signing the contract. The lessor will return the collateral without interest to the Company after the contract expires.
Other important condition	: 1. The Company's subsidiary is responsible for public liability insurance and property insurance. 2. The Company's subsidiary is obliged to submit a monthly summary report of the sale report to the lessee within 7 days from the last day of each month for the tenant to process the service fee each month.



Other important condition (continued)	<ol style="list-style-type: none"> <li>The Company's subsidiary will not be able to transfer all or part of the leasehold rights of the land or to another person to sub-lease or consent to the use of other persons unless they have the written consent of the lessor.</li> <li>The lessor has the right to close the shopping center with at least 14 days' written notice.</li> <li>The lessor has the right to require the Company's subsidiary to increase the size of the leased space, reduce the size of the rental space or relocate the rental location as appropriate. The lessor will notify the Company's subsidiary not less than 6 months in advance if the Company's subsidiary does not accept such changes. The lessor can terminate the contract.</li> <li>In the case of the Company's subsidiary unable to procure a business license (if requested) from the Government of Cambodia, which the lessor has given written warning to the lessee. The lessor can terminate the contract.</li> <li>After the end of the rental period, the Company must adjust the rental space as well as the date of the rental in order to return the space to the lessor.</li> </ol>
Termination	<p>: This Agreement shall be terminated in the following cases:</p> <ol style="list-style-type: none"> <li>Force majeure events such as wars, floods, earthquakes, such events are likely to last for more than 60 days.</li> <li>When the lessor terminates the contract with the owner of the shopping center, which is the main contract, it will automatically expire.</li> <li>The parties may terminate the contract by notifying the other party in writing, and the contract will be terminated after the parties submit a letter of termination for a period of 6 months.</li> <li>When a subsidiary of the Company breaches any of the contracts.</li> <li>When the Company's subsidiary are unable to commence sales within 14 days from the date agreed upon in the contract.</li> <li>When the Company's subsidiary stop doing business without notifying the lessor in advance.</li> </ol> <p>For clauses 4 to 6, the lessor will give written notice to the Company's subsidiary to amend them within 14 days.</p>

## Office in Cambodia

Counterparties	: Lessor: Mr. Sin Soputhi Lessee: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia
Contract date	: 1 April 2022
Contract period	: 1 year from 1 April 2022 to 31 March 2023
Leased area	: Unit 01, Room No. 1, 16 <sup>th</sup> Floor of Garden in The Air Tower (GIA), Street Sopheap Mongkul (Koh Pich), Village 14, Sangkat Tonle Bassac, Kan Chamkarmon, Phnom Penh, Cambodia
Payment condition	: Pay quarterly at the beginning of the quarter.

## Udorn Thani Branch (Future Project)

Counterparties	: Lessor: Rangsinasataporn Company Limited Lessee: The Company
Contract date	: 16 October 2017
Contract period	: 30 years from 16 October 2017 to 15 October 2047
Leased area	: <ol style="list-style-type: none"> <li>Title Deed No. 35389 Land No. 211 Mak Khaeng Subdistrict, Mueang District, Udorn Thani, partial</li> <li>Title Deed No. 35816 Land No. 215 Mak Khaeng Subdistrict, Mueang District, Udorn Thani</li> <li>Title Deed No. 51887 Land No. 216 Mak Khaeng Subdistrict, Mueang District, Udorn Thani</li> <li>Title Deed No. 143301 Land No. 213 Mak Khaeng Subdistrict, Mueang District, Udorn Thani</li> <li>Title Deed No. 143302 Land No. 214 Mak Khaeng Subdistrict, Mueang District, Udorn Thani</li> <li>Title Deed No. 156173 Land No. 212 Mak Khaeng Subdistrict, Mueang District, Udorn Thani, partial</li> </ol>

	7. Title Deed No. 156176 Land No. 4 Mak Khaeng Subdistrict, Mueang District, Udorn Thani 8. Title Deed No. 156178 Land No. 5 Mak Khaeng Subdistrict, Mueang District, Udorn Thani 9. Title Deed No. 156179 Land No. 365 Mak Khaeng Subdistrict, Mueang District, Udorn Thani, partial 10 Title Deed No. 156656 Land No. 366 Mak Khaeng Subdistrict, Mueang District, Udorn Thani
Area	: 4 Rai 1 Ngan 98.54 Sq. wah
Payment condition	: <ol style="list-style-type: none"> <li>1. Pay the partial of the land lease compensation on the date of the memorandum of agreement before entering into the lease agreement and pay the remaining on the date of registration of the land lease.</li> <li>2. Pay the rent of the land by paying the rent on a monthly basis on the 16th of every month.</li> </ol>
Contract renewal	: The lessor pledged to let the Company lease the land for a period of 10 years after the expiry of the contract.
Other important condition	: <ol style="list-style-type: none"> <li>1. Within 12 months from the end of the rental, if the landlord wishes to sell the land or wishes to continue renting the land after the expiry of the lease agreement. The lessor agrees to give the Company the right to bid and the conditions for buying or renting before any other person and will consider the Company's proposal first.</li> <li>2. The Company is obliged to pay various taxes such as property tax, signage tax, local maintenance tax, etc., except land tax.</li> <li>3. The Company is obliged to insure the buildings in the land leased by the Company and/or financial institutions as beneficiaries.</li> <li>4. The Company has the right to transfer the leasehold rights under this agreement to another person without prior consent of the lessor.</li> <li>5. The lessor consents to the Company. The leasehold rights under this agreement can be used as collateral for financial institutions.</li> <li>6. The lessor agrees to allow the Company to sublease some or all of the land under this agreement to a third party.</li> </ol>
Termination	: <ol style="list-style-type: none"> <li>1. In the event that the lessor breaches any of the contracts and the Company gives written notice to correct them within 60 days from the date of notification, the lessor continues to misconduct. The Company has the right to terminate the contract and/or sue to enforce the performance of the contract.</li> <li>2. The landlord continues to misbehave. The Company has the right to terminate the contract and/or sue to enforce the performance of the contract.</li> <li>3. If the Company owes the rent by default for a period of not less than 60 days, the lessor has the right to demand unpaid rent and interest. The lessor has the right to terminate the lease immediately.</li> </ol>
Demolition after the end of the lease	: When the lease expires, the Company is obliged to demolish the building, any tools, utensils or machinery within 120 days and reconditioned on the land to a similar condition.

## Property insurance used in business operations

The Company conducts annual risk analysis to determine the type of coverage and sum insured that is expected to be appropriate and cover damages that may occur to the Company. The Company has an insurance policy covering all major assets related to the Company's operations, such as property risk insurance, third party liability insurance, etc. The details of the Company's insurance policy as at 31 December 2022 can be summarized as follows:

## Property risk insurance policy

### Praditmanutham Branch

Counterparties	: Dhipaya Insurance Public Company Limited						
Protection Agreement	: Property related to operations as well as other assets and goods belonging to the insured used in business operations (except the property of the visitor) for Praditmanutham branch.						
Insurance limit	<table> <tr> <td>: Praditmanutham Branch</td><td>290.00 Million Baht</td></tr> <tr> <td>• Building</td><td>240.00 Million Baht</td></tr> <tr> <td>• Stock at branch</td><td>50.00 Million Baht</td></tr> </table>	: Praditmanutham Branch	290.00 Million Baht	• Building	240.00 Million Baht	• Stock at branch	50.00 Million Baht
: Praditmanutham Branch	290.00 Million Baht						
• Building	240.00 Million Baht						
• Stock at branch	50.00 Million Baht						





Insurance period	: 31 October 2022 at 16.30 – 31 October 2023 at 16.30
Insured	: The Company
Beneficiaries	: Kasikorn Bank Public Company Limited, only the building

#### Ratchapruek, McDonald's shop (Drive Thru) Ratchapruek Branch, Starbucks Ratchapruek Branch

Counterparties	: Dhipaya Insurance Public Company Limited												
Protection Agreement	: Assets related to operations as well as property and other goods belonging to the insured used in business operations (except property of the visitors) for Ratchapruek Branch, McDonald's (drive-thru) Chic Republic Ratchapruek and Starbucks branches Chic Republic Ratchapruek												
Insurance limit	: <table> <tr> <td><b>Ratchapruek</b></td><td><b>390.00 Million Baht</b></td></tr> <tr> <td>• Building</td><td>340.00 Million Baht</td></tr> <tr> <td>• Stock</td><td>50.00 Million Baht</td></tr> <tr> <td>• McDonald's (drive-thru) Chic Republic Ratchapruek</td><td>11.00 Million Baht</td></tr> <tr> <td>• Starbucks branches Chic Republic Ratchapruek</td><td>10.00 Million Baht</td></tr> <tr> <td><b>Total</b></td><td><b>411.00 Million Baht</b></td></tr> </table>	<b>Ratchapruek</b>	<b>390.00 Million Baht</b>	• Building	340.00 Million Baht	• Stock	50.00 Million Baht	• McDonald's (drive-thru) Chic Republic Ratchapruek	11.00 Million Baht	• Starbucks branches Chic Republic Ratchapruek	10.00 Million Baht	<b>Total</b>	<b>411.00 Million Baht</b>
<b>Ratchapruek</b>	<b>390.00 Million Baht</b>												
• Building	340.00 Million Baht												
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• McDonald's (drive-thru) Chic Republic Ratchapruek	11.00 Million Baht												
• Starbucks branches Chic Republic Ratchapruek	10.00 Million Baht												
<b>Total</b>	<b>411.00 Million Baht</b>												
<b>Insurance period</b>	: 31 October 2022 at 16.30 – 31 October 2023 at 16.30												
Insured	: The Company												
Beneficiaries	: Kasikorn Bank Public Company Limited, only the building												

#### Bangna Branch, Warehouse DHL Bangplee

Counterparties	: Dhipaya Insurance Public Company Limited										
Protection Agreement	: Assets related to operations as well as property and other goods belonging to the insured used in business operations (except property of the visitors) for Bangna Branch, Stock (Chic Republic Bangna and Stock (Warehouse DHL Bangplee)										
Insurance limit	: <table> <tr> <td><b>1. Bangna Branch</b></td><td><b>285.00 Million Baht</b></td></tr> <tr> <td>• Building</td><td>235.00 Million Baht</td></tr> <tr> <td>• Stock</td><td>50.00 Million Baht</td></tr> <tr> <td><b>2. Stock (Warehouse DHL Bangplee)</b></td><td><b>50.00 Million Baht</b></td></tr> <tr> <td><b>Total</b></td><td><b>335.00 Million Baht</b></td></tr> </table>	<b>1. Bangna Branch</b>	<b>285.00 Million Baht</b>	• Building	235.00 Million Baht	• Stock	50.00 Million Baht	<b>2. Stock (Warehouse DHL Bangplee)</b>	<b>50.00 Million Baht</b>	<b>Total</b>	<b>335.00 Million Baht</b>
<b>1. Bangna Branch</b>	<b>285.00 Million Baht</b>										
• Building	235.00 Million Baht										
• Stock	50.00 Million Baht										
<b>2. Stock (Warehouse DHL Bangplee)</b>	<b>50.00 Million Baht</b>										
<b>Total</b>	<b>335.00 Million Baht</b>										
Insurance period	: 31 October 2022 at 16.30 – 31 October 2023 at 16.30										
Insured	: The Company										
Beneficiaries	: The Company										

#### Pattaya Branch

Counterparties	: Dhipaya Insurance Public Company Limited						
Protection Agreement	: Assets related to operations as well as other assets and goods belonging to the insured used in business operations for Pattaya Branch, Stock (Chic Republic Pattaya)						
Insurance limit	: <table> <tr> <td>1. Building</td><td>220.00 Million Baht</td></tr> <tr> <td>2. Stock</td><td>50.00 Million Baht</td></tr> <tr> <td><b>Total</b></td><td><b>270.00 Million Baht</b></td></tr> </table>	1. Building	220.00 Million Baht	2. Stock	50.00 Million Baht	<b>Total</b>	<b>270.00 Million Baht</b>
1. Building	220.00 Million Baht						
2. Stock	50.00 Million Baht						
<b>Total</b>	<b>270.00 Million Baht</b>						
Insurance period	: 17 April 2022 at 16.30 – 17 April 2023 at 16.30						
Insured	: The Company						
Beneficiaries	: Land and House Bank Public Company Limited, under obligation						

## Ramindra Branch

Counterparties	: Dhipaya Insurance Public Company Limited						
Protection Agreement	: Assets related to operations as well as other assets and goods belonging to the insured used in business operations for Ramindra Branch, Stock (Chic Republic Ramindra)						
Insurance limit	: <table> <tr> <td>1. Building</td><td>220.00 Million Baht</td></tr> <tr> <td>2. Stock</td><td>50.00 Million Baht</td></tr> <tr> <td><b>Total</b></td><td><b>270.00 Million Baht</b></td></tr> </table>	1. Building	220.00 Million Baht	2. Stock	50.00 Million Baht	<b>Total</b>	<b>270.00 Million Baht</b>
1. Building	220.00 Million Baht						
2. Stock	50.00 Million Baht						
<b>Total</b>	<b>270.00 Million Baht</b>						
Insurance period	: 13 August 2022 at 16.30 – 13 August 2023 at 16.30						
Insured	: The Company						
Beneficiaries	: Land and House Bank Public Company Limited, under obligation						

## Third Party Liability Insurance Policy

### Praditmanuthum Branch

Counterparties	: Dhipaya Insurance Public Company Limited
Insured location	: Praditmanuthum Branch
Insurance limit	: <p>The insurer will indemnify the claim on behalf of the Company for</p> <ol style="list-style-type: none"> <li>1. The Company's legal liability for accidents of bodily injury, loss of life and damage to third party property caused by defects in the insured premises or negligence of the Company or employees of the Company at the insured premises and occurred during the insured period.</li> <li>2. Expenses, claims fees which the Company must reimburse the claimant with the written consent of the Company.</li> </ol> <p>The limit of liability is not more than Baht 10.00 million per accident and throughout the insured period.</p>
Insurance period	: 31 October 2022 at 12.00 – 31 October 2023 at 12.00
Insured	: The Company
Beneficiaries	: Kasikorn Bank Public Company Limited

### Ratchapruek, McDonald's shop (Drive Thru) Ratchapruek Branch, Starbucks Ratchapruek Branch

Counterparties	: Dhipaya Insurance Public Company Limited
Insured location	: <ol style="list-style-type: none"> <li>1. Ratchapruek Branch</li> <li>2. McDonald's shop (Drive Thru) Chic Republic Ratchapruek Branch</li> <li>3. Starbucks Chic Republic Ratchapruek Branch</li> </ol>
Insurance limit	: <p>The insurer will indemnify the claim on behalf of the Company for</p> <ol style="list-style-type: none"> <li>1. The Company's legal liability for accidents of bodily injury, loss of life and damage to third party property caused by defects in the insured premises or negligence of the Company or employees of the Company at the insured premises and occurred during the insured period.</li> <li>2. Expenses, claims fees which the Company must reimburse the claimant with the written consent of the Company.</li> </ol> <p>The limit of liability is not more than Baht 10.00 million per accident and throughout the insured period.</p>
Insurance period	: 31 October 2022 at 12.00 – 31 October 2023 at 12.00
Insured	: The Company
Beneficiaries	: Kasikorn Bank Public Company Limited

**Pattaya Branch**

Counterparties	: Dhipaya Insurance Public Company Limited
Insured location	: Pattaya Branch
Insurance limit	<p>: The insurer will indemnify the claim on behalf of the Company for</p> <ol style="list-style-type: none"> <li>1. The Company's legal liability for accidents of bodily injury, loss of life and damage to third party property caused by defects in the insured premises or negligence of the Company or employees of the Company at the insured premises and occurred during the insured period.</li> <li>2. Expenses, claims fees which the Company must reimburse the claimant with the written consent of the Company.</li> </ol> <p>The limit of liability is not more than Baht 10.00 million per accident and throughout the insured period.</p>
Insurance period	: 17 April 2022 at 16.30 – 17 April 2023 at 16.30
Insured	: The Company
Beneficiaries	: Land and House Bank Public Company Limited, under obligation

**Bangna Branch and Warehouse DHL Bangplee**

Counterparties	: Dhipaya Insurance Public Company Limited
Insured location	: Bangna Branch and Warehouse DHL Bangplee
Insurance limit	<p>: The insurer will indemnify the claim on behalf of the Company for</p> <ol style="list-style-type: none"> <li>1. The Company's legal liability for accidents of bodily injury, loss of life and damage to third party property caused by defects in the insured premises or negligence of the Company or employees of the Company at the insured premises and occurred during the insured period.</li> <li>2. Expenses, claims fees which the Company must reimburse the claimant with the written consent of the Company.</li> </ol> <p>The limit of liability is not more than Baht 10.00 million per accident and throughout the insured period.</p>
Insurance period	: 30 October 2022 at 16.30 – 30 October 2023 at 16.30
Insured	: The Company
Beneficiaries	: The Company

**Ramindra Branch**

Counterparties	: Dhipaya Insurance Public Company Limited
Insured location	: Ramindra Branch
Insurance limit	<p>: The insurer will indemnify the claim on behalf of the Company for</p> <ol style="list-style-type: none"> <li>1. The Company's legal liability for accidents of bodily injury, loss of life and damage to third party property caused by defects in the insured premises or negligence of the Company or employees of the Company at the insured premises and occurred during the insured period.</li> <li>2. Expenses, claims fees which the Company must reimburse the claimant with the written consent of the Company.</li> </ol> <p>The limit of liability is not more than Baht 10.00 million per accident and throughout the insured period.</p>
Insurance period	: 13 August 2022 at 16.30 – 13 August 2023 at 16.30
Insured	: The Company
Beneficiaries	: Land and House Bank Public Company Limited, under obligation

## Policy for overseas branches

### Public Liability Insurance Policy

Counterparties	: Forte Insurance (Cambodia) PLC
Insured Property	: Chic Republic Cambodia Branch, total area 3,503 Sq.m. located at Aeon Mall Sen Sok City, ST. No 1003, Village Bayab, Sangkat Phnom Penh Thmey, Sen Sok, Phnom Penh, Cambodia.
Protection Agreement	: Amount not exceeding USD 500,000 per accident and unlimited number of accidents throughout the insured period.
Insurance period	: 22 September 2022 – 21 September 2023
Insured	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia
Beneficiaries	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia

### Fire Insurance Policy

Counterparties	: Forte Insurance (Cambodia) PLC						
Insured Property	: Chic Republic Cambodia Branch, total area 3,503 Sq.m. located at Aeon Mall Sen Sok City, ST. No 1003, Village Bayab, Sangkat Phnom Penh Thmey, Sen Sok, Phnom Penh, Cambodia.						
Protection Agreement	: <table> <tr> <td>1. Major renovations or repairs, including equipment used in business operations</td><td>909,090 US Dollar</td></tr> <tr> <td>2. Stock</td><td>303,030 US Dollar</td></tr> <tr> <td><b>Total</b></td><td><b>1,212,120 US Dollar</b></td></tr> </table>	1. Major renovations or repairs, including equipment used in business operations	909,090 US Dollar	2. Stock	303,030 US Dollar	<b>Total</b>	<b>1,212,120 US Dollar</b>
1. Major renovations or repairs, including equipment used in business operations	909,090 US Dollar						
2. Stock	303,030 US Dollar						
<b>Total</b>	<b>1,212,120 US Dollar</b>						
Insurance period	: 22 September 2022 – 21 September 2023						
Insured	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia						
Beneficiaries	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia						

### Theft Insurance Policy

Counterparties	: Forte Insurance (Cambodia) PLC
Insured Property	: Chic Republic Cambodia Branch, total area 3,503 Sq.m. located at Aeon Mall Sen Sok City, ST. No 1003, Village Bayab, Sangkat Phnom Penh Thmey, Sen Sok, Phnom Penh, Cambodia.
Protection Agreement	: Protection against theft of goods including furniture, home furnishings or accessories worth USD 5,800.
Insurance period	: 22 September 2022 – 21 September 2023
Insured	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia
Beneficiaries	: Chic Republic Co., Ltd., a subsidiary of the Company, incorporated in Cambodia

## Domestic Freight Insurance Policy

Counterparties	: Dhipaya Insurance Public Company Limited						
Insured Property	: Furniture, Decorations Glassware, marble wooden cabinets (standardized packaging and suitable for transportation)						
Insurance limit	: <table> <tr> <td>1. 4 wheels car</td><td>150,000 Baht per trip</td></tr> <tr> <td>2. 6 wheels car</td><td>500,000 Baht per trip</td></tr> <tr> <td><b>Total not over</b></td><td><b>200.00 Million Baht per year</b></td></tr> </table>	1. 4 wheels car	150,000 Baht per trip	2. 6 wheels car	500,000 Baht per trip	<b>Total not over</b>	<b>200.00 Million Baht per year</b>
1. 4 wheels car	150,000 Baht per trip						
2. 6 wheels car	500,000 Baht per trip						
<b>Total not over</b>	<b>200.00 Million Baht per year</b>						
Insurance period	: 17 November 2022 at 12.00 – 17 November 2023 at 12.00						
Insured	: The Company						
Beneficiaries	: The Company						



### Insurance policy for legal liability arising from the operation of type 3 control business according to the Law on Fuel Control in relation to liquefied petroleum gas control business

Counterparties	: Thai Setakij Insurance Public Company Limited
Insured Property	: 6/15 Moo 2, Ratchapruek Road, Om Kret Subdistrict, Pak Kret District, Nonthaburi 11120, which is a petroleum storage facility of type (a) that stores liquefied petroleum gas not exceeding 500,000 liters.
Protection Agreement	: <ol style="list-style-type: none"> <li>1. Death or total permanent disability 200,000 baht per person</li> <li>2. Medical expenses that are reimbursed according to the actual damage but not exceeding 200,000 baht per person</li> <li>3. Damage to the property of the damaged person Will compensate according to the actual damage but not exceeding the sum insured according to category 3 control business in relation to liquefied petroleum gas control business. It's not. In case of 1st and 2nd items combined, not exceeding 200,000 baht per person, and the loss or damage under clauses 1, 2, and 3 together not exceeding 1.50 million baht per time.</li> </ol>
Insurance period	: 19 January 2023 at 16.30 – 19 January 2024 at 16.30
Insured	: The Company
Beneficiaries	: The Company

### Vehicle rental agreement

The Company leased vehicle rental with third parties for internal use and use for delivery products to customers. As at 31 December 2022, the Company has leased 8 vehicles.

### Car insurance

The Company provides car insurance to cover the Company's vehicles. All insurance companies include Muang Thai Insurance Public Company Limited, Thaivivat Insurance Public Company Limited, Dhipaya Insurance Public Company Limited, LMG Insurance Public Company Limited, MSIG Insurance Public Company Limited, and Tokio Marine Safety Insurance (Thailand) Public Company Limited.

Cars rented by the Company for use in the Company's business operations. All cars have car insurance with various insurance companies. It is the duty of the contracting party to provide the car to the Company as the person responsible for insurance. In the event that the car rented by the Company is unusable due to an accident or repair that has a period of not being able to use the car for more than 24 hours, the lessor will provide a replacement vehicle to the Company for use temporarily during such repairs.

### Policy for investment in subsidiary and associate

The Company has a policy to invest in companies that meet its goals, visions and strategic plan. This will enable the Company to increase its profitability or invest in synergy businesses to increase the Company's competitiveness. The Company, its subsidiaries and/or associated companies may consider investing in other businesses if they are businesses that have the potential to grow or expand their business or benefit the Group's business. By considering the investment of the Company, its subsidiaries and/or associated companies, the Company will conduct an investment feasibility analysis, consider the potential and risk factors from investment with appropriate investment analysis procedures which must be approved by the Board of Directors' meeting. In order to obtain investment approval from such subsidiaries and/or associated companies, it must comply with the Notification of the Capital Market Committee and the notification of the Stock Exchange of Thailand.



# ATTACHMENT 5

## INTERNAL CONTROL SUFFICIENCY EVALUATION FORM

### Concept and Objectives

Good internal control is essential for a listed company or a public company as it can help prevent, manage, and mitigate risks and damages that may occur to the company and the stakeholders. It is therefore a duty of the company's board of directors to ensure that the company has in place an appropriate and adequate internal control system for goals and objectives achievement, compliance with applicable laws and regulations, safeguarding of the assets from frauds and damage, and preparing reliable accounts and reports.

The Securities and Exchange Commission (the "SEC"), in cooperation with the PricewaterhouseCoopers Thailand ("PwC Thailand"), has developed this internal control sufficiency evaluation form ("evaluation form") as a guidance for companies to evaluate their internal control adequacy.

This evaluation form is based on COSO's framework (The Committee of Sponsoring Organizations of the Treadway Commission) revised in May 2013. It was simplified for users to easily understand and was adjusted to be applicable for Thai listed companies. The main questionnaires in the evaluation form are classified into 5 components similar to the original COSO framework and elucidated into 17 principles to clarify the concept.

### Application

The companies are recommended to use this evaluation form as a guidance for evaluating and reviewing the adequacy of the internal control at least once a year. Extra revision may be necessary in case of any incidents which have significant impacts on the companies' operations. Such assessment should be considered by the audit committee and the board of directors so that they can exchange their views, align their understandings and decide on appropriate practical guidelines for the companies.

The answers to each questionnaire should be based on actual practices. If the assessment results in deficiencies in any internal control components (whether it is the reason for neither system existence nor appropriateness of the existing one), the companies should provide the explanations and solutions from such findings

### Control Environment

#### 1. The organization demonstrates a commitment to integrity and ethical values.

Question	Yes	No	More detail
1.1 The Board of Directors and the management set up principles and guidelines based on integrity and codes of conduct in the following areas: 1.1.1 Daily routine operation and decision making; 1.1.2 Treatment of trade partners, clients and other parties	✓		The Company pays attention to control, therefore, guidelines and good corporate governance policies are established in the Good Corporate Governance Handbook. Ethical standards and business ethics by the Board of Directors and executives give importance to practices based on the principle of integrity and fairness to employees. Stakeholders, partners, customers and third parties



Question	Yes	No	More detail
<p>1.2 Following written rules are provided to ensure that executives and employees perform the duties with integrity and ethics:</p> <p>1.2.1 Appropriate code of conduct for executives and employees;</p> <p>1.2.2 Prohibitions on any actions by the executives and employees that could cause conflicts of interest with the business; and prohibitions on corruptions which will cause damages to the organization.</p> <p>1.2.3 Appropriate penalties in the case of violation of the aforementioned rules.</p> <p>1.2.4 Communication of the aforementioned rules and penalties to the executives and the employees. For example: they are included in the orientation session for new employees; employees annually sign for acknowledgement of the rules and penalties; the code of conduct is publicized for employees and outsiders.</p>	✓		The Company has established a Code of Conduct, good corporate governance policy and anti-corruption policy. Work regulations are established. Penalties are imposed. If there is any violation or disciplinary misconduct in the employee handbook and communicate to the employee through orientation before starting work.
<p>1.3 There are procedures to monitor and assess whether the code of conduct is complied:</p> <p>1.3.1 Monitoring and assessment by an internal audit unit or a compliance unit</p> <p>1.3.2 Self -assessment by executives and employees</p> <p>1.3.3 Assessment by independent professionals, outsiders of the organization</p>	✓		The Company monitors and evaluates the performance of executives and employees, the supervisor level is responsible for supervising, monitoring and evaluating the performance of subordinates, and reporting immediately according to the chain of command (at least once a year). If there is a violation of the company's guidelines, including reviewing, evaluating and monitoring the results of internal control by the internal audit department and hiring an internal auditor from outside the company (outsource). The internal control shall be reviewed in accordance with the internal audit plan and the results of the review shall be presented to the Audit Committee at least once a quarter.
<p>1.4 There is timely management upon a detection of non-compliance with rules on integrity and code of conduct.</p> <p>1.4.1 There are procedures for timely detection of the violations</p> <p>1.4.2 There are procedures for suitable and timely punishment or management of the violations</p> <p>1.4.3 There are timely and suitable corrections for the violations of rules for integrity and code of conduct</p>	✓		The Company has reviewed, evaluated and monitored its performance by establishing communication channels to be able to find non-compliance within a reasonable time. If it is found that the work is not in accordance with the requirements regarding integrity and maintaining the code of conduct. There will be penalties, which are specified in the employee handbook and work regulations.

## 2. The Board of Directors demonstrates independence from the management and exercises oversight of the development and performance of internal control.

Question	Yes	No	More detail
2.1 The roles and duties of the Board of Directors are set separately from those of the management. The authorities of the Board of Directors are clearly defined.	✓		The Company has defined its jurisdiction. The duties of the Board of Directors and sub-committees are as follows: Executive Committee, Audit and Risk Management Committee and Nomination and Remuneration Committee. The specific powers of each committee, which are separate roles and duties from the executive branch, are reserved in the charter, and the approval powers are defined in the "Table of Authorisation".

Question	Yes	No	More detail
2.2 The Board of Directors oversees whether the Company goals are clear and measurable to be used as guidelines for executives' and employees' operation.	✓		The Company has set annual goals and plans, which have been approved by the Board of Directors, and communicated to management and employees about the annual plan, including the targets and plans of each party, and the performance report at the Board of Directors' meeting on a monthly basis. Business operations and communicate to executives and employees at employee meetings each year.
2.3 The Board of Directors oversees that the Company follows the laws and charters in specifying roles and duties of the Board of Directors, the executives, the Audit Committee, auditors, internal auditors, and the personnel who are responsible for financial statements.	✓		The Board of Directors oversees the roles and responsibilities of the Board of Directors and defines their roles and responsibilities. The Charter of the Board of Directors, sub-committees and executives is specified in the Charter and the Board of Directors is responsible for considering and acknowledging the opinion of the Audit Committee on the financial statements. To consider and approve financial statements and internal audits.
2.4 The Board of Directors are knowledgeable for the Company business and have expertise beneficial to the Company or can seek advice from experts in a particular area.	✓		The Board of Directors is qualified and does not have any prohibited characteristics as required by law, as well as having knowledge, expertise and experience that will be useful for the business operations of the Company and its subsidiaries. It must be considered and approved in accordance with the procedure.
2.5 The Board of Directors is comprised of independent directors who are knowledgeable, reliable and truly independent in performing the duties. For example, the independent directors should have no business relationship with the Company or any relationship that could influence their judgment and independent performance.	✓		The Board of Directors is knowledgeable, capable, reliable and truly independent in performing its duties. Without business relationship with the company. There is no other relationship which may influence the exercise of discretion and the independent performance of duties. At least one audit committee member has sufficient knowledge and experience to review the reliability of the Company's financial statements.
2.6 The Board of Directors oversees the development and implementation of the internal control in the organization. This includes creating a control environment, risk assessment, control activities, information and communication, and monitoring activities.	✓		The Board of Directors assigns the Audit Committee the authority and responsibility to ensure that the Company has an adequate and effective internal control system, which includes reviewing the risk management system and appropriate risk management measures. Review the internal processes regarding whistleblowing and complaint receipt, provide the Company with an appropriate and effective internal audit system, and direct the internal audit department to comply with internal audit standards. The audit report is reported to the Audit and Risk Management Committee on a quarterly basis. The Audit and Risk Management Committee will prepare the Audit Committee's report and report to the Board of Directors, which will cover the adequacy of the Company's internal control system.



### 3. Management establishes, with board oversight, structures, reporting line, and appropriate authorities, and responsibilities in the pursuit of objectives

Question	Yes	No	More detail
3.1 Top management set up the organizational structure which supports the pursuit of the Company's objectives by considering the appropriateness of business functions and legal requirements. Also, there is an effective internal control function. For example, there is a separation of duties in important business units which would result in checks and balances; there is an internal audit unit which reports directly to the Audit Committee; there is a clear line of report.	✓		The Board of Directors provides an organizational structure that is appropriate for the Company's business operations and in accordance with the relevant rules of the Securities and Exchange Commission of Thailand. The company's management structure consists of: Board of Directors, Audit Committee Executive Committee, Risk Management Committee The Nomination and Remuneration Committee shall determine the scope, powers, duties and responsibilities of the various committees in writing. The Company has established an organizational structure by separating duties in key areas. In addition, the Company has hired internal auditors from external agencies who report directly to the Audit and Risk Management Committee.
3.2 Top management establishes a reporting line by considering appropriateness of authorities, responsibilities and communication.	✓		Senior management requires reporting along the chain of command according to a clear organizational structure, as well as a clear job description of each position. In addition, the Company has set the approval authority for the operation and transactions of the Company in writing, which has been approved by the Board of Directors' meeting.
3.3 Authorities and responsibilities among the Board of Directors, top management, management and employees are appropriately defined and assigned.	✓		The Company has defined the scope, authority and responsibilities of the Board of Directors. Audit Committee Executive Committee, Risk Management Committee Nomination and Remuneration Committee Senior executives, executives, and executives in writing, which have been approved by the Board of Directors' meeting, including the preparation of a clear job description of each position, and the authority to approve the company's operations and transactions in writing.

### 4. The organization demonstrates its commitment to attract, develop and retain competent individuals in alignment with objectives.

Question	Yes	No	More detail
4.1 The Company has policies and practices to recruit, develop and retain competent employees and regularly reviews such policies and practices.	✓		The Company has prepared an annual personnel rate plan and compared the personnel spent each month with the defined personnel rate plan and procured the personnel who are still lacking according to the specified personnel rate. By considering the selection of personnel according to the certificate. In addition, the Company has prepared an employee training plan, personnel retention plan and personnel development plan which is in line with the needs of employees. And there are clear personal development goals.
4.2 The Company has an evaluation process, incentives or rewards to employees with good performance, and management measures for employees who do not achieve the targets. Such processes are well informed to executives and employees.	✓		The Company has established a personnel management policy. In providing fair returns, evaluate performance. Providing rewards and incentives in line with the quality of work. The employee's job achievement, attitude and potential, as well as the equitable reward and punishment of employees, will be used as supporting information for promotion, salary adjustment and bonus payment, as well as communicating relevant information and news to employees.
4.3 The Company has a process of timely solutions and preparation when lacking competent employees.	✓		The Company has a policy to recruit and select personnel who are knowledgeable, experienced and capable of suitable for the position.

Question	Yes	No	More detail
4.4 The Company has a process of recruitment, development and retention for executives and employees such as providing a mentoring system and training.	✓		The Company has a process for recruiting, developing and retaining all executives and employees by defining training by surveying the development and training needs of employees in each position and preparing an annual training plan.
4.5 The Company has a succession plan for important positions.	✓		The company has prepared a recruitment plan and process. Key successors by providing a succession plan to prepare the organization for the future. All key positions must be developed and recruited and thoroughly planned. The company is in the process of recruiting knowledgeable personnel. Ability includes experience in the retail business and development to prepare successors.

**5. The organization holds personnel accountable for their internal control responsibilities in the pursuit of objectives.**

Question	Yes	No	More detail
5.1 The Board of Directors and executives have procedures and communication tools to enforce all employees to take responsibilities in internal control and to provide corrective measures for such procedures, if necessary.	✓		The Company requires all executives and employees to study the Good Corporate Governance Manual, ethical standards and business ethics of the Company, including the study of good internal control standards and compliance with procedures. Work strictly in accordance with internal control (ISO) standards. If someone fails to comply, they will be investigated and disciplinary action will be taken as appropriate. The Company has guidelines for laying the foundation for the Company's personnel to have knowledge, understanding and cooperation in the internal control system and internal audit. In addition, the Company has established an organizational structure to have an internal audit unit which reports directly to the Audit Committee, and the Internal Audit Unit will report the performance results and the internal audit department's follow-up plan on a quarterly basis to the Audit and Risk Management Committee.
5.2 The Board of Directors and executives set suitable indicators for performance appraisal, incentives and rewards with regard to code of conduct, and the Company's short-term and long-term objectives.	✓		The Company defines performance indicators (KPIs) and reports KPIs on a monthly basis. In determining KPIs, the overall plan and goals and the necessary features in the work, as well as compliance with the Code of Conduct, are taken into account.
5.3 The Board of Directors and executives continuously assess the incentives and rewards by focusing on the connection between success of the performance and the compliance with the internal control.	✓		The Company encourages all personnel to demonstrate their full abilities in accordance with the performance evaluation criteria based on clear key performance indicators (KPIs), as well as compliance with the Code of Conduct by providing appropriate work returns and creating motivation to work.
5.4 The Board of Directors and executives do not put excessive pressures on each personnel duties.	✓		The Company has defined the job description of each position and the criteria for evaluating the performance based on clear and appropriate key performance indicators (KPIs) in order to inform the management and employees of the Company of the Company's goals and expectations. The Company evaluates the performance of its management and the manager will report the results of the assessment and action plan to the employees in order to review the criteria for performance evaluation based on key performance indicators (KPIs) to be appropriate and in line with the situation and potential of the personnel.





## Risk Assessment

### 6. The organization specifies the objectives with sufficient clarity to enable the identification and assessment of risks relating to objectives.

Question	Yes	No	More detail
6.1 The Company is able to comply with the generally accepted accounting principles which is suitable to the business at that time by presenting that transactions in financial statements exist, are complete, correctly show the rights or obligations of the Company, have the right value as well as properly disclosed.	✓		The Company prepares draft financial statements for the year and quarterly in accordance with generally and business-appropriate accounting standards, which have been audited/ reviewed by a certified public accountant approved by the SEC, who has expressed an unconditional opinion on the Company's financial statements and has submitted them through management for consideration and submission to the Audit and Risk Management Committee and the Board of Directors.
6.2 The Company determines materiality of the financial statement by considering key factors including financial report users, transaction sizes, and business trends.	✓		The Company has defined the essence of the financial transaction by considering the user of the report and the size of the transaction, taking into account the relevant requirements. In addition, the Company prepares draft financial statements for the year and quarterly in accordance with generally accepted accounting standards.
6.3 Financial statements reflect true business operation activities of the Company.	✓		The Company prepares draft financial statements for the year and quarterly in accordance with the facts and reflects the Company's operating activities and in accordance with generally accepted accounting standards. The Company's financial reports have been audited/ reviewed by auditors approved by the SEC and approved by the Company's Audit and Risk Management Committee, which reflects the Company's operations.
6.4 The Board of Directors or Risk Management Committee approves and communicates risk management policy to executives and all employees. The policy is acknowledged and accepted for practices as a part of the organization's culture.	✓		The Company requires executives and employees to have meetings. Report performance, problems, analyze various risks, and assess the impacts that may affect business operations and jointly determine ways to manage risks to achieve the specified goals.

### 7. The organization identifies risks to the achievement of the objectives across the entity and analyzes risks as a basis for determining how the risk should be managed.

Question	Yes	No	More detail
7.1 The Company identifies all risks which may affect business operation at the levels of organization, business unit, department, and working functions.	✓		The Company has established a Risk Management Committee to consider, evaluate, review and propose the Company's risk management guidelines.
7.2 The Company analyzes all risks that could come from both internal and external factors. This includes risks from business strategies, operations, reporting, compliance with laws and regulations, and information technology.	✓		The Company has established a Risk Management Committee to consider, evaluate, review and propose the Company's risk management guidelines.
7.3 Executives at all levels participate in risk management.	✓		In the preparation of corporate risk reports. The Company's Risk Management Committee has worked with the executives of each unit to analyze the risks that may affect the Company.
7.4 The Company assesses the significance of risks by considering the likelihood and the possible effects.	✓		The Company has established a Risk Management Committee to consider, evaluate, review and propose the Company's risk management guidelines.
7.5 The Company has measures and operational plans to handle risk by either accepting, reducing, avoiding or sharing risks.	✓		The Company has established a Risk Management Committee to consider, evaluate, review and propose the Company's risk management guidelines.

**8. The organization considers the potential for fraud in assessing risks to the achievement of the organization's objectives.**

Question	Yes	No	More detail
8.1 The Company assesses the potential for fraud covering all types of fraud including fraudulent financial reporting, losses of assets, corruption, management override of internal controls, manipulations on important financial information, unauthorized acquisition or disposition of assets, etc.	✓		The Company has conducted various assessments of the likelihood of corruption covering the company's main units according to the nature of each party's work, including checking and balance and reporting the results to the Board of Directors.
8.2 The Company carefully reviews the operational objectives, considering the possibility of achieving the goals. Also, incentives and rewards granted to the employees should be reasonable and would not instigate wrong doing. For example, the Company does not set expected sales much higher than its capabilities so that it will lead to sales manipulation.	✓		The Company has formulated a plan according to the annual plan, which has been approved by the Executive Committee meeting, with criteria for performance evaluation based on clear key performance indicators (KPIs). The overall plan and goals were considered. Performance, abilities and attributes required in the job by providing appropriate work compensation and motivation in the form of salary and bonus as appropriate.
8.3 The Audit Committee considers and inquires about executives in accordance with the potential for fraud and measures that the Company establishes to prevent or correct the frauds.	✓		The Audit and Risk Management Committee has asked the Internal Audit Department about past incidents. In view of the incidents of corruption within the organization, the internal audit department is assigned the task of reporting to the Audit and Risk Management Committee. In the event of fraud in the future, in order to be able to take action to prevent or correct such fraud.
8.4 The Company communicates to all employees to understand and comply with the policies and guidelines.	✓		The Company requires executives and employees to study the Good Corporate Governance Manual. The Company's ethical standards and business ethics, as well as policies that are thoroughly and carefully followed, constitute operational discipline.

**9. The organization can identify and assess changes that could have impacts on the system of internal control.**

Question	Yes	No	More detail
9.1 The Company assesses changes of external factors which could affect the business operations, internal control, and financial reporting. Moreover, the Company launches measures to deal with the changes sufficiently.	✓		The Company has assessed the risks of the organization, both from internal and external factors that may affect the business operations
9.2 The Company assesses changes in business models which could affect business operations, internal control, and financial reporting. Moreover, the Company launches measures to deal with the changes sufficiently.	✓		The Company has assessed the risks of the organization, both from internal and external factors that may affect the business operations.
9.3 The Company assesses changes of the organizational leaders which could affect the business operation, internal control, and financial reporting. Moreover, the Company launches measures to deal with the changes sufficiently.	✓		The Company has set clear goals, policies and plans for business operations. The Managing Director leads the goal. Policies and plans lead to the implementation of the goals.



## Control Activities

### 10. The organization selects and develops control activities that contribute to the mitigation of risks to the achievement of the objectives to the acceptable levels.

Question	Yes	No	More detail
10.1 The Company's control measures are suitable to the risks and specific characteristics of the organization such as the environment; the work complexity, the characteristics of work, the scope of the operations, and other specific conditions.	✓		The Company has established internal control measures and operational processes of various departments in accordance with the control standards (ISO) in order to comply with the Group's operations and control environment.
<p>10.2 The Company has written internal control measures covering all procedures appropriately. For example, the Company has policies and procedures in regard to financial transactions, procurement, and general administration. The Company also gives clear scope of authorities and approval hierarchy of each management level to prevent fraudulence. For example, the Company establishes: chart of authority approval to each management level to limit amounts of expenditures; project/investment approval manual; procurement and vendors selection manual; decision making on procurement process manual; or equipment/tools disbursement manual. Therefore, the following procedures are provided:</p> <p>10.2.1 Collection of information of major shareholders, directors, executives and related persons, as well as connected persons benefits for monitoring and reviewing on related transactions or transactions with conflict of interests. The collection will be consistently up-to-date.</p> <p>10.2.2 In the case that the Company has already approved transactions or entered into the contracts with long-term obligations, such as purchasing and selling contracts, lending, guaranteeing, the Company monitors whether the conditions of the agreements are followed through the contracts periods. For example, monitoring compliance with loan repayment agreements or the contracts are regularly reviewed for appropriateness.</p>	✓		The Company has established internal control measures in writing and covered various processes appropriately, such as having policies and procedures regarding financial transactions, purchasing, selling products, selling project products and selling products through online channels, warehouse management and delivery and installation, technology and information systems, personnel management, and general administration, as well as clearly defining the scope, authority, and approval hierarchy of executives at each level in the "Table of Authorities". To be able to prevent fraud. In addition, the Company collects information about major shareholders, executives and persons related to such persons, including connected persons. For the purpose of monitoring and reviewing transactions between each other or transactions that may have conflicts of interest. The information is always updated and all directors and executives are required to disclose and authenticate. Complete information about directors and executives as well as connected persons of such persons. In order to monitor and review transactions or transactions that may have conflicts of interest, directors and executives must inform the Company's secretary. If the information provided has changed.
10.3 The Company sets up suitable varieties of internal control such as manual and automated controls or preventing and monitoring controls.	✓		The Company has established both manual and automated internal controls as well as checks and balances as part of the process. Operating at the organizational level and various operational processes according to the business cycle appropriate to the business operation and control environment.
10.4 The Company builds internal control throughout all levels of the organization such as the group of companies, business unit, function, department, division or process.	✓		The Company has established internal controls at all levels of the organization, such as group level, business units, line of work, departments, or business cycle compliance processes.

Question	Yes	No	More detail
10.5 The Company conducts segregation of duties to the 3 parts as followed for check and balance purposes: (1) Authorization; (2) Recording accounting entries and information and; (3) Custody of assets.	✓		<p>The Company has clearly separated its responsibilities in all 3 areas. Before approving every transaction, it must be checked for accuracy and completeness by the relevant authorities before submitting it to the approver. The approval authority for the operation and transaction is determined in accordance with the "Table of Authorisation" in writing approved by the Board of Directors.</p> <p>For the duty of records the entries, the Company requires the officer responsible for recording each accounting entry must not review and approve the item.</p> <p>For the duty of care, storage, property, the Company has set up a separate asset storage agency to supervise, manage, control, transfers and moves, prepare control registers, and counts to confirm the identity of assets.</p>

## 11. The organization selects and develops general control activities over technology to support the achievement of objectives.

Question	Yes	No	More detail
11.1 The Company should define the relationship between uses of information technology in the operation process and the general control of the information technology system.	✓		The Company has established information technology system policies and communicated to employees within the organization in order to perform various tasks in accordance with the requirements, regulations and proper supervision and penalties. If there is a non-compliance with the information technology system policy.
11.2 The Company should define suitable control measures for infrastructure of technology systems.	✓		The Company assigns the Information Technology Department to be responsible for maintaining the infrastructure of the information technology system by procuring, installing various systems (POS and Navision), network administration, computers, etc. Notebooks, tablets, ready-made programs and other peripherals that are sufficient and suitable for the Company's operations.
11.3 The Company should define suitable security control for the technology system.	✓		The Company has established information technology system policies by specifying operational guidelines related to various processes. In addition, such policies will be disseminated to employees within the organization through the sharing of information in the ISO Document in order for employees to read the rules and operational guidelines to take into account the safety of information technology systems appropriately.
11.4 The Company should define suitable control measures on the process of procurement, development, and maintenance of the technology system.	✓		The Company assigns the information technology department to be responsible for such matters. By specifying the scope, includes consulting and resolving issues notified by users, and coordinating with external agencies such as Phatra Progress (outsources) that administers the Navision system or third parties hired by the Company to maintain the Company's website. In addition, the annual PM Maintenance Plan must be prepared and maintained in accordance with the specified PM plan.

## 12. The organization deploys control activities through policies which establish what is expected and procedures that put the policies into action



Question	Yes	No	More detail
12.1 The Company has strict policies to monitor that transactions made by major shareholders, directors, executives, or the related persons must be passed through approval procedures as defined in, for example, by the articles of corporation, the regulation of the Stock Exchange of Thailand and SEC etc. This is to prevent exploitation of company benefits against the use for personal gains.	✓		The Company has prepared measures and procedures for approving transactions between each other and operating manuals on inter-related transactions, as well as written reports and approvals from the Board of Directors.
12.2 The Company has a policy that a transaction must be approved by the person who has no personal interests in such a transaction.	✓		The Company has a policy regarding transactions between each other. There are details relating to the consideration of the approval authority of the transaction by the person who has no interest in the transaction.
12.3 The Company has a policy to approve transactions by considering the company's best interests, and consider the transactions as at arm's length basis.	✓		To make transactions between each other. The Audit Committee will consider the reasonableness of the transaction. The pricing and terms of trade shall be in accordance with the arm's length basis and shall not impair the Company's benefits.
12.4 The Company has a monitoring process for operations of subsidiaries or associated companies. This includes setting guidelines to the person who is appointed as a director or an executive in the subsidiaries or associated companies. (The answer to this question is not required if the Company is not invested in the subsidiary or associated companies).	✓		The Company has a process to monitor and supervise the operations of subsidiary, including identifying the duties, responsibilities and procedures of employees in the subsidiary in accordance with the Company.
12.5 The Company assigns roles and responsibilities that executives and employees are to implement regarding the policies and procedures in their operation.	✓		The Company has specified the duties and responsibilities of employees to comply with the Company's policies in the operating manual of all parties. The policy will be announced to all employees via email by the Quality Management Representative (QMR).
12.6 The Company's policies and procedures are timely implemented by competent personnel including the process of operation correction.	✓		The Company has specified the duties and responsibilities of employees to comply with the Company's policies in the operating manual of all parties. The policy will be announced to all employees via email by the Quality Management Representative (QMR) and the company's compliance with the company's operational procedures will be monitored by the ISO team. In addition, the Company employs an external internal audit unit (outsource) to evaluate the performance and regularly audit the Group's internal control system.
12.7 The Company regularly reviews its policy and procedures.	✓		The Company reviews its policies and procedures to ensure that they are appropriate every year. In case the performance is not in accordance with the policies or plans set by the Company. The Company will conduct a review of operations or improve the work process so that the Company can achieve its goals.

## Information & Communication

### 13. The organization obtains or generates and uses relevant and quality information to support the functioning of internal control as intended.

Question	Yes	No	More detail
13.1 The Company specifies information required for business operations. The information should be from both internal and external sources, which are quality and related to the Company business.	✓		The Company will collect and consider relevant information, both internal and external, for the purpose of analyzing and making decisions on various matters. Check the information and approve systematic information such as accounting information, etc. before submitting the information.



Question	Yes	No	More detail
13.2 The Company reviewed cost and benefit to gain the information, including quality and accuracy of such information.	✓		The Company collects and considers important information with regard to accuracy, the adequacy and expected benefits of such information to the matters to be considered, including the consideration of the cost of providing such information.
13.3 The Company provides the Board of Directors with essential and sufficient information for their decision-making. Examples of essential information include details of the proposed agenda, reasons and impacts on the Company, and alternatives available.	✓		The Company has taken steps to ensure that the Board of Directors has sufficient vital information for assembly. Decisions on matters made by the Company Secretary and the subject agency are primarily responsible for providing sufficient vital information. In order for the Board of Directors and executives to use the information to make decisions in considering and approving various matters, the Company Secretary will schedule a meeting of the Board of Directors. Invitation letter, record and prepare minutes of meetings, annual reports, and documents/forms as required by applicable laws or regulations. In case external data is required, the Company will consider appointing specialists such as consultants to evaluate the internal control system, etc., to prepare important information and present it to the Board of Directors for further consideration.
13.4 The Company provides the Board of Directors with the invitations to the Board of Directors' meetings and documentation for the meetings which contain necessary and sufficient information for consideration. The documents should be delivered before the meeting date at least as minimum requirement period by the regulations.	✓		The Company Secretary shall prepare an invitation letter to the Board of Directors and supporting documents containing the matters to be considered and complete information for consideration at least 7 days prior to the meeting, which is required by law.
13.5 The Company provides minutes of Board of Directors meeting with sufficient details in order to be used for subsequent audit on appropriateness of each director's responsibilities; such as: records of directors' questions; directors' views and remarks of the issues; their opposing views and reasons against the proposed agenda, etc.	✓		After the Board of Directors' meeting, the Company Secretary will prepare the minutes of the meeting, and the Company Secretary will keep the report as an orderly category for easy reference in the future. The minutes of the meeting will contain details of the matters considered. Questions and opinions of directors Including the results of the approval or consideration of the agenda.
13.6 The Company has the following procedures: 13.6.1 Filling and classification with completeness on important documents. 13.6.2 In the case of a report of deficiency found by the external auditor or internal auditor on deficiencies in internal control, the Company fixes the deficiency thoroughly.	✓		The Company assigns the responsible authorities to document and keep important documents in order. For easy reference in the future, if the auditor or internal audit department has a suggestion. Amendments or recommendations to improve the company's document storage and inspection system The Company will assign the relevant parties to take corrective action. Improve the issues detected in order to determine the guidelines for corporate governance as well as internal control in various aspects to be adequate and suitable for the Company's business operations.



#### 14. The organization internally communicates information, including objectives and responsibilities for internal control, necessary to support the functioning of internal control.

Question	Yes	No	More detail
14.1 The Company has an effective process of internal communication and appropriate channels of communication to support internal control.	✓		The Company has appropriate and effective processes and channels for communicating internal information, such as using the email system for internal communication and using the whistle-blower hotline in case the employee has a complaint about the matter. The process covers all levels of employees.
14.2 The Company regularly reports important information to the Board of Directors. The Board of Directors has access to information sources that are vital to the operations or to review any transactions as required. For example, the Company assigned contact personnel for providing other information except those received from management; requesting information from external auditor and internal auditor; arranging meetings between the Board of Directors and executives as requested by the Board of Directors; conducting other meetings for the Board of Directors and executives except the regular Board of Directors' meetings, etc.	✓		The Company Secretary will regularly report important information to the Board of Directors. The Board of Directors can obtain additional important information for consideration.
14.3 The Company establishes a whistle-blower hotline in order that personnel could safely inform information or traces of fraud or corruption to the Company.	✓		The Company has established a clear and written policy for receiving complaints and clues of wrongdoing and corruption. Identify transparent and fair investigation procedures and related actions, including communication channels with third parties and/or the Company's stakeholders.

#### 15. The organization communicates with external parties about matters affecting the functioning of internal control.

Question	Yes	No	More detail
15.1 The Company has effective procedures of communication with external stakeholders and appropriate channels of communication to support internal control. For example, the Company sets up an investor relations officers/center or compliant center, etc.	✓		The Company will assign investor relations agencies as the main agencies to contact, coordinate and communicate information with third parties. In addition, the Company also provides channels for third parties to contact the Company by contacting/complaining through the Company's website. ( <a href="http://www.chicrepublicthai.com">http://www.chicrepublicthai.com</a> )
15.2 The Company establishes a whistleblower hotline in order that external stakeholders can safely inform information or traces of fraud or corruption to the Company.	✓		The Company will assign investor relations agencies as the main agencies to contact, coordinate and communicate information with third parties. In addition, the Company also provides channels for third parties to contact the Company by contacting/complaining through the Company's website. ( <a href="http://www.chicrepublicthai.com">http://www.chicrepublicthai.com</a> )

## Monitoring Activities

### 16. The organization monitors and evaluates to ascertain whether the components of internal control are completely present and suitably functioning.

Question	Yes	No	More detail
16.1 The Company has a process to monitor the compliance with code of conduct and prohibit the executives and employees from conducting themselves in a manner that is likely to cause conflicts of interest. The Company, for example, assigns each individual unit to monitor operation and report to the respective supervisors. Alternatively, the Company assigns the internal auditor to monitor operation and report to the Audit Committee, etc.	✓		The Company attaches importance to good corporate governance by requiring its personnel to adhere to the Good Corporate Governance Manual. Ethical standards and business ethics guide the company's practices along with the company's regulations and regulations, such as the determination of approval authority in the operation and entering into transactions of the company. In addition, the Company requires all directors and executives to disclose information in the form of disclosure of conflicts of interest transactions of the Company on an annual basis or when the occurrence of events in the form specified by the Company to report the transactions and the nature of transactions that may be in conflict of interest with the Company. In addition, the Company's internal audit department, which reports directly to the Audit and Risk Management Committee. Compliance with policies and requirements is regularly monitored and the results of the monitoring will be reported to the Audit and Risk Management Committee of the Company.
16.2 The Company provides inspection on compliance with internal control procedures by self-assessment and /or by independent assessment of internal auditors.	✓		The Company's internal audit unit, which reports directly to the Audit and Risk Management Committee. The Company's internal control performance is regularly audited and evaluated in various areas, removing any deficiencies or improvements in the Company's internal control system. Report directly to the Audit and Risk Management Committee so that the Company can follow up and revise as soon as possible.
16.3 The frequency of monitoring and assessment activities is suitable to the Company's change.	✓		The Company requires the Internal Audit Department to present the results of the internal control assessment to the relevant parties or the Audit and Risk Management Committee at least once a quarter.
16.4 The monitoring and assessment activities on the internal control are carried out by knowledgeable and competent personnel.	✓		The Company monitors and evaluates the internal control system by knowledgeable and capable persons by hiring external agencies to audit and evaluate the results and report directly to the Audit and Risk Management Committee.
16.5 The Company specifies that the internal control evaluation is directly reported to the Audit Committee.	✓		The Company's internal audit unit is directly dependent and reports directly to the Audit and Risk Management Committee.
16.6 The Company encourages the internal auditors to comply with International Standards for the Professional Practice of Internal Auditing (IIA).	✓		The Internal Audit Department has determined that in performing internal audit work, the internal auditor must comply with international standards for professional performance of internal audit.



**17. The organization evaluates and communicates internal control deficiencies in a timely manner to those parties responsible for taking corrective action, including senior management and the Board of Directors, as appropriate.**

Question	Yes	No	More detail
17.1 The Company evaluates and communicates internal control deficiencies and monitors for correcting immediately, in case that results of the performance significantly deviates from the target.	✓		The internal audit body will remove any defects or improvements to the company's internal control system. Report directly to the Audit and Risk Management Committee so that the Company can take steps to monitor, improve, and correct as soon as possible, including monitoring and reporting the status of such revisions directly to the Audit and Risk Management Committee.
17.2 The Company has a reporting policy as follows: 17.2.1 Management must report to the Board of Directors immediately if there is an incident or a suspicion of serious fraudulence, law violation, or other unusual actions that could significantly affect the reputation and financial position of the Company. 17.2.2 Significant internal control deficiencies including solutions (although the problems may have already been managed) are timely reported to the Board of Directors/the Audit Committee for consideration. 17.2.3 The progress on remedies of the significant internal control deficiencies is reported to the Board of Directors/Audit Committee.	✓		The Company has established a policy that in the event of an incident or suspected serious fraud. There are practices that violate the law or other unusual actions that may significantly affect the Company's reputation and financial position. Management must report to the Board of Directors as soon as possible. To jointly find appropriate solutions. It's not. The Internal Audit Department is responsible for reporting any deficiencies or improvements to the Company's internal control system and guidelines for revising the report directly to the Audit and Risk Management Committee. This includes monitoring and reporting the status of such revisions directly to the Audit and Risk Management Committee.



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